# Luzhou Laojiao Co., Ltd. 2024 Interim Report



[ August 2024]

#### Section I Important Statements, Contents and Definitions

The Board of Directors, Board of Supervisors, directors, supervisors and senior management guarantee that the information presented in this report is free of any false records, misleading statements or material omissions, and shall individually and together be legally liable for truthfulness, accuracy and completeness of its contents.

Liu Miao, responsible person for the Company, Xie Hong, responsible person for accounting work and Song Ying, responsible person for the Company's financial affairs (Accounting Supervisor) have warranted that the financial statements in this report are true, accurate and complete.

All the directors attended the board meeting to deliberate this report by themselves.

Affected by risks, uncertainties and assumptions, the forward-looking statements concerning business objectives and future plans made in this report based on the subjective assumptions and judgments of the future policies and economic conditions may be significantly different from the actual results. Such statements shall not be considered as virtual promises of the Company to investors, and the investors and relevant persons shall maintain adequate risk awareness and shall understand the differences between plans, forecasts and commitments.

In this report, the potential risks in the operation of the Company have been disclosed. Investors are kindly reminded to pay attention to possible investment risks.

The Company has no interim dividend plan, either in the form of cash or stock.

This report has been prepared in both Chinese and English. Should there be any discrepancies or misunderstandings between the two versions, the Chinese version shall prevail.

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#### **Documents Available for Reference**

- 1. Financial statements signed and stamped by the responsible person for the Company, the responsible person for accounting work and the responsible person for the Company's financial affairs (Accounting Supervisor); and
- 2. The originals of all company documents and announcements that are disclosed to the public during the reporting period.

### **Definitions**

| Term                                 | Reference | Definition   |
|--------------------------------------|-----------|--|
| Company, the Company, Luzhou Laojiao | Refer to  | Luzhou Laojiao Co., Ltd.   |
| Laojiao Group                        | Refer to  | Luzhou Laojiao Group Co., Ltd.   |
| XingLu Group                         | Refer to  | Luzhou XingLu Investment Group Co., Ltd.                               |
| SASAC of Luzhou                      | Refer to  | State-owned Assets Supervision and Administration Commission of Luzhou |
| Huaxi Securities                     | Refer to  | Huaxi Securities Co., Ltd.   |
| Luzhou Bank                          | Refer to  | Luzhou Bank Co., Ltd.  |
| Sales Company                        | Refer to  | Luzhou Laojiao Sales Co., Ltd.   |
| Brewing Company                      | Refer to  | Luzhou Laojiao Brewing Co., Ltd.                                       |

#### Section II Company Profile and Key Financial Results

#### 1. Corporate information

| Stock abbreviation   | Luzhou Laojiao            | Stock code | 000568 |
|----------------------|---------------------------|------------|--------|
| Stock exchange where |                           |            |        |
| the shares of the    | Shenzhen Stock Exchan     | ge         |        |
| Company are listed   |                           |            |        |
| Name of the Company  | <br>  泸州老窖股份有限公司          |            |        |
| in Chinese           | 7.77亿百成份 70亿公司            |            |        |
| Abbr. of the Company |                           |            |        |
| name in Chinese (if  | 泸州老窖                      |            |        |
| any)                 |                           |            |        |
| Name of the Company  | Luzhou Laojiao Co., Ltd.  |            |        |
| in English (if any)  | Edzīrod Edojido Go., Etd. |            |        |
| Abbr. of the Company |                           |            |        |
| name in English (if  | LZLJ                      |            |        |
| any)                 |                           |            |        |
| Legal representative | Liu Miao                  | •          |        |

#### 2. Contact us

|         | Secretary of the board                                  | Representative for securities affairs |
|---------|---|---------------------------------------|
| Name    | Li Yong   | Wang Chuan                            |
| Address | Luzhou Laojiao Command Cente<br>Sichuan Province, China | r, Nanguang Road, Luzhou City,        |
| Tel.    | (0830) 2398826  | (0830) 2398826                        |
| Fax     | (0830) 2398864  | (0830) 2398864                        |
| E-mail  | dsb@lzlj.com  | dsb@lzlj.com                          |

#### 3. Other Information

#### 3.1. Contact Information of the Company

Whether any change occurred to the registered address, office address and their zip codes, website address, email address and other contact information of the Company in the reporting period.

☐ Applicable ☑ N/A

No change occurred to the said information in the reporting period, which can be found in the 2023 Annual Report.

#### 3.2. Information disclosure and place where the interim report is kept

Whether any change occurred to the information disclosure and place where the interim report is kept.

No change occurred to the website of the stock exchange, media and other websites designated by the Company for information disclosure, as well as to the place where the disclosed documents are kept in the reporting period. The said information can be found in the 2023 Annual Report.

#### 3.3. Other information

Whether any change occurred to other information in the reporting period.

 $\square$  Applicable  $\boxtimes$  N/A

#### 4. Key accounting data and financial indicators

Whether the Company performed a retroactive adjustment to or restatement of accounting data.

☐ Yes ☑ No

|  | H1 2024           | H1 2023           | Change |
|--|-------------------|-------------------|--------|
| Operating revenues (CNY)   | 16,904,885,169.38 | 14,593,051,774.14 | 15.84% |
| Net profits attributable to<br>shareholders of the<br>Company (CNY)  | 8,027,538,165.31  | 7,090,426,787.07  | 13.22% |
| Net profits attributable to<br>shareholders of the<br>Company before non-<br>recurring gains and losses<br>(CNY) | 7,994,110,731.24  | 7,040,938,575.63  | 13.54% |
| Net cash flows from operating activities (CNY)   | 8,225,060,212.57  | 5,647,760,797.04  | 45.63% |
| Basic earnings per share (CNY/share)   | 5.46              | 4.82              | 13.28% |
| Diluted earnings per share (CNY/share)   | 5.46              | 4.82              | 13.28% |
| Weighted average ROE   | 17.61%            | 18.79%            | -1.18% |
|  | 30 June 2024      | 31 December 2023  | Change |
| Total assets (CNY)   | 70,239,197,050.01 | 63,294,455,201.60 | 10.97% |
| Net assets attributable to shareholders of the Company (CNY)   | 41,792,962,647.13 | 41,391,410,494.89 | 0.97%  |

## 5. Differences in accounting data under domestic and overseas accounting standards

## 5.1. Differences in the net profits and net assets disclosed in the financial reports prepared under the international and China accounting standards

| □ Apple     □ Apple | olicable | $\checkmark$ | N/ | Ά |
|---|----------|--------------|----|---|
|---|----------|--------------|----|---|

No such differences for the reporting period.

| į | 5.2. Diffe | rences  | in the ne | t profits | and net | assets  | disclosed  | in the | financial | reports |
|---|------------|---------|-----------|-----------|---------|---------|------------|--------|-----------|---------|
| ŀ | prepared   | l under | the over  | seas and  | China a | account | ing standa | ards   |           |         |

| □ Applicable ☑ N/A |  | aaA | licab | le ⊽ | 1 <b>N/</b> / |
|--------------------|--|-----|-------|------|---------------|
|--------------------|--|-----|-------|------|---------------|

No such differences for the reporting period.

### 6. Non-recurring gains and losses

 $\ \ \, \square$  Applicable  $\ \ \, \square$  N/A

| ltem   | Amount        | Note  |
|--|---------------|---|
| Profit or loss from disposal of non-<br>current assets (including the write-off<br>portion of the impairment provision)  | 1,058,795.10  | See "Section X Note 5.48" for details.          |
| Government grants accounted for, in the profit or loss for the current period (except for the government grants closely related to the business of the Company and given in accordance with defined criteria and in compliance with government policies, and have a continuing impact on the Company's profit or loss) | 18,852,624.09 | See "Section X Note 5.44" for details.          |
| Gain or loss on fair-value changes in financial assets and liabilities held by a non-financial enterprise, as well as on disposal of financial assets and liabilities (exclusive of the effective portion of hedges that is related to the Company's normal business operations)                                       | 23,433,541.56 | See "Section X Note 5.45 and 5.46" for details. |
| Other non-operating income and expenditure except above-mentioned items  | 901,090.95    | See "Section X Note 5.49 and 5.50" for details. |
| Less: Corporate income tax   | 10,740,409.33 |   |
| Minority interests (after tax)   | 78,208.30     |   |
| Total  | 33,427,434.07 |   |

| Other items that meet the definition of non-recurring gain/loss: |
|--|
| ☐ Applicable ☑ N/A   |
| No such cases for the reporting period.                          |

| Explain the reasons if the Company classifies any non-recurring gain/loss item mentioned in the     |
|---|
| Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to |
| the Public-Non-Recurring Gains and Losses as a recurring gain/loss item.                            |
| ☐ Applicable ☑ N/A  |

#### **Section III Management Discussion and Analysis**

#### 1. Business scope in the reporting period

The Company operates within the baijiu subdivision industry which belongs to the liquor & wine, beverage and refined tea production industry with specialized baijiu product design, production and sales as its main business model. Its primary products include baijiu series such as "National Cellar 1573" and "Luzhou Laojiao", and its main comprehensive performance indicators rank high in the baijiu industry.

In the face of profound market changes and diversified consumer demands, China's baijiu industry is encountering new historic challenges. To navigate these challenges, baijiu producers must seek new opportunities, implement innovative measures, and generate fresh demand, thereby ensuring the long-term growth of the industry.

The Company shall comply with the disclosure requirements for companies engaging in food & liquor and wine production of the *Guidelines No. 3 of the Shenzhen Stock Exchange on Self-regulation of Listed Companies—Industry-specific Information Disclosure.* 

The Company holds three food business licenses, and its production model is self-production. The Company's main business is the research and development, production and sales of baijiu series such as "National Cellar 1573" and "Luzhou Laojiao".

During the reporting period, with a focus on the development theme of "proceeding with confidence, overcoming challenges, innovating, and collaborating", the Company forged ahead and worked hard. As a result, good results were achieved in various aspects. For H1 2024, operating revenue amounted to CNY 16.905 billion, up 15.84% year on year; and the net profit attributable to the shareholders of the listed company reached CNY 8.028 billion, up 13.22% year on year.

A. Main operations and results in the reporting period

a. Implementing marketing strategy and steadily enhancing market share and market competitiveness The market expansion efforts yielded more results. The parallel progress of key projects such as the "Highland Strategy", "East China Strategy" and "Northwest China Strategy" further activated the market. The marketing model was updated. The consumer operation system was continuously improved, with the targeted deployment of new models and modes across all regions and major cities nationwide. Additionally, the market operation led to increasing traffic. Core business scenario templates were constantly developed, scenario codes were widely promoted, and whole-chain digital marketing through scanning codes was deepened, all contributing to the growth of consumer data assets.

b. Elaborating brand culture and continuously recovering the value of Luzhou Laojiao as a famous

#### baijiu brand

The cultural connotations continued to deepen. The "Chinese Strong Aromatic Baijiu for 700 Years" exhibition officially opened, showcasing the rich heritage of strong aromatic baijiu through authentic historical photos, documents and physical materials that span 700 years. Fruitful achievements were made in cultural heritage protection, culminating in the successful recognition as the "Origin of Chinese Strong Aromatic Baijiu". Cultural projects progressed smoothly. The Strong Aromatic Baijiu Experience and Marketing Centre and other projects were advanced in an orderly manner. Brand building continued to gain momentum. Characteristic cultural IP events such as "Baijiu Seal-off Ceremony" and "Cellar Owner Festival" were carried out. Collaboration with popular sports events such as the Australian Open and the International Table Tennis Federation World Cup reached new heights. By carrying out a global cultural tour, the Company interpreted the spiritual connotation of "letting the world taste the Chinese flavour". Luzhou Laojiao's brand was selected for the 2024 "China's 500 Most Valuable Brands".

#### c. Focusing on allocating elements of scientific research with a new boom in innovation

Scientific activities were conducted in an orderly manner. Luzhou Laojiao successfully organised the Technology and Talent Work Conference and activities such as the "Academicians' Lecture" and "Technology Empowerment in Local Regions", further enhancing technological innovation in brand marketing. Technology management was deepened continuously. In collaboration with Tsinghua University, Sichuan University, and other universities, the Company advanced the management and operation of scientific research platforms. Moreover, procedures for the initiation, modifications and acceptance of scientific and technological projects were streamlined and then relevant projects were launched. Scientific and technological innovation made fruitful achievements. In the first half of 2024, the Company participated in the formulation or revision of four national standards, two industry standards and eight association standards. It applied for 56 patents and was granted 23 patents. In addition, it submitted applications for 11 projects to governments at all levels and associations and was recognised as one of the first batch of chain masters for iconic product manufacturing in Sichuan Province.

## d. Consolidating the basis for quality guarantees and continuously improving production quality and efficiency

The capacity guarantee gained new momentum. The Company consistently improved the utilisation rate of brewing resources and production efficiency. It continuously promoted the construction of the Luzhou Laojiao Technical Upgrade Project of Intelligent Brewing and gradually refined the leaven making MES system of the Huangyi Brewery Eco-Park, thereby accelerating the production empowered by digitisation and intelligence. Quality control was constantly perfected. The Company carried out external audits on quality, food safety, environmental and measurement management systems, with a 100% pass rate. It participated in drafting and revising over 16 standards at all levels including national and industrial standards. Supply chain management was precise and efficient. The Luzhou Laojiao Intelligent Packaging Centre has officially started operations, establishing the industry's first "Lighthouse Factory" with the fastest filling speed, the strictest quality testing, the highest level of automation, the highest degree of digitisation, and the most independent technological innovations.

#### e. Fulfilling social responsibilities and fostering a green ecosystem

Pairing assistance was carried out to promote rural revitalisation. The Company actively promoted assistance projects, including rural infrastructure building, industrial assistance and agricultural assistance projects. Social welfare was continuously advanced. The Company continuously carried out donation projects for education such as "Little Schoolbag, Big Love", "Pillars Project", "Luzhou Laojiao Scholarship", and "Luzhou Laojiao Teacher's Pointer". It was also recognised as one of the Top Ten Public Welfare Enterprises in Sichuan Province. Green, low carbon and sustainable development was promoted. Environmental protection procedures were processed dynamically, achieving resource recovery and utilisation, while the Company's clean production standards continued to improve. Both English and Chinese versions of the 2023 ESG report have been prepared and published, demonstrating a commitment to fulfilling information disclosure responsibilities.

#### B. Priorities in the second half of the year

#### a. Strengthening marketing and advancing digital marketing

The Company will continuously expand its market layout. It will comprehensively advance the effective implementation of the "Hundred Cities Programme" and fully integrate internal resources. Additionally, it will initiate a "Market Exploration Project" in base markets to further tap into existing resources and expand new opportunities. The digital marketing strategy will be deepened. The Company continued to foster digital marketing and enhance retail system development, thereby driving the refined operation of whole-chain digital marketing through scanning codes.

#### b. Deepening cultural empowerment and implementing brand initiatives

Luzhou Laojiao's corporate culture in the new era will be streamlined and summarised. The Company will advance the implementation of the project for establishing Luzhou Laojiao's corporate culture system in this new era. Additionally, it will accelerate the development of Luzhou Laojiao's knowledge system and enhance brand communication while ensuring the extension of premium courses. Brand culture promotion activities were coordinated and advanced. The "Mobile Museum" will be launched for a national tour to widely disseminate the core cultural assets of 700 years of strong aromatic baijiu. The "International Festival of Poetry & Liquor" will be organised as a signature brand event to inspire cultural confidence among the public. Additionally, the Company will leverage the Paris Olympics Games for sports marketing to continuously enhance the prominence and value of the Luzhou Laojiao's brand.

#### c. Providing digital support to promote intelligent production

Raw grain planting will be guaranteed. The Company will continue to optimise the intelligent recycling of organic sorghum and complete the acceptance inspection of the second phase of the data monitoring platform for red sorghum demonstration sites. Achievement transformation will be sped up. The Company will continue to leverage its advantages in platforms such as the National Engineering and Technology Centre of Solid-State Brewing and the Sichuan Innovation Centre for Solid-state Brewing Technologies and deepen the industry-university-research integration to

consistently strengthen the transformation and application of technological research achievements. **Intelligent brewing will be promoted.** The Company will advance the construction of the second phase of the leaven making MES system of the Huangyi Brewery Eco-Park, further optimising system functions and expanding its coverage.

#### d. Unleashing talent efficiency and building two paradises

A talent team will be built. The Company will implement training programmes to empower employees at different positions and different levels based on the "6+1" core competency model. The promotion mechanism will be perfected. In accordance with the Company's talent development plan and the new promotion system, talent reviews will continue. The incentive system will be refined as well. The Company will adhere to the principles of positive incentives, benefit sharing, as well as equal rights, responsibilities, and interests, further establishing a comprehensive medium- and long-term incentive mechanism.

e. Accelerating digital and intelligent empowerment and strengthening coordinated management A digital and intelligent empowerment platform will be set up. The Company will collaborate in advancing the platform construction platform into the business development phase, continuing to improve collaboration efficiency. It will build the "Luzhou Laojiao Employees", an intelligent labour union platform to provide smart services for employees, ensuring effective support through digital and intelligent linkage. Additionally, efforts will be made to strengthen the acceptance of the national-level demonstration digital archive and update the knowledge management platform's course resources, gradually improving the online knowledge-sharing system. Digital and intelligent talent cultivation will be strengthened. The Company will nurture employees' overall digital and intelligent capabilities, and introduce business cadres with relevant thoughts and technologies, thereby building a pluralistic talent team across multiple industries.

#### Brand operation

The Company has always insisted on the strategy of "dual brands, three product series, and major single products": The National Cellar 1573 series has been one of the three high-end baijiu products in China; Luzhou Laojiao's brand rejuvenation plan saw remarkable results, and the product series showed a good momentum of development; innovative products such as Health and Chinese-style fruit baijiu continued to be cultivated, and have become the driving force for the Company's young, fashionable, healthy and international development.

#### Main sales models:

Currently, the Company has two main sales models:

- 1. Traditional channel operation model: It is mainly authorized distribution of the offline distributors. The Company establishes cooperative relationships with the distributors by product lines and regions. The Company directly supplies goods to the distributors, and then distributors sell them to consumers and terminal outlets.
- 2. Emerging channel operation model: It is mainly online sales operations. The Company establishes

cooperative relationships with e-commerce platforms, self-media and webcasters, and sells the goods to consumers through flagship stores, specialty stores, live streaming rooms on online platforms and other network terminals.

#### Distribution models:

☑ Applicable □N/A

#### 1. Main sales models

Unit: CNY

|                                     | Operating revenue | Cost of sales    |        | YoY change of operating revenue | cnange or | YoY<br>change of<br>gross profit<br>margin |
|-------------------------------------|-------------------|------------------|--------|---------------------------------|-----------|--|
| By sales model                      |                   |                  |        |                                 |           |  |
| Traditional channel operation model | 16,107,925,666.93 | 1,757,681,281.88 | 89.09% | 15.38%                          | 17.29%    | -0.18%                                     |
| Emerging channel operation model    | 730,665,689.05    | 153,426,303.77   | 79.00% | 32.83%                          | -10.47%   | 10.15%                                     |

#### 2. Distributors

Unit: Number

| Region   | Number of distributors at the end of the reporting period | Increased<br>number during<br>the reporting<br>period | Decreased<br>number during<br>the reporting<br>period | YoY change of<br>number of<br>distributors (%) | Reason for any significant change |
|----------|---|---|---|--|-----------------------------------|
| Domestic | 1769  | 133   | 74  | 4.00   |                                   |
| Overseas | 92  | 5   | 17  | -17.12   |                                   |

#### 3. Main settlement method for distributors and distribution method

The Company's main settlement method for distributors is payment before delivery. The distribution method is authorized distribution.

#### 4. Top five distributors

| Total sales to top five customers (CNY)   | 11,374,130,188.05 |
|---|-------------------|
| Total sales to top five customers as % of the total sales                       | 67.28%            |
| Total sales to related parties among top five customers as % of the total sales | 0.00%             |

The Company had no accounts receivable from the top five distributors at the end of the period.

#### 5. Information on top five distributors

| No. | Customer   | Sales amount (CNY) | As % of the total sales for the reporting period |
|-----|------------|--------------------|--|
| 1   | Customer A | 8,407,053,834.92   | 49.73%   |
| 2   | Customer B | 1,309,667,685.41   | 7.75%  |
| 3   | Customer C | 709,640,005.55     | 4.20%  |
| 4   | Customer D | 540,647,931.43     | 3.20%  |
| 5   | Customer E | 407,120,730.74     | 2.40%  |

| Total |  | 11,374,130,188.05 | 67.28% |
|-------|--|-------------------|--------|
|-------|--|-------------------|--------|

Store sales terminals accounted for more than 10%

□ Applicable ☑ N/A

Online direct sales

☑ Applicable □N/A

For the main sales models of the Company, please refer to the contents under the heading "Distribution models" in "1. Business scope in the reporting period" of Section III. For the sales of the Company's main products, please refer to the contents under the heading "Business segment, products or geographical segments contributing over 10% of the operating revenues or profits" in "3. Analysis of main business" of Section III. The Company's main products are sold online. Its main cooperation platforms include JD.com and Tmall.

Sales price of main products contributing over 10% of the total operating revenues for the current period changed by more than 30% from the previous reporting period

□ Applicable ☑ N/A

Purchase model and purchase content

Unit: CNY

| Purchase model  | Purchase content      | Amount of main purchase content |
|---|-----------------------|---------------------------------|
| Organic raw grains are purchased through cooperative model and supplied by organic raw grain bases; other raw grains and packaging materials are purchased through bid invitation | Raw materials         | 1,870,959,004.54                |
| Purchase based on the unified pricing of the National Development and Reform Commission and the price bureau, and purchase through bid invitation                                 | Fuels and energies    | 93,989,156.96                   |
| Purchase through bid invitation   | Low-value consumables | 31,909,484.51                   |

The purchase of raw materials from cooperatives or farmers accounted for more than 30% of the total purchase amount

□ Applicable ☑ N/A

The price of main raw materials purchased externally changed by more than 30% year-on-year

□ Applicable ☑ N/A

Main production model:

The Company's main production model is self-production.

Commissioned processing and production

□ Applicable ☑ N/A

#### Main breakdown items of cost of sales

Unit: CNY

| By business              |                        | H1 2024          |                       | H1 2023          |                       |                      |
|--------------------------|------------------------|------------------|-----------------------|------------------|-----------------------|----------------------|
| By business segment Item |                        | Amount           | As % of cost of sales | Amount           | As % of cost of sales | YoY Change           |
| Baijiu                   | Raw materials          | 1,488,095,661.17 | 77.87%                | 1,411,571,489.11 | 84.52%                | 5.42%                |
| Baijiu                   | Labor costs            | 134,431,299.24   | 7.03%                 | 117,395,758.18   | 7.03%                 | 14.51%               |
| IBalliu                  | Manufacturing overhead | 288,580,625.24   | 15.10%                | 141,044,031.51   | 8.45%                 | 104.60% <sup>1</sup> |

Note 1: The increase in manufacturing overhead is mainly because the construction in progress—the intelligent packaging centre—was completed and gradually put into operation, among others.

#### Production volume and inventory

#### 1. Production volume, sales volume and inventory of main products

| Product classification       | Production volume (ton) | Sales volume<br>(ton) | Inventory<br>(ton) | YoY change of production volume (%) | YoY change<br>of sales<br>volume<br>(%) | YoY change of inventory | Description of major changes  |
|------------------------------|-------------------------|-----------------------|--------------------|-------------------------------------|---|-------------------------|---|
| Mid- and high-<br>end baijiu | 17,109.24               | 21,282.50             | 32,378.29          | 5.89%                               | 25.71%                                  | -23.10%                 |   |
| Other baijiu                 | 27,036.82               | 26,632.98             | 6,103.16           | 5.81%                               | 0.56%                                   | -43.30%                 | The YoY decrease of 43.30% in inventory is mainly due to a lower inventory base at the beginning of the period. |

#### 2. Inventory at the end of the reporting period

Unit: Ton

| Finished baijiu | Semi-finished baijiu (including base baijiu) |
|-----------------|--|
| 38,481.45       | 450,196.72                                   |

#### 3. Capacity

Unit: Ton

| Main products Design capacity |        | Actual capacity | Capacity in progress |  |
|-------------------------------|--------|-----------------|----------------------|--|
| Baijiu                        | 170000 | 170000          | 80000                |  |

#### 2. Analysis of core competitiveness

#### A. Geographical advantage

Luzhou City, where the Company is located, sits in the transitional area between the southern rim of the Sichuan Basin and the Yunnan-Guizhou Plateau, featuring a warmer and more humid sub-tropical climate compared to other areas at the same latitude, with a temperature above  $0^{\circ}$ C throughout the year. The unique climate and soil are agreeable to grow grains for baijiu brewing. The glutinous red sorghum and soft wheat grown in this area are the primary raw materials for the baijiu of the Company. The cellars in which the Company brews its baijiu are made of the local loessal clay characterized by strong viscosity, rich minerals and excellent moisture retention. In addition, the abundant and quality water in the region creates a unique geographical advantage for the production of the Company's baijiu.

#### B. Advantage of cellars and brewing technique

Aged cellars are the most essential condition for a strong aromatic baijiu maker to produce good quality baijiu. The Cellars of National Treasure 1573, founded in 1573, was granted by the State Council as the first Cultural Relic of National Importance in the industry under the Protection of the State in December 1996. 1,619 cellars of Luzhou Laojiao which have been continuously used for over 100 years, together with its 16 ancient brewing workshops and three natural cellar holes, were all selected as the fourth batch of Cultural Relics of National Importance under the Protection of the State in 2013. They are unique resources that cannot be replicated. In both 2006 and 2012, Luzhou Laojiao Dagu Cellars were twice selected into the preliminary list of China for World Heritage. In November 2018, Luzhou Laoijao Cellars and Brewing Workshops were selected into China's Industrial Heritage List. The time-honored Traditional Brewing Technique of Luzhou Laojiao is a 24-generation inheritance and a classic brewing technique for strong aromatic baijiu. This technique was selected as the first batch of National Intangible Cultural Heritage in May 2006. The Cellars of National Treasure 1573 and the Traditional Brewing Technique of Luzhou Laojiao together provide the most essential basis and assurance for the quality of the product series of National Cellar 1573 and Luzhou Laojiao. Additionally, Huangyi Brewery Eco-Park has moved into full production in late 2020. Upholding the cultural connotations of "inheritance of ancient ways, pure-grain brewing, traditional techniques, and intelligent technologies", the Company carried out brewing technical renovation featuring automatic, intelligent and information technology-based transformation. As such, it has established a baijiu brewery eco-park comprising brewing workshops, leaven making workshops, and base baijiu storage cellars, along with energy and sewage treatment facilities. This brewery eco-park brings with it new production capacities of 100,000 tons of quality pure-grain solid baijiu and 100,000 tons of leaven in addition to a new storage capacity of 380,000 tons of baijiu per year, marking a substantial increase in the Company's production capacity.

#### C. Brand advantage

Brand is a key business resource for baijiu producers. The Company's reputation is greatly built on its superiority in brand. National Cellar 1573, which is of a connoisseurship level, is a world-famous highend brand. Luzhou Laojiao Tequ, a classic brand for strong aromatic baijiu, was selected in 1952 by the first national tasting competition judges as one of the four most famous baijiu brands in China. It is the only strong aromatic baijiu brand that won the title of "National Famous Baijiu" for five consecutive times, as well as the pioneer with regard to the "Tequ" variety of baijiu. In recent years, the Company has successfully put in place a brand system of "dual brands, three product series, and major single products" with great clarity and focus. The programs carried out to promote the brand of National Cellar 1573 and revive the brand of Luzhou Laojiao have produced remarkable results, with significant improvement in brand influence. The Company's baijiu is increasingly known by consumers as a national brand of strong aromatic baijiu and of authentic flavor.

#### D. Quality and R&D advantage

The Company is committed to producing high-quality baijiu, advocating a healthy lifestyle and "making the quality visible". The first "Organic Sorghum Planting Base" was established and the six-factor management system (including organic, quality, safety, environment, measurement and energy) was built and improved. The research platforms are established, including National Engineering Research

Center of Solid-State Brewing, National Liquor Test Center, National Postdoctoral Workstation, etc, which all support the innovation and upgrading of products with their strong technical force. In recent years, the Company has put in a lot of efforts in researching Tequ production, brewing informatization & automation. Relying on the technological innovation platforms such as the National Industrial Design Center, and continuously deepening the cooperation with universities and scientific research institutes including the Chinese Academy of Sciences and the Jiangnan University, the Company has undertaken dozens of national- or provincial-level projects and has been granted hundreds of invention or utility model patents. And remarkable results have been achieved with respect to improvement of the quality of base Baijiu, as well as production efficiency improvement.

#### E. Talent advantage

The Company has 1 inheritor of national intangible cultural heritage, 4 masters of Chinese brewing, 2 masters of Chinese baijiu, 2 Chinese liquor connoisseurs, 1 master of Chinese baijiu technique, 13 senior professor engineers, 8 experts who receive special allowances from the State Council, 4 national technicians, 2 national model workers, 4 national Labor Day Medal winners, 4 academic and technologic leaders of Sichuan province, 1 expert with outstanding contribution in Sichuan province, 1 innovation leader of Tianfu, 1 excellent engineer of Tianfu, 1 skills leader of Tianfu, 3 craftsmen of Tianfu, 5 craftsmen of Sichuan province, 1 technological elite of Tianfu, 2 young science and technology talents of Tianfu, 4 technicians of Sichuan province, as well as hundreds of highly skilled personnel including national baijiu judges, senior brewing technicians and brewing technicians. The comprehensive and professional personnel system assures the sound development of the Company.

#### 3. Analysis of main business

Overview

See contents under the heading "1. Business scope in the reporting period" above.

Year-on-year changes in key financial data

|                                     | H1 2024           | H1 2023           | YoY Change | Reason for any significant change |
|-------------------------------------|-------------------|-------------------|------------|-----------------------------------|
| Operating revenues                  | 16,904,885,169.38 | 14,593,051,774.14 | 15.84%     |                                   |
| Cost of sales                       | 1,932,074,493.16  | 1,700,263,105.68  | 13.63%     |                                   |
| Selling and distribution expenses   | 1,630,293,023.67  | 1,463,196,830.61  | 11.42%     |                                   |
| General and administrative expenses | 504,694,175.31    | 539,879,241.31    | -6.52%     |                                   |
| Finance expenses                    | -124,274,752.55   | -125,783,791.43   |            |                                   |
| Corporate income tax                | 2,870,561,488.56  | 2,385,359,516.12  | 20.34%     |                                   |
| R&D investments                     | 90,633,563.25     | 85,012,075.06     | 6.61%      |                                   |
| Net cash flows from                 | 8,225,060,212.57  | 5,647,760,797.04  | 45.63%     | Mainly due to the                 |

| operating activities                      |                   |                   |         | increased cash<br>received from sale of<br>goods in the current<br>period   |
|---|-------------------|-------------------|---------|---|
| Net cash flows from investing activities  | 1,108,797,050.00  | 732,254,553.22    | 51.42%  | Mainly due to the increased net cash flows from the purchase and redemption of wealth management products (collective asset management plans) from securities firms in the current period |
| Net cash flows from financing activities  | 762,591,987.93    | 6,194,950,118.71  | -87.69% | Mainly due to the receipt of less bank loan in the current period compared to the same period of last year  |
| Net increase in cash and cash equivalents | 10,102,021,240.69 | 12,582,529,016.13 | -19.71% |   |

| Significant changes to the profit structure or sources of the Company in the reporting period |
|---|
| □ Applicable ☑ N/A  |
| No such changes in the reporting period.  |

#### Breakdown of operating revenues

Unit: CNY

|                              | H1 202                       | 24                                | H1 202            | 23                         |            |  |
|------------------------------|------------------------------|-----------------------------------|-------------------|----------------------------|------------|--|
|                              | Amount                       | As % of operating Amount revenues |                   | As % of operating revenues | YoY Change |  |
| Total                        | 16,904,885,169.38            | 100%                              | 14,593,051,774.14 | 100%                       | 15.84%     |  |
| By business segme            | ent                          |                                   |                   |                            |            |  |
| Baijiu                       | 16,838,591,355.98            | 99.61%                            | 14,510,984,638.41 | 99.44%                     | 16.04%     |  |
| Other revenues               | 66,293,813.40                | 0.39%                             | 82,067,135.73     | 0.56%                      | -19.22%    |  |
| By product                   |                              |                                   |                   |                            |            |  |
| Mid- and high-<br>end baijiu | 15,213,367,295.49            | 89.99%                            | 12,990,085,081.50 | 89.02%                     | 17.12%     |  |
| Other baijiu                 | 1,625,224,060.49             | 9.61%                             | 1,520,899,556.91  | 10.42%                     | 6.86%      |  |
| Other revenues               | Other revenues 66,293,813.40 |                                   | 82,067,135.73     | 0.56%                      | -19.22%    |  |
| By geographical se           | egment                       |                                   |                   |                            |            |  |
| Domestic                     | 16,811,257,242.24            | 99.45%                            | 14,516,179,307.86 | 99.47%                     | 15.81%     |  |
| Overseas                     | 93,627,927.14                | 0.55%                             | 76,872,466.28     | 0.53%                      | 21.80%     |  |

Business segment, products or geographical segments contributing over 10% of the operating revenues or profits

 $\square$  Applicable  $\square$  N/A

Unit: CNY

|                              | Operating revenue | Cost of sales    | Gross<br>profit<br>margin | YoY<br>change of<br>operating<br>revenue | YoY<br>change of<br>cost of<br>sales | YoY change<br>of gross profit<br>margin |  |  |
|------------------------------|-------------------|------------------|---------------------------|--|--------------------------------------|---|--|--|
| By business seg              | gment             |                  |                           |  |                                      |   |  |  |
| Baijiu                       | 16,838,591,355.98 | 1,911,107,585.65 | 88.65%                    | 16.04%                                   | 14.44%                               | 0.16%                                   |  |  |
| By product                   |                   |                  |                           |  |                                      |   |  |  |
| Mid- and high-<br>end baijiu | 15,213,367,295.49 | 1,177,762,665.64 | 92.26%                    | 17.12%                                   | 20.68%                               | -0.23%                                  |  |  |
| Other baijiu                 | 1,625,224,060.49  | 733,344,920.01   | 54.88%                    | 6.86%                                    | 5.66%                                | 0.52%                                   |  |  |
| By geographical segment      |                   |                  |                           |  |                                      |   |  |  |
| Domestic                     | 16,811,257,242.24 | 1,918,659,642.15 | 88.59%                    | 15.81%                                   | 13.66%                               | 0.22%                                   |  |  |

Under the circumstances that the statistical standards for the Company's main business data were adjusted in the reporting period, the Company's main business data in the current period is calculated based on adjusted statistical standards at the end of the reporting period

☐ Applicable ☑ N/A

The Company shall comply with the disclosure requirements for companies engaging in food & liquor and wine production of the *Guidelines No. 3 of the Shenzhen Stock Exchange on Self-regulation of Listed Companies—Industry-specific Information Disclosure*.

#### A. Breakdown of selling and distribution expenses

Unit: CNY

| Selling and distribution expenses  | H1 2024        | H1 2023        | YoY Change | Reason for any significant change                                  |
|------------------------------------|----------------|----------------|------------|--|
| Advertising expenses               | 771,086,934.79 | 585,741,219.56 | 31.64%     | Increased advertising and promotional inputs in the current period |
| Sales promotion expenses           | 465,935,051.00 | 486,391,918.30 | -4.21%     |  |
| Warehousing and logistics expenses | 81,048,424.07  | 95,488,340.44  | -15.12%    |  |
| Labor costs                        | 212,055,575.40 | 210,781,737.74 | 0.60%      |  |
| Other                              | 100,167,038.41 | 84,793,614.57  | 18.13%     |  |

#### B. Breakdown of advertising expenses

| Advertising                                      | Expenses       |
|--|----------------|
| Online advertising (exclusive of TV advertising) | 127,923,890.82 |
| Offline advertising                              | 159,231,959.64 |

| TV advertising   | 215,309,906.78 |
|--|----------------|
| Other (inclusive of branding ideas, exhibitions & showcases, advertising materials, activity planning, etc.) | 268,621,177.55 |

#### 4. Analysis of non-core business

☐ Applicable ☑ N/A

#### 5. Assets and liabilities

#### 5.1. Significant change of asset items

Unit: CNY

|                              | 30 June 2              | 2024                 | 31 Decemb         | er 2023              | Change in            | Explanation                  |
|------------------------------|------------------------|----------------------|-------------------|----------------------|----------------------|------------------------------|
|                              | Amount                 | As % of total assets | Amount            | As % of total assets | Change in percentage | about any<br>material change |
| Cash and cash equivalents    | 36,100,758,789.69      | 51.40%               | 25,952,025,091.28 | 41.00%               | 10.40%               |                              |
| Accounts receivable          | 4,069,325.61           | 0.01%                | 17,461,378.98     | 0.03%                | 0.03% -0.02%         |                              |
| Inventories                  | 12,354,323,751.59      | 17.59%               | 11,622,043,947.46 | 18.36%               | -0.77%               |                              |
| Investment property          | 44,397,290.42          | 0.06%                | 37,785,416.77     | 0.06%                | 0.00%                |                              |
| Long-term equity investments | 2,727,584,618.05       | 3.88%                | 2,708,254,833.50  | 4.28%                | -0.40%               |                              |
| Fixed assets                 | 9,595,197,848.09       | 13.66%               | 8,613,223,465.46  | 13.61%               | 0.05%                |                              |
| Construction in progress     | 561,121,727.91         | 0.80%                | 1,718,468,880.53  | 2.72%                | -1.92%               |                              |
| Right-of-use assets          | 32,187,976.28          | 0.05%                | 23,260,955.23     | 0.04%                | 0.01%                |                              |
| Contract liabilities         | 2,341,708,292.72 3.33% |                      | 2,672,977,090.30  | 4.22%                | -0.89%               |                              |
| Long-term loans              | 10,990,000,000.00      | 15.65%               | 10,000,300,000.00 | 15.80%               | -0.15%               |                              |
| Lease liabilities            | 28,420,897.97          | 0.04%                | 22,356,404.47     | 0.04%                | 0.00%                |                              |

#### 5.2. Main assets overseas

 $\square$  Applicable  $\boxtimes$  N/A

#### 5.3. Assets and liabilities measured at fair value

 $\square$  Applicable  $\square$  N/A

| Item   | Opening<br>balance   | Changes in<br>fair value<br>through<br>profit or loss | Changes in<br>cumulative<br>fair value<br>recorded<br>into equity | Provision for impairment | Amount of purchase | Amount of sale       | Other<br>changes          | Closing<br>balance   |
|--|----------------------|---|---|--------------------------|--------------------|----------------------|---------------------------|----------------------|
| Financial asset  |                      |   |   |                          |                    |                      |                           |                      |
| 1.Held-for-<br>trading<br>financial<br>assets<br>(exclusive of<br>derivative<br>financial<br>assets) | 1,426,992,0<br>98.83 | 33,247,170.<br>87                                     |   |                          | 660,000,000        | 2,120,238,5<br>71.86 |                           | 697.84               |
| 4.Investmen<br>ts in other<br>equity<br>instruments  | 402,893,468<br>.80   |   | 79,093,988.<br>67   |                          |                    |                      |                           | 335,372,892<br>.95   |
| 6. Accounts receivables financing  | 5,938,171,0<br>07.93 |   |   |                          |                    |                      | -<br>1,849,185,4<br>91.32 | 4,088,985,5<br>16.61 |
| Subtotal of financial assets   | 7,768,056,5<br>75.56 | 33,247,170.<br>87                                     | 79,093,988.<br>67   | 0.00                     | 660,000,000        | 2,120,238,5<br>71.86 | -<br>1,849,185,4<br>91.32 | 4,424,359,1<br>07.40 |
| Total  | 7,768,056,5<br>75.56 | 33,247,170.<br>87                                     | 79,093,988.<br>67   | 0.00                     | 660,000,000        | 2,120,238,5<br>71.86 | -<br>1,849,185,4<br>91.32 | 4,424,359,1<br>07.40 |
| Financial liability  | 9,763.87             | -9,796.97   |   |                          |                    |                      | 33.10                     | 0.00                 |

Information about other changes

N/A

Whether measurement attribution of main assets changes significantly in the reporting period

 $\Box {\sf Yes} \ {\boxtimes} \ {\sf No}$ 

#### 5.4. Restricted asset rights as of the end of this reporting period

| Item                            | Closing Balance | Reason                                    |
|---------------------------------|-----------------|---|
| Bank deposits                   | 94,715,340.26   | Accrued interest on term deposits         |
| Other cash and cash equivalents | 10,000,000.00   | Bank guarantees                           |
| Other cash and cash equivalents | 992,930.88      | Security deposits at e-commerce platforms |
| Total                           | 105,708,271.14  |   |

#### 6. Investment

#### 6.1. Total investment

☑ Applicable □ N/A

| Investment made in the reporting period (CNY) | Investment made in the same period of last year (CNY) | YoY change          |
|---|---|---------------------|
| 921,132,282.20                                | 686,415,706.04  | 34.19% <sup>1</sup> |

Note 1: The 34.19% increase in the investment made in the reporting period compared with the same period of last year is mainly due to the purchase of a larger amount of wealth management product (collective asset management plan product) from securities firm in the current period.

#### 6.2. Significant equity investment made in the reporting period

☐ Applicable ☑ N/A

#### 6.3. Significant ongoing non-equity investment in the reporting period

☑ Applicable □ N/A

| ltem  | Investm<br>ent<br>form | Whethe r it is a fixed asset investm ent | Industr<br>y of the<br>investm<br>ent<br>project | Amount of input in the reportin g period | Accum ulated actual input amount by the end of the reportin g period | Capital<br>source      | Project<br>progres<br>s | Project<br>ed<br>income | Accum ulated actual income by the end of the reportin g period | Reason<br>s for<br>not<br>meetin<br>g the<br>schedul<br>e and<br>project<br>ed<br>income | Date<br>of<br>discl<br>osure<br>(if<br>any) | Disclosur<br>e index (if<br>any)   |
|---|------------------------|--|--|--|--|------------------------|-------------------------|-------------------------|--|--|---|--|
| Luzhou Laojiao Technic al Upgrad e Project of Intellige nt Brewin g (Phase I) | Self-<br>built         | Yes                                      | Baijiu   | 108,11<br>8,805.9<br>9                   | 896,97<br>4,812.8<br>0   | Self-<br>financin<br>g | 25.00%                  | 0.00                    | 0.00   | N/A  | 13<br>July<br>2022                          | Announc ement No. 2022- 24 on the Implemen tation of Luzhou Laojiao Technical Upgrade Project of Intelligent Brewing (Phase I) by Subsidiar y on |

|       |      |                       |   |      |      |      |      | http://ww<br>w.cninfo.c<br>om.cn/ |
|-------|------|-----------------------|---|------|------|------|------|-----------------------------------|
| Total | <br> | <br>108,11<br>8,805.9 |   | <br> | 0.00 | 0.00 | <br> |                                   |
|       |      | 9                     | 0 |      |      |      |      |                                   |

#### 6.4. Financial assets investment

#### 6.4.1. Securities investment

☑ Applicable □ N/A

| Categ<br>ory of<br>securit<br>ies       | Stock<br>code | Abbre viation of securit ies | Initial<br>invest<br>ment<br>cost | Accou<br>nting<br>measu<br>rement<br>model | Beginn<br>ing<br>book<br>balanc<br>e | Chang<br>es in<br>fair<br>value<br>recogn<br>ized in<br>profit<br>or loss | Chang es in the cumul ative fair value record ed into equity | Amou<br>nt of<br>purcha<br>se | Amou<br>nt of<br>sale | Profit and loss during the reporti ng period | Closin<br>g book<br>balanc<br>e | Accou<br>nting<br>item                                      | Capital<br>source |
|---|---------------|------------------------------|-----------------------------------|--|--------------------------------------|---|--|-------------------------------|-----------------------|--|---------------------------------|---|-------------------|
| Dome<br>stic<br>and<br>foreign<br>stock | 60121         | GTJA                         | 12,719<br>,156.7<br>6             | Fair<br>value<br>measu<br>rement           | 175,24<br>1,715.<br>34               |   | 146,85<br>9,152.<br>57                                       | 0.00                          | 0.00                  | 4,710,<br>798.80                             | 159,57<br>8,309.<br>33          | Invest<br>ments<br>in<br>other<br>equity<br>instru<br>ments | Own<br>fund       |
| Dome<br>stic<br>and<br>foreign<br>stock | 00224<br>6    | SNC                          | 1,030,<br>000.00                  | Fair<br>value<br>measu<br>rement           | 12,805<br>,515.4<br>4                |   | 12,119<br>,497.5<br>4  | 0.00                          | 0.00                  | 78,177<br>.75                                | 13,149<br>,497.5<br>4           | Invest<br>ments<br>in<br>other<br>equity<br>instru<br>ments | Own<br>fund       |
| Dome<br>stic<br>and<br>foreign<br>stock | 01983         | L <i>Z</i> BA<br>NK          | 51,120<br>,000.0<br>0             | Fair<br>value<br>measu<br>rement           | 96,733<br>,837.6<br>9                |   | 24,917<br>,780.2<br>9  | 0.00                          | 0.00                  | 3,905,<br>280.00                             | 76,037<br>,780.2<br>9           | Invest<br>ments<br>in<br>other<br>equity<br>instru<br>ments | Own<br>fund       |
| Dome<br>stic<br>and<br>foreign<br>stock | 01880         | CTG<br>Duty-<br>Free         | 542,28<br>5,380.<br>80            | Fair<br>value<br>measu<br>rement           | 84,854<br>,489.6<br>8                |   | 97,849<br>,300.1<br>4  | 0.00                          | 0.00                  | 2,015,<br>648.45                             | 53,349<br>,395.1<br>4           | Invest<br>ments<br>in<br>other<br>equity<br>instru<br>ments | Own<br>fund       |
| Total                                   |               |                              | 607,15<br>4,537.                  |  | 369,63<br>5,558.                     | 0.00  | 86,047<br>,130.2   | 0.00                          | 0.00                  | 10,709<br>,905.0                             | 302,11<br>4,982.                |   |                   |

| FC   | 4.5 | 9 |  | 0 | 20 |  |
|------|-----|---|--|---|----|--|
| 1 56 | 10  | Ö |  | U | 30 |  |

#### 6.4.2. Derivative investment

☑ Applicable □ N/A

#### A. Derivatives investments for hedging purposes in the reporting period

☑ Applicable □ N/A

Unit: CNY 10,000

| Type of derivative   | Initial<br>investment<br>amount                             | Opening<br>amount   | Gain or loss<br>on change<br>in fair value<br>during the<br>current<br>period | Cumulative<br>fair value<br>change<br>recorded in<br>equity  | Purchased<br>in the<br>current<br>period                 | Sold in the<br>current<br>period                        | Closing<br>amount                                       | Closing amount as % of the Company's closing equity |  |  |  |
|--|---|---|---|--|--|---|---|---|--|--|--|
| Forward<br>forex sale<br>and<br>settlement<br>contract   | 0   | 0   | -1.74   | 0  | 0  | 0   | 0   | 0.00%   |  |  |  |
| Total  | 0   | 0   | -1.74   | 0  | 0  | 0   | 0   | 0.00%   |  |  |  |
| Explanation of significant changes in accounting policies and specific financial accounting principles in respect of the Company's hedges for the reporting period as compared to the prior period | Recognition and Presentation of for its busines Company did | nd Measuremen<br>of Financial Instr<br>s of derivative tra  | t of Financial Insuments issued bansactions to relable conditions.            | I guidelines of the<br>struments and the<br>sy the Ministry of<br>flect the relevant<br>his of the Accoun<br>inting. | e Accounting Sta<br>Finance, the Co<br>items in the bala | andards for Busi<br>Impany took the<br>ance sheet and t | ness Enterprises<br>relevant accour<br>the income state | s No. 37 -<br>ting measures<br>ment. The            |  |  |  |
| Actual gain/loss in the reporting period   | in fair value we  | In accordance with the Accounting Standard for Business Enterprises No. 37 - Presentation of Financial Instruments, changes in fair value were included in the profit and loss for the current period, and a loss of CNY 17.4 thousand was valued at fair value during the holding period.  |   |  |  |   |   |   |  |  |  |
| Results of hedges  | operations and  | The forward foreign exchange settlement and sales business engaged in by the Company was based on specific business operations and the Company's production and operation, hedging product price and exchange fluctuation risks, achieving expected risk management goals, and playing a positive role in stabilizing production and operation. |   |  |  |   |   |   |  |  |  |
| Source of derivatives investment funds   | Own fund  |   |   |  |  |   |   |   |  |  |  |

The financial derivatives business conducted both domestically and internationally had a real business background. The Company will strictly control the types and sizes of financial derivatives business, choose foreign exchange hedging products with simple structures as much as possible, and do not engage in complex financial derivatives business beyond the actual Risk needs of operation. The purpose is only to lock in risk exposure, and match with actual foreign exchange receipts and analysis of disbursements. The Company will not engage in any form or substance of speculative transactions. The term of the positions purchased foreign exchange hedging products should be as close to or equal to the term of the Company's foreign exchange held in risk exposure as possible, and should not exceed the term of the foreign exchange risk exposure. The Company will only derivatives engage in foreign exchange hedging transactions with financial institutions with corresponding business qualifications during the approved by the State Administration of Foreign Exchange (SAFE) and the People's Bank of China. The Company will strictly reporting control the size of foreign exchange forward contracts. In order to meet the needs of normal production and operation, it is period and expected that the cumulative foreign exchange hedging business carried out by the Company and its holding subsidiaries will explanation not exceed the equivalent of CNY 500 million. The above limit can be used in a rolling and circular manner. The Company will of control pay close attention to changes in the international and domestic market condition, strengthen its research and analysis of measures exchange rates, regularly review and adjust foreign exchange hedging plans in response to market and business changes, (including and avoid exchange losses to the greatest extent possible. If there is a partial deviation between the actual business amount and term and the expected income and expenditure plan due to changes in the business of transaction enterprises, it will not but not limited to pose a substantial delivery risk to the hedging transaction. Transaction enterprises will strengthen the management of market risk, accounts receivable, closely track customer payments, actively collect payments, reduce risks of customer default and liquidity risk, contract breaching, and control the risks that the Company may face within an acceptable range. The Company has credit risk, formulated the Foreign Exchange Hedging Business Management System, which clearly stipulates the management operational organisation, approval authority, operation procedures, risk control, information disclosure, information confidentiality of the Company's foreign exchange hedging business, effectively regulating and controlling the behaviour and risks of foreign risk, legal risk, etc.) exchange hedging business. Transaction enterprises will regularly organise professional training for personnel involved in financial derivatives business, enable them to fully understand the characteristics and risks of financial derivatives trading, continuously strengthen the professional ethics education and professional literacy of relevant personnel, and improve their business level. Changes in market prices or fair value of derivative products during the reporting period, specific Forward foreign exchange settlement and sales products are featured by high market transparency and active transactions, methods and transaction prices and settlement prices of that day can fully reflect the fair value of derivatives; the losses from changes in fair value during the reporting period was CNY 17.4 thousand, determined based on the market price of the exchange at used and relevant the end of the period. assumption and parameter settings shall be disclosed for analysis of fair value of derivatives Litigation N/A involved (if applicable) Disclosure date of the announcem 13 June 2023 ent about the board's consent for

| the        |  |
|------------|--|
| derivative |  |
| investment |  |
| (if any)   |  |

#### B. Derivatives investments for speculative purposes in the reporting period

□Applicable ☑ N/A

No such cases in the reporting period

#### 6.5. Use of funds raised

☑ Applicable □ N/A

#### 6.5.1. General use of funds raised

☑ Applicable □ N/A

Unit: CNY 10,000

| Year      | Method   | Total<br>amount<br>of funds<br>raised | Net<br>proceed<br>s | Total<br>amount<br>of raised<br>funds<br>used in<br>the<br>reportin<br>g period | Accumul<br>ated<br>amount<br>of raised<br>funds<br>used | Total amount of re- purpose d funds raised in the reportin g period | Total<br>amount<br>of<br>accumul<br>ated re-<br>purpose<br>d funds<br>raised | Accumul ated re- purpose d funds raised as % of total funds raised | Total<br>amount<br>of<br>unused<br>funds<br>raised | Purpose<br>and<br>direction<br>of<br>unused<br>funds<br>raised | Amount of funds raised idle for more than two years |  |
|-----------|--|---------------------------------------|---------------------|---|---|---|--|--|--|--|---|--|
| 2022      | Public<br>offering<br>of<br>corporat<br>e bond | 150,000                               | 149,400             | 6,971.73  | 118,007.<br>27  | 0   | 0  | 0.00%  | 39,536.2   | Deposit ed in special account for raised funds                 | 0   |  |
| Total     |  | 150,000                               | 149,400             | 6,971.73  | 118,007.<br>27  | 0   | 0  | 0.00%  | 39,536.2   | 1  | 0   |  |
|           | Notes for general use of funds raised          |                                       |                     |   |   |   |  |  |  |  |   |  |
| The total | amount of ur                                   | used funds                            | raised of the       | e corporate b   | ond "20 Lac   | jiao 01" incl   | udes interes   | st on some fu  | ınds raised.                                       |  |   |  |

#### 6.5.2. Fund raised for committed projects

☑ Applicable □ N/A

Unit: CNY 10,000

| Committe  | Whether     | Total | Adjusted | Investme    | Accumula      | Investme    | Date of | Realized | Whether     | Whether     |
|-----------|-------------|-------|----------|-------------|---------------|-------------|---------|----------|-------------|-------------|
| Committee | *********** | iotai | Investme | 11110011110 | 7 toodiii ala | 11110011110 | Date of | rtounzou | *********** | *********** |

| d investme nt projects and direction of over-raised funds   | the project has been changed (including partial change) | amount of funds raised for committe d investme nt | nt total<br>amount<br>(1) | nt<br>amount in<br>the<br>reporting<br>period | ted input<br>by the<br>end of<br>the<br>reporting<br>period (2) | nt<br>progress<br>by the<br>end of<br>reporting<br>period (3)<br>=(2)/(1) | the projects reach the working condition for their intended use | benefits<br>during<br>the<br>reporting<br>period | the expected benefits have been achieved | the feasibility of the project has changed significan tly |
|---|---|---|---------------------------|---|---|---|---|--|--|---|
| Committed   | investment p  | rojects   |                           |   |   |   |   |  |  |   |
| Technical<br>Renovati<br>on<br>Project of<br>Brewing<br>(Phase II)  | No  |   |                           | 6,971.73                                      | 336,469.<br>59  |   | 30 June<br>2021   |  | Yes                                      | No  |
| Project of<br>Intelligent<br>Upgradin<br>g and<br>Building<br>of the<br>Informati<br>on<br>Manage<br>ment<br>System | No  |   |                           | 0   | 17,595.9<br>7   |   | N/A   |  | N/A                                      | No  |
| Project of Acquiring Sealing Equipme nt for the Cellar of Huangyi Brewing Base                                      | No  | 398,400   | 398,400                   | 0   | 12,043.3  | 93.14%  | 30 June<br>2021   | N/A  | Yes                                      | No  |
| Project of Acquiring Accessor y Equipme nt for Leaven Making for Huangyi Brewing Base                               | No  |   |                           | 0   | 4,980.25  |   | 30 June<br>2021   |  | Yes                                      | No  |
| Subtotal of committe d investme nt projects   |   | 398,400¹  | 398,400                   | 6,971.73                                      | 371,089.<br>11  |   |   | N/A  |  |   |
|   |   |   |                           | Use   | of over-raised  | funds   |   |  |  |   |

| None   |     |         |         |          |                |   |         |      |
|--|-----|---------|---------|----------|----------------|---|---------|------|
| Total  |     | 398,400 | 398,400 | 6,971.73 | 371,089.<br>11 | I | <br>N/A | <br> |
| Explain project by project the situation and reason for not reaching plan progress or expected benefits (including reason for inputting "N/A" for "Whether the expected benefits have been achieved" ) | N/A |         |         |          |                |   |         |      |
| Significan<br>t changes<br>of project<br>feasibility   | N/A |         |         |          |                |   |         |      |
| Amount,<br>purpose<br>and<br>progress<br>of over-<br>raised<br>funds   | N/A |         |         |          |                |   |         |      |
| Change of implemen tation site of investme nt projects   | N/A |         |         |          |                |   |         |      |
| Adjustme<br>nt of the<br>implemen<br>tation<br>mode of<br>raised<br>funds  | N/A |         |         |          |                |   |         |      |

| investme   |  |
|--|--|
| nt   |  |
| projects   |  |
| projecto   | Applicable   |
| Situation<br>of<br>advance<br>investme<br>nt and<br>replacem<br>ent                        | Applicable  On 14 May 2019, the Company held the First Extraordinary General Meeting of Shareholders of 2019, which considered and approved the <i>Proposal on Requesting the Company's General Meeting of Shareholders to Fully Authorize Chairman of the Board or Other Personnel Authorized by the Board to Go Through Procedures for the Public Offering of Corporate Bond.</i> According to the Proposal, in the event of inconsistency between the payment of the raised funds and the progress of the project implementation, the Company may make advance investments using other funds (including self-owned funds, bank project loans, etc.) according to the actual situation, and replace fund investment other than capital funds when the raised funds are in place. As of 31 December 2023, the Company had replaced advance investments of self-pooled funds of CNY 653,444,758.68 using the raised funds. |
| Idle raised funds used for temporar y suppleme ntary liquidity                             | N/A  |
| Amount and reason for surplus of funds raised  | N/A  |
| Purpose<br>and<br>whereabo<br>uts of<br>unused<br>funds<br>raised                          | The idle raised funds are deposited in the special account No. 9550880046723000135 for raised funds in the Chengdu Branch of China Guangfa Bank Co., Ltd., the special account No. 51751746001300000860 for raised funds in the Luzhou Branch of Bank of Communications Co., Ltd., and the special account No. 631395395 for raised funds in the Chengdu Branch of China Minsheng Banking Corp., Ltd.  |
| Problems<br>and other<br>situation<br>when<br>raised<br>funds are<br>used and<br>disclosed | N/A  |

Note 1: The subtotal of funds raised for committed projects was CNY 3,984 million, which was the combined amount of CNY 4,000 million (CNY 2,500 million of corporate bonds issued in August 2019 plus CNY 1,500 million of corporate bonds issued in March 2020) minus the total issuance costs of CNY 16 million.

Note 2: Because there are uncertainties in the approval and issue time for bond, in order to ensure smooth progress of the projects and protect the interests of the Company's shareholders, the investment sequence and specific amounts of the corresponding raised funds should be determined

by the Chairman of the Board as authorized by the general meeting of shareholders or other persons as authorized by the Board of Directors within the scope of the four raised funds investment projects according to the actual needs, provided that the capital funds for each project is no less than 20% of the total investment.

Note 3: As of 30 June 2024, the Project of Intelligent Upgrading and Building of the Information Management System was in the process.

Note 4: These raised funds investment projects have helped further expand the Company's production and sales, and increase its comprehensive competitiveness. The economic benefits of these projects cannot be measured separately.

#### 6.5.3. Re-purposed funds raised

□ Applicable ☑ N/A

No such cases in the reporting period

#### 7. Sale of major assets and equity interests

#### 7.1. Sale of major assets

☐ Applicable ☑ N/A

No such cases in the reporting period.

#### 7.2. Sale of major equity interests

☐ Applicable ☑ N/A

#### 8. Analysis of major subsidiaries

☑ Applicable □ N/A

Main subsidiaries and joint companies with an over 10% influence on the Company's net profit

| Company name                            | Company<br>type | Business<br>scope                                    | Registere<br>d capital | Total<br>assets       | Net assets           | Operating revenue     | Operating profit     | Net profit           |
|---|-----------------|--|------------------------|-----------------------|----------------------|-----------------------|----------------------|----------------------|
| Luzhou<br>Laojiao<br>Sales Co.,<br>Ltd. | Subsidiary      | Sales of<br>baijiu<br>series<br>such as<br>"National | 100,000,0<br>00.00     | 12,552,85<br>6,796.69 | 8,257,726,<br>354.15 | 16,146,21<br>9,463.95 | 7,709,621,<br>298.98 | 5,752,203,<br>635.52 |

| _ |  |           |  |  |  |
|---|--|-----------|--|--|--|
|   |  | Cellar    |  |  |  |
|   |  | 1573" and |  |  |  |
|   |  | "Luzhou   |  |  |  |
|   |  | Laojiao"  |  |  |  |

Acquisition and disposal of subsidiaries during the reporting period

□ Applicable ☑ N/A

Notes for major holding companies and joint stock companies

There were no major holding companies or joint stock companies during the reporting period of which information shall be disclosed.

#### 9. Structured entities controlled by the Company

☐ Applicable ☑ N/A

#### 10. Risks facing the Company and countermeasures

A. Macroeconomic risk: At present, the economy is in a sluggish recovery, with problems such as insufficient effective demand, weak social expectations and low consumer confidence still persisting. Additionally, the complexity, severity, and uncertainty of the external environment are increasing, which may have an impact on the industry and enterprises. In this regard, the Company will face the challenges, embrace them, and overcome them during this economic cycle. It will identify opportunities, seize them, and make the most of them, aiming to establish a scientific, stable, healthy and rapid development framework that promotes high-quality growth for Luzhou Laojiao.

B. Risk of aggravating industrial competition: In 2024, the baijiu industry has entered a structural adjustment cycle, with the characteristics of the stagnant era becoming increasingly pronounced. The trend of the industry concentrating on advantageous production areas, leading enterprises, and strong brands is becoming more evident. In response, the Company will fully commit to expanding its scale, continuously enhancing its development momentum, and seizing the three key highlands of market, brand and quality. It will maintain confidence, take on responsibilities and resolutely make breakthroughs in 2024.

## 11. Implementation of the action plan for "Dual Enhancement of Development Quality and Shareholder Returns"

Indicate whether the Company has disclosed its action plan for "Dual Enhancement of Development Quality and Shareholder Returns".

In accordance with the guiding ideology of "further invigorating the capital market and boosting investor confidence" proposed at the Political Bureau meeting of the CPC Central Committee and "vigorously improving the quality and investment value of listed companies, taking more powerful and effective measures, and focusing on stabilizing the market and confidence" proposed at the State Council Executive Meeting, in order to safeguard the interests of all shareholders, boost investor confidence, and promote the long-term healthy and sustainable development of the Company, Luzhou Laojiao Co., Ltd. (hereinafter referred to as "the Company") has formulated its action plan for "Dual Enhancement of Development Quality and Shareholder Returns" in combination with the Company's development strategy, business picture, and financial condition. The specific measures are as follows:

## A. Strengthening confidence in strategic planning and aiming at the Company's development goals

The Company has formulated the "136" strategic plan for the 14th Five-Year Plan based on the development idea of "giving play to advantages, tackling areas of weaknesses, improving quality, building strength, and seeking rejuvenation". Specifically, "1" refers to one development goal, namely, firmly insisting on the goal of regaining the "Top 3" ranking among the Chinese baijiu industry; "3" refers to three major development principles, namely, insisting on brand leadership and fully enhancing the value of Chinese famous baijiu brands, insisting on taking quality as foundation and sparing no efforts to build a core production area of world famous baijiu, and insisting on take culture as the foundation and striving to build a pilgrimage site for Chinese baijiu culture; "6" refers to "Six-in-One" Luzhou Laoijao, namely, building a strong-brand Luzhou Laoijao, a quality Luzhou Laoijao, a cultural Luzhou Laojiao, an innovative Luzhou Laojiao, a digital and intelligent Luzhou Laojiao, and a harmonious Luzhou Laojiao. Since the 14th Five-Year Plan period, the Company has firmly implemented the "136" development strategy, won key battles such as expanding production capacity, upgrading brands, and strengthening teams, and has entered a stage of high-quality development. The National Cellar 1573 brand achieved comprehensive coverage in the domestic market and was fully expanding in overseas markets; the Luzhou Laojiao brand built a strong basis in the granary market, and has gained a stable and penetrating presence in the opportunity market, with much good news of the revival of famous baijiu; the breakthrough project of expanding key sales areas has been deeply promoted, market consumption has been further activated, and market share has been further increased. In terms of digital marketing and brand building, channel development and public relations empowerment, online expansion and offline integration, and overseas layout and domestic boosting, a clearer and more effective path has been created with the characteristics of Luzhou Laojiao, which has made contributions to the healthy and rapid development of the Company. During the 14th Five-Year Plan period, the compound growth rate of the Company's net profit attributable to the parent company reached 30.17%, and in the first half of 2024, operating revenue amounted to CNY 16.905 billion, up 15.84% year on year; the net profit attributable to the parent company reached CNY 8.028 billion, up 13.22% year on year; and various performance indicators reached a new historical high. Moving forward, the Company will continue to implement the development theme of "proceeding with confidence, overcoming challenges, innovating, and collaborating", and strive for a comprehensive victory in the key battle of the 14th Five-Year Plan, with a focus on the overall working idea of "aiming at one objective, focusing on three cores, and promoting six improvements".

#### B. Deeply promoting technological innovation and strengthening the transformation of scientific

#### research achievements

In recent years, the Company has attached great importance to the development mode of innovation leading progress, integrated innovation forces, gathered innovation resources, tackled the frontier and common key technologies of the baijiu industry, and promoted the transfer and transformation of achievements and industry sharing, thus promoting the transformation of the baijiu industry from experience oriented to technological oriented. This has made important contributions to the technological innovation, transformation and upgrading of the baijiu industry in China. First, the Company has successfully established multiple major national-level technological innovation platforms. including the National Engineering Research Centre of Solid-State Brewing, the National Industrial Design Centre, and the National Postdoctoral Workstation. The Company has formed a comprehensive technological innovation platform system with the National Engineering Research Centre of Solid-State Brewing as the R&D core, covering basic R&D, talent cultivation, and engineering transformation in multiple fields, and has built a highland for technological innovation in the entire industry. Second, the Company has continuously increased investment in technological innovation, research and development, and continuously enhanced its independent innovation capabilities. In the past five years, the total R&D investment reached CNY 659.97 million, and the compound annual growth rate of innovation R&D investment reached 24.69%. Third, the Company has actively carried out collaborative innovation between the Company, universities and research institutions, establishing cooperative relationships with more than 30 universities and institutions such as Tsinghua University and Shanghai Jiao Tong University. Through various forms including joint laboratory building, joint undertaking of major projects, joint training of talents, and establishment of open projects, the Company has carried out extensive technical exchange and cooperation, forming a good pattern of diversified cooperation, innovative development, and mutual benefit between universities and the Company. Fourth, the Company has attached great importance to the creation and protection of intellectual property rights. and regarded intellectual property building as an important development strategy for the Company. The number of applications and authorisations for invention and utility model patents has maintained a rapid growth. Up to now, the Company has been granted 554 patents, including 196 invention patents and 358 utility models, both of which are at the forefront of the industry. In the future, the Company will continue to leverage its advantages in scientific research platforms, talent, and publicity to comprehensively consolidate Luzhou Laojiao's leading position in scientific research.

#### C. Highly valuing standardised operations and improving corporate governance level

The Company has continuously consolidated the foundation of corporate governance, improved the corporate governance structure, actively studied laws and regulations and the latest regulatory policies, and standardised the Company's management system. The Company has also clearly defined the responsibilities and authorities of the Board of Directors, the Board of Supervisors, general meetings of shareholders and the management in decision-making, execution, and supervision, and regulated the rights and obligations of the Company and shareholders. The Company has vigorously promoted the systematisation, standardisation, and digitalisation of corporate governance, synchronously enhanced the information-based level in the Board of Directors, the Board of Supervisors and general meetings of shareholders, and incorporated the building of the integrated securities business platform into the "digital and intelligent Luzhou Laojiao" system, to continuously improve the level of corporate governance. In order to further improve the Company's risk management system and ensure that the directors, supervisors, and senior management of the Company fully perform their duties within their

scope of responsibilities, the Company has actively promoted the purchase of liability insurances for directors, supervisors, and senior management. Meanwhile, the Company has become the first listed company in the industry to sign a liability insurance agreement for directors, supervisors, and senior management which has been approved by a general meeting of shareholders. In the future, the Company will continue to promote information technology building to empower corporate governance, continuously improve operational efficiency and scientific decision-making level.

## D. Fulfilling the information disclosure obligation compliantly and strictly guarding the defence line of insider trading

The Company takes standardised information disclosure as the bottom line, conducts information disclosure with high standards, and effectively respects and safeguards the legitimate rights and interests of investors. First, the Company has established and improved a management system centred on major information internal reporting system, temporary and periodic report preparation procedure, insider information management system, and other policy documents, and continuously promoted the standardised and procedural business work, to ensure accurate and rigorous information disclosure. Second, the Company has adhered to investor demand orientation, actively promoted voluntary information disclosure, attached importance to the pertinence, readability, and effectiveness of disclosure content, and continuously improved the transparency of information disclosure of the Company. The Company has been awarded the highest A grade in the information disclosure assessment of listed companies on the Shenzhen Stock Exchange for several consecutive years. In the future, the Company will continuously improve the transparency of information disclosure and continuously display information on the Company's operations at multiple levels, angles, and dimensions.

## E. Efficiently carrying out investor relations activities and conveying the Company's investment value

The Company has actively adapted to the needs of investor research and carried out investor relationship management through a combination of "inviting in" and "going out" models. It has actively communicated with investors on industry hot topics, the Company's business picture, and development strategies through the Shenzhen Stock Exchange investor interaction platform, establishment of investor hotlines, improvement of investor relationship websites, hosting online collective reception days, and on-site investor surveys. In doing so, the Company has conveyed its investment value and safeguarded investors' right to know. At the same time, the Company has adhered to investor demand orientation. Based on the continuous growth of overseas shareholders in recent years, the Company has innovatively used overseas accounts such as Facebook, twitter, and IG to simultaneously publish the Company's performance promotion, shortened the disclosure time interval between Chinese and English versions, and conducted overseas roadshows, to ensure the timeliness of information acquisition for overseas investors. The Company held an online presentation of the 2023 annual results on 9 May 2024. Mr. Liu Miao, chairman of the board, Mr. Liu Junhai, Mr. Chen You'an, Mr. Lyu Xianpei and Mr. Li Guowang, non-executive directors, Ms. Xie Hong, CFO, and Mr. Li Yong, deputy general manager and secretary of the board, attended the presentation and answered the questions of investors. Going forward, the Company will continue to build a two-way communication mechanism for a deep understanding and positive interaction with the capital market to transmit the Company's value. (The Company's investor relations website has been updated. Investors are welcome to visit

https://000568.iryi.com/).

## F. Improving shareholder returns and safeguarding the legitimate rights and interests of shareholders

The Company adheres to the implementation of an active profit distribution policy, attaches importance to reasonable returns to investors while considering the sustainable development of the Company, and maintains the continuity and stability of profit distribution. The Company clearly stipulates in its Articles of Association that the Company may distribute dividend in cash or stocks and the dividend should not be less than 50% of the distributable profit realised for that year, and the profit to be distributed in cash should not be less than 30% of the distributable profit realised for that year. Since its listing, the Company has paid out a cumulative cash dividend amount of CNY 43.301 billion, 10.78 times the amount of equity refinancing, with a dividend payout ratio of 60.93%, ranking among the top among more than 5,000 listed companies in the Shanghai and Shenzhen stock markets. This has allowed all shareholders to fully share the Company's development achievements and effectively maintained the Company's good image in the capital market. In the future, the Company will formulate reasonable profit distribution policies while ensuring normal operation and long-term development, and effectively allow investors to share the fruits of the Company's growth and development.

## G. Encouraging the controlling shareholder to actively increase its shareholdings to maintain the stability of the capital market

Based on its recognition of the Company's long-term value and its firm belief in the Company's development prospects, the controlling shareholder of the Company, Luzhou Laojiao Group Co., Ltd., planned to increase its holdings in the Company through call auction trading within six months from 15 December 2023, with a proposed increase amount of no less than CNY 200 million, effectively maintaining the stability of the capital market and boosting investor confidence. During the period of its shareholding increase plan, Luzhou Laojiao Group Co., Ltd. increased its holdings in the Company by 1,140,200 shares in total through centralised bidding trading, accounting for 0.08% of the total share capital of the Company, with a total amount of approximately CNY 200.9629 million. As such, the implementation of the said shareholding increase plan has been completed.

Moving forward, the Company will focus on the development theme of "proceeding with confidence, overcoming challenges, innovating, and collaborating", actively take responsibility, keep diligent, and make solid progress while striving for high-quality development. The Company will also firmly establish a sense of return to shareholders, effectively implement the "dual enhancement of development quality and shareholder returns" action plan, significantly enhance investors' satisfaction, and actively contribute to stabilizing the capital market and investor confidence.

#### **Section IV Corporate Governance**

- 1. Annual and extraordinary general meeting of shareholders convened during the reporting period
- 1.1 General meeting of shareholders convened during the reporting period

| Meeting   | Туре   | Investor participation ratio | Date of the meeting | Date of disclosure | Resolution of the meeting  |
|---|--|------------------------------|---------------------|--------------------|--|
| The 2023 Annual<br>General Meeting<br>of Shareholders | Annual General<br>Meeting of<br>Shareholders | 65.26%                       | 27 June 2024        | 27 June 2024       | Announcement No.: 2024-36 of Luzhou Laojiao Co., Ltd. on Resolutions of the 2023 Annual General Meeting of Shareholders (http://www.cninf o.com.cn/) |

1.2 Extraordinary general meetings of shareholders convened at the request of preference shareholders with resumed voting rights

☐ Applicable ☑ N/A

#### 2. Changes in directors, supervisors, and senior management

☑ Applicable □ N/A

| Name           | Title                               | Туре   | Date            | Reason     |
|----------------|-------------------------------------|--|-----------------|------------|
| Zhang Suyi     | Director                            | Elected  | 27 June 2024    |            |
| Li Liangchen   | Non-executive director              | Elected  | 27 June 2024    |            |
| Xiong Bo       | Director                            | Elected  | 27 June 2024    |            |
| Zhou Lei       | Supervisor                          | Elected  | 27 June 2024    |            |
| Zhang Li       | Supervisor                          | Elected  | 27 June 2024    |            |
| Wang Hongbo    | Director and Deputy general manager | Resignation                                      | 2 February 2024 | Retirement |
| Liu Junhai     | Non-executive director              | Resignation upon the expiry of period of service | 27 June 2024    |            |
| Gong Zhengying | Director                            | Resignation upon the expiry of period of service | 27 June 2024    |            |
| Tang Shijun    | Supervisor                          | Resignation upon the                             | 27 June 2024    |            |

|        |            | expiry of period of service                      |              |  |
|--------|------------|--|--------------|--|
| Ou Fei | Supervisor | Resignation upon the expiry of period of service | 27 June 2024 |  |

# 3. Profit distribution and converting capital reserves into share capital for the reporting period

| □ Applicable ☑ N/A   |
|--|
| The Company has no interim dividend plan, either in the form of cash or stock. |

# 4. Implementation of any equity incentive plan, employee stock ownership plan or other incentive measures for employees

| ☑ Apı | olicable | N/A |
|-------|----------|-----|
|       |          |     |

#### 4.1. Equity incentives

A. On 21 February 2022, the Company disclosed the Announcement on the Completion of Registration of Restricted Share Grant, completed the registration of the first grant of restricted shares. Upon the registration of the grant, 6,862,600 restricted shares were granted to 437 objects, the grant price was CNY 92.71 per share and the listing date was 22 February 2022.

- B. On 25 July 2022, the Company held the 18th Meeting of the 10th Board of Directors and the Ninth Meeting of the 10th Board of Supervisors and reviewed and approved the Proposal on the Grant of Reserved Restricted Shares to Awardees respectively. The independent directors consented to this matter.
- C. On 4 August 2022, the Board of Supervisors of the Company issued the review opinion, i.e., Explanation on the Review and Announcement of the List of Awardees for the Reserved Restricted Shares of the 2021 Restricted Share Incentive Plan.
- D. On 2 September 2022, the Company held the 22nd Meeting of the 10th Board of Directors and the 13th Meeting of the 10th Board of Supervisors, at which the Proposal on the Repurchase and Retirement of Certain Restricted Shares and the Adjustment of Repurchase Price and the Proposal on the Adjustment of the Granted Price of Reserved Restricted Shares of 2021 Restricted Share Incentive Plan were reviewed and approved respectively. In accordance with the relevant provisions of the

incentive plan of the Company and the authorization of the First Extraordinary General Meeting of Shareholders of 2021, the Board of Directors of the Company agreed to adjust the grant price and repurchase price of the reserved restricted shares under the incentive plan from CNY 92.71 per share to CNY 89.466 per share in view of the implementation of the Company's profit distribution plan for 2021. The independent directors consented to this matter.

- E. On 3 September 2022, the Company disclosed the Announcement on the Repurchase and Cancellation of Some Restricted Shares to Reduce Registered Capital and Notice to Creditors. By the expiration of the declaring period, the Company had not received any declaration from the relevant creditors for early payout of debts or provision of guarantee.
- F. On 26 September 2022, the Company disclosed the Announcement on the Completion of the Registration of the Grant of the Reserved Restricted Shares under the 2021 Restricted Share Incentive Plan. Upon the registration of the grant of the reserved restricted shares, 342,334 restricted shares were granted to 46 objects, the grant price was CNY 89.466 per share and the listing date was 28 September 2022.
- G. On 29 November 2022, the Company disclosed the Announcement on the Completion of the Repurchase and Cancellation of Some Restricted Shares. The Company proposed to repurchase and cancel a total of 62,310 restricted shares granted but not lifted from restricted sales. As at 29 November 2022, the Company completed the aforesaid repurchase and cancellation of restricted shares.
- H. On 29 December 2022, the Company held the 26th Meeting of the 10th Board of Directors and the 15th Meeting of the 10th Board of Supervisors and reviewed and approved the Proposal on the Grant of Reserved Restricted Shares to Awardees respectively. The independent directors consented to this matter.
- I. On 13 January 2023, the Board of Supervisors of the Company issued the review opinion, i.e., Explanation on the Review and Announcement of the List of Awardees for the Reserved Restricted Shares of the 2021 Restricted Share Incentive Plan.
- J. On 16 February 2023, the Company disclosed the Announcement on the Completion of the Registration of the Grant of the Reserved Restricted Shares under the 2021 Restricted Share Incentive Plan. Upon the registration of the grant of the reserved restricted shares, 92,669 restricted shares were granted to 17 objects, the grant price was CNY 89.466 per share and the listing date was 17 February 2023.
- K. On 23 January 2024, the Company held the 38th Meeting of the 10th Board of Directors and the 20th Meeting of the 10th Board of Supervisors, at which the Proposal on the Repurchase and Retirement of Certain Restricted Shares and the Adjustment of Repurchase Price and the Proposal on the Satisfaction of Unlocking Conditions for the First Unlocking Period of the 2021 Restricted Share Incentive Plan were reviewed and approved respectively. In accordance with the relevant provisions of the incentive plan of the Company and the authorization of the First Extraordinary General Meeting of Shareholders of 2021, the Board of Directors of the Company agreed to adjust the grant price and

repurchase price of the reserved restricted shares under the incentive plan from CNY 89.466 per share to CNY 85.241 per share in view of the implementation of the Company's profit distribution plan for 2022. Meanwhile, as the unlocking conditions had been satisfied for the first unlocking period of the 2021 Restricted Share Incentive Plan, a total of 2,734,640 restricted shares held by 435 eligible awardees were unlocked for public trading on 22 February 2024. On 24 January, the Company disclosed the Announcement on the Repurchase and Cancellation of Some Restricted Shares to Reduce Registered Capital and Notice to Creditors. By the expiration of the declaring period, the Company had not received any declaration from the relevant creditors for early payout of debts or provision of guarantee.

L. On 22 February 2024, the Company disclosed the Reminder Announcement on Unlocked Shares in the First Unlocking Period of the 2021 Restricted Share Incentive Plan Being Allowed for Public Trading. As such, the unlocked restricted shares in the first unlocking period of the 2021 Restricted Share Incentive Plan were allowed for public trading on 22 February 2024.

M. On 4 June 2024, the Proposal on the Repurchase and Cancellation of Some Restricted Shares was approved at the 40<sup>th</sup> Meeting of the 10<sup>th</sup> Board of Directors and the 22<sup>nd</sup> Meeting of the Board of Supervisors, respectively. On 5 June, the Company disclosed the Announcement on the Repurchase and Cancellation of Some Restricted Shares to Reduce Registered Capital and Notice to Creditors. By the expiration of the declaring period, the Company had not received any declaration from the relevant creditors for early payout of debts or provision of guarantee.

| 4.2. Implementation of employee stock ownership plans |
|---|
| ☐ Applicable ☑ N/A                                    |
| 4.3. Other incentive measures for employees           |
| ☐ Applicable ☑ N/A                                    |

#### Section V Environmental and Social Responsibility

#### 1. Information about environment protection

Whether the listed company and its subsidiaries belong to heavy polluting industries prescribed by the environmental protection department

Policies and industry standards on environmental protection

In the process of production and operation, the Company strictly follow the laws, regulations and industry standards related to environmental protection, such as the Environmental Protection Law of the People's Republic of China, Law of the People's Republic of China on Atmospheric Pollution Prevention and Control, Law of the People's Republic of China on Water Pollution Prevention and Control, Administrative Measures for the Legal Disclosure of Enterprise Environmental Information, Regulations on the Administration of Environmental Protection of Construction Projects of the People's Republic of China, Regulations on Administration of Pollutant Discharge Permits, Policies and Industry Standards on Environmental Protection, Standard for Pollution Control on Hazardous Waste Storage, Standards for the Emission of Water Pollutants in the Fermented Alcohol and Baijiu Industry, Regulations on the Prevention and Control of Environmental Pollution by Solid Waste in Sichuan Province, and Regulations on Environmental Protection of Sichuan Province.

#### Environmental protection administrative permission

In the first half of 2024, the Company obtained six ecological and environmental administrative permits, including a total of three permits for change and renewal of discharge permits and three approval of environmental impact assessment reports.

| Name of permit  | Administrative permit No. | Review and issuance authority                               | Acquiring time     | Valid<br>term | Permitted matter  | Remark             |
|---|---------------------------|---|--------------------|---------------|---|--------------------|
| Discharge Permit<br>for Luzhou<br>Laojiao Co., Ltd.<br>(Huangyi Brewery<br>Eco-Park)                          | 91510500204706718H004Q    | Luzhou<br>Municipal<br>Ecology and<br>Environment<br>Bureau | 2 February<br>2024 | 5 years       | Permitted annual discharge limits for wastewater: 480.5t/a for chemical oxygen demand (COD), 36.1t/a for ammonia nitrogen, 62.5t/a for total nitrogen (TN), and 3.6t/a for total phosphorus (TP). | Re-<br>application |
| Discharge Permit<br>for Luzhou<br>Laojiao Co., Ltd.<br>(National Cellar<br>and Zaojiaoxiang<br>Brewery Bases) | 91510500204706718H003Q    | Luzhou<br>Municipal<br>Ecology and<br>Environment<br>Bureau | 6 January<br>2024  | 5 years       |   | Change             |

| Discharge Permit<br>for Luzhou<br>Laojiao Co., Ltd.<br>(Luohan Brewery<br>Eco-Park)  | 91510500204706718H001V    | Luzhou<br>Municipal<br>Ecology and<br>Environment<br>Bureau | 8 January<br>2024  | 5 years | Permitted annual discharge limits for exhaust gas: PM:1.1t/a, Nitrogen oxide: 45.4t/a; Permitted annual discharge limits for wastewater: 23.183t/a for chemical oxygen demand (COD), 2.017t/a for ammonia nitrogen, 5.796t/a for total nitrogen (TN), and 0.232t/a for total phosphorus (TP).  | Change            |
|--|---------------------------|---|--------------------|---------|--|-------------------|
| Reply to the Report of Sichuan Luzhou Baijiu Industrial Park (Huangyi) on the Environmental Impact of Thermoelectric Cogeneration Expansion Project (Phase I)                    | L.SH.H.J.H. [2024] No. 10 | Luzhou<br>Municipal<br>Ecology and<br>Environment<br>Bureau | 10 January<br>2024 | /       | In the Luzhou Laojiao Huangyi Brewery Eco-Park within Sichuan Luzhou Baijiu Industrial Park, two new gas boilers (220 t/h) with one in use and one as a backup and one back pressure turbine generator (21 MW) will be installed. Auxiliary facilities will be constructed, including the fuel handling system, demineralised water system, compressed air system, water supply and drainage system and fire protection system.  | Newly<br>acquired |
| Reply to the Report of Luzhou Laojiao Brewing Co., Ltd. on the Environmental Impact of Thermochemical Energy- and Resource-based Coupled Utilisation Technology of Brewing Waste | L.SH.H.J.H. [2024] No. 33 | Luzhou<br>Municipal<br>Ecology and<br>Environment<br>Bureau | 12 March<br>2024   | 1       | In Sichuan Luzhou Baijiu Industrial Park, a production line for the resource- and energy-based utilisation of disposed grains will be built, processing distiller's 50,450.45 tonnes of grains per year and producing 2,880 tonnes of biochar per year and 15,192.68 tonnes of grain residue per year.   | Newly<br>acquired |
| Reply to the Report of Luzhou Laojiao Brewing Co., Ltd. on the Environmental Impact of Luzhou Laojiao Technical Upgrade Project of Intelligent Brewing (Phase I & II)            | L.SH.H.J.H. [2024] No. 35 | Luzhou<br>Municipal<br>Ecology and<br>Environment<br>Bureau | 18 April<br>2024   | /       | The project will be expanded in phases. Phase I includes the construction of two brewing workshops, nine semi-open liquor rooms, a sorghum pretreatment area, a rice husk pretreatment area, a circulating water station, a maintenance workshop, and an air compression station, adding a production capacity of 80,000 tonnes per year for strong aromatic base baijiu and a storage capacity of 104,000 tonnes for base baijiu. Phase II involves the construction of 10 ceramic liquor rooms, adding a | Newly<br>acquired |

|  |  | storage capacity of 56,000       |  |
|--|--|----------------------------------|--|
|  |  | tonnes for base baijiu. Upon     |  |
|  |  | completion of the project, the   |  |
|  |  | entire plant will have an annual |  |
|  |  | production capacity of 205,000   |  |
|  |  | tonnes of strong aromatic base   |  |
|  |  | baijiu and a storage capacity of |  |
|  |  | 540,000 tonnes for base baijiu.  |  |
|  |  |                                  |  |

### Industry discharge standards and pollutants in producing and operating activities

| Company<br>name                           | Type of<br>main<br>pollutant<br>and<br>particular<br>pollutant | Name of<br>main<br>pollutant<br>and<br>particular<br>pollutant | Discharg<br>e<br>type      | Number<br>of<br>discharge<br>outlet | Distributi<br>on of<br>discharge<br>outlet                               | Emission<br>concentra<br>tion/inten<br>sity | Pollution<br>discharge<br>standard | Total<br>emission | Approved<br>total<br>emission | Excessiv<br>e<br>discharge |
|---|--|--|----------------------------|-------------------------------------|--|---|------------------------------------|-------------------|-------------------------------|----------------------------|
| Luzhou<br>Laojiao<br>Co., Ltd.            | Water<br>pollutant   | COD  | Direct<br>discharge        | 1                                   | Luohan<br>Brewery<br>Eco-Park  | 19.651m<br>g/L                              | 50mg/L                             | 4.0932t           | 23.183t/a                     | No                         |
| Luzhou<br>Laojiao<br>Co., Ltd.            | Water<br>pollutant   | Ammonia<br>nitrogen  | Direct<br>discharge        | 1                                   | Luohan<br>Brewery<br>Eco-Park  | 0.548mg/<br>L                               | 5mg/L                              | 0.0984t           | 2.017t/a                      | No                         |
| Luzhou<br>Laojiao<br>Co., Ltd.            | Water<br>pollutant   | Total<br>nitrogen  | Direct<br>discharge        | 1                                   | Luohan<br>Brewery<br>Eco-Park  | 8.256mg/<br>L                               | 15mg/L                             | 1.6771t           | 5.796t/a                      | No                         |
| Luzhou<br>Laojiao<br>Co., Ltd.            | Water<br>pollutant   | Total<br>phosphor<br>us  | Direct<br>discharge        | 1                                   | Luohan<br>Brewery<br>Eco-Park  | 0.066mg/<br>L                               | 0.5mg/L                            | 0.0142t           | 0.232t/a                      | No                         |
| Luzhou<br>Laojiao<br>Co., Ltd.            | Air<br>pollutant   | PM   | Organize<br>d<br>discharge | 3                                   | Luohan<br>Brewery<br>Eco-Park  | 0.945mg/<br>m <sup>3</sup>                  | 20mg/m <sup>3</sup>                | 0.0664t           | 1.1t/a                        | No                         |
| Luzhou<br>Laojiao<br>Co., Ltd.            | Air<br>pollutant   | Sulfur<br>dioxide  | Organize<br>d<br>discharge | 3                                   | Luohan<br>Brewery<br>Eco-Park  | 0.567mg/<br>m <sup>3</sup>                  | 50mg/m <sup>3</sup>                | 0.0582t           | / t/a                         | No                         |
| Luzhou<br>Laojiao<br>Co., Ltd.            | Air<br>pollutant   | Oxynitrid<br>e   | Organize<br>d<br>discharge | 3                                   | Luohan<br>Brewery<br>Eco-Park  | 24.689m<br>g/m <sup>3</sup>                 | 150mg/m<br>3                       | 2.318t            | 45.400t/a                     | No                         |
| Luzhou<br>Laojiao<br>Co., Ltd.            | Water<br>pollutant   | COD  | Indirect<br>discharge      | 1                                   | Huangyi<br>Brewery<br>Eco-Park   | 32.798m<br>g/L                              | 400mg/L                            | 10.9524t          | 480.5t/a                      | No                         |
| Luzhou<br>Laojiao<br>Co., Ltd.            | Water<br>pollutant   | Ammonia<br>nitrogen  | Indirect<br>discharge      | 1                                   | Huangyi<br>Brewery<br>Eco-Park   | 1.206mg/<br>L                               | 30mg/L                             | 0.3488t           | 36.1t/a                       | No                         |
| Luzhou<br>Laojiao<br>Co., Ltd.            | Water<br>pollutant   | Total<br>nitrogen  | Indirect<br>discharge      | 1                                   | Huangyi<br>Brewery<br>Eco-Park   | 18.538m<br>g/L                              | 50mg/L                             | 6.2667t           | 62.5t/a                       | No                         |
| Luzhou<br>Laojiao<br>Co., Ltd.            | Water<br>pollutant   | Total<br>phosphor<br>us  | Indirect<br>discharge      | 1                                   | Huangyi<br>Brewery<br>Eco-Park   | 0.849mg/<br>L                               | 3.0mg/L                            | 0.288t            | 3.6t/a                        | No                         |
| Luzhou<br>Laojiao<br>Brewing<br>Co., Ltd. | Air<br>pollutant   | Dust   | Organize<br>d<br>discharge | 2                                   | Energy Center of Sichuan Luzhou Baijiu Industrial Park                   | 0.810mg/<br>m <sup>3</sup>                  | 5mg/m³                             | 0.2829t           | 9.640+/0                      | No                         |
| Luzhou<br>Laojiao<br>Brewing<br>Co., Ltd. | Air<br>pollutant   | РМ   | Organize<br>d<br>discharge | 1                                   | Energy Center of Sichuan Luzhou Baijiu Industrial Park                   | 1.003mg/<br>m <sup>3</sup>                  | 20mg/m³                            | 0.0093t           | · 8.640t/a                    | NO                         |
| Luzhou<br>Laojiao<br>Brewing<br>Co., Ltd. | Air<br>pollutant   | Sulfur<br>dioxide  | Organize<br>d<br>discharge | 2                                   | Energy<br>Center of<br>Sichuan<br>Luzhou<br>Baijiu<br>Industrial<br>Park | 0.431mg/<br>m <sup>3</sup>                  | 35mg/m³                            | 0.1687t           | 18.880t/a                     | No                         |
| Luzhou<br>Laojiao<br>Brewing<br>Co., Ltd. | Air<br>pollutant   | Sulfur<br>dioxide  | Organize<br>d<br>discharge | 1                                   | Energy<br>Center of<br>Sichuan<br>Luzhou                                 | 0.475mg/<br>m <sup>3</sup>                  | 50mg/m <sup>3</sup>                | 0.0047t           |                               |                            |

|   |                  |                |                            |   | Baijiu<br>Industrial<br>Park                           |                 |              |               |           |    |
|---|------------------|----------------|----------------------------|---|--|-----------------|--------------|---------------|-----------|----|
| Luzhou<br>Laojiao<br>Brewing<br>Co., Ltd. | Air<br>pollutant | Oxynitrid<br>e | Organize<br>d<br>discharge | 2 | Energy Center of Sichuan Luzhou Baijiu Industrial Park | 30.045m<br>g/m³ | 100mg/m<br>3 | 10.25521<br>t | 136.080t/ | N. |
| Luzhou<br>Laojiao<br>Brewing<br>Co., Ltd. | Air<br>pollutant | Oxynitrid<br>e | Organize<br>d<br>discharge | 1 | Energy Center of Sichuan Luzhou Baijiu Industrial Park | 51.790m<br>g/m³ | 150mg/m<br>3 | 0.2722t       | а         | No |

#### Treatments of pollutants

**A. Waste water:** Areas of the Company that produce wastewater are National Cellar Brewery Base, Zaojiaoxiang Brewery Base, Xiaoshi Brewery Base, Anning Technology Park, Luohan Brewery Eco-Park, and Huangyi Brewery Eco-Park. In National Cellar Brewery Base, Zaojiaoxiang Brewery Base, Xiaoshi Brewery Base, and Anning Technology Park, the high-concentration brewing wastewater is temporarily collected in pools (or tanks), and is later transferred to the wastewater treatment station of Huangyi Brewery Eco-Park by truck for treatment. The wastewater treatment stations of Luohan Brewery Eco-Park and Huangyi Brewery Eco-Park are equipped with online monitors to automatically monitor COD, ammonia nitrogen, total phosphorus, total nitrogen, pH value and flows, and transmit the monitoring data to the supervision platform of the higher authority. The Company's facilities for prevention and control of wastewater pollution are under normal operations, ensuring up-to-standard discharge through general discharging outlets. Compared with last year, suspended matter discharge was reduced by 7.80%, and Five-day BOD discharge by 5.89%.

**B. Waste gas**: Areas of the Company that produce exhaust gas are National Cellar Brewery Base, Zaojiaoxiang Brewery Base, Xiaoshi Brewery Base, Luohan Brewery Eco-Park, and Huangyi Brewery Eco-Park. In National Cellar Brewery Base, natural gas boilers are used, while in Xiaoshi Brewery Base and Zaojiaoxiang Brewery Base, direct-fired bottom boilers are used. The natural gas boilers of Luohan Brewery Eco-Park (20t/h, 30t/h) and the natural gas boilers of Huangyi Brewery Eco-Park (20t/h, 75t/h, 75t/h) are equipped with online monitors to automatically monitor exhaust gas, and transmit the monitoring data to the supervision platform of the higher authority. Low NOx combustion technology is adopted for the natural gas boilers. The Company's facilities for prevention and control of exhaust gas pollution are under normal operations, ensuring up-to-standard emission of exhaust gas through outlets. Compared with last year, PM discharge was reduced by 31.48%, and Nitrogen oxide discharge by 34.45%.

#### Emergency plan for environmental emergencies

In 2023, the Company renewed the Contingency Plan for Environmental Emergencies in Jiangyang District of Luzhou Laojiao Co., Ltd. (2023), the Contingency Plan for Environmental Emergencies in Longmatan District of Luzhou Laojiao Co., Ltd. (2023), and the corresponding Report on Environmental Emergency Resource Investigation, Environmental Risk Assessment Report, Special Contingency Plan and On-site Disposal Plan.

Input in environmental management and protection and the payment of environmental protection-related taxes

During the Reporting Period, more than CNY 5.66 million was input in environmental governance and protection, and CNY 70.9 thousand was paid in environmental protection tax as required.

#### Environmental self-monitoring plan

| Environmental sell-mo  | riitoririg piari                                   |   |  |  |           |       |
|--|--|---|--|--|-----------|-------|
| Unorganized monitoring   | Odor<br>concentration<br>Hydrogen sulfide          | encentration Emission Standards   |  |  |           |       |
| points 1#-4# for the exhaust   | NMHC   | 1   | 1.5 mg/m <sup>3</sup>  | 1 time/half-   | Manual    | 100%  |
| gas emission outlets of<br>Luohan Brewery Eco-Park   | Particulate matters                                | Integrated Emission<br>Standards for Air<br>Pollutants<br>(GB16297-1996)                            | 1mg/m³   | year   | Manual    | 10076 |
| Exhaust gas emission outlets   | Ringelman emittance                                | Emission Standards  | ≤1   | 1  | Manual    |       |
| DA022, DA021 (unused) and<br>DA020 of Luohan Brewery<br>Eco-Park                                 | Nitrogen oxide Particulate matters Sulfur dioxide: | for Air Pollutants for<br>Boiler (GB13271-<br>2014)   | 150mg/m <sup>3</sup><br>20mg/m <sup>3</sup><br>50mg/m <sup>3</sup> | time/quarter   | Automatic | 100%  |
|  | Hydrogen sulfide                                   |   | /<br>1.8kg/h   |  |           |       |
| Exhaust gas emission outlet DA019 of Luohan Brewery  | Ammonia  | Emission Standards for Odor Pollutants  | /<br>27kg/h  | 1 time/half-<br>year   | Manual    | 100%  |
| Eco-Park   | Odor<br>concentration                              | (GB14554-93)  | 15000<br>(dimensionless)<br>/                                      | ycai   |           |       |
| Exhaust gas emission outlet<br>DA017 of Luohan Brewery<br>Eco-Park                               | NMHC   | /   | 1  | 1<br>time/quarter  | Manual    | 100%  |
| Exhaust gas emission outlets<br>DA001-DA016 (DA008 is not<br>used) of Luohan Brewery<br>Eco-Park | Particulate matters                                | Integrated Emission<br>Standards for Air<br>Pollutants<br>(GB16297-1996)                            | 120 mg/m³  | 1 time/half-<br>year   | Manual    | 100%  |
|  | Flow   |   | /  |  |           |       |
|  | PH value   | Standards for the   | 6-9  | 1<br>time/quarter  |           |       |
| M  | COD  | Emission of Water   | 50 mg/L  |  | Automatic | 100%  |
| Main outlet DW001 of the wastewater treatment station  | Ammonia nitrogen                                   | Pollutants in the   | 5 mg/L   |  |           |       |
| of Luohan Brewery Eco-Park   | TP   | Fermented Alcohol   | 0.5 mg/L   |  |           |       |
| ,  | TN   | and Baijiu Industry<br>(GB27931-2011)   | 15 mg/L  |  |           |       |
|  | Suspended solids                                   | (GB27931-2011)  | 20 mg/L  |  | Manual    |       |
|  | Five-day BOD                                       |   | 20mg/L   | 1 time/month   |           |       |
|  | Chroma   |   | 20   |  |           |       |
|  | Suspended solids                                   | Standards for the   | 20 mg/L  | 1 time/month   |           |       |
| Rainwater outlets DW002-<br>DW006 of Luohan Brewery<br>Eco-Park                                  | COD  | Emission of Water<br>Pollutants in the<br>Fermented Alcohol<br>and Baijiu Industry<br>(GB2731-2011) | 50 mg/L  | (1<br>time/quarter<br>in case of no<br>abnormalities<br>monitored) | Manual    | 100%  |
| Noise monitoring points 1-4#<br>at the boundary of Luohan<br>Brewery Eco-Park                    | Boundary noise                                     | Emission Standard<br>for Noise of Industrial<br>Enterprises at<br>Boundary (GB12348-<br>2008)       | Daytime: 60 dB<br>(A); nighttime:<br>50 dB (A)                     | 1<br>time/quarter  | Manual    | 100%  |
| Circulating cooling water  | Flow   |   | /  |  | Automatic |       |
| outlet DW002 of the Energy   | PH value   | /   | /  | . 1  |           | 100%  |
| Center of Sichuan Luzhou   | COD  | ,   | /  | time/quarter   | Manual    | 10070 |
| Baijiu Industrial Park   | TP   |   | /  |  |           |       |
|  | PH value   | Integrated  | 6-9  |  |           |       |
|  | Total dissolved solids (TDS)                       | Wastewater  | /  |  |           |       |
| Wastewater outlet DW001 of   | Suspended solids                                   | Discharge Standard (GB8978-1996),   | 140mg/L  | 1  |           |       |
| the Energy Center of Sichuan   | Five-day BOD                                       | Level 3 and the   | 80mg/L   | time/quarter   | Manual    | 100%  |
| Luzhou Baijiu Industrial Park  | COD  | requirements for the  | 400mg/L  | anno, quanto   |           |       |
|  | TN   | park's wastewater   | 50mg/L   |  |           |       |
|  | Ammonia nitrogen                                   | treatment   | 30mg/L   |  |           |       |
|  |  |   |  |  |           |       |

|   | TP                            |   | 3mg/L  |  |           |       |
|---|-------------------------------|---|--|--|-----------|-------|
| Boiler exhaust gas vents  | Ringelman<br>emittance        | Emission Standard of Air Pollutants for   | ≤1   |  | Manual    |       |
| DA001-DA002 of the Energy<br>Center of Sichuan Luzhou   | Nitrogen oxide                | Thermal Power   | 100mg/m <sup>3</sup>                           | 1<br>time/quarter  |           | 100%  |
| Baijiu Industrial Park  | Soot                          | Plants (GB13223-  | 5mg/m <sup>3</sup>                             | timo, quarto   | Automatic |       |
| ·   | Sulfur dioxide:               | 2011)   | 35mg/m <sup>3</sup>                            |  |           |       |
| Boiler exhaust gas vent   | Ringelman emittance           | Emission Standards  | ≤1   |  | Manual    |       |
| DA003 of the Energy Center  | Nitrogen oxide                | for Air Pollutants for  | 150mg/m <sup>3</sup>                           | . ,1   |           | 100%  |
| of Sichuan Luzhou Baijiu<br>Industrial Park   | Particulate matters           | Boiler (GB13271-<br>2014)   | 20mg/m <sup>3</sup>                            | time/quarter   | Automatic | .0070 |
| ilidustilai i aik   | Sulfur dioxide:               | 2014)   | 50mg/m <sup>3</sup>                            |  |           |       |
|   | Suspended solids              | Standards for the   | 50mg/L   | 1 time/month   |           |       |
| Rainwater outlets DW004-<br>DW010 of Huangyi Brewery<br>Eco-Park  | COD                           | Emission of Water<br>Pollutants in the<br>Fermented Alcohol<br>and Baijiu Industry<br>(GB2731-2011) | 100mg/L  | (1<br>time/quarter<br>in case of no<br>abnormalities<br>monitored) | Manual    | 100%  |
|   | Odor                          | Emission Standards  | 20   |  |           |       |
|   | concentration                 | for Odor Pollutants   | (dimensionless)                                |  |           |       |
| Unorganized monitoring  | Hydrogen sulfide<br>Ammonia   | (GB14554-93)  | 0.06mg/m <sup>3</sup>                          |  |           |       |
| points 1#-4# at the boundary  | NMHC                          | ,   | 1.5mg/m <sup>3</sup>                           | 1  | Manual    | 100%  |
| of Huangyi Brewery Eco-Park   | NIVIHC                        | Integrated Emission   | /  | time/quarter   | iviariuai | 10078 |
|   | Particulate matters           | Standards for Air<br>Pollutants<br>(GB16297-1996)   | 1mg/m³   |  |           |       |
| DA041 and DA042 of Huangyi  | Odor<br>concentration         | Emission Standards  | 2000<br>(dimensionless)<br>/                   | 1 time/half-   |           |       |
| Brewery Eco-Park  | Ammonia                       | for Odor Pollutants<br>(GB14554- 93)  | /<br>4.9kg/h                                   | year   | Manual    |       |
|   | Hydrogen sulfide              |   | /<br>0.33kg/h                                  |  |           |       |
| DA096-DA097 of Huangyi<br>Brewery Eco-Park  | NMHC                          | /   | /  | 1<br>time/quarter  | Manual    | 100%  |
| DA034-DA040, DA043-<br>DA070, DA076-DA086,<br>DA088-DA095, DA098, and<br>DA099 (DA034 and DA035<br>are not used) of Huangyi<br>Brewery Eco-Park | Particulate matters           | Integrated Emission<br>Standards for Air<br>Pollutants<br>(GB16297-1996)                            | 120mg/m³                                       | 1 time/half-<br>year   | Manual    | 100%  |
| •   | Flow                          |   | /  |  |           |       |
|   | PH value                      | Ctondordo for the   | 6-9  | ]  |           |       |
|   | COD                           | Standards for the<br>Emission of Water  | 400mg/L  | 1  | Automatic |       |
| Main outlet of the wastewater   | Ammonia nitrogen              | Pollutants in the   | 30mg/L   | time/quarter   | Adiomatio | 4000/ |
| treatment station of Huangyi<br>Brewery Eco-Park  | TP<br>TN                      | Fermented Alcohol   | 3mg/L<br>50mg/L                                |  |           | 100%  |
| Browery 2001 and  | Suspended solids              | and Baijiu Industry   | 140mg/L  |  |           |       |
|   | Five-day BOD                  | (GB2731-2011)   | 80mg/L   | 1  | Manual    |       |
|   | Chroma                        |   | 80   | time/quarter   |           |       |
| Noise monitoring points 1-4#<br>at the boundary of Huangyi<br>Brewery Eco-Park  | Boundary noise                | Emission Standard<br>for Noise of Industrial<br>Enterprises at<br>Boundary (GB12348-<br>2008)       | Daytime: 65 dB<br>(A); nighttime:<br>55 dB (A) | 1<br>time/quarter  | Manual    | 100%  |
| Unorganized monitoring points 1#-7# at Xiaoshi  | Odor concentration            | Emission Standards<br>for Odor Pollutants<br>(GB14554- 93)  | 20   | 1 time/half-<br>year   | Manual    | 100%  |
| Brewery Base  | NMHC                          | . /   | /  | <b>,</b> ·   |           |       |
|   | Ringelman                     | Emission Standards  | ≤1   | <u> </u>   |           |       |
| Boiler exhaust gas vents<br>DA001-DA010 of Xiaoshi<br>Brewery Base  | emittance                     | for Air Pollutants for  |  | 1 time/year  | ,,        | 40001 |
|   | PM<br>Sulfur dioxide:         | Boiler (GB13271-  | 20mg/m <sup>3</sup><br>50mg/m <sup>3</sup>     |  | Manual    | 100%  |
|   | Nitrogen oxide                | 2014)   | 150mg/m <sup>3</sup>                           | 1 time/month   |           |       |
| Noise monitoring points at the boundary of Xaoshi Brewery Base  | Boundary noise                | Emission Standard<br>for Noise of Industrial<br>Enterprises at<br>Boundary (GB12348-<br>2008)       | Daytime: 60 dB<br>(A)                          | 1<br>time/quarter  | Manual    | 100%  |
| Unorganized monitoring points of National Cellar and Zaojiaoxiang Brewery Bases   | Odor<br>concentration<br>NMHC | Emission Standards<br>for Odor Pollutants<br>(GB14554- 93)  | 20   | 1 time/half-<br>year   | Manual    | 100%  |
| Boiler exhaust gas vents  | Ringelman                     | Emission Standards  | ≤1   |  |           |       |
| DA001-DA003 of National   | emittance                     | for Air Pollutants for  |  | 1 time/year  | Manual    | 100%  |
| Cellar and Zaojiaoxiang   | PM                            | Boiler (GB13271-  | 20mg/m <sup>3</sup>                            |  |           |       |

| Brewery Bases  | Sulfur dioxide:  | 2014)   | 50mg/m <sup>3</sup>                               |  |        |      |
|--|------------------|---|---|--|--------|------|
|  | Nitrogen oxide   |   | 150mg/m <sup>3</sup>                              | 1 time/month   |        |      |
| Noise monitoring points at the<br>boundary of National Cellar<br>and Zaojiaoxiang Brewery<br>Bases | Boundary noise   | Emission Standard<br>for Noise of Industrial<br>Enterprises at<br>Boundary (Class 4<br>for street frontage) | Daytime: 60 dB<br>(A) (70dB on<br>the south side) | 1<br>time/quarter  | Manual | 100% |
|  | Suspended solids | Standards for the   | 20mg/L  | 1 time/month   |        |      |
| Rainwater outlet DW003 of<br>National Cellar and<br>Zaojiaoxiang Brewery Bases                     | COD              | Emission of Water<br>Pollutants in the<br>Fermented Alcohol<br>and Baijiu Industry<br>(GB2731-2011)         | 50mg/L  | (1<br>time/quarter<br>in case of no<br>abnormalities<br>monitored) | Manual | 100% |

#### Administrative penalties received in the reporting period due to environmental issues

| The Company or subsidiary | Reason for penalties | Regulation violated | Penalties | Impact on the Company | Rectification |  |  |
|---------------------------|----------------------|---------------------|-----------|-----------------------|---------------|--|--|
| N/A                       |                      |                     |           |                       |               |  |  |

Other information about environmental protection that should be disclosed N/A

Measures taken to reduce carbon emissions during the reporting period and the results

☑ Applicable □ N/A

The Company reduced CO2 emissions through resource recycling. It developed a WSR energy-saving system for bran steamers, and achieved the pressure recovery and utilization of waste heat steam through the exchange of waste heat steam of the bran steamer. During the Reporting Period, the energy-saving system saved steam of approximately 8,940 tons and reduced carbon dioxide of approximately 810 tons. The Company recycled the marsh gas generated from the wastewater treatment process as boiler fuel, with more than 2.07 million cubic meters of marsh gas recycled during the Reporting Period, and more than 3,260 tons of carbon dioxide emissions were reduced.

Other information about environment protection N/A

### 2. Social responsibility

The Company deeply implemented General Secretary Xi Jinping's important discourse on coordinated regional development and fully executed the provincial government's development strategy of "synchronising new industrialisation, informatisation, urbanisation, and agricultural modernisation, along with urban-rural integration and the common prosperity of five zones". Following the principle of "what the locality needs is what the enterprise can provide", it formulated and launched a series of targeted, beneficial, and forward-looking key projects in Hongyuan County and Gulin County, effectively advancing supportive assistance and rural revitalisation efforts. In the first half of the year, the Company invested a total of CNY 1.946 million.

First, the Company leveraged its strengths to support characteristic industries. It distributed chicks to farmers, aiding the development of courtyard economies in Xiangtian Village, Gulin County. A

professional team was established to promote the construction of a demonstration base for industrial assistance in Dongxin Town, Gulin County, facilitating the upgrade and growth of the kiwifruit industry for sustained efficiency improvement. Second, capacity-building initiatives were carried out to cultivate talent for increasing income. The Company implemented the youth training programme in Hongyuan County, offering e-commerce training courses that align with modern trends. Several experts from Chengdu were engaged to provide training and practical exercises in areas such as industrial technology, animal husbandry, veterinarian services, rural water supply and e-commerce for entrepreneurial youth in Hongyuan County. By delivering technology and sharing experiences, the Company aimed to develop a team of industry leaders who are capable, committed, and rooted in the county. Third, consumption assistance was advanced to benefit local residents' income growth. The Company encouraged employees to participate in the "purchase instead of donation and creating wealth through sales" activity by buying local speciality agricultural products such as Hongyuan yak beef, yak milk powder, yak jerky, and Xiangtian Village highland rice. This effort has generated CNY 1.431 million in revenue for farmers, ensuring their ongoing and stable income growth. Fourth, infrastructure shortcomings were addressed to improve the living environment. The Company carried out a heating facility upgrade project to ensure safe heating security for 160 households in the winter, focusing on resolving community issues and improving county-level public services. Fifth. organisational collaboration was deepened to enhance the level of rural governance. The Company dispatched five middle management personnel and party members to villages for paired assistance, investing manpower and funds into rural governance. Activities such as moral awards and recognition of exemplary models were organised. Regular visits and support were conducted for households at risk of returning to poverty, households on the edge of poverty, and severely disadvantaged households. The Company also implemented the "I do practical things for the public" activity and addressed over 20 urgent problems for residents, including transportation, healthcare and employment, thereby advancing harmony and stability. Sixth, traditional culture was advocated to enhance spiritual civilisation construction. The Company supported the organisation of festival activities and implemented projects to promote traditional culture. It engaged thousands of community members in grand cultural festivals, preserving the community's spiritual essence and invigorating the vitality of excellent traditional local culture.

In the second half of the year, the Company will execute more missions through more concrete measures. It will align its strengths with county-level urgent needs, striving to develop a series of projects that meet the requirements of the assisted areas while leveraging the Company's capabilities. These projects will be influential, exemplary, and capable of driving growth, transforming the unique resource endowments of the counties into significant momentum for regional revitalisation and income generation for the community, thus promoting high-quality economic and social development in Hongyuan County and Gulin County.

# **Section VI Significant Events**

| 1. Undertakings of the Company's actual controller, shareholders,     |
|---|
| related parties and acquirer, as well as the Company and other        |
| commitment makers fulfilled in the reporting period or ongoing by the |
| end of this reporting period  |
| □ Applicable ☑ N/A No such cases in the reporting period.             |
| 2. Occupation of the Company's fund by the controlling shareholder or |
| its related parties for non-operating purposes                        |
| □ Applicable ☑ N/A No such cases in the reporting period.             |
| 3. Irregularities in the provision of guarantees                      |
| □ Applicable ☑ N/A No such cases in the reporting period.             |
| 4. Engagement and disengagement of CPAs firm                          |
| Are the interim financial statements audited?  □ Yes ☑ No             |

The interim financial statements are not audited.

| 5. Explanation of the board of directors and the board of supervisors |
|---|
| regarding the "Non-standard audit opinion" for the reporting period   |
| □ Applicable ☑ N/A  |
|   |
| 6. Explanations of the board of directors regarding the "Non-standard |
| audit opinion" of Last Year   |
| □ Applicable ☑ N/A  |
|   |
| 7. Bankruptcy and reorganization                                      |
| □ Applicable ☑ N/A  |
| No such cases in the reporting period.                                |

# 8. Litigation

Material litigation and arbitration

☑ Applicable □ N/A

| — л <b>ррпса</b> р   |   |   |   |   |  |                       |  |
|--|---|---|---|---|--|-----------------------|--|
| Profile of litigation (arbitration)  | Amount<br>involved in<br>the case (CNY<br>10,000) | Whether it<br>forms an<br>estimate<br>liability | Progress in<br>litigation<br>(arbitration)  | Trial results<br>and impacts of<br>litigation<br>(arbitration)  | Execution of judgment of litigation (arbitration)  | Date of<br>disclosure | Disclosure<br>index                                |
| The Company filed a lawsuit with ABC Changsha Yingxin Branch over a deposit dispute, and the case has been completed in the first instance of Hunan Province Higher People's Court and the final trial of the Supreme People's Court. The case is now at the stage of enforcement. | 14,942.5  | No  | The second trial has been concluded, and the case is now at the stage of enforcement. | For the losses that the Company cannot recover through criminal execution procedures, 40% shall be borne by ABC Changsha Yingxin Branch, 20% shall be borne by ABC Changsha Hongxin Branch and the rest shall be borne by the Company itself. | The Company applied to Hunan Province Higher People's Court for enforcement of the verdict. Hunan Province Higher People's Court ruled that Hunan Changsha Intermediate People's Court should see to the execution of the verdict. Upon the enforcement, the banks have paid part of the | 15 October<br>2014    | See Section<br>VI "Other<br>significant<br>events" |

|  |        |    |   |   | compensation   |                    |  |
|--|--------|----|---|---|--|--------------------|--|
|  |        |    |   |   | S.   |                    |  |
| The Company filed a lawsuit with ICBC Nanyang Zhongzhou Branch over a deposit dispute, and the case has been completed in the first instance of Henan Province Higher People's Court and the final trial of the Supreme People's Court. The case is now at the stage of enforcement. | 15,000 | No | The second trial has been concluded, and the case is now at the stage of enforcement. | ICBC Nanyang Zhongzhou Branch, ICBC Nanyang Branch, and Sanya Rural Commercial Bank Hongsha Branch shall pay compensation s of CNY 75 million, CNY 7.5 million and CNY 6.105 million respectively with the relevant interest to the Company, and the rest of the loss shall be borne by the Company itself. | The banks have paid part of the compensation s. As there was a dispute over the verdict, the Company applied to Henan Province Higher People's Court for enforcement of the verdict. Henan Province Higher People's Court ruled that Nanyang Intermediate People's Court should see to the execution of the verdict. The case is now at the stage of enforcement by Nanyang Intermediate People's Court. | 10 January<br>2015 | See Section<br>VI "Other<br>significant<br>events" |

### Other litigation

#### $\ \ \, \square$ Applicable $\ \ \, \square$ N/A

| Profile of litigation (arbitration) | Amount<br>involved in<br>the case (CNY<br>10,000) | Whether it<br>forms an<br>estimate<br>liability | Progress in<br>litigation<br>(arbitration) | Trial results<br>and impacts of<br>litigation<br>(arbitration) | Execution of judgment of litigation (arbitration) | Date of disclosure | Disclosure<br>index |
|-------------------------------------|---|---|--|--|---|--------------------|---------------------|
| Other                               |   |   |  |  |   |                    |                     |
| litigations that                    |   |   |  |  |   |                    |                     |
| do not meet                         |   |   |  |  |   |                    |                     |
| the standard                        | 602   | No  | Pending                                    | No significant   | Pending   |                    |                     |
| of a material                       | 602   | INO   | Penaing                                    | impact   | Penang  |                    |                     |
| litigation which                    |   |   |  |  |   |                    |                     |
| is required to                      |   |   |  |  |   |                    |                     |
| be disclosed                        |   |   |  |  |   |                    |                     |

### 9. Punishments and rectifications

| □ Applicable ☑ N/A                    |   |
|---------------------------------------|---|
| No such cases in the reporting period | d |

| 10. Credit conditions of the Company as well as its controlling  |
|--|
| shareholder and actual controller  |
| □ Applicable ☑ N/A   |
| 11. Significant related party transactions   |
| 11.1. Related party transactions arising from routine operation  |
| □ Applicable ☑ N/A No such cases in the reporting period.  |
| 11.2. Related party transactions regarding purchase or sales of assets or equity interests   |
| □ Applicable ☑ N/A No such cases in the reporting period.  |
| 11.3. Related party transitions arising from joint investments in external parties   |
| □ Applicable ☑ N/A No such cases in the reporting period.  |
| 11.4. Credits and liabilities with related parties   |
| □ Applicable ☑ N/A No such cases in the reporting period.  |
| 11.5. Transactions with related finance companies  |
| ☐ Applicable ☑ N/A  The Company did not make deposits in, receive loans or credit from and was not involved in any other finance business with any related finance company or any of its related parties |

| 11.6. Transactions between finance companies controlled by the Company and related parties   |
|--|
| □ Applicable ☑ N/A   |
| No related parties made deposits in, received loans or credit from or was involved in any other finance business with any finance company controlled by the Company. |
| 11.7. Other significant related party transactions   |
| □ Applicable ☑ N/A   |
| No such cases in the reporting period.   |
| 12. Significant contracts and their execution  |
| 12.1. Trusteeship, contracting and leasing   |
| 12.1.1. Trusteeship  |
| □ Applicable ☑ N/A No such cases in the reporting period.  |
| 12.1.2. Contracting  |
| □ Applicable ☑ N/A   |
| No such cases in the reporting period.   |
| 12.1.3. Leasing  |
| □ Applicable ☑ N/A   |
| No such cases in the reporting period.   |
| 12.2. Major guarantees   |
| □ Applicable ☑ N/A   |
| No such cases in the reporting period.   |

#### 12.3. Entrust assets management

☑ Applicable □ N/A

Unit: CNY 10,000

| Туре  | Fund source for entrusted assets management | Amount of entrusted assets management | Undue balance | Overdue<br>outstanding<br>amount | Impairment allowances for the overdue outstanding amount |
|---|---|---------------------------------------|---------------|----------------------------------|--|
| Wealth management product of securities company | Own funds                                   | 66,000                                | 0             | 0                                | 0  |
| Total   |   | 66,000                                | 0             | 0                                | 0  |

| Particulars of high risk wealth management products with a significant single amount, low security, poor liquidity or no principal protection  ☐ Applicable ☑ N/A |
|---|
| Expected inability to recover the principal of entrusted assets management or other circumstances that may result in impairment  ☐ Applicable ☑ N/A               |
| 12.4. Other significant contracts   |

☐ Applicable ☑ N/A

No such cases in the reporting period.

### 13. Other significant events

☑ Applicable □ N/A

The Company disclosed in October 2014 and January 2015 respectively the contract disputes involving three savings deposits of CNY 500 million in total with banks including ABC Changsha Yingxin Branch and ICBC Nanyang Zhongzhou Branch. Upon criminal booty recovery, criminal and civil enforcement, as of the date of this Report, the Company had recovered a total amount of CNY 373 million for the three disputes.

#### See details in the Company's announcements:

| Date of announcement | No.     | Catalogue   | Official website          |
|----------------------|---------|---|---------------------------|
| 15 October 2014      | 2014-35 | Announcement of significant litigation                  | http://www.cninfo.com.cn/ |
| 12 November 2014     | 2014-41 | Announcement of significant litigation progress         |                           |
| 6 December 2014      | 2014-43 | Announcement of significant litigation progress part II |                           |
| 10 January 2015      | 2015-1  | Announcement of significant events                      |                           |

| 4 February 2015  | 2015-4  | Announcement of significant events progress               |
|------------------|---------|---|
| 25 March 2015    | 2015-11 | Announcement of significant litigation progress part III  |
| 18 April 2015    | 2015-20 | Announcement of significant litigation progress part IV   |
| 22 April 2015    | 2015-21 | Announcement of significant events progress part II       |
| 24 April 2015    | 2015-25 | Announcement of significant litigation progress part V    |
| 15 July 2015     | 2015-44 | Announcement of significant litigation progress part VI   |
| 22 July 2015     | 2015-45 | Announcement of significant litigation progress part VII  |
| 6 June 2018      | 2018-17 | Announcement of significant litigation progress part VIII |
| 7 May 2019       | 2019-11 | Announcement of significant litigation progress part IX   |
| 17 May 2019      | 2019-13 | Announcement of significant litigation progress part X    |
| 24 March 2020    | 2020-6  | Announcement of significant litigation progress part XI   |
| 6 May 2020       | 2020-14 | Announcement of significant litigation progress part XII  |
| 7 November 2020  | 2020-34 | Announcement of significant litigation progress part XIII |
| 6 July 2021      | 2021-30 | Announcement of significant litigation progress part XIV  |
| 15 December 2021 | 2021-57 | Announcement of significant litigation progress part XV   |
| 30 December 2021 | 2021-64 | Announcement of significant litigation progress part XVI  |

#### 14. Significant events of subsidiaries

#### ☑ Applicable □ N/A

The Company invested in the technical upgrade program of intelligent brewing (Phase I) with the wholly-owned subsidiary, Brewing Company, as the implementer. The total investment amount approximated CNY 4,782.5090 million. For further information, see Announcement No. 2022-24 on the Implementation of Luzhou Laojiao's Technical Upgrade Program of Intelligent Brewing (Phase I) by Subsidiary. The program is currently under construction.

# Section VII Changes in Shares and Information about Shareholders

### 1. Changes in shares

#### 1.1 Changes in shares

Unit: Share

|  | Before            |            |                              | Changes         | After  |               |                    |                   |            |
|--|-------------------|------------|------------------------------|-----------------|--|---------------|--------------------|-------------------|------------|
|  | Number            | Proportion | Issuance<br>of new<br>shares | Bonus<br>shares | Capitalizati<br>on of<br>capital<br>reserves | Other         | Subtotal           | Number            | Proportion |
| I.<br>Restricted<br>shares                                     | 7,468,58<br>9     | 0.51%      |                              |                 |  | 2,621,65<br>0 | -<br>2,621,65<br>0 | 4,846,93<br>9     | 0.33%      |
| 1. Shares held by the state                                    |                   |            |                              |                 |  |               |                    |                   |            |
| 2. Shares held by state-owned corporations                     |                   |            |                              |                 |  |               |                    |                   |            |
| 3. Shares held by other domestic investors                     | 7,468,58<br>9     | 0.51%      |                              |                 |  | 2,621,65<br>0 | 2,621,65<br>0      | 4,846,93<br>9     | 0.33%      |
| Of which:<br>shares<br>held by<br>domestic<br>corporatio<br>ns |                   |            |                              |                 |  |               |                    |                   |            |
| Shares<br>held by<br>domestic<br>individuals                   | 7,468,58<br>9     | 0.51%      |                              |                 |  | 2,621,65<br>0 | 2,621,65<br>0      | 4,846,93<br>9     | 0.33%      |
| 4. Shares held by foreign corporations                         |                   |            |                              |                 |  |               |                    |                   |            |
| Of which:<br>shares<br>held by<br>foreign<br>corporatio<br>ns  |                   |            |                              |                 |  |               |                    |                   |            |
| Shares<br>held by<br>foreign<br>individuals                    |                   |            |                              |                 |  |               |                    |                   |            |
| II. Non-<br>restricted<br>shares                               | 1,464,51<br>9,180 | 99.49%     |                              |                 |  | 2,621,65<br>0 | 2,621,65<br>0      | 1,467,14<br>0,830 | 99.67%     |
| 1.CNY<br>common<br>shares                                      | 1,464,51<br>9,180 | 99.49%     |                              |                 |  | 2,621,65<br>0 | 2,621,65<br>0      | 1,467,14<br>0,830 | 99.67%     |
| 2. Domestical ly listed foreign shares                         |                   |            |                              |                 |  |               |                    |                   |            |
| 3.<br>Overseas<br>listed<br>foreign<br>shares                  |                   |            |                              |                 |  |               |                    |                   |            |

| 4. Other          |                   |         |  |   |   |                   |         |
|-------------------|-------------------|---------|--|---|---|-------------------|---------|
| III. Total shares | 1,471,98<br>7,769 | 100.00% |  | 0 | 0 | 1,471,98<br>7,769 | 100.00% |

Reasons for the change in shares

| ☑ Applicable □ N/A | abla | Ap | olica | able |  | N/A |
|--------------------|------|----|-------|------|--|-----|
|--------------------|------|----|-------|------|--|-----|

1 According to the provisions of the 2021 Restricted Share Incentive Plan (Draft), the lifting of the

| restriction conditions in the first lifting restriction period of the restricted share incentive scheme of the Company has been achieved, and a total of 2,734,640 shares held by 435 incentive recipients have met the conditions for lifting the sale restrictions, which were listed and traded on 22 February 2024.  2. Due to the lifting of the first lifting restriction period of the restricted share incentive scheme, a total of 124,310 management lock-up shares were added.  3. Shen Caihong's 11,320 management lock-up shares were unlocked on 2 January 2024.   |
|--|
| Approval of share changes  |
| ☑ Applicable □ N/A   |
| On 23 January 2024, the <i>Proposal on the Achievement of Lifting the Restriction Conditions in the First Restriction Period under the 2021 Restricted Share Incentive Plan</i> was reviewed and approved in the 38th meeting of the 10th Board of Directors and the 20th meeting of the 10th Board of Supervisors of the <i>Company. According to the provisions of the 2021 Restricted Share Incentive Plan (Draft)</i> , the lifting of the restriction conditions in the first lifting restriction period of the restricted share incentive plan of the Company has been achieved, and a total of 2,734,640 shares held by 435 incentive recipients have met the conditions for lifting the sale restrictions, which were listed and traded on 22 February 2024. |
| Transfer of share ownership  |
| □ Applicable ☑ N/A   |
| Implementation progress of shares repurchases  □ Applicable ☑ N/A  |
| Implementation progress of share buyback reduction through centralized bidding  □ Applicable ☑ N/A   |
| Effects of changes in shares on the basic EPS, diluted EPS, net assets per share attributable to common shareholders of the Company and other financial indexes over the last year and the last reporting period $\Box$ Applicable $\boxdot$ N/A   |
| Other contents that the Company considers it necessary or required by the securities regulatory authorities to disclose  Applicable  N/A   |

### 1.2 Changes in restricted shares

### ☑ Applicable □ N/A

Unit: Share

| Name of shareholder                           | Number of<br>restricted<br>shares held at<br>the beginning<br>of the<br>reporting<br>period | Decrease in<br>restricted<br>shares during<br>the reporting<br>period | Increase in<br>restricted<br>shares during<br>the reporting<br>period | Number of<br>restricted<br>shares held at<br>the end of the<br>reporting<br>period | Reason for restriction   | Date of unlocking  |
|---|---|---|---|--|--|--|
| 2021<br>Restricted<br>Share<br>Incentive Plan | 7,235,293   | 2,734,640   | 0   | 4,500,653  | Shares lifted<br>from restricted<br>sales in the<br>first restriction<br>period under<br>the 2021<br>Restricted<br>Share<br>Incentive Plan   | 22 February<br>2024  |
| Liu Miao                                      | 144,140   | 0   | 14,385  | 158,525  | Management<br>lock-up<br>shares added<br>after the first<br>restriction<br>period under<br>the 2021<br>Restricted<br>Share<br>Incentive Plan | Management<br>lock-up<br>shares added<br>on 22<br>February<br>2024 |
| Lin Feng                                      | 0   | 0   | 14,385  | 14,385   | Management<br>lock-up<br>shares added<br>after the first<br>restriction<br>period under<br>the 2021<br>Restricted<br>Share<br>Incentive Plan | Management<br>lock-up<br>shares added<br>on 22<br>February<br>2024 |
| Zhang Suyi                                    | 0   | 0   | 11,505  | 11,505   | Management<br>lock-up<br>shares added<br>after the first<br>restriction<br>period under<br>the 2021<br>Restricted<br>Share<br>Incentive Plan | Management<br>lock-up<br>shares added<br>on 22<br>February<br>2024 |
| Xiong Pinting                                 | 0   | 0   | 9,420   | 9,420  | Management<br>lock-up<br>shares added<br>after the first<br>restriction<br>period under<br>the 2021  | Management<br>lock-up<br>shares added<br>on 22<br>February<br>2024 |

|              |           |           |         |           | Restricted  |   |
|--------------|-----------|-----------|---------|-----------|---|---|
|              |           |           |         |           | Share   |   |
|              |           |           |         |           | Incentive Plan  | 44.000  |
| Shen Caihong | 89,156    | 11,320    | 11,505  | 89,341    | Lifting restriction of management lock-up shares, and Management lock-up shares added after the first restriction period under the 2021 Restricted Share Incentive Plan | 11,320 locked-up shares of senior management were lifted from restricted sales on 2 January 2024, and Management lock-up shares added on 22 February 2024 |
| Xie Hong     | 0         | 0         | 11,505  | 11,505    | Management<br>lock-up<br>shares added<br>after the first<br>restriction<br>period under<br>the 2021<br>Restricted<br>Share<br>Incentive Plan                            | Management<br>lock-up<br>shares added<br>on 22<br>February<br>2024  |
| He Cheng     | 0         | 0         | 11,505  | 11,505    | Management<br>lock-up<br>shares added<br>after the first<br>restriction<br>period under<br>the 2021<br>Restricted<br>Share<br>Incentive Plan                            | Management<br>lock-up<br>shares added<br>on 22<br>February<br>2024  |
| Li Yong      | 0         | 0         | 9,420   | 9,420     | Management lock-up shares added after the first restriction period under the 2021 Restricted Share Incentive Plan   | Management<br>lock-up<br>shares added<br>on 22<br>February<br>2024  |
| Wang Hongbo  | 0         | 0         | 30,680  | 30,680    | Off-office lock-<br>up  | Off-office lock-<br>up on 2<br>February<br>2024   |
| Total        | 7,468,589 | 2,745,960 | 124,310 | 4,846,939 |   |   |

# 2. Issuance and listing of securities

☐ Applicable ☑ N/A

# 3. Total number of shareholders and their shareholdings

Unit : Share

| Total number shareholders the reporting p  | at the end of   | the end of 147,58              |   | resumed votin  | of preferred sha<br>g rights by the e<br>od (if any)(see N | 0   |     |   |  |  |  |
|--|---|--------------------------------|---|--|--|---|-----|---|--|--|--|
| Shareholdin  | Shareholdings of common shareholders with a shareholding percentage over 5% or the top 10 common shareholders (exclusive of shares lent in refinancing) |                                |   |  |  |   |     |   |  |  |  |
| Name of shareholder  | Nature of shareholder   | Shareholdin<br>g<br>percentage | Total common shares held by the end of the reporting period | Increase/de<br>crease<br>during the<br>reporting<br>period | Number of<br>holding<br>restricted<br>common<br>shares     | Number of<br>holding non-<br>restricted<br>common<br>shares | •   | rked or frozen<br>ares<br>Number of<br>shares |  |  |  |
| Luzhou<br>Laojiao<br>Group Co.,<br>Ltd.  | State-owned corporation   | 25.89%                         | 381,088,389   | 0  | 0  | 381,088,389   | N/A | 0   |  |  |  |
| Luzhou XingLu Investment Group Co., Ltd.   | State-owned corporation   | 24.86%                         | 365,971,142   | 0  | 0  | 365,971,142   | N/A | 0   |  |  |  |
| Bank of<br>China Co.,<br>Ltd. – Baijiu<br>index<br>classification<br>securities<br>investment<br>fund by<br>China<br>Merchants<br>Fund | Other   | 2.98%                          | 43,827,519  | 810,540  | 0  | 43,827,519  | N/A | 0   |  |  |  |
| Hong Kong<br>Securities<br>Clearing<br>Company<br>Limited  | Outbound corporation  | 2.90%                          | 42,754,559  | -4,736,702   | 0  | 42,754,559  | N/A | 0   |  |  |  |
| China Securities Finance Corporation Limited   | Other   | 2.30%                          | 33,842,059  | 0  | 0  | 33,842,059  | N/A | 0   |  |  |  |
| Bank of China Co., Ltd. — Blue chip selected hybrid securities investment fund by E Fund   | Other   | 1.46%                          | 21,470,000  | 0  | 0  | 21,470,000  | N/A | 0   |  |  |  |
| Industrial<br>and<br>Commercial<br>Bank of<br>China Co.,<br>LtdNewly<br>growth<br>hybrid<br>securities<br>investment<br>fund by        | Other   | 0.92%                          | 13,598,087  | 0  | 0  | 13,598,087  | N/A | 0   |  |  |  |

| Invesco   |   |                   |                   |                    |                    |                 |   |                  |
|---|---|-------------------|-------------------|--------------------|--------------------|-----------------|---|------------------|
| Great Wall Central Huijin Asset Managemen t Co., Ltd.   | State-owned corporation   | 0.92%             | 13,539,862        | 0                  | 0                  | 13,539,862      | N/A   | 0                |
| China Life Insurance Company Limited- Tradition- common insurance product- 005L— CT001 Hu                                       | Other   | 0.73%             | 10,759,401        | 1,229,089          | 0                  | 10,759,401      | N/A   | 0                |
| Industrial<br>and<br>Commercial<br>Bank of<br>China Co.,<br>Ltd Huatai-<br>Pinebridge<br>CSI 300<br>Exchange-<br>Traded<br>Fund | Other   | 0.59%             | 8,630,935         | -                  | 0                  | 8,630,935       | N/A   | 0                |
| Strategic inve<br>general corpo<br>become the to<br>shareholders<br>of new shares<br>(see note 3)                               | rations<br>op-ten<br>due to placing<br>s (if any)   | N/A               |                   |                    |                    |                 |   |                  |
| Related partie concert  | 1. Luzhou Laojiao Group Co., Ltd. and Luzhou XingLu Investment Group Co., Ltd. are both holding so owned companies under the jurisdiction of SASAC of Luzhou. The two companies signed the agreement persons acting in concert on 31 December 2015 and the renewed agreement of persons acting in concert 27 May 2021. For details, please refer to the announcement of the Company on 5 January 20 Announcement on the Agreement of Persons Acting in Concert Signed by Shareholders (announcement number 2016-1) and the announcement of the Company on 29 May 2021 - Announcement on the Rene Agreement of Persons Acting in Concert Signed by Shareholders (announcement number 2021-18). The companies signed the renewed agreement of persons acting in concert again on 23 May 2024. For deplease refer to the announcement of the Company on 23 May 2024 - Announcement on the Rene Agreement of Persons Acting in Concert Signed by Shareholders (announcement number 2024-22).  2. During the reporting period, Luzhou Laojiao Group Co., Ltd., through its wholly-owned subsidiary Sic Jinduo Investment Co., Ltd., increased its holdings in the Company by 1,140,200 shares through call autrading, accounting for 0.08% of the total share capital of the Company. By the end of the reporting period, Luzhou Laojiao Group Co., Ltd. and Sichuan Jinduo Investment Co., Ltd. collectively held 382,228 shares in the Company, representing 25.97% of the total share capital of the Company.  3. In addition, whether there is an association between the remaining shareholders or they belong to period. |                   |                   |                    |                    |                 | e agreement of g in concert on anuary 2016 - announcement in the Renewed (1-18). The two (24. For details, in the Renewed (4-22). Sidiary Sichuan uph call auction aporting period, d 382,228,589 |                  |
| Explain if any<br>shareholders<br>involved in en<br>entrusted with<br>or waiving voti   | above was<br>trusting/being<br>voting rights  | N/A               |                   |                    |                    |                 |   |                  |
| Special accourepurchased sthe top 10 sha any) (see note   | shares among<br>areholders (if  | N/A               |                   |                    |                    |                 |   |                  |
| Shareholding  | s of the top 10 no  | on-restricted sha | areholders (exclu | usive of shares le | ent in refinancing | g and locked-up | shares of senior  | management)      |
| Name of s   | shareholder   | Number of no      | on-restricted sh  | ares held in by tl | ne end of the rep  | orting period   | Type of<br>Type   | shares<br>Number |
| Luzhou Laojia<br>Ltd.   | ao Group Co.,   |                   |                   |                    |                    | 381,088,389     | CNY<br>common<br>shares   | 381,088,389      |
| Luzhou XingL<br>Group Co., Ltd  |   |                   |                   |                    |                    | 365,971,142     | CNY<br>common<br>shares   | 365,971,142      |

| Bank of China Co., Ltd. –<br>Baijiu index classification<br>securities investment fund<br>by China Merchants Fund   | 43,827,519          | CNY<br>common<br>shares | 43,827,519 |
|---|---------------------|-------------------------|------------|
| Hong Kong Securities<br>Clearing Company Limited  | 42,754,559          | CNY<br>common<br>shares | 42,754,559 |
| China Securities Finance<br>Corporation Limited   | 33,842,059          | CNY<br>common<br>shares | 33,842,059 |
| Bank of China Co., Ltd. —<br>Blue chip selected hybrid<br>securities investment fund<br>by E Fund   | 21,470,000          | CNY<br>common<br>shares | 21,470,000 |
| Industrial and Commercial Bank of China Co., Ltd Newly growth hybrid securities investment fund by Invesco Great Wall   | 13,598,087          | CNY<br>common<br>shares | 13,598,087 |
| Central Huijin Asset<br>Management Co., Ltd.  | 13,539,862          | CNY<br>common<br>shares | 13,539,862 |
| China Life Insurance<br>Company Limited-Tradition-<br>common insurance product-<br>005L—CT001 Hu  | 10,759,401          | CNY<br>common<br>shares | 10,759,401 |
| Industrial and Commercial<br>Bank of China Co., Ltd<br>Huatai-Pinebridge CSI 300<br>Exchange-Traded Fund  | 8,630,935           | CNY<br>common<br>shares | 8,630,935  |
| The statement of association or acting-in-concert between the top 10 shareholders of unrestricted shares and between the top 10 shareholders of unrestricted shares and top 10 shareholders | See the table above |                         |            |
| Top 10 common<br>shareholders participating in<br>securities margin trading (if<br>any) (see note 4)  | N/A                 |                         |            |

5% or greater shareholders, top 10 shareholders and Top 10 unrestricted shareholders involved in refinancing shares lending

☑ Applicable □ N/A

Unit: Share

| 5% or great   | 5% or greater shareholders, top 10 shareholders and Top 10 unrestricted shareholders involved in refinancing shares lending |                             |   |                             |  |                             |  |                             |
|---|---|-----------------------------|---|-----------------------------|--|-----------------------------|--|-----------------------------|
| Full name   | Shares in the common account and credit account at the period-begin   |                             | Shares lent in refinancing and not yet returned at the period-begin |                             | Shares in the common account and credit account at the periodend |                             | Shares lent in refinancing and not yet returned at the periodend |                             |
| sharehold<br>er   | Total<br>shares   | As % of total share capital | Total<br>shares   | As % of total share capital | Total<br>shares  | As % of total share capital | Total<br>shares  | As % of total share capital |
| Bank of China Co., Ltd. – Baijiu index classificati on securities investmen | 43,016,97<br>9  | 2.92%                       | 55,000  | 0.00%                       | 43,827,51<br>9   | 2.98%                       | 0  | 0.00%                       |

| t fund by<br>China   |   |               |               |               |              |              |              |             |
|--|---|---------------|---------------|---------------|--------------|--------------|--------------|-------------|
| Merchants  |   |               |               |               |              |              |              |             |
| Fund   |   |               |               |               |              |              |              |             |
|  | in top 10 s<br>turn compai                                |               |               |               | ted shareh   | olders due   | to refinanc  | ing shares  |
| □Applicab  | le ☑ N/A  |               |               |               |              |              |              |             |
| Did any c  | f the top 10  | common s      | shareholder   | s or the top  | non-restric  | ted commo    | n sharehol   | ders of the |
| Company  | conduct any   | y promissor   | y repurchas   | e during the  | reporting p  | eriod.       |              |             |
| □ Yes  | No  |               |               |               |              |              |              |             |
|  | 0 non-restri<br>ssory repure                              |               |               |               | op10 comm    | on shareho   | olders did n | ot conduct  |
|  |   |               |               |               |              |              |              |             |
| 4. Cha<br>manag  | nges in<br>ement  | shares        | held k        | oy direc      | tors, su     | ıperviso     | rs, and      | senior      |
| ☐ Applica  | ble ☑ N/A   |               |               |               |              |              |              |             |
| No changes occurred to shares held by directors, supervisors and senior management in the reporting period. See the 2023 Annual Report for more details. |   |               |               |               |              |              | ent in the   |             |
| 5. Chai  | 5. Change of controlling shareholder or actual controller |               |               |               |              |              |              |             |
| Change o   | f the control   | ling shareho  | older during  | the reportin  | ng period    |              |              |             |
| □ Applicable ☑ N/A   |   |               |               |               |              |              |              |             |
| No such cases in the reporting period.   |   |               |               |               |              |              |              |             |
| Change o   | f the actual of   | controller du | uring the rep | oorting perio | od           |              |              |             |
| ☐ Applica  | ble ☑ N/A   |               |               |               |              |              |              |             |
| The actua  | l controller o  | of the Comp   | any has no    | t changed d   | uring the re | porting peri | od.          |             |
|  |   |               |               |               |              |              |              |             |

# **Section VIII Preferred Shares**

☐ Applicable ☑ N/A

No preferred stock in the Company during the reporting period.

# **Section IX Information about Bond**

| ☑ Applicable □ N/A  |  |  |
|---|--|--|
| 1. Enterprise bonds                                       |  |  |
| ☐ Applicable ☑ N/A No such cases in the reporting period. |  |  |
| 2. Corporate bonds  |  |  |

#### 2.1. Basic information about the corporate bond

☑ Applicable □ N/A

Unit: CNY 10,000

| Name   | Abbr.             | Code  | Issue date       | Value date       | Due date         | Bond<br>balance | Interest<br>rate | Way of redemptio  | Place of trading              |
|--|-------------------|---|------------------|------------------|------------------|-----------------|------------------|---|-------------------------------|
| 2020 Public Offering of Corporate Bond of Luzhou Laojiao Co., Ltd. for Qualified Investors (Phase I) | 20 Lao<br>Jiao 01 | 149062.SZ   | 16 March<br>2020 | 17 March<br>2020 | 17 March<br>2025 | 150,000         | 3.50%            | In terms of the bonds of this phase, interests will be paid by year and the principal will be repaid in lump sum at maturity. The interests will be paid once every year and the interests for the last installment will be paid together with the principal. | Shenzhen<br>Stock<br>Exchange |
| Appropriate arrangement of the investors (if any)  |                   | The bonds are applicable to eligible investors who have qualified securities accounts with Shenzhen Branch of China Securities Depository and Clearing Co., Ltd., are permitted to engage |                  |                  |                  |                 |                  |   |                               |

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|  | in the subscription and transfer of corporate bonds in accordance with the Management Measures for the Issue and Transaction Management of Corporate Bonds, Management Measures for the Suitability of Securities and Futures Investors, Management Measures of Shenzhen Stock Exchange for the Suitability of Securities Market Investors, and relevant laws and regulations, and have the corresponding risk identification and bearing capacity (excluding those prohibited by laws and regulations) |
|--|---|
| Trading systems applicable   | Tradable by way of bidding, offering, inquiry and agreement   |
| Risk of termination of listing and trading (if any) and countermeasures  | N/A   |
| Overdue bonds  ☐ Applicable ☑ N/A  2.2. Triggering and execution clauses | cution of issuer or investor option clauses and investor  |
| ☐ Applicable ☑ N/A   |   |
| <ul><li>□ Applicable ☑ N/A</li><li>2.4. Execution and cha</li></ul>      | tings in the reporting period  nges with respect to guarantees, repayment plans and ag measures in the reporting period, as well as the impact holders  |
| ☐ Applicable ☑ N/A   |   |
| 3. Debt instruments a  | s a non-financial enterprise  |
| □ Applicable ☑ N/A   |   |
| No such cases in the reporting   | g period.   |
| 4. Convertible corpor  | ate bonds   |
| ☐ Applicable ☑ N/A No such cases in the reporting                        | g period.   |

# 5. Consolidated loss of the reporting period over 10% of net assets as at the end of last year

☐ Applicable ☑ N/A

# 6. The major accounting data and the financial indicators of the recent 2 years of the company as of the end of the reporting period

Unit: CNY 10,000

| Item  | 30 June 2024 | 31 December 2023 | Change               |
|---|--------------|------------------|----------------------|
| Current ratio   | 3.09         | 4.50             | -31.33% <sup>1</sup> |
| Debt/asset ratio                                      | 40.28%       | 34.38%           | 5.90%                |
| Quick ratio   | 2.35         | 3.31             | -29.00%              |
|   | H1 2024      | H1 2023          | Change               |
| Net profits before non-<br>recurring gains and losses | 799,411.07   | 704,093.86       | 13.54%               |
| EBITDA/debt ratio                                     | 92.02%       | 80.25%           | 11.77%               |
| Interest cover (times)                                | 41.93        | 37.35            | 12.26%               |
| EBITDA-to-interest cover (times)                      | 43.38        | 38.64            | 12.27%               |

Note: 1. At the end of this reporting period, there was a decrease of 31.33% compared to the end of the previous year, which was mainly due to an increase in current liabilities resulting from the accrual of dividends payable during this period.

# **Section X Financial Report**

#### 1. Auditor's report

Are these interim financial statements audited by an independent auditor?  $\ \Box Yes \ \boxdot \ No$ 

The interim financial statements are not audited by an independent auditor.

#### 2. Financial statements

Monetary unit for the financial statements and the notes thereto: CNY

Prepared by: Luzhou Laojiao Co., Ltd.

# Consolidated balance sheet As at 30 June 2024

Unit: CNY

| Item                                     | Balance as at 30 June 2024 | Balance as at 1 January 2024 |
|--|----------------------------|------------------------------|
| Current assets:                          |                            |                              |
| Cash and cash equivalents                | 36,100,758,789.69          | 25,952,025,091.28            |
| Settlement reserves                      |                            |                              |
| Lending funds                            |                            |                              |
| Held-for-trading financial assets        | 697.84                     | 1,426,992,098.83             |
| Derivative financial assets              |                            |                              |
| Notes receivables                        |                            |                              |
| Accounts receivables                     | 4,069,325.61               | 17,461,378.98                |
| Accounts receivables financing           | 4,088,985,516.61           | 5,938,171,007.93             |
| Prepayment                               | 183,153,346.02             | 202,309,186.70               |
| Premiums receivable                      |                            |                              |
| Reinsurance accounts receivable          |                            |                              |
| Reinsurance contract reserve             |                            |                              |
| Other receivables                        | 37,208,215.91              | 22,716,893.12                |
| Including : Interests receivable         |                            |                              |
| Dividends receivable                     | 20,242,601.70              |                              |
| Buying back the sale of financial assets |                            |                              |
| Inventories                              | 12,354,323,751.59          | 11,622,043,947.46            |
| Including: Data resource                 |                            |                              |
| Contract assets                          |                            |                              |
| Assets held for sale                     |                            |                              |
| Non-current assets due within one year   |                            |                              |

| Other current assets                       | 129,399,856.83    | 176,684,731.97    |
|--|-------------------|-------------------|
| Total current assets                       | 52,897,899,500.10 | 45,358,404,336.27 |
| Non-current assets:                        |                   |                   |
| Disbursement of loans and advances         |                   |                   |
| Investments in debt obligations            |                   |                   |
| Investments in other debt obligations      |                   |                   |
| Long-term receivables                      |                   |                   |
| Long-term equity investments               | 2,727,584,618.05  | 2,708,254,833.50  |
| Investments in other equity instruments    | 335,372,892.95    | 402,893,468.80    |
| Other non-current financial assets         |                   |                   |
| Investment property                        | 44,397,290.42     | 37,785,416.77     |
| Fixed assets                               | 9,595,197,848.09  | 8,613,223,465.46  |
| Construction in progress                   | 561,121,727.91    | 1,718,468,880.53  |
| Productive biological assets               |                   |                   |
| Oil and gas assets                         |                   |                   |
| Use right assets                           | 32,187,976.28     | 23,260,955.23     |
| Intangible assets                          | 3,377,465,875.79  | 3,397,873,791.08  |
| Including: Data resource                   |                   |                   |
| Development expenses                       |                   |                   |
| Including: Data resource                   |                   |                   |
| Goodwill                                   |                   |                   |
| Long-term deferred expenses                | 1,573,383.50      | 960,005.91        |
| Deferred tax assets                        | 262,128,182.93    | 674,429,617.92    |
| Other non-current assets                   | 404,267,753.99    | 358,900,430.13    |
| Total non-current assets                   | 17,341,297,549.91 | 17,936,050,865.33 |
| Total assets                               | 70,239,197,050.01 | 63,294,455,201.60 |
| Current liabilities:                       |                   |                   |
| Short-term loans                           |                   |                   |
| Borrowings from the central bank           |                   |                   |
| Loans from other banks                     |                   |                   |
| Held-for-trading financial liabilities     |                   | 9,763.87          |
| Derivative financial liabilities           |                   |                   |
| Notes payable                              |                   |                   |
| Accounts payable                           | 2,162,821,537.64  | 2,357,223,733.21  |
| Advance from customer                      |                   |                   |
| Contract liabilities                       | 2,341,708,292.72  | 2,672,977,090.30  |
| Financial assets sold for repurchase       |                   |                   |
| Deposits from customers and interbank      |                   |                   |
| Customer brokerage deposits                |                   |                   |
| Securities underwriting brokerage deposits |                   |                   |

| Employee benefits payable                    | 345,778,113.07                          | 523,866,711.41                     |
|--|---|------------------------------------|
| Taxes payable                                | 1,618,870,727.39                        | 2,939,627,533.00                   |
| Other payable                                | 8,798,372,843.06                        | 1,150,721,162.53                   |
| Including : Interests payable                | -,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | .,,                                |
|  | 7.040.700.050.00                        | 00.004.040.00                      |
| Dividends payable                            | 7,948,733,952.60                        | 29,684,819.82                      |
| Handling charges and commissions payable     |   |                                    |
| Reinsurance accounts payable                 |   |                                    |
| Liabilities held for sale                    |   |                                    |
| Non-current liabilities due within one year  | 1,555,342,077.23                        | 78,918,152.41                      |
| Other current liabilities                    | 304,419,317.46                          | 347,485,071.57                     |
| Total current liabilities                    | 17,127,312,908.57                       | 10,070,829,218.30                  |
| Non-current liabilities:                     | , , , , , , , , , ,                     |                                    |
| Insurance contract reserves                  |   |                                    |
|  | 40.000.000.000                          | 40.000.000.000.00                  |
| Long-term loans                              | 10,990,000,000.00                       | 10,000,300,000.00                  |
| Bonds payable                                |   | 1,498,716,737.02                   |
| Including : Preferred shares                 |   |                                    |
| Perpetual bonds                              |   |                                    |
| Lease liabilities                            | 28,420,897.97                           | 22,356,404.47                      |
| Long-term payables                           |   |                                    |
| Long-term payroll payables                   |   |                                    |
| Accrued liabilities                          |   |                                    |
| Deferred income                              | 24,919,853.01                           | 27,772,083.74                      |
| Deferred tax liabilities                     | 120,182,564.78                          | 142,773,028.22                     |
| Other non-current liabilities                | 120,102,304.70                          | 142,773,020.22                     |
|  |   |                                    |
| Total non-current liabilities                | 11,163,523,315.76                       | 11,691,918,253.45                  |
| Total liabilities                            | 28,290,836,224.33                       | 21,762,747,471.75                  |
| Owners' equity                               |   |                                    |
| Share capital                                | 1,471,987,769.00                        | 1,471,987,769.00                   |
| Other equity instruments                     |   |                                    |
| Including: preferred shares  Perpetual bonds |   |                                    |
| •  | F 205 F00 206 22                        | E 40E 404 E22 22                   |
| Capital reserves Less: treasury stock        | 5,285,589,296.33<br>359,451,123.09      | 5,185,481,523.22<br>616,743,610.59 |
| Other comprehensive income                   | 28,478,148.43                           | 63,130,469.51                      |
| Special reserves                             | 20,470,140.43                           | 03,100,403.31                      |
| Surplus reserves                             | 1,471,987,769.00                        | 1,471,987,769.00                   |
| General risk reserve                         | 1,471,007,700.00                        | 1,47 1,307,7 03.00                 |
| Undistributed profits                        | 33,894,370,787.46                       | 33,815,566,574.75                  |
| Total equity attributable to owners of       |   |                                    |
| the parent company                           | 41,792,962,647.13                       | 41,391,410,494.89                  |
| Non-controlling interests                    | 155,398,178.55                          | 140,297,234.96                     |
| Total owners' equity                         | 41,948,360,825.68                       | 41,531,707,729.85                  |
| Total liabilities and owners' equity         | 70,239,197,050.01                       | 63,294,455,201.60                  |

Legal representative: Liu Miao

Person in charge of accounting affairs: Xie Hong

Person in charge of accounting department: Song Ying

# Balance sheet of parent company As at 30 June 2024

Unit: CNY

| Item                                    | Balance as at 30 June 2024 | Unit: CNY  Balance as at 1 January 2024 |
|---|----------------------------|---|
| Current assets:                         |                            |   |
| Cash and cash equivalents               | 31,885,803,718.52          | 24,271,855,815.25                       |
| Held-for-trading financial assets       |                            | 1,426,992,098.83                        |
| Derivative financial assets             |                            |   |
| Notes receivables                       |                            |   |
| Accounts receivables                    | 54,257.28                  |   |
| Accounts receivables financing          |                            |   |
| Prepayment                              | 9,840,835.64               | 6,360,210.40                            |
| Other receivables                       | 16,191,194,315.32          | 14,844,650,322.98                       |
| Including : Interests receivable        |                            |   |
| Dividends receivable                    | 20,242,601.70              |   |
| Inventories                             | 1,059,039.47               | 1,051,717.53                            |
| Including: Data resource                |                            |   |
| Contract assets                         |                            |   |
| Assets held for sale                    |                            |   |
| Non-current assets due within one year  |                            |   |
| Other current assets                    | 5,332,560.03               | 108,073,731.77                          |
| Total current assets                    | 48,093,284,726.26          | 40,658,983,896.76                       |
| Non-current assets:                     |                            |   |
| Investments in debt obligations         |                            |   |
| Investments in other debt obligations   |                            |   |
| Long-term receivables                   |                            |   |
| Long-term equity investments            | 6,622,314,283.60           | 6,494,866,955.20                        |
| Investments in other equity instruments | 335,068,971.32             | 402,589,547.17                          |
| Other non-current financial assets      |                            |   |
| Investment property                     | 44,397,290.42              | 37,785,416.77                           |
| Fixed assets                            | 887,130,403.00             | 950,099,737.28                          |
| Construction in progress                | 76,386,125.08              | 57,369,565.37                           |
| Productive biological assets            |                            |   |
| Oil and gas assets                      |                            |   |
| Use right assets                        | 207,172.71                 | 316,259.61                              |
| Intangible assets                       | 720,597,218.65             | 781,194,544.01                          |
| Including: Data resource                |                            |   |
| Development expenses                    |                            |   |
| Including: Data resource                |                            |   |

| Goodwill                                    |   |                   |
|---|---|-------------------|
| Long-term deferred expenses                 | 581,198.33                              | 820,758.81        |
| Deferred tax assets                         | 114,957,586.84                          | 154,645,014.28    |
| Other non-current assets                    | 200,783,195.94                          | 200,783,195.94    |
| Total non-current assets                    | 9,002,423,445.89                        | 9,080,470,994.44  |
| Total assets                                | 57,095,708,172.15                       | 49,739,454,891.20 |
| Current liabilities:                        |   |                   |
| Short-term loans                            |   |                   |
| Held-for-trading financial liabilities      |   |                   |
| Derivative financial liabilities            |   |                   |
| Notes payable                               |   |                   |
| Accounts payable                            | 11,654,993.00                           | 19,666,554.15     |
| Advance from customer                       |   |                   |
| Contract liabilities                        | 3,914,703.32                            | 2,230,734.50      |
| Employee benefits payable                   | 133,307,812.70                          | 163,823,844.30    |
| Taxes payable                               | 233,755,640.83                          | 204,018,131.83    |
| Other payables                              | 15,244,780,060.80                       | 1,960,371,090.55  |
| Including : Interests payable               | , | ,,- ,             |
| Dividends payable                           | 7,948,733,952.60                        |                   |
| Liabilities held for sale                   | ,, ,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                   |
| Non-current liabilities due within one year | 1,546,588,577.68                        | 74,018,942.63     |
| Other current liabilities                   | 508,911.43                              | 289,995.48        |
| Total current liabilities                   | 17,174,510,699.76                       | 2,424,419,293.44  |
| Non-current liabilities:                    | 17,174,310,033.70                       | 2,727,713,233.77  |
| Long-term loans                             | 10,990,000,000.00                       | 10,000,300,000.00 |
| Bonds payable                               | 10,000,000,000.00                       | 1,498,716,737.02  |
| Including : Preferred shares                |   | 1,400,710,707.02  |
| Perpetual bonds                             |   |                   |
| Lease liabilities                           |   |                   |
| Long-term payables                          |   |                   |
| Long-term payroll payables                  |   |                   |
| Accrued liabilities                         |   |                   |
| Deferred income                             |   |                   |
| Deferred tax liabilities                    | 55,552,318.41                           | 72,592,887.99     |
| Other non-current liabilities               | 30,002,010.41                           | 72,002,007.00     |
| Total non-current liabilities               | 11,045,552,318.41                       | 11,571,609,625.01 |
| Total liabilities                           | 28,220,063,018.17                       | 13,996,028,918.45 |
| Owners' equity                              | 20,220,000,010.17                       | 10,000,020,010.10 |
| Share capital                               | 1,471,987,769.00                        | 1,471,987,769.00  |
| Other equity instruments                    |   |                   |
| Including: preferred shares                 |   |                   |
| Perpetual bonds Capital reserves            | 5,280,393,557.36                        | 5,179,307,881.60  |
| Capital Teserves                            | 0,200,393,307.30                        | 5,179,507,661.60  |

| Less: treasury stock                 | 359,451,123.09    | 616,743,610.59    |
|--------------------------------------|-------------------|-------------------|
| Other comprehensive income           | 25,603,515.78     | 60,513,567.32     |
| Special reserves                     |                   |                   |
| Surplus reserves                     | 1,471,987,769.00  | 1,471,987,769.00  |
| Undistributed profits                | 20,985,123,665.93 | 28,176,372,596.42 |
| Total owners' equity                 | 28,875,645,153.98 | 35,743,425,972.75 |
| Total liabilities and owners' equity | 57,095,708,172.15 | 49,739,454,891.20 |

# **Consolidated income statement**

| ltem                                     | H1 2024           | H1 2023           |
|--|-------------------|-------------------|
| 1. Total operating revenue               | 16,904,885,169.38 | 14,593,051,774.14 |
| Including: Operating revenue             | 16,904,885,169.38 | 14,593,051,774.14 |
| Interest income                          |                   |                   |
| Earned premium                           |                   |                   |
| Fee and commission income                |                   |                   |
| 2. Total operating costs                 | 6,061,192,676.41  | 5,234,429,060.11  |
| Including: Cost of sales                 | 1,932,074,493.16  | 1,700,263,105.68  |
| Interest expense                         |                   |                   |
| Handling charges and commission expenses |                   |                   |
| Refunded premiums                        |                   |                   |
| Net payments for insurance claims        |                   |                   |
| Net provision for insurance contracts    |                   |                   |
| Bond insurance expense                   |                   |                   |
| Reinsurance Expenses                     |                   |                   |
| Taxes and surcharges                     | 2,043,377,033.97  | 1,593,958,974.95  |
| Selling and distribution expenses        | 1,630,293,023.67  | 1,463,196,830.61  |
| General and administrative expenses      | 504,694,175.31    | 539,879,241.31    |
| Research and Development expenses        | 75,028,702.85     | 62,914,698.99     |
| Financial expenses                       | -124,274,752.55   | -125,783,791.43   |
| Including : Interest expenses            | 266,707,454.54    | 261,543,693.36    |
| Interest income                          | 391,537,705.76    | 384,116,432.10    |
| Plus: Other income                       | 21,379,290.54     | 23,395,940.16     |
| Investment income ("-" for losses)       | 15,422,563.74     | 85,024,194.55     |

| Including: income from investment in associates and joint ventures   | 14,536,085.02     | 70,278,286.49    |
|--|-------------------|------------------|
| Income from the derecognition of financial assets measured at amortized cost ("-" for losses)                      |                   |                  |
| Foreign exchange gains ("-" for losses)  |                   |                  |
| Net gain on exposure hedges ("-" for losses)   |                   |                  |
| Gains from the changes in fair values("-" for losses)  | 33,256,967.84     | 32,781,678.42    |
| Credit impairment losses ("-" for losses)  | 1,109,313.81      | 130,161.94       |
| Impairment losses("-" for losses)  |                   |                  |
| Gains from disposal of assets("-" for losses)  | 1,058,795.10      | -477,479.38      |
| 3. Operating profits ("-" for losses)  | 10,915,919,424.00 | 9,499,477,209.72 |
| Plus: non-operating income   | 8,564,749.87      | 14,479,518.98    |
| Less: non-operating expenses   | 7,663,658.92      | 6,972,586.95     |
| 4. Total profits before tax ("-" for total losses)   | 10,916,820,514.95 | 9,506,984,141.75 |
| Less: income tax expenses  | 2,870,561,488.56  | 2,385,359,516.12 |
| 5. Net profit ("-" for net loss)   | 8,046,259,026.39  | 7,121,624,625.63 |
| 5.1 By operating continuity  | 0,040,200,020.00  | 7,121,024,020.00 |
| 5.1.1 Net profit from continuing operation ("-" for losses)  | 8,046,259,026.39  | 7,121,624,625.63 |
| 5.1.2 Net profit from discontinued operation ("-" for losses)  |                   |                  |
| 5.2 By ownership  1) Attributable to shareholders of the parent company ("-" for losses)                           | 8,027,538,165.31  | 7,090,426,787.07 |
| Attributable to non-controlling interests ("-" for losses)   | 18,720,861.08     | 31,197,838.56    |
| 6. Net of tax from other comprehensive income  | -34,442,245.50    | -218,514,527.93  |
| Net of tax from other comprehensive income to the owner of the parent company                                      | -34,652,321.08    | -219,468,210.77  |
| 6.1 Other comprehensive income cannot reclassified into the profit and loss:                                       | -50,739,026.64    | -221,898,677.10  |
| 1) Remeasure the variation of net indebtedness or net asset of defined benefit plans                               |                   |                  |
| Share in other     comprehensive income that cannot     be classified into profit and loss     under equity method | -98,594.78        | 131,244.39       |
| Changes in fair value of investments in other equity   | -50,640,431.86    | -222,029,921.49  |

| instruments                                |                  |                  |
|--|------------------|------------------|
| 4) Changes in fair value of the            |                  |                  |
| company's credit risks                     |                  |                  |
| 5) Other                                   |                  |                  |
| 6.2 Other comprehensive                    |                  |                  |
| income that will be reclassified into      | 16,086,705.56    | 2,430,466.33     |
| the profit and loss                        |                  |                  |
| 1) Share in other                          |                  |                  |
| comprehensive income that will be          | 45 929 075 40    | 4 266 740 92     |
| classified into profit and loss under      | 15,828,975.10    | 1,266,710.82     |
| equity method                              |                  |                  |
| 2) Changes in fair value of                |                  |                  |
| investments in other debt obligations      |                  |                  |
| 3) Other comprehensive                     |                  |                  |
| income arising from the                    |                  |                  |
| reclassification of financial assets       |                  |                  |
| 4) Allowance for credit                    |                  |                  |
| impairments in investments in other        |                  |                  |
| debt obligations                           |                  |                  |
| 5) Reserve for cash-flow                   |                  |                  |
| hedge                                      |                  |                  |
| <ol><li>Balance arising from the</li></ol> |                  |                  |
| translation of foreign currency            | 257,730.46       | 1,163,755.51     |
| financial statements                       |                  |                  |
| 7) Others                                  |                  |                  |
| Net of tax from other                      |                  |                  |
| comprehensive income to non-               | 210,075.58       | 953,682.84       |
| controlling interests                      |                  |                  |
| 7. Total comprehensive income              | 8,011,816,780.89 | 6,903,110,097.70 |
| Total comprehensive income                 |                  |                  |
| attributable to owners of the parent       | 7,992,885,844.23 | 6,870,958,576.30 |
| company                                    |                  |                  |
| Total comprehensive income                 |                  |                  |
| attributable to non-controlling            | 18,930,936.66    | 32,151,521.40    |
| interests                                  |                  |                  |
| 8. Earnings per share                      |                  |                  |
| (1) Basic earnings per share               | 5.46             | 4.82             |
| (2) Diluted earnings per share             | 5.46             | 4.82             |

Legal representative: Liu Miao

Person in charge of accounting affairs: Xie Hong

Person in charge of accounting department: Song Ying

# Income statement of parent company

| Item                              | H1 2024          | H1 2023          |
|-----------------------------------|------------------|------------------|
| 1. Operating revenue              | 5,698,158,853.96 | 4,014,540,328.02 |
| Less: Cost of sales               | 4,408,209,268.20 | 3,042,254,948.12 |
| Taxes and surcharges              | 36,744,352.82    | 37,573,415.96    |
| Selling and distribution expenses |                  |                  |
| General and administrative        | 432,679,079.77   | 461,675,917.45   |

|   |                  | T               |
|---|------------------|-----------------|
| expenses  |                  |                 |
| Research and Development  | 18,486,265.53    | 26,515,628.81   |
| expenses  |                  |                 |
| Financial expenses  | -223,823,444.31  | -227,960,702.16 |
| Including : Interest expenses   | 169,177,810.84   | 160,806,004.01  |
| Interest income   | 393,493,177.13   | 389,316,203.47  |
| Plus: Other income  | 7,114,640.09     | 15,751,969.90   |
| Investment income ("-" for losses)  | 3,222,104.81     | 69,703,790.61   |
| Including: income from investment in associates and joint ventures  | 2,318,263.38     | 55,379,409.84   |
| Income from the derecognition of financial assets at amortized cost ("-" for losses)                      |                  |                 |
| Net gain on exposure hedges ("-" for losses)  |                  |                 |
| Gains from the changes in fair values("-" for losses)   | 33,246,473.03    | 30,742,662.63   |
| Credit impairment losses ("-" for losses)   | 326,812.56       | 930,108.70      |
| Asset impairment losses ("-" for losses)  |                  |                 |
| Gains from disposal of assets("- " for losses)  | 1,177,473.44     | -651,767.48     |
| 2. Operating profits ("-" for losses)   | 1,070,950,835.88 | 790,957,884.20  |
| Plus: non-operating income  | 5,240,384.69     | 11,214,036.19   |
| Less: non-operating expenses  | 6,645,726.27     | 5,679,506.55    |
| 3. Total profits before tax ("-" for total losses)  | 1,069,545,494.30 | 796,492,413.84  |
| Less: income tax expenses   | 312,060,472.19   | 201,232,450.87  |
| 4. Net profit ("-" for net loss)  | 757,485,022.11   | 595,259,962.97  |
| 4.1 Net profit from continuing  | 757,485,022.11   | 595,259,962.97  |
| operation ("-" for losses)  4.2 Net profit from discontinued operation ("-" for losses)                   |                  | 333,233,332.37  |
| 5. Net of tax from other  | -34,910,051.54   | -220,631,966.28 |
| comprehensive income 5.1 Other comprehensive income cannot reclassified into the                          | -50,739,026.64   | -221,898,677.10 |
| profit and loss:  1) Remeasure the variation of net indebtedness or net asset of                          |                  | , ,             |
| 2) Share in other comprehensive income that cannot be classified into profit and loss under equity method | -98,594.78       | 131,244.39      |
| 3) Changes in fair value of   | -50,640,431.86   | -222,029,921.49 |

| instruments                           |                |                |
|---------------------------------------|----------------|----------------|
| 4) Changes in fair value of the       |                |                |
| company's credit risks                |                |                |
| 5) Other                              |                |                |
| 5.2 Other comprehensive               |                |                |
| income that will be reclassified into | 15,828,975.10  | 1,266,710.82   |
| the profit and loss                   |                |                |
| 1) Share in other                     |                |                |
| comprehensive income that will be     | 15,828,975.10  | 1,266,710.82   |
| classified into profit and loss under | 10,020,010.10  | 1,200,7 10.02  |
| equity method                         |                |                |
| 2) Changes in fair value of           |                |                |
| investments in other debt obligations |                |                |
| 3) Other comprehensive                |                |                |
| income arising from the               |                |                |
| reclassification of financial assets  |                |                |
| 4) Allowance for credit               |                |                |
| impairments in investments in other   |                |                |
| debt obligations                      |                |                |
| 5) Reserve for cash-flow              |                |                |
| hedge                                 |                |                |
| 6) Balance arising from the           |                |                |
| translation of foreign currency       |                |                |
| financial statements                  |                |                |
| 7) Others                             |                |                |
| 6. Total comprehensive income         | 722,574,970.57 | 374,627,996.69 |
| 7. Earnings per share                 |                |                |
| (1) Basic earnings per share          | 0.50           | 0.39           |
| (2) Diluted earnings per share        | 0.50           | 0.39           |

# Consolidated statement of cash flows

| Item   | H1 2024           | H1 2023           |
|--|-------------------|-------------------|
| 1. Cash flows from operating                               |                   |                   |
| activities   |                   |                   |
| Cash received from sale of goods and rendering of services | 20,162,157,471.33 | 17,584,367,655.42 |
| Net increase in customer bank                              |                   |                   |
| deposits and placement from banks                          |                   |                   |
| and other financial institutions                           |                   |                   |
| Net increase in loans from central                         |                   |                   |
| bank   |                   |                   |
| Net increase in loans from other                           |                   |                   |
| financial institutions                                     |                   |                   |
| Premiums received from original                            |                   |                   |
| insurance contracts  |                   |                   |
| Net cash received from                                     |                   |                   |
| reinsurance business                                       |                   |                   |
| Net increase in deposits and                               |                   |                   |
| investments from policyholders                             |                   |                   |
| Cash received from interest,                               |                   |                   |

| 1 11 1 1 1 1   |                   |   |
|--|-------------------|---|
| handling charges and commissions                             |                   |   |
| Net increase in placements from other financial institutions |                   |   |
| Net capital increase in repurchase                           |                   |   |
| business   |                   |   |
|  |                   |   |
| Net cash received from customer                              |                   |   |
| brokerage deposits   |                   |   |
| Refunds of taxes and surcharges                              | 1,262,805.77      | 268,904.22                              |
| Cash received from other                                     | 454,611,350.11    | 459,253,580.98                          |
| operating activities   | 10 1,0 11,000.11  | 100,200,000.00                          |
| Subtotal of cash inflows from                                | 20,618,031,627.21 | 18,043,890,140.62                       |
| operating activities   | -,,,-             | -,,                                     |
| Cash paid for goods purchased                                | 2,513,884,361.19  | 3,091,976,431.75                        |
| and services received  | 2,010,001,001.10  | 0,001,070,101.70                        |
| Net increase in loans and                                    |                   |   |
| advances to customers  |                   |   |
| Net increase in deposits in central                          |                   |   |
| bank and other banks and financial                           |                   |   |
| institutions   |                   |   |
| Cash paid for original insurance                             |                   |   |
| contract claims  |                   |   |
| Net increase in lending funds                                |                   |   |
| Cash paid for interests, handling                            |                   |   |
| charges and commissions                                      |                   |   |
| Cash paid for policy dividends                               |                   |   |
|  |                   |   |
| Cash paid to and on behalf of employees                      | 834,143,117.90    | 742,681,965.47                          |
| Cash paid for taxes and                                      |                   |   |
| surcharges   | 7,651,967,240.46  | 7,376,131,406.36                        |
| Cash paid for other operating                                |                   |   |
| activities   | 1,392,976,695.09  | 1,185,339,540.00                        |
| Subtotal of cash outflows from                               |                   |   |
| operating activities   | 12,392,971,414.64 | 12,396,129,343.58                       |
| Net cash flows from operating                                | 0.005.000.040.57  | 5.047.700.707.04                        |
| activities   | 8,225,060,212.57  | 5,647,760,797.04                        |
| 2. Cash flows from investing                                 |                   |   |
| activities   |                   |   |
| Cash received from disposal of                               | 2,090,367,314.89  | 1,502,335,883.94                        |
| investments  | _,555,557,571.00  | .,552,555,555.61                        |
| Cash received from returns on                                | 23,970,473.40     | 2,391,009.80                            |
| investments  | , , , , ,         | , |
| Net cash received from disposal of                           | 40.000.400.00     | 0.454.007.05                            |
| fixed assets, intangible assets and                          | 10,363,496.03     | 6,151,397.95                            |
| other long-term assets  Net cash received from disposal of   |                   |   |
| subsidiaries and other business units                        |                   |   |
| Cash received from other investing                           |                   |   |
| activities   |                   |   |
| Subtotal of cash inflows from                                | 2                 | . =                                     |
| investing activities   | 2,124,701,284.32  | 1,510,878,291.69                        |
| Cash paid to acquire and construct                           |                   |   |
| fixed assets, intangible assets and                          | 344,186,871.61    | 578,623,738.47                          |
| other long-term assets                                       |                   |   |
| Cash paid for investments                                    | 671,700,000.00    | 200,000,000.00                          |

| Net increase in pledge loans   |                     |                   |
|--|---------------------|-------------------|
| Net cash paid to acquire   |                     |                   |
| subsidiaries and other business units  |                     |                   |
| Cash paid for other investing activities                                       | 17,362.71           |                   |
| Subtotal of cash outflows from   | 4 04 5 00 4 00 4 00 | === 000 =00 4=    |
| investing activities   | 1,015,904,234.32    | 778,623,738.47    |
| Net cash flows from investing activities                                       | 1,108,797,050.00    | 732,254,553.22    |
| 3. Cash flows from financing activities  |                     |                   |
| Cash received from investors   | 79,496.11           | 10,373,040.14     |
| Including: cash received by  |                     |                   |
| subsidiaries from investments by   | 79,496.11           | 2,082,314.40      |
| minority shareholders  |                     |                   |
| Cash received from borrowings  | 2,000,000,000.00    | 6,350,000,000.00  |
| Cash received from other financing activities                                  |                     |                   |
| Subtotal of cash inflows from  | 2,000,070,400,44    | 6 260 272 040 44  |
| financing activities   | 2,000,079,496.11    | 6,360,373,040.14  |
| Cash paid for debt repayments  | 1,010,300,000.00    | 10,100,000.00     |
| Cash paid for distribution of dividends and profits or payment of interest     | 216,195,804.05      | 154,205,652.79    |
| Including: dividends and profits paid to minority shareholders by subsidiaries | 29,684,819.82       |                   |
| Cash paid for other financing activities                                       | 10,991,704.13       | 1,117,268.64      |
| Subtotal of cash outflows from financing activities                            | 1,237,487,508.18    | 165,422,921.43    |
| Net cash flows from financing activities                                       | 762,591,987.93      | 6,194,950,118.71  |
| 4. Effect of fluctuation in exchange   | 5,571,990.19        | 7,563,547.16      |
| rate on cash and cash equivalents  |                     | , ,               |
| 5. Net increase in cash and cash equivalents                                   | 10,102,021,240.69   | 12,582,529,016.13 |
| Plus: balance of cash and cash   |                     |                   |
| equivalents at the beginning of the  | 25,893,029,277.86   | 17,729,006,591.87 |
| period  6. Balance of cash and cash  |                     |                   |
| equivalents at the end of the  | 35,995,050,518.55   | 30,311,535,608.00 |
| period   | 33,993,000,316.33   | 30,311,333,008.00 |
| poriou   |                     |                   |

# Cash flow statements of parent company

| Item   | H1 2024          | H1 2023          |
|--|------------------|------------------|
| 1. Cash flows from operating                               |                  |                  |
| activities   |                  |                  |
| Cash received from sale of goods and rendering of services | 6,440,549,216.51 | 4,537,069,372.71 |
| Refunds of taxes and surcharges                            |                  |                  |
| Cash received from other operating activities              | 3,842,158,617.85 | 4,098,127,059.26 |

| Subtotal of cash inflows from            | 40,000,707,004,00 | 0.005.400.404.07 |
|--|-------------------|------------------|
| operating activities                     | 10,282,707,834.36 | 8,635,196,431.97 |
| Cash paid for goods purchased            | 4 005 024 205 20  | 2.054.404.470.00 |
| and services received                    | 4,095,821,295.38  | 2,851,101,478.66 |
| Cash paid to and on behalf of            | 256,233,333.40    | 238,227,114.39   |
| employees                                | 250,255,555.40    | 250,227,114.39   |
| Cash paid for taxes and                  | 457,806,064.04    | 634,932,605.73   |
| surcharges                               | 457,000,004.04    | 054,952,005.75   |
| Cash paid for other operating            | 149,211,369.48    | 134,540,090.19   |
| activities                               | 1 10,2 1 1,000.10 | 101,010,000.10   |
| Subtotal of cash outflows from           | 4,959,072,062.30  | 3,858,801,288.97 |
| operating activities                     | ,,- ,             | -,,              |
| Net cash flows from operating            | 5,323,635,772.06  | 4,776,395,143.00 |
| activities                               |                   |                  |
| 2. Cash flows from investing activities  |                   |                  |
| Cash received from disposal of           |                   |                  |
| investments                              | 2,090,367,314.89  | 1,400,914,454.67 |
| Cash received from returns on            |                   |                  |
| investments                              | 23,970,473.40     | 2,391,009.80     |
| Net cash received from disposal of       |                   |                  |
| fixed assets, intangible assets and      | 10,363,496.03     | 271,899.30       |
| other long-term assets                   | , ,               | ,                |
| Net cash received from disposal of       |                   |                  |
| subsidiaries and other business units    |                   |                  |
| Cash received from other investing       |                   |                  |
| activities                               |                   |                  |
| Subtotal of cash inflows from            | 2,124,701,284.32  | 1,403,577,363.77 |
| investing activities                     | 2,121,701,201.02  | 1,100,077,000.77 |
| Cash paid to acquire and construct       |                   |                  |
| fixed assets, intangible assets and      | 19,773,238.28     | 52,057,717.59    |
| other long-term assets                   | 000 000 000       | 222 222 222 22   |
| Cash paid for investments                | 660,000,000.00    | 220,000,000.00   |
| Net cash paid to acquire                 |                   |                  |
| subsidiaries and other business units    |                   |                  |
| Cash paid for other investing activities |                   |                  |
| Subtotal of cash outflows from           |                   |                  |
| investing activities                     | 679,773,238.28    | 272,057,717.59   |
| Net cash flows from investing            |                   |                  |
| activities                               | 1,444,928,046.04  | 1,131,519,646.18 |
| 3. Cash flows from financing             |                   |                  |
| activities                               |                   |                  |
| Cash received from investors             |                   | 8,290,725.74     |
| Cash received from loans                 | 2,000,000,000.00  | 6,350,000,000.00 |
| Cash received from other financing       |                   |                  |
| activities                               |                   |                  |
| Subtotal of cash inflows from            | 2,000,000,000.00  | 6,358,290,725.74 |
| financing activities                     | 2,000,000,000.00  | 0,000,200,720.74 |
| Cash paid for debt repayments            | 1,010,300,000.00  | 10,100,000.00    |
| Cash paid for distribution of            |                   |                  |
| dividends and profits or payment of      | 186,510,984.23    | 154,205,652.79   |
| interest                                 |                   |                  |
| Cash paid for other financing            | 1,848,915.81      | 76,680.00        |
| activities                               | · ·               |                  |
| Subtotal of cash outflows from           | 1,198,659,900.04  | 164,382,332.79   |
| financing activities                     |                   |                  |

| Net cash flows from financing activities                                  | 801,340,099.96    | 6,193,908,392.95  |
|---|-------------------|-------------------|
| 4. Effect of fluctuation in exchange rate on cash and cash equivalents    | 124,251.99        | 290,791.42        |
| 5. Net increase in cash and cash equivalents                              | 7,570,028,170.05  | 12,102,113,973.55 |
| Plus: balance of cash and cash equivalents at the beginning of the period | 24,225,475,946.42 | 16,991,891,937.50 |
| 6. Balance of cash and cash equivalents at the end of the period          | 31,795,504,116.47 | 29,094,005,911.05 |

# Consolidated statement of changes in owners' equity For the six months ended 30 June 2024

|   | H1 2024                      |                                |                               |           |                              |                                |   |                            |                              |                             |                                   |           |                                   |                              |                                   |
|---|------------------------------|--------------------------------|-------------------------------|-----------|------------------------------|--------------------------------|---|----------------------------|------------------------------|-----------------------------|-----------------------------------|-----------|-----------------------------------|------------------------------|-----------------------------------|
|   |                              | 04                             | hor occ                       |           | attribut                     | able to                        | owners o                                | of the pa                  | arent co                     | mpany                       |                                   |           |                                   |                              |                                   |
|   |                              |                                | her equ<br>strume             |           |                              | Less                           | r                                       |                            |                              | Gen                         | Undi                              |           |                                   | Non-<br>cont                 | Tota<br>I                         |
| Item  | Shar<br>e<br>capi<br>tal     | Pref<br>erre<br>d<br>stoc<br>k | Perp<br>etua<br>I<br>bon<br>d | Othe<br>r | Capi<br>tal<br>rese<br>rve   | :<br>Trea<br>sury<br>stoc<br>k | Com<br>preh<br>ensi<br>ve<br>Inco<br>me | Spe<br>cial<br>rese<br>rve | Surp<br>lus<br>rese<br>rve   | eral<br>risk<br>rese<br>rve | strib<br>uted<br>profi<br>t       | Othe<br>r | Subt<br>otal                      | rolli<br>ng<br>inter<br>ests | own<br>ers'<br>equi<br>ty         |
| 1. Balance as<br>at 31<br>December of<br>last year                              | 1,47<br>1,98<br>7,76<br>9.00 |                                |                               |           | 5,18<br>5,48<br>1,52<br>3.22 | 616,<br>743,<br>610.<br>59     | 63,1<br>30,4<br>69.5<br>1               |                            | 1,47<br>1,98<br>7,76<br>9.00 |                             | 33,8<br>15,5<br>66,5<br>74.7      |           | 41,3<br>91,4<br>10,4<br>94.8<br>9 | 140,<br>297,<br>234.<br>96   | 41,5<br>31,7<br>07,7<br>29.8<br>5 |
| Plus:<br>adjustments<br>for changes in<br>accounting<br>policies                |                              |                                |                               |           |                              |                                |   |                            |                              |                             |                                   |           |                                   |                              |                                   |
| Adjus<br>tments for<br>correction of<br>accounting<br>errors in prior<br>year   |                              |                                |                               |           |                              |                                |   |                            |                              |                             |                                   |           |                                   |                              |                                   |
| Other s   |                              |                                |                               |           |                              |                                |   |                            |                              |                             |                                   |           |                                   |                              |                                   |
| 2. Balance as<br>at 1 January<br>of the current<br>year                         | 1,47<br>1,98<br>7,76<br>9.00 |                                |                               |           | 5,18<br>5,48<br>1,52<br>3.22 | 616,<br>743,<br>610.<br>59     | 63,1<br>30,4<br>69.5<br>1               |                            | 1,47<br>1,98<br>7,76<br>9.00 |                             | 33,8<br>15,5<br>66,5<br>74.7<br>5 |           | 41,3<br>91,4<br>10,4<br>94.8<br>9 | 140,<br>297,<br>234.<br>96   | 41,5<br>31,7<br>07,7<br>29.8<br>5 |
| 3.Increases/d<br>ecreases in<br>the current<br>period ("-"<br>for<br>decreases) |                              |                                |                               |           | 100,<br>107,<br>773.<br>11   | 257,<br>292,<br>487.<br>50     | 34,6<br>52,3<br>21.0<br>8               |                            |                              |                             | 78,8<br>04,2<br>12.7<br>1         |           | 401,<br>552,<br>152.<br>24        | 15,1<br>00,9<br>43.5<br>9    | 416,<br>653,<br>095.<br>83        |
| (1) Total<br>comprehensiv<br>e income   |                              |                                |                               |           |                              |                                | 34,6<br>52,3<br>21.0<br>8               |                            |                              |                             | 8,02<br>7,53<br>8,16<br>5.31      |           | 7,99<br>2,88<br>5,84<br>4.23      | 18,9<br>30,9<br>36.6<br>6    | 8,01<br>1,81<br>6,78<br>0.89      |
| (2) Capital<br>contributed or<br>reduced by<br>owners                           |                              |                                |                               |           | 100,<br>107,<br>773.<br>11   | 257,<br>292,<br>487.<br>50     |   |                            |                              |                             |                                   |           | 357,<br>400,<br>260.<br>61        | 3,82<br>9,99<br>3.07         | 353,<br>570,<br>267.<br>54        |
| Capital contributions by owners   |                              |                                |                               |           | 410,<br>989,<br>045.<br>60   | 233,<br>103,<br>448.           |   |                            |                              |                             |                                   |           | 644,<br>092,<br>493.<br>84        | 79,6<br>04.2<br>8            | 644,<br>172,<br>098.<br>12        |

|                               |      |          |          |              | 24           |      |         |      |   |              |         |              |              |              |
|-------------------------------|------|----------|----------|--------------|--------------|------|---------|------|---|--------------|---------|--------------|--------------|--------------|
| Capital                       |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| contributions                 |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| by other                      |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| equity                        |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| instruments                   |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| holders                       |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| Amounts of                    |      |          |          | - 040        | -            |      |         |      |   |              |         | -            | 077          | -            |
| share-based payments          |      |          |          | 310,<br>881, | 24,1<br>89,0 |      |         |      |   |              |         | 286,<br>692, | 977,<br>902. | 285,<br>714, |
| recognized in                 |      |          |          | 272.         | 39.2         |      |         |      |   |              |         | 233.         | 902.<br>65   | 330.         |
| owners' equity                |      |          |          | 49           | 6            |      |         |      |   |              |         | 23           | 00           | 58           |
|                               |      |          |          |              |              |      |         |      |   |              |         |              | -            | -            |
| Others                        |      |          |          |              |              |      |         |      |   |              |         |              | 4,88         | 4,88         |
| Otricis                       |      |          |          |              |              |      |         |      |   |              |         |              | 7,50         | 7,50         |
|                               |      |          |          |              |              |      |         |      |   |              |         |              | 0.00         | 0.00         |
|                               |      |          |          |              |              |      |         |      |   | 7.04         |         | 704          |              | 7.04         |
| (3) Profit                    |      |          |          |              |              |      |         |      |   | 7,94<br>8,73 |         | 7,94<br>8,73 |              | 7,94<br>8,73 |
| distribution                  |      |          |          |              |              |      |         |      |   | 3,95         |         | 3,95         |              | 3,95         |
|                               |      |          |          |              |              |      |         |      |   | 2.60         |         | 2.60         |              | 2.60         |
| Withdrawal of                 |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| surplus                       |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| reserves                      |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| Withdrawal of                 |      | ]        |          |              |              |      |         |      |   |              |         |              |              |              |
| general risk                  |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| reserve                       |      |          | ļ        |              |              |      |         |      |   |              |         |              |              |              |
| Profit                        |      |          |          |              |              |      |         |      |   | 7,94         |         | 7,94         |              | 7,94         |
| distributed to                |      |          |          |              |              |      |         |      |   | 8,73         |         | 8,73         |              | 8,73         |
| owners (or                    |      |          |          |              |              |      |         |      |   | 3,95         |         | 3,95         |              | 3,95         |
| shareholders)                 |      |          |          |              |              |      |         |      |   | 2.60         |         | 2.60         |              | 2.60         |
| Others                        |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| (4) Internal                  |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| carry-forward                 |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| of owners'                    |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| equity                        |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| Conversion of                 |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| capital                       |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| reserves into                 |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| paid-in capital Conversion of |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| surplus                       |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| reserves into                 |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| paid-in capital               |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| Surplus                       |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| reserves                      |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| offsetting                    |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| losses<br>Carry-forward       |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| of retained                   |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| earnings from                 |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| changes in                    |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| defined                       |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| benefit plans                 |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| Carry-forward                 |      |          |          |              |              |      | -       |      |   |              | -       |              |              |              |
| of retained                   |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| earnings from other           |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| comprehensiv                  |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| e income                      |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| Others                        |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| (5) Special                   |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| reserves                      |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| Withdrawal for                |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| the period                    |      | <u> </u> |          |              |              |      |         |      |   |              |         | <u> </u>     |              |              |
| Use for the                   |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| period                        |      |          |          |              |              |      |         |      |   |              |         |              |              |              |
| (6) Others                    |      | <u> </u> | <u> </u> |              |              |      | <u></u> |      |   |              | <u></u> | <u> </u>     |              |              |
| 4. Balance as                 | 1,47 | -        |          | 5,28         | 359,         | 28,4 | -       | 1,47 | - | 33,8         | -       | 41,7         | 155,         | 41,9         |
| at 30 June of                 | 1,98 |          |          | 5,58         | 451,         | 78,1 |         | 1,98 |   | 94,3         |         | 92,9         | 398,         | 48,3         |
| the current                   | 7,76 |          |          | 9,29         | 123.         | 48.4 |         | 7,76 |   | 70,7<br>87.4 |         | 62,6<br>47.1 | 178.         | 60,8<br>25.6 |
| year                          | 9.00 |          |          | 6.33         | 09           | 3    |         | 9.00 |   | 6            |         | 3            | 55           | 25.6         |
|                               |      | L        | l        |              |              |      |         | 1    |   | U            |         |              |              | O            |

|   |                              |                                |                               |           |                              |                                |   | H1 2023                    | 1                            |                                    |                                     |           |                                   |                                      | i. Civi                           |
|---|------------------------------|--------------------------------|-------------------------------|-----------|------------------------------|--------------------------------|---|----------------------------|------------------------------|------------------------------------|-------------------------------------|-----------|-----------------------------------|--------------------------------------|-----------------------------------|
|   |                              |                                |                               | Equity    | attribut                     | able to                        |   |                            |                              | mpany                              |                                     |           |                                   |                                      |                                   |
|   |                              |                                | her equ                       | ity       |                              | Less                           | Othe<br>r                               |                            |                              |                                    |                                     |           |                                   | Non-                                 | Tota                              |
| Item  | Shar<br>e<br>capi<br>tal     | Pref<br>erre<br>d<br>stoc<br>k | Perp<br>etua<br>I<br>bon<br>d | Othe<br>r | Capi<br>tal<br>rese<br>rve   | :<br>Trea<br>sury<br>stoc<br>k | Com<br>preh<br>ensi<br>ve<br>Inco<br>me | Spe<br>cial<br>rese<br>rve | Surp<br>lus<br>rese<br>rve   | Gen<br>eral<br>risk<br>rese<br>rve | Undi<br>strib<br>uted<br>profi<br>t | Othe<br>r | Subt<br>otal                      | cont<br>rolli<br>ng<br>inter<br>ests | own<br>ers'<br>equi<br>ty         |
| 1. Balance as<br>at 31<br>December of<br>last year                              | 1,47<br>1,89<br>5,10<br>0.00 |                                |                               |           | 4,80<br>0,15<br>4,46<br>8.99 | 639,<br>021,<br>998.<br>78     | 330,<br>751,<br>245.<br>84              |                            | 1,47<br>1,89<br>5,10<br>0.00 |                                    | 26,7<br>72,1<br>97,2<br>13.9<br>8   |           | 34,2<br>07,8<br>71,1<br>30.0<br>3 | 120,<br>923,<br>806.<br>61           | 34,3<br>28,7<br>94,9<br>36.6<br>4 |
| Plus:<br>adjustments<br>for changes in<br>accounting<br>policies<br>Adjus       |                              |                                |                               |           |                              |                                |   |                            |                              |                                    |                                     |           |                                   |                                      |                                   |
| tments for<br>correction of<br>accounting<br>errors in prior<br>year            |                              |                                |                               |           |                              |                                |   |                            |                              |                                    |                                     |           |                                   |                                      |                                   |
| Other<br>s  |                              |                                |                               |           |                              |                                |   |                            |                              |                                    |                                     |           |                                   |                                      |                                   |
| 2. Balance as<br>at 1 January<br>of the current<br>year                         | 1,47<br>1,89<br>5,10<br>0.00 |                                |                               |           | 4,80<br>0,15<br>4,46<br>8.99 | 639,<br>021,<br>998.<br>78     | 330,<br>751,<br>245.<br>84              |                            | 1,47<br>1,89<br>5,10<br>0.00 |                                    | 26,7<br>72,1<br>97,2<br>13.9<br>8   |           | 34,2<br>07,8<br>71,1<br>30.0<br>3 | 120,<br>923,<br>806.<br>61           | 34,3<br>28,7<br>94,9<br>36.6<br>4 |
| 3.Increases/d<br>ecreases in<br>the current<br>period ("-"<br>for<br>decreases) | 92,6<br>69.0<br>0            |                                |                               |           | 204,<br>415,<br>619.<br>85   | 22,2<br>78,3<br>88.1<br>9      | 235,<br>683,<br>863.<br>98              |                            |                              |                                    | 887,<br>494,<br>116.<br>25          |           | 878,<br>596,<br>929.<br>31        | 36,6<br>55,0<br>98.5                 | 915,<br>252,<br>027.<br>82        |
| (1) Total<br>comprehensiv<br>e income   |                              |                                |                               |           |                              |                                | 219,<br>468,<br>210.<br>77              |                            |                              |                                    | 7,09<br>0,42<br>6,78<br>7.07        |           | 6,87<br>0,95<br>8,57<br>6.30      | 32,1<br>51,5<br>21.4<br>0            | 6,90<br>3,11<br>0,09<br>7.70      |
| (2) Capital<br>contributed or<br>reduced by<br>owners                           | 92,6<br>69.0<br>0            |                                |                               |           | 204,<br>415,<br>619.<br>85   | 22,2<br>78,3<br>88.1<br>9      |   |                            |                              |                                    |                                     |           | 226,<br>786,<br>677.<br>04        | 4,50<br>3,57<br>7.11                 | 231,<br>290,<br>254.<br>15        |
| Capital contributions by owners   | 92,6<br>69.0<br>0            |                                |                               |           | 8,19<br>8,05<br>5.74         | 8,29<br>0,72<br>4.74           |   |                            |                              |                                    |                                     |           |                                   | 2,08<br>2,31<br>4.40                 | 2,08<br>2,31<br>4.40              |
| Capital contributions by other equity instruments holders                       |                              |                                |                               |           |                              |                                |   |                            |                              |                                    |                                     |           |                                   |                                      |                                   |
| Amounts of<br>share-based<br>payments<br>recognized in<br>owners' equity        |                              |                                |                               |           | 196,<br>217,<br>564.<br>11   | 30,5<br>69,1<br>12.9<br>3      |   |                            |                              |                                    |                                     |           | 226,<br>786,<br>677.<br>04        | 2,42<br>1,26<br>2.71                 | 229,<br>207,<br>939.<br>75        |
| Others  |                              |                                |                               |           |                              | 3                              |   |                            |                              |                                    |                                     |           |                                   |                                      |                                   |

|                         |      |   |   |      |      |      |           |      |   | -    | -    |         | -    |
|-------------------------|------|---|---|------|------|------|-----------|------|---|------|------|---------|------|
|                         |      |   |   |      |      |      |           |      |   | 6,21 | 6,21 |         | 6,21 |
| (3) Profit distribution |      |   |   |      |      |      |           |      |   |      |      |         |      |
| distribution            |      |   |   |      |      |      |           |      |   | 9,14 | 9,14 |         | 9,14 |
|                         |      |   |   |      |      |      |           |      |   | 8,32 | 8,32 |         | 8,32 |
|                         |      |   |   |      |      |      |           |      |   | 4.03 | 4.03 |         | 4.03 |
| Withdrawal of           |      |   |   |      |      |      |           |      |   | 7.00 | 7.00 |         | 4.00 |
| surplus                 |      |   |   |      |      |      |           |      |   |      | 1    |         |      |
| reserves                |      |   |   |      |      |      |           |      |   |      | 1    |         |      |
| Withdrawal of           |      |   |   |      |      |      |           |      |   |      |      |         |      |
| general risk            |      |   |   |      |      |      |           |      |   |      | 1    |         |      |
| reserve                 |      |   |   |      |      |      |           |      |   |      | 1    |         |      |
| 1000110                 |      |   |   |      |      |      |           |      |   |      |      |         |      |
| D #1                    |      |   |   |      |      |      |           |      |   | -    | -    |         | -    |
| Profit                  |      |   |   |      |      |      |           |      |   | 6,21 | 6,21 |         | 6,21 |
| distributed to          |      |   |   |      |      |      |           |      |   | 9,14 | 9,14 |         | 9,14 |
| owners (or              |      |   |   |      |      |      |           |      |   |      |      |         |      |
| shareholders)           |      |   |   |      |      |      |           |      |   | 8,32 | 8,32 |         | 8,32 |
|                         |      |   |   |      |      |      |           |      |   | 4.03 | 4.03 |         | 4.03 |
| Others                  |      |   |   |      |      |      |           |      |   |      |      |         |      |
|                         |      |   | l |      |      |      |           |      |   |      |      |         |      |
| (1)                     |      |   |   |      |      | -    |           |      |   | 16,2 |      |         |      |
| (4) Internal            |      |   |   |      |      | 16,2 |           |      |   |      |      |         |      |
| carry-forward           |      |   |   |      |      | 15,6 |           |      |   | 15,6 |      |         |      |
| of owners'              |      |   |   |      |      |      |           |      |   | 53.2 |      |         |      |
| equity                  |      |   |   |      |      | 53.2 |           |      |   | 1    | 1    |         |      |
|                         |      |   |   |      |      | 1    |           |      |   | '    | 1    |         |      |
| Conversion of           |      |   |   |      |      |      |           |      |   |      |      |         |      |
| capital                 |      |   |   |      |      |      |           |      |   |      | 1    |         |      |
| reserves into           |      |   |   |      |      |      |           |      |   |      | 1    |         |      |
| paid-in capital         |      |   |   |      |      |      |           |      |   |      | 1    |         |      |
| Conversion of           |      |   |   |      |      |      |           |      |   |      |      |         |      |
| surplus                 |      |   |   |      |      |      |           |      |   |      | 1    |         |      |
| reserves into           |      |   |   |      |      |      |           |      |   |      |      |         |      |
| paid-in capital         |      |   |   |      |      |      |           |      |   |      |      |         |      |
| Surplus                 |      |   |   |      |      |      |           |      |   |      |      |         |      |
| reserves                |      |   |   |      |      |      |           |      |   |      | 1    |         |      |
| offsetting              |      |   |   |      |      |      |           |      |   |      |      |         |      |
| losses                  |      |   |   |      |      |      |           |      |   |      |      |         |      |
| Carry-forward           |      |   |   |      |      |      |           |      |   |      |      |         |      |
| of retained             |      |   |   |      |      |      |           |      |   |      | 1    |         |      |
| earnings from           |      |   |   |      |      |      |           |      |   |      | 1    |         |      |
| changes in              |      |   |   |      |      |      |           |      |   |      |      |         |      |
| defined                 |      |   |   |      |      |      |           |      |   |      | 1    |         |      |
| benefit plans           |      |   |   |      |      |      |           |      |   |      |      |         |      |
| Carry-forward           |      |   |   |      |      | _    |           |      |   |      | 1    |         |      |
| of retained             |      |   |   |      |      | 16.0 |           |      |   | 16,2 |      |         |      |
| earnings from           |      |   |   |      |      | 16,2 |           |      |   | 15,6 |      |         |      |
| other                   |      |   |   |      |      | 15,6 |           |      |   |      |      |         |      |
| comprehensiv            |      |   |   |      |      | 53.2 |           |      |   | 53.2 |      |         |      |
| e income                |      |   |   |      |      |      |           |      |   | 1    |      |         |      |
|                         |      | - |   |      |      | 1    |           |      |   |      |      | <b></b> |      |
| Others                  |      |   |   |      |      | _    |           |      |   |      |      |         |      |
| (5) Special             |      |   |   |      |      |      |           |      |   |      |      |         |      |
| reserves                |      |   |   |      |      |      |           |      |   |      |      |         |      |
| Withdrawal for          | T    | T | 1 |      |      |      | · <u></u> |      |   |      | <br> | 1       |      |
| the period              |      |   |   |      |      |      |           |      |   |      |      |         |      |
| Use for the             |      | Γ | T |      | J    |      |           |      |   |      | , 7  | ı       |      |
| period                  |      |   |   |      |      |      |           |      |   |      |      |         |      |
| (6) Others              |      |   |   |      |      |      |           |      |   |      |      |         |      |
|                         |      |   |   |      |      |      |           |      |   | 27,6 | 35,0 |         | 35,2 |
| 4. Balance as           | 1,47 |   |   | 5,00 | 616, | 95,0 |           | 1,47 |   |      |      | 157,    |      |
| at 30 June of           | 1,98 |   |   | 4,57 | 743, | 67,3 |           | 1,89 |   | 59,6 | 86,4 | 578,    | 44,0 |
| the current             |      |   |   |      |      |      |           |      |   | 91,3 | 68,0 |         | 46,9 |
| uic cuileiii            | 7,76 |   |   | 0,08 | 610. | 81.8 |           | 5,10 |   | 30.2 | 59.3 | 905.    | 64.4 |
|                         |      |   |   |      |      |      |           |      | 1 | 3U./ |      |         | 04.4 |
| year                    | 9.00 |   |   | 8.84 | 59   | 6    |           | 0.00 |   | 3    | 4    | 12      | 6    |

Statement of changes in owners' equity of parent company
For the six months ended 30 June 2024

|   |                          |                        |                       |        |                          | H1 2                       | 2024                  |                  |                          |                           |       |                           |
|---|--------------------------|------------------------|-----------------------|--------|--------------------------|----------------------------|-----------------------|------------------|--------------------------|---------------------------|-------|---------------------------|
|   |                          | Other e                | quity instr           | uments | Capita                   | Less                       | Other<br>Compr        | Specia           | Surplu                   | Undist                    |       | Total                     |
| Item  | Share capital            | Prefer<br>red<br>stock | Perpet<br>ual<br>bond | Other  | reserv<br>e              | :<br>Treas<br>ury<br>stock | ehensi<br>ve<br>Incom | l<br>reserv<br>e | s<br>reserv<br>e         | ribute<br>d<br>profit     | Other | owner<br>s'<br>equity     |
| 1. Balance as<br>at 31<br>December of<br>last year                              | 1,471,<br>987,76<br>9.00 |                        |                       |        | 5,179,<br>307,88<br>1.60 | 616,74<br>3,610.<br>59     | 60,513<br>,567.3<br>2 |                  | 1,471,<br>987,76<br>9.00 | 28,176<br>,372,5<br>96.42 |       | 35,743<br>,425,9<br>72.75 |
| Plus:<br>adjustments<br>for changes in<br>accounting<br>policies                |                          |                        |                       |        |                          |                            |                       |                  |                          |                           |       |                           |
| Adjus<br>tments for<br>correction of<br>accounting<br>errors in prior<br>year   |                          |                        |                       |        |                          |                            |                       |                  |                          |                           |       |                           |
| Other<br>s  |                          |                        |                       |        |                          |                            |                       |                  |                          |                           |       |                           |
| 2. Balance as<br>at January 1<br>of the current<br>year                         | 1,471,<br>987,76<br>9.00 |                        |                       |        | 5,179,<br>307,88<br>1.60 | 616,74<br>3,610.<br>59     | 60,513<br>,567.3<br>2 |                  | 1,471,<br>987,76<br>9.00 | 28,176<br>,372,5<br>96.42 |       | 35,743<br>,425,9<br>72.75 |
| 3.Increases/d<br>ecreases in<br>the current<br>period ("-"<br>for<br>decreases) |                          |                        |                       |        | 101,08<br>5,675.<br>76   | 257,29<br>2,487.<br>50     | 34,910<br>,051.5<br>4 |                  |                          | 7,191,<br>248,93<br>0.49  |       | 6,867,<br>780,81<br>8.77  |
| (1) Other comprehensiv e income   |                          |                        |                       |        |                          |                            | 34,910<br>,051.5<br>4 |                  |                          | 757,48<br>5,022.<br>11    |       | 722,57<br>4,970.<br>57    |
| (2) Capital contributed or reduced by owners                                    |                          |                        |                       |        | 101,08<br>5,675.<br>76   | 257,29<br>2,487.<br>50     |                       |                  |                          |                           |       | 358,37<br>8,163.<br>26    |
| Capital contributions by owners   |                          |                        |                       |        | 410,98<br>9,045.<br>60   | 233,10<br>3,448.<br>24     |                       |                  |                          |                           |       | 644,09<br>2,493.<br>84    |
| Capital<br>contributions<br>by other equity<br>instruments<br>holders           |                          |                        |                       |        |                          |                            |                       |                  |                          |                           |       |                           |
| Amounts of<br>share-based<br>payments<br>recognized in<br>owners' equity        |                          |                        |                       |        | 309,90<br>3,369.<br>84   | 24,189<br>,039.2<br>6      |                       |                  |                          |                           |       | 285,71<br>4,330.<br>58    |
| Others  |                          |                        |                       |        |                          |                            |                       |                  |                          |                           |       |                           |
| (3) Profit distribution   |                          |                        |                       |        |                          |                            |                       |                  |                          | 7,948,<br>733,95<br>2.60  |       | 7,948,<br>733,95<br>2.60  |
| Withdrawal of surplus reserves Profit   |                          |                        |                       |        |                          |                            |                       |                  |                          |                           |       |                           |
| distributed to<br>owners (or<br>shareholders)                                   |                          |                        |                       |        |                          |                            |                       |                  |                          | 7,948,<br>733,95<br>2.60  |       | 7,948,<br>733,95<br>2.60  |
| Others (4) Internal   |                          |                        |                       |        |                          |                            |                       |                  |                          |                           |       |                           |
| (4) Internal<br>carry-forward<br>of owners'<br>equity                           |                          |                        |                       |        |                          |                            |                       |                  |                          |                           |       |                           |
| Conversion of capital reserves into paid-in capital                             |                          |                        |                       |        |                          |                            |                       |                  |                          |                           |       |                           |
| Conversion of surplus   |                          |                        |                       |        |                          |                            |                       |                  |                          |                           |       |                           |

| reserves into   |        |      |        |        |        |        |        |        |
|-----------------|--------|------|--------|--------|--------|--------|--------|--------|
| paid-in capital |        |      |        |        |        |        |        |        |
| Surplus         |        |      |        |        |        |        |        |        |
| reserves        |        |      |        |        |        |        |        |        |
| offsetting      |        |      |        |        |        |        |        |        |
| losses          |        |      |        |        |        |        |        |        |
| Carry-forward   |        |      |        |        |        |        |        |        |
| of retained     |        |      |        |        |        |        |        |        |
| earnings from   |        |      |        |        |        |        |        |        |
| changes in      |        |      |        |        |        |        |        |        |
| defined         |        |      |        |        |        |        |        |        |
| benefit plans   |        |      |        |        |        |        |        |        |
| Carry-forward   |        |      |        |        |        |        |        |        |
| of retained     |        |      |        |        |        |        |        |        |
| earnings from   |        |      |        |        |        |        |        |        |
| other           |        |      |        |        |        |        |        |        |
| comprehensiv    |        |      |        |        |        |        |        |        |
| e income        |        |      |        |        |        |        |        |        |
| Others          |        |      |        |        |        |        |        |        |
| (5) Special     |        |      |        |        |        |        |        |        |
| reserves        |        |      |        |        |        |        |        |        |
| Withdrawal for  |        |      |        |        |        |        |        |        |
| the period      |        |      |        |        |        |        |        |        |
| Use for the     |        |      |        |        |        |        |        |        |
| period          |        |      |        |        |        |        |        |        |
| (6) Others      |        | <br> | <br>   |        |        |        |        |        |
| 4. Balance as   | 1,471, |      | 5,280, | 359,45 | 25,603 | 1,471, | 20,985 | 28,875 |
| at 30 June of   | 987,76 |      | 393,55 | 1,123. | ,515.7 | 987,76 | ,123,6 | ,645,1 |
| the current     | 9.00   |      | 7.36   | 1,123. | ,515.7 | 9.00   | 65.93  | 53.98  |
| year            | 5.00   |      | 7.00   | 00     |        | 5.50   | 00.00  | 00.00  |

# For the six months ended 30 June 2023

|   |                          |                          |                                      |       |                            | H1 2                               | 2023   |                            |                            |                                 |       |                                |
|---|--------------------------|--------------------------|--------------------------------------|-------|----------------------------|------------------------------------|--|----------------------------|----------------------------|---------------------------------|-------|--------------------------------|
| Item  | Share capital            | Other e Prefer red stock | quity instr<br>Perpet<br>ual<br>bond | Other | Capita<br>I<br>reserv<br>e | Less<br>:<br>Treas<br>ury<br>stock | Other<br>Compr<br>ehensi<br>ve<br>Incom<br>e | Specia<br>I<br>reserv<br>e | Surplu<br>s<br>reserv<br>e | Undist<br>ribute<br>d<br>profit | Other | Total<br>owner<br>s'<br>equity |
| 1. Balance as at 31 December of last year                                       | 1,471,<br>895,10<br>0.00 |                          |                                      |       | 4,789,<br>603,15<br>1.65   | 639,02<br>1,998.<br>78             | 328,54<br>2,995.<br>36                       |                            | 1,471,<br>895,10<br>0.00   | 23,131<br>,570,8<br>01.94       |       | 30,554<br>,485,1<br>50.17      |
| Plus:<br>adjustments<br>for changes in<br>accounting<br>policies                |                          |                          |                                      |       |                            |                                    |  |                            |                            |                                 |       |                                |
| Adjus<br>tments for<br>correction of<br>accounting<br>errors in prior<br>year   |                          |                          |                                      |       |                            |                                    |  |                            |                            |                                 |       |                                |
| Other   |                          |                          |                                      |       |                            |                                    |  |                            |                            |                                 |       |                                |
| 2. Balance as<br>at January 1<br>of the current<br>year                         | 1,471,<br>895,10<br>0.00 |                          |                                      |       | 4,789,<br>603,15<br>1.65   | 639,02<br>1,998.<br>78             | 328,54<br>2,995.<br>36                       |                            | 1,471,<br>895,10<br>0.00   | 23,131<br>,570,8<br>01.94       |       | 30,554<br>,485,1<br>50.17      |
| 3.Increases/d<br>ecreases in<br>the current<br>period ("-"<br>for<br>decreases) | 92,669                   |                          |                                      |       | 206,83<br>8,213.<br>32     | 22,278<br>,388.1<br>9              | 236,84<br>7,619.<br>49                       |                            |                            | 5,607,<br>672,70<br>7.85        |       | 5,615,<br>311,05<br>6.83       |
| (1) Other<br>comprehensiv<br>e income   |                          |                          |                                      |       |                            |                                    | 220,63<br>1,966.<br>28                       |                            |                            | 595,25<br>9,962.<br>97          |       | 374,62<br>7,996.<br>69         |
| (2) Capital<br>contributed or<br>reduced by<br>owners                           | 92,669<br>.00            |                          |                                      |       | 206,83<br>8,213.<br>32     | 22,278<br>,388.1<br>9              |  |                            |                            |                                 |       | 229,20<br>9,270.<br>51         |

| Capital                     | 00.000         |  | 0.400            | 0.000            |             |                |                  |                  |
|-----------------------------|----------------|--|------------------|------------------|-------------|----------------|------------------|------------------|
| contributions by owners     | 92,669<br>.00  |  | 8,198,<br>055.74 | 8,290,<br>724.74 |             |                |                  |                  |
| Capital                     |                |  |                  |                  |             |                |                  |                  |
| contributions               |                |  |                  |                  |             |                |                  |                  |
| by other equity instruments |                |  |                  |                  |             |                |                  |                  |
| holders                     |                |  |                  |                  |             |                |                  |                  |
| Amounts of                  |                |  |                  | _                |             |                |                  |                  |
| share-based                 |                |  | 198,64<br>0,157. | 30,569           |             |                |                  | 229,20<br>9,270. |
| payments recognized in      |                |  | 0, 157.<br>58    | ,112.9           |             |                |                  | 9,270.<br>51     |
| owners' equity              |                |  | -                | 3                |             |                |                  |                  |
| Others                      |                |  |                  |                  |             |                |                  |                  |
| (0) Dfit                    |                |  |                  |                  |             |                | - 0.040          | - 040            |
| (3) Profit distribution     |                |  |                  |                  |             |                | 6,219,<br>148,32 | 6,219,<br>148,32 |
| distribution                |                |  |                  |                  |             |                | 4.03             | 4.03             |
| Withdrawal of               |                |  |                  |                  |             |                |                  |                  |
| surplus                     |                |  |                  |                  |             |                |                  |                  |
| reserves<br>Profit          |                |  |                  |                  |             |                | -                | -                |
| distributed to              |                |  |                  |                  |             |                | 6,219,           | 6,219,           |
| owners (or                  |                |  |                  |                  |             |                | 148,32           | 148,32           |
| shareholders) Others        |                |  |                  |                  |             |                | 4.03             | 4.03             |
| (4) Internal                |                |  |                  |                  | _           |                |                  |                  |
| carry-forward               |                |  |                  |                  | 16,215      |                | 16,215           |                  |
| of owners'                  |                |  |                  |                  | ,653.2      |                | ,653.2<br>1      |                  |
| equity                      |                |  |                  |                  | 1           |                |                  |                  |
| Conversion of capital       |                |  |                  |                  |             |                |                  |                  |
| reserves into               |                |  |                  |                  |             |                |                  |                  |
| paid-in capital             |                |  |                  |                  |             |                |                  |                  |
| Conversion of surplus       |                |  |                  |                  |             |                |                  |                  |
| reserves into               |                |  |                  |                  |             |                |                  |                  |
| paid-in capital             |                |  |                  |                  |             |                |                  |                  |
| Surplus<br>reserves         |                |  |                  |                  |             |                |                  |                  |
| offsetting                  |                |  |                  |                  |             |                |                  |                  |
| losses                      |                |  |                  |                  |             |                |                  |                  |
| Carry-forward of retained   |                |  |                  |                  |             |                |                  |                  |
| earnings from               |                |  |                  |                  |             |                |                  |                  |
| changes in                  |                |  |                  |                  |             |                |                  |                  |
| defined                     |                |  |                  |                  |             |                |                  |                  |
| benefit plans Carry-forward |                |  |                  |                  |             |                |                  |                  |
| of retained                 |                |  |                  |                  | -           |                | 16 015           |                  |
| earnings from               |                |  |                  |                  | 16,215      |                | 16,215<br>,653.2 |                  |
| other<br>comprehensiv       |                |  |                  |                  | ,653.2<br>1 |                | 1                |                  |
| e income                    |                |  |                  |                  | '           |                |                  |                  |
| Others                      |                |  |                  |                  |             |                |                  |                  |
| (5) Special                 |                |  |                  |                  |             |                |                  |                  |
| reserves Withdrawal for     |                |  |                  |                  |             |                |                  |                  |
| the period                  |                |  |                  |                  |             |                |                  |                  |
| Use for the                 |                |  |                  |                  |             |                |                  |                  |
| period                      |                |  |                  |                  |             |                |                  |                  |
| (6) Others                  |                |  |                  |                  |             |                |                  |                  |
| 4. Balance as at 30 June of | 1,471,         |  | 4,996,           | 616,74           | 91,695      | 1,471,         | 17,523           | 24,939           |
| the current                 | 987,76<br>9.00 |  | 441,36<br>4.97   | 3,610.<br>59     | ,375.8<br>7 | 895,10<br>0.00 | ,898,0<br>94.09  | ,174,0<br>93.34  |
| year                        | 9.00           |  | 4.97             | 59               | ,           | 0.00           | 54.09            | 33.34            |

# 3. Company Profile

# 3.1 Company Overview

Luzhou Laojiao Co., Ltd. (hereinafter referred to as "Company" or "the Company"), formerly known as Luzhou City Qu Liquor Factory and Luzhou Laojiao Distillery in Sichuan Province. It was established in March 1950 on the basis of 36 brewing workshops from the Ming and Qing dynasties. On 20

September 1993, Luzhou Laojiao brewery established a joint-stock limited company with fund-raising exclusively from its operational assets. On 25 October 1993, the public offering of shares was approved by Sichuan Provincial People's Government and CSRC with two documents of ChuanFuHan (1993) No.673 and FaShenZi (1993) No.108. After the offering, the total share capital was 86,880,000 shares, which were listed and traded in Shenzhen stock exchange on 9 May 1994.

As the end of 31 December 2004, the Company's total share capital reached 841,399,673 shares after multiple rights issues, among which the controlling shareholder, State Assets Management Bureau of Luzhou (later renamed as State-owned Assets Supervision and Administration Commission of Luzhou, hereinafter referred to as "SASAC of Luzhou") held 585,280,800 shares of the Company, with a shareholding ratio of 69.56%.

On 27 October 2005, the Company implemented the non-tradable share reform. After the implementation, the total share capital remained unchanged, and the shareholding ratio of SASAC of Luzhou decreased from 69.56% to 60.43%.

In November 2006, the Company implemented private placement, and the total share capital increased from 841,399,673 shares to 871,399,673 shares. The shareholding ratio of SASAC of Luzhou decreased from 60.43% to 58.35%.

As the end of 27 February 2007, SASAC of Luzhou sold 42,069,983 shares of the Company, and after the sale, it still held 466,375,156 shares of the Company, with its shareholding ratio reduced to 53.52%.

On 19 May 2008, the Company increased 522,839,803 shares of capital stock resulting from capital reserve and undistributed profits transferred to increase capital stock. After the implementation, the total share capital reached 1,394,239,476 shares, among which, SASAC of Luzhou held 746,200,250 shares of the Company, and the shareholding ratio was still 53.52%.

On 3 September 2009, the 300,000,000 shares and the 280,000,000 shares held by SASAC of Luzhou were separately transferred to Luzhou Laojiao Group Co., Ltd. (hereinafter referred to as the "Laojiao Group") and Luzhou XingLu Investment Group Co., Ltd. (hereinafter referred to as the "Xinglu Group"). After the transfer, Laojiao Group, Xinglu Group, and SASAC of Luzhou respectively held 300,000,000 shares, 280,000,000 shares and 166,200,250 shares. So far, Laojiao Group became the first majority shareholder and SASAC of Luzhou was the actual controller.

From 6 June 2012 to 20 November 2013, the first and second phases of the Company's equity incentive plan were exercised. After the exercise, the total share capital of the Company was changed to 1,402,252,476 shares.

On 10 April 2014 and 18 July 2016, SASAC of Luzhou transferred 81,088,320 shares and 84,000,000 shares to Laojiao Group and Xinglu Group respectively. In addition, Laojiao Group has increased its equity stake through the secondary market of 13,137,100 shares. So far, Laojiao Group, Xinglu Group and SASAC of Luzhou held 394,225,489 shares, 365,971,142 shares and 1,111,930 shares respectively, with the shareholding ratios of 28.11%, 26.10% and 0.08% respectively.

On 23 August 2017, the Company issued CNY 62,500,000 ordinary shares (A shares) privately, raising a total capital of CNY 3,000,000,000. After the additional issuance, the total capital stock of the Company was changed to 1,464,752,476 shares. In addition, from 2017 to 2018, Laojiao Group decreased 13,137,100 shares that were increased through the secondary market from April 2014 to December 2015. After share reduction, Laojiao Group, Xinglu Group and SASAC of Luzhou held 381,088,389 shares, 365,971,142 shares and 1,111,930 shares respectively, with the shareholding ratios of 26.02%, 24.99% and 0.08% respectively. From December 2023 to June 2024, Luzhou Laojiao Group Co., Ltd., through its wholly-owned subsidiary Sichuan Jinduo Investment Co., Ltd., increased its holdings in the Company by 1,140,200 shares through call auction trading, accounting for 0.08% of the total share capital of the Company. Following that, Luzhou Laojiao Group Co., Ltd. and Sichuan Jinduo Investment Co., Ltd. collectively held 382,228,589 shares in the Company, representing 25.97% of the total share capital of the Company. Laojiao Group still was the first majority shareholder and SASAC of Luzhou still was the actual controller.

In February 2022, the registration of 6,862,600 shares of the Restricted Share Incentive Plan granted by the Company for the first time were completed; in September 2022, the Company granted 342,334 shares of the Restricted Share Incentive Plan for the second time; in September 2022, with seven awardees no longer eligible, the Company decided to repurchase and retire the 62,310 restricted shares of them which had been granted but not lifted from restricted sales; in December 2022, the Company granted 92,669 shares of the Restricted Share Incentive Plan for the third time; so far, the above grant and repurchase of the Restricted Share Incentive Plan had all been registered; In January and June 2024, as four incentive recipients no longer met the incentive conditions, the Company decided to repurchase and retire a total of 21,266 restricted shares which had been granted but not lifted from restricted sales. As at 30 June, the cancellation registration has not yet been completed, and the total shares of the Company were 1,471,987,769 shares. The grant and repurchase of the Restricted Share Incentive Plan caused no changes in the controlling shareholders and the actual controller of the Company.

#### 3.2 Registered address of the Company, company type, and headquarter address

Registered address and headquarter address of the Company are located in Sichuan Luzhou Laojiao Square and company type is other incorporated company (Listed).

#### 3.3 Business nature of the Company and main business activity

Industry of the Company is the baijiu subdivision industry of the liquor and wine, beverage and refined tea production industry.

The main activity are research and development, production and sales of "National Cellar 1573", "Luzhou Laojiao" and other baijiu series.

The main products are: "National Cellar 1573 Series", "Century-old Luzhou Laojiao Jiaoling Series", "Luzhou Laojiao Tequ", "Touqu", "Hey Guys" and other baijiu series.

#### 3.4 The name of the controlling shareholder and the ultimate substantive controller

The controlling shareholder is Luzhou Laojiao Group Co., Ltd.; the ultimate substantive control is SASAC of Luzhou.

#### 3.5 Approval and submission of the financial report and its date

The financial report is approved and submitted by the board of directors of the Company on 29 August 2024.

# 4. Basis of preparation of financial statements

#### 4.1. Basis of preparation of financial statements

The Company has prepared its financial statements on a going concern basis, and the preparation is based on actual transactions and events in compliance with Accounting Standards for Business Enterprises and relevant guidance and explanation (the following called the ASBE) issued by Ministry of Finance, and Rules on Company Information Disclosure and Preparation of Publicly Issued Securities No.15-General Rules on Financial Reporting Rules (2023 Revision) issued by CSRC.

#### 4.2. Going concern

The Company's business activities have adequate financial support. Based on the current information obtained by the Company, comprehensively considering factors such as macro-policy risk, market operation risk, current or long-term profitability, debt repayment ability of the Company, as well as its resource of financial support, the Company believes that it is reasonable to prepare the financial statements on a going concern basis and there are no events or situations resulting in significant doubts over going concern for at least 12 months.

# 5. Significant accounting policies and accounting estimates

The Company shall comply with the disclosure requirements for companies engaging in food & liquor and wine production of the *Guidelines No. 3 of the Shenzhen Stock Exchange on Self-regulation of Listed Companies—Industry-specific Information Disclosure.* 

#### 5.1 The declaration about compliance with ASBE

The financial statements of the Company have been prepared in accordance with ASBE, and present truly and completely, the financial position and the Company's and results of operations, changes in shareholders' equity and cash flows. In addition, in all material respects, the financial statements of the Company comply with disclosure requirements of the financial statements and their notes in accordance with Rules on Company Information Disclosure and Preparation of Publicly Issued Securities No.15- General Rules on Financial Reporting Rules revised by CSRC in 2023.

#### 5.2 Accounting period

The Company adopts the calendar year as its accounting year, i.e. from 1st January to 31st December.

#### 5.3 Business Cycle

The Company's business cycle is 12 months.

# 5.4 Functional currency

The Company has adopted China Yuan (CNY) as functional currency.

#### 5.5 Methods for determining materiality standards and selection criteria

☑Applicable □ N/A

| ltem   | Materiality standard   |
|--|--|
| Material receivables withdrawal of bad debt provision separately accrued  Material bad debt provision recovered or reversed in accounts receivables  Significant write-off of accounts receivables  Significant prepayments aging over one year, accounts payable, contract liabilities and other payables | The carrying balance at the end of the Reporting Period ≥ CNY 5 million  |
| Material construction in progress  | Single project under construction with a budget exceeding CNY 200 million and a total amount accounted for the current period exceeding CNY 50 million                               |
| Material overseas operating entity   | The overseas operating entities' external revenue accounts for ≥ 3% of the consolidated operating revenue, and the total profit accounts for ≥ 0.5% of the consolidated total profit |
| Material non-wholly-owned subsidiary   | The revenue of non-wholly-owned subsidiaries accounts for ≥ 3% of the consolidated operating revenue, and the total profit accounts for ≥ 0.5% of the consolidated total profit      |
| Significant associated enterprise  | The book value of long-term equity investments in associated enterprises accounts for ≥ 3% of the total assets in the consolidated financial statements                              |

# 5.6 The accounting treatment of business combinations involving enterprises under common control and business combinations not involving enterprises under common control

#### (1) Business combination under common control

Assets and liabilities obtained by the Company from the combine through business combination under common control shall be measured at the book value as stated in the consolidated financial statements of ultimate controlling party at the combination date. The share of the book value of the merged party's owner's equity in the consolidated financial statements is taken as the initial investment cost of long-

term equity investments in individual financial statements. The capital reserve (stock premium or capital premium) is adjusted according to the difference between the book value of net asset acquired through combination and the book value of consideration paid for the combination (or total par value of shares issued). If the capital reserve (stock premium or capital premium) is insufficient to offset, the retained earnings shall be adjusted.

#### (2) Business combination not under common control

Assets paid, liabilities incurred or assumed and the equity securities issued as consideration for combination shall be measured based on fair value on the acquisition date, the difference between fair value and its book value shall be included in current profit and loss. The Company shall recognize the difference of the combination costs in excess of the fair value of the net identifiable asset acquired from the acquiree through combination as goodwill. After the review, if the combination costs are still in short of the fair value of the net identifiable asset acquired from the acquiree through combination, include the difference in the current profit and loss.

Fees, commissions, and other transaction expenses paid on issuance of equity securities as combination consideration in the business combination shall be included in the initial measurement amount of equity securities.

## 5.7 Criteria for judging control and preparation of consolidated financial statements

#### (1) Consolidated Financial Statement Scope

The scope of the Company's consolidated financial statements is based on control, and all subsidiaries controlled are included in the consolidation scope of the consolidated financial statements.

#### (2) Consolidation procedures

The consolidated financial statements are based on the financial statements of the Company and its subsidiaries, and are prepared by the parent company with other relevant information. When preparing consolidated financial statement, the Company considers the Group as an accounting entity, adopts unified accounting policies, and applies the requirements of ASBE related to recognition, measurement and presentation to reflect the Group's financial position, operating results and cash flows.

All the subsidiaries within the consolidation scope of consolidated financial statements shall adopt the same accounting policies and accounting periods as those of the Company. If the accounting policies or accounting periods of a subsidiary are different from those of the Company, the financial statements of the subsidiary, upon preparation of consolidated financial statements, shall be made necessary adjustment based on its own accounting policies and accounting periods of the Company. For subsidiaries acquired from the business combination not under common control, the financial statements shall be adjusted on the basis of the fair value of identifiable net assets on the date of

purchase. For the subsidiary acquired from the business combination under common control, its assets and liabilities (including the goodwill formed by the acquisition of the subsidiary by the ultimate controlling party) shall be adjusted on the basis of the book value in the consolidated statements of the ultimate controlling party.

The portion of a subsidiary's equity, the current net profit and loss of subsidiaries, and the current comprehensive income attributable to non-controlling interests shall be separately presented as non-controlling interests in consolidated balance sheet within owners' equity, below the net profit line item and below the total comprehensive income line item in the consolidated income statement respectively. When the amount of current loss attributable to non-controlling shareholders of a subsidiary exceeds the balance of the non-controlling shareholders' portion in the opening balance of owner's equity of the subsidiary, the excess shall be allocated against the non-controlling interests.

#### Acquisition of subsidiaries or business

During the reporting period, if the Company acquires subsidiaries from the business combination under common control, the opening balance in the consolidated balance sheet shall be adjusted. The income, expenses and profits of the newly acquired subsidiaries from the beginning to the end of the reporting period shall be included in the consolidated income statement. The cash flows of the newly acquired subsidiaries from the beginning to the end of the reporting period shall be included in the consolidated statement of cash flows. At the same time, the relevant items of the comparative information shall be adjusted as the combined entity existed since the control point of the ultimate controlling party.

If the Company can control the investee from the business combination under common control due to additional investment or other reasons, the parties involved in the combine shall be deemed to adjust in the current state when the ultimate controlling party starts to control them. For the equity investment before obtaining control of the investee, the recognized relevant profit or loss and other comprehensive income and other changes in net assets between the later of acquisition date of previous equity and the date on which both the investor and the investee are under common control and the combination date shall respectively write-down the beginning retained earnings or current profits and losses during the period of comparative information.

During the reporting period, if the Company acquires subsidiaries from the business combination not under common control, the opening balance in the consolidated balance sheet shall not be adjusted. The income, expenses and profits of the newly acquired subsidiaries from the acquisition date to the end of the reporting period shall be included in the consolidated income statement. The cash flows of the newly acquired subsidiaries from the acquisition date to the end of the reporting period shall be included in the consolidated statement of cash flows.

When the Company becomes capable of exercising control over an investee not under common control due to additional investment or other reasons, the Company shall re-measure the previously held equity interests to its fair value on the acquisition date, and the difference shall be recognized as investment income. When the previously held equity investment is accounted for under equity method, any other comprehensive income previously recognized and other equity changes (excluding other comprehensive, net profit and loss and profit distribution) in relation to the acquiree's equity changes shall be transferred to profit and loss for the current period when acquisition took place, except for other comprehensive income resulting from changes in net liabilities or net assets due to re-measurement of defined benefit plan by investee.

#### Disposal of subsidiaries and business

#### General treatments

During the reporting period, if the Company disposes subsidiaries, the income, expenses and profits of the newly disposed subsidiaries from the beginning to the disposal date shall be included in the consolidated income statement. The cash flows from the beginning to the disposal date shall be included in the consolidated statement of cash flows.

In case of loss of control over the investee due to partial disposal of the equity investment or other reasons, the Company shall re-measure the remaining equity investment at its fair value at the date of loss of control. The amount of the consideration obtained from the disposal of the equity and the fair value of the remaining equity, minus the net asset shares calculated continuously from the acquisition date based on the previous shareholding proportion and the goodwill, the difference shall be included in the investment income of the period when the control is lost. Other comprehensive income related to the former subsidiary's equity investment of or other changes in owners' equity excluding net profit and loss, other comprehensive income and profit distribution shall be transferred to investment income for the current period when control is lost. Other comprehensive income resulting from changes in net liabilities or net assets due to re-measurement of defined benefit plan by investee is excluded.

#### Disposal of subsidiaries by step

If the Company loses control of a subsidiary is through multiple transactions by steps, the terms, conditions and economic impact of the disposal transaction shall be considered. When one or more of the following conditions may indicate that multiple transactions should be treated as a package of transactions for accounting treatment:

- a. These arrangements were entered into at the same time or in contemplation of each other;
- b. These arrangements work together to achieve an overall commercial effect;
- c. The occurrence of one arrangement depends on the occurrence of at least one other arrangement;

d.One arrangement alone is not economically justified, but it is economically justified when considered together with other arrangements

If the transactions of the disposal of the equity investment of the subsidiary until the loss of control belong to a package transaction, the Company shall account for as a transaction; However, the difference between each disposal consideration received and the corresponding proportion of the subsidiary's net assets before the loss of control shall be recognized as other comprehensive income in the consolidated financial statements and transferred into the profit and loss of the current period when the control is lost.

If the transactions from the disposal of the equity investment of the subsidiary to the loss of control are not considered as a package transactions, the accounting treatment shall be conducted according to the relevant policies on the partial disposal of the equity investment of the subsidiary where control is retained before the loss of control. When the control is lost, the disposal shall be accounted for according to the general treatment.

#### Purchase of non-controlling interests

The difference between the increase in the cost of long-term equity investment result from acquisition of non-controlling shareholders and the share of net assets of the subsidiary calculated continuously from the acquisition date or combination date based on newly shareholding proportion shall be adjusted to equity (share) premium of capital reserves in the consolidated balance sheet. If the capital reserve is insufficient, any excess shall be adjusted against retained earnings.

#### Partial disposals of equity investment in subsidiaries without loss of control

When the Company disposes of a portion of a long-term equity investment in a subsidiary without loss of control, the difference between disposal consideration and net assets of the subsidiary calculated continuously since the acquisition date or the combination date related to the disposal of long-term equity investment shall be adjusted to equity (share) premium of capital reserves in the consolidated balance sheet. If the capital reserve is insufficient, any excess shall be adjusted against retained earnings.

# 5.8 Classification of joint venture arrangements and the accounting treatment method of common operation

(1) Classification of joint venture arrangements

A joint arrangement is classified as either a joint operation or a joint venture according to the structure, legal form, agreed terms and other facts and conditions of a joint arrangement. A joint arrangement that is structured through a separate vehicle is usually classified as a joint venture. However, when a joint

arrangement provides clear evidence that it meets any of the following requirements and complies with applicable laws and regulations as a joint operation:

- a. The legal form of the joint arrangement indicates that the parties that have joint control have rights to the assets, and obligations for the liabilities, relating to the arrangement.
- b. The terms of the joint arrangement specify that the parties that have joint control have the rights to the assets, and the obligations for the liabilities, relating to the arrangement.
- c. Other facts and circumstances indicate that the parties that have joint control have rights to the assets, and the obligations for the liabilities, relating to the arrangement.

The parties that have joint control have rights to substantially all of the output of the arrangement, and the arrangement depends on the parties that have joint control on a continuous basis for settling the liabilities of the arrangement.

# (2) Accounting by parties of a joint operator

A joint operator shall recognize the following items in relation to its interest in a joint operation, and account for them in accordance with relevant accounting standards:

- a. Its solely-held assets, and its share of any assets held jointly;
- b. Its solely-assumed liabilities, and its share of any liabilities incurred jointly;
- c. Its revenue from the sale of its share of the output arising from the joint operation;
- d. Its share of the revenue from sale of the output by the joint operation; and
- e. Its solely-incurred expenses and its share of any expenses incurred jointly.

The Company shall only recognize the portion of the profit and loss attributable to other participants in the joint venture, resulting from investment or sale of assets to the joint venture by the Company (excluding those assets constituting the business), prior to the sale of such assets to a third party. The Company shall fully recognize impairment loss when there is any impairment loss of invested or sold assets occurring in accordance with the ASBE No.8-Asset Impairment. The Company shall only recognize the part of the profit and loss attributable to other participants in the joint venture before selling the assets and other assets purchased from the joint venture (excluding those assets constituting the business) to a third party. When the impairment loss of the purchased assets is in accordance with the ASBE No.8-Asset Impairment, the Company shall recognize such losses according to its share. When the Company does not have common control over the joint venture, if the Company enjoys the assets related to the joint venture and assumes the liabilities related to the joint venture, the accounting treatment shall be conducted accordance with the relevant accounting standards.

#### 5.9 Cash and cash equivalents

When preparing the cash flow statement, the Company recognizes cash on hand and deposits that can

be readily withdrawn on demand as cash. Cash equivalents are the Company's short-term (due within 3 months from purchase date), highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Restricted bank deposits are not recognized as cash and cash equivalents in the cash flow statement.

## 5.10 Foreign currency transactions and translation of foreign currency statements

#### (1) Foreign currency transactions

At the time of initial recognition of a foreign currency transaction of the Company, the amount in the foreign currency shall be translated into the amount in CNY currency at the spot exchange rate of the transaction date. For the monetary items of foreign currencies, the translation is done according to spot rate of the balance sheet date. The exchange difference generated from the difference of spot rate of the current balance sheet date and the time of initial recognition of a foreign currency or the previous balance sheet date is charged to the profit or loss of the current period except that the exchange difference generated from foreign currency borrowings relating to assets of which the acquisition or production satisfies the capitalization conditions is capitalized.

Non-monetary items measured at fair value that is reflected in foreign currency at the end of the period, the Company shall firstly translate the foreign currency into the amount in functional currency at the spot exchange rate on the date when the fair value is determined, and then compare it with the original functional currency amount. Difference between the translated functional currency amount and the original functional currency amount is treated as profit or loss from changes in fair value (including changes in exchange rate) and is recognized in current profit and loss. If there is a non-monetary item of available-for-sale financial assets, the differences are recorded into other comprehensive income.

#### (2) Translation of foreign currency statements

Assets and liabilities in the balance sheets shall be translated at the spot exchange rates on balance sheet date. Shareholders' equity items, except for the item of "undistributed profits", are translated at the spot exchange rates on the dates when the transactions occur. Revenue and expense items in the income statement are translated at the spot exchange rates on the dates when the transactions occur or at the exchange rate determined in a systematical and reasonable method and similar to the spot exchange rate on the day when the transactions occur. Differences arising from the above translations of foreign currency financial statements are separately listed under other comprehensive income in the consolidated balance sheet. If the overseas business is partly disposed of, the foreign currency financial statements exchange difference shall be calculated in proportion to the percentage of disposal and transferred to gain or loss on disposal for the current period.

Foreign currency cash flow and cash flow of foreign subsidiaries shall be translated at approximate exchange rate of spot rate on the date of cash flow.

#### 5.11 Financial Instruments

A financial instrument is a contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. When the Company becomes a party to a financial instrument contract, the related financial asset or financial liability should be recognized.

#### (1) Classification, recognition and measurement of financial assets

Based on the business model of financial asset management and the contract cash flow characteristics of financial assets, the Company classifies financial assets into: financial assets measured at amortized cost; financial assets measured at fair value with their changes included into other comprehensive income; and financial assets measured at fair value with their changes included into current profits/losses.

At the initial recognition, financial assets are measured at fair value. For financial assets measured at fair value with their changes included into current profits/losses, the expenses involved in the transaction are directly recorded into current profits/losses; for other financial liabilities, the expenses involved in the transaction are recorded into the initially recognized amount.

#### 1) Financial assets measured at amortized cost

The business model in which the Company manages financial assets measured at amortized cost aims to receive contract cash flow. Furthermore, the characteristics of the contract cash flow of such financial assets are consistent with basic borrowing and lending arrangements, which means that cash flow generated on a specific date serves only as payment for principal and interests based on the amount of unpaid principal. The Company adopts the effective interest method for such financial interests, performs subsequent measurement of them at amortized cost, and includes the gains or losses from derecognition, changes or impairment of them into current profits/losses.

2) Financial assets measured at fair value with their changes included into other comprehensive income The business model in which the Company manages such financial assets both aims to receive contract cash flow and for the purpose of sale. Furthermore, the characteristics of the contract cash flow of such financial assets are consistent with basic borrowing and lending arrangements. The Company measure such financial assets at fair value and include their changes into other comprehensive income, but record impairment losses or gains, exchange gains or losses and interest income calculated in the effective interest method into current profits/losses.

At the initial recognition, the Company may specify non-trading equity instrument investment as a financial asset measured at fair value with its changes included into other comprehensive income and should recognize the dividend income according to regulations; the specification is irrevocable once

made. When the financial asset is derecognized, the cumulative gains or losses previously included into other comprehensive income should be transferred into retained earnings.

3) Financial assets measured at fair value with their changes included into current profits/losses

For financial assets other than the above financial assets measured at amortized cost and financial assets measured at fair value with their changes included into other comprehensive income, the Company classifies them as financial assets measured at fair value with their changes included into current profits/losses. In addition, at the initial recognition, the Company specifies partial financial assets as financial assets measured at fair value with their changes included into current profits/losses, in order to eliminate or substantially reduce accounting mismatch. For such financial assets, the Company performs subsequent measurement using fair value and records changes in the fair value into current profits/losses.

#### (2) Classification, recognition and measurement of financial liabilities

At their initial recognition, financial liabilities are divided into financial liabilities measured at fair value with their changes included into current profits/losses and other financial liabilities. For financial liabilities measured at fair value with their changes included into current profits/losses, the expenses involved in the transaction are directly recorded into the current profits/losses. For other financial liabilities, the expenses involved in the transaction are recorded into the initially recognized value.

1) Financial liabilities measured at fair value with their changes included into current profits/losses Financial liabilities measured at fair value with their changes included into current profits/losses include trading financial liabilities (including derivatives classified as financial liabilities) and the financial liabilities specified to be measured at fair value with their changes included into current profits/losses at the initial recognition.

Trading financial liabilities (including derivatives classified as financial liabilities) are subsequently measured at fair value, with changes in fair value recorded into current profits/losses, except for those related to hedge accounting.

For those specified as financial liabilities measured at fair value with their changes included into current profits/losses, changes in the fair value of such liabilities caused by changes in the Company's own credit risk should be included into other comprehensive income. In derecognition of such liabilities, cumulative changes in their value caused by the Company's own credit risk that have been recorded into other comprehensive income should be transferred into retained earnings. Other changes in their fair value should be recorded into current profits/losses. If treatment of the impact of the Company's own credit risk changes of such financial liabilities in the above manner causes or expands accounting

mismatch in profits/losses, the Company will include all gains or losses of such financial liabilities (including the amount of the impact of the Company's own credit risk changes) into current profits/losses.

#### 2) Other financial liabilities

Financial liabilities other than those formed from the transfer of financial assets not meeting derecognition conditions or continuous involvement into transferred financial assets and those outside financial guarantee contracts are classified as financial liabilities measured at amortized cost. Such financial liabilities should be subsequently measured at amortized cost and the gains or losses from derecognition or amortization should be included into current profits/losses.

#### (3) Recognition basis and measurement method of transfer of financial assets

If a financial asset meets any of the following conditions, it shall be derecognized: 1)The contractual right for collecting the cash flow of the financial asset has been terminated; 2)The financial asset has been transferred and almost all the risks and remunerations in respect of the ownership of the financial asset has been transferred to the transferee; 3)The financial asset has been transferred, and although the enterprise neither transfers nor retains almost all the risks and remunerations in respect of the ownership of the financial asset, it has abandoned its control over the asset.

If the enterprise neither transfers nor retains almost all the risks and remunerations in respect of the ownership of the financial asset and does not abandon its control over the asset, the involved financial asset shall be recognized according to the level of continuous involvement of the transferred financial asset and the relevant liabilities shall be recognized accordingly. The level of continuous involvement of the transferred financial asset refers to the level of risk faced by the enterprise due to changes in the value of the financial asset.

If the overall transfer of the financial asset meets the recognition conditions, the difference between the carrying value of the transferred financial asset as well as the consideration received from the transfer and the cumulative amount of fair value changes originally-recorded into other comprehensive incomes shall be recorded into the current profits/losses.

If partial transfer of the financial asset meets the recognition conditions, the carrying value of the transferred financial asset shall be apportioned at the relative fair value between the derecognition and underecognition part. The difference between the summation of the consideration received from the transfer and the cumulative amount of fair value changes originally-recorded into other comprehensive incomes that should be apportioned to the derecognition part and the apportioned aforementioned carrying value shall be recorded into the current profits/losses.

For a financial asset sold with the right of recourse or with the transfer of the financial asset endorsement, the Company shall decide whether almost all the risks and remunerations in respect of the ownership of the financial asset should be transferred. If they are transferred, the financial asset shall be derecognized; if they are retained, the financial asset shall not be derecognized; if they are neither transferred nor retained, the Company will continue to decide whether the enterprise should retain control over the asset and perform the accounting treatment according to the principles stated in previous paragraphs.

#### (4) Derecognition of financial liabilities

When the current obligation of a financial liability (or a part of it) is relieved, the Company will derecognize the financial liability (or the part of it). When the Company (borrower) signs an agreement with a lender to replace an original financial liability in the form of bearing a new financial liability and the contract terms for the new financial liability differ from those for the original in substance, the original financial liability should be derecognized and the new one should be recognized. When the Company makes substantial changes to the contract terms of an original financial liability (or a part of it), the original financial liability should be derecognized and a new financial liability should be recognized according to the amended contract terms.

When a financial liability (or a part of it) is derecognized, the Company will include the difference between its carrying value and the consideration paid (including non-cash assets or liabilities borne that are transferred out) into current profits/losses.

#### (5) Offsetting of financial assets and financial liabilities

When the Company has the legal right to offset recognized financial assets and financial liabilities and may execute the legal right currently and simultaneously, the Company plans to settle or simultaneously encash the financial assets in net amounts and pay off the financial liabilities, the financial assets and the financial liabilities which are presented in the net amount after the mutual offset in the balance sheet. Other than that, they shall be presented separately in the balance sheet without the mutual offset.

#### (6) Method of determining the fair value of financial assets and financial liabilities

Fair value refers to the price that a market participant can receive for selling an asset or transferring a liability in an orderly transaction on the measurement date. For an existing financial instrument in an active market, the Company adopts the quotations in the active market to determine its fair value. Quotations in the active market refer to prices that can be easily obtained from exchanges, brokers, industrial associations and pricing service institutions and represent the actual prices in the market

transactions happening in a fair trade. For a non-existing financial instrument in an active market, the Company adopts the valuation technique to determine its fair value. The valuation technique includes references to familiar situations and the prices used by the parties voluntarily participating in the recent market transactions, as well as references to the present fair value of other financial instruments of the same nature, discounted cash flow method and options pricing model. In the valuation, the Company uses a valuation technique that is applicable in the current situation with sufficient data available and other information support, chooses input values that are consistent with the asset or liability characteristics considered by market players in related asset or liability transactions, and make maximum effort to use related observable input values on a preferential basis. When it is unable or unfeasible to obtain related observable input values, unobservable will be used.

#### (7) Equity instruments

Equity instruments refer to the contracts that can prove the Company's residual equity of assets after the deduction of all liabilities. The Company's issuance (including refinancing), repurchase, sale or cancellation of equity instruments serve as the change treatment of equity. Transaction expenses related to the equity transactions are deducted from the equity. The Company does not recognize changes in the fair value of equity instruments.

Dividends from the Company's equity instruments distributed during the validity (including the "interests" from instruments classified as equity instruments) are treated as profit distribution.

#### (8) Impairment of financial instruments

Based on the expected credit loss, the Company treats financial assets measured at amortized cost and debt instrument investment measured at fair value with its changes included into other comprehensive income by impairment and recognizes the provision for loss.

Credit loss means the difference between all contract cash flow discounted at the original effective interest rate to be received according to contracts and all contract cash flow expected to be received, namely, the present value of all cash shortage. For a financial asset with credit impairment purchased by or originated from the Company, it should be discounted by the effective interest rate after credit adjustment to the financial asset.

For accounts receivable that do not contain significant financing components, the Company adopts simplified measurement to measure loss provisions according to the amount equivalent to the expected credit loss for the entire duration.

For a financial asset other than those using the above simplified measurement, the Company assesses

on each balance sheet date whether its credit risk has substantially increased since the initial recognition. If it has not and is in the first stage, the Company will measure the loss provision at the amount equivalent to the expected credit loss for the next 12 months and calculate the interest income according to the book balance and the effective interest rate; if it has substantially increased since the initial recognition without credit impairment and is in the second stage, the Company will measure the loss provision at the amount equivalent to the expected credit loss for the entire duration and calculate the interest income according to the book balance and the effective interest rate; if credit impairment has occurred since the initial recognition and is in the third stage, the Company will measure the loss provision by the amount equivalent to the expected credit loss for the entire duration and calculate the interest income according to the amortization cost and the effective interest rate. For financial instruments with low credit risks on balance sheet dates, the Company assumes that their credit risks have not substantially increased since the initial recognition.

The Company assesses expected credit losses of financial instruments based on individual and group assessment. The Company considers the credit risk characteristics of different customers and assesses the expected credit losses of accounts receivable and other receivables based on account age portfolio. When assessing expected credit losses, the Company considers reasonable and well-founded information on past matters, present conditions and forecast of future economic conditions.

When it no longer reasonably expects to recover all or part of the contract cash flow of financial assets, the Company will directly write down the book balance of such financial assets.

#### 5.12 Notes receivable

The types of portfolios for which bad debt provisions are made according to the portfolios of credit risk characteristics and the basis for determining them:

Divide notes receivables into various portfolios according to common risk characteristics based on the credit risk characteristics of acceptors and determine the accounting estimate policies of expected credit loss:

| Portfolio name                 | Provision method  |
|--------------------------------|---|
| Bank acceptance bill portfolio | The management evaluates that this type has low credit risk and its fixed bad debt provision ratio is 0%.                               |
| Trade acceptance portfolio     | The provision for impairment is made according to the expected loss rate with the same portfolio classification of accounts receivables |

#### 5.13 Accounts receivables

The types of portfolios for which bad debt provisions are made according to the portfolios of credit risk characteristics and the basis for determining them:

As for accounts receivables, regardless of whether there is a significant financing component, the

Company always measures the provision for loss based on the amount equivalent to the expected credit loss over the entire life, and the resulting increase or reversal of provision for loss shall be included in the current profit or loss as gains or losses on impairment. The accrual method is as follows:

- (1) When there is objective evidence showing that an account receivable has incurred credit impairment, the Company shall make bad debt provision for the account receivable and recognize the expected credit loss.
- (2) When the information about the expected credit loss of a single financial asset cannot be evaluated at a reasonable cost, the Company shall divide the accounts receivables portfolio according to credit risk characteristics and measure the expected credit loss based on portfolios:

| Portfolio name  | Provision method      |
|-----------------|-----------------------|
| Risk portfolio  | Expected credit loss  |
| Other portfolio | No bad debt provision |

Other portfolio refers to the normal intercourse funds among the Company and businesses within the scope of consolidation, the recovery of which are controllable with no risks. Thus, no bad debt provision was made.

The aging calculation method of credit risk characteristic portfolio based on aging:

The Company combines the accounts receivables classified as risk portfolio in accordance with similar credit risk characteristics (aging), and calculates the expected credit loss through the exposure at default and expected credit loss rate over the entire life based on the current situation and prediction of future economic situation consulting historical credit loss experience. The comparative table of the credit loss rate is as follows:

| Aging         | Expected loss provision rate % |  |
|---------------|--------------------------------|--|
| Within 1 year | 5                              |  |
| 1-2 years     | 10                             |  |
| 2-3 years     | 20                             |  |
| 3-4 years     | 40                             |  |
| 4-5 years     | 80                             |  |
| Over 5 years  | 100                            |  |

The ageing of accounts receivable is calculated from the month in which the amounts are actually incurred.

#### 5.14 Accounts receivables financing

The accounts receivables financing of the Company refer to the notes receivables measured at fair value through other comprehensive income on the balance sheet date. For more details, see Note 5.11 Financial instruments.

#### 5.15 Other receivables

Methods of determination and accounting treatment for expected credit losses of other receivables

The types of portfolios for which bad debt provisions are made according to the portfolios of credit risk characteristics and the basis for determining them:

As for other receivables, regardless of whether there is a significant financing component, the Company always calculates the expected credit loss through the exposure at default and expected credit loss rate in the next 12 months or over the entire life based on the current situation and prediction of future economic situation consulting historical credit loss experience, and the resulting increase or reversal of provision for loss shall be included in the current profit or loss as gains or losses on impairment. The accrual method is as follows:

- (1) When there is objective evidence showing that the other receivable has incurred credit impairment, the Company shall make bad debt provision for the other receivable and recognize the expected credit loss.
- (2) When the information about the expected credit loss of a single financial asset cannot be evaluated at a reasonable cost, the Company shall divide the other receivables portfolio according to credit risk characteristics and measure the expected credit loss based on portfolios.

| Portfolio name  | Provision method      |  |
|-----------------|-----------------------|--|
| Risk portfolio  | Expected credit loss  |  |
| Other portfolio | No bad debt provision |  |

Other portfolio refers to the normal intercourse funds among the Company and businesses within the scope of consolidation, the recovery of which are controllable with no risks. Thus, no bad debt provision was made.

The aging calculation method of credit risk characteristic portfolio based on aging:

The Company combines the other receivables classified as risk portfolio in accordance with similar credit risk characteristics (aging), and calculates the expected credit loss through the exposure at default and expected credit loss rate in the next 12 months or over the entire life based on the current situation and prediction of future economic situation consulting historical credit loss experience. The comparative table of the credit loss rate is as follows:

| Aging         | Expected loss provision rate % |
|---------------|--------------------------------|
| Within 1 year | 5                              |
| 1-2 years     | 10                             |
| 2-3 years     | 20                             |
| 3-4 years     | 40                             |
| 4-5 years     | 80                             |
| Over 5 years  | 100                            |

The ageing of other receivables is calculated from the month in which the amounts are actually incurred.

#### 5.16 Contract assets

The Company presents contract assets or contract liabilities on the balance sheet according to the

relationship between the fulfillment of its contract performance obligations and its customers' payment.

Considerations that the Company has the right to collect for commodities transferred or services provided to customers (and such right depends on other factors than time lapses) are presented as contract assets. The Company presents the right possessed to collect consideration from customers unconditionally (only depending on the passing of time) as accounts receivable. Refer to "The method of determining the expected credit loss of accounts receivables and accounting treatment method" for the detail on the Company's method of determining the expected credit loss of contract assets and accounting treatment method.

#### 5.17 Inventory

#### (1) Classification of inventory

Inventories are classified as: raw materials, goods in progress (including semi-finished goods), stock commodities, and dispatched inventories.

#### (2) Measurement method of acquiring and dispatching inventories

The standard cost is used for daily accounting of raw materials, and the difference of material cost should be carried forward on a monthly basis to adjust the standard cost into the actual cost; The goods in progress (including semi-finished goods) shall be accounted according to the actual cost, and the weighted average method shall be used when they are received and delivered. The actual cost of the inventory at the end of the month above shall be taken as the standard cost, and the delivery shall be priced according to the standard cost. At the end of the month, the standard cost of the inventory at the end of the month shall be adjusted into the actual cost through the cost-sharing difference.

#### (3) Determining criteria and method of provision for stock obsolescence

At the end of the period, inventory is measured according to the lower of cost and net realizable value. The difference between inventory cost and net realizable value is higher than the provision for stock obsolescence, which is recorded into current profit and loss. For inventories that are related to product ranges produced and sold in the same district or used for the same or similar ultimate purpose and are difficult to be measured separately from other inventories, the Company provides for stock obsolescence as a whole. For inventories that have large quantities but low value, the Company provides for stock obsolescence on a category basis.

The materials held for production shall be measured at cost if the net realizable value of the finished products is higher than the cost. If a decline in the value of materials shows that the net realizable value of the finished products is lower than the cost, the materials shall be measured at the net realizable value.

#### (4) Inventory system

The Company adopts perpetual inventory system.

(5) Amortization method of packing materials and low-cost consumables It is amortized in full at once.

#### 5.18 Assets held for sale

#### (1) Determining criteria for non-current assets held for sale or disposal groups

The Company shall classify the non-current assets or disposal group meeting the following conditions into the held-for-sale category: The assets (or disposal group) must be available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such assets (or disposal groups); Its sale must be highly probable.; The Company has already made a decision to dispose the component and has a commitment from the purchaser, the transfer will be completed within one year.

The non-current assets or disposal group acquired by the Company for resale shall be divided into the held-for-sale category on the acquisition date if it meets the condition that "the sale is expected to be completed within one year" and if it is likely to meet other conditions for the held-for-sale category within a short period (usually three months).

Due to one of the following reasons that the Company is unable to control, leading to the transactions uncompleted with non-related party within one year, and the Company still commits to sale non-current assets or disposal groups, it can continue to account for non-current assets or disposal groups as held-for-sale: the buyer or any other party accidentally set sale extension condition. The Company has to take action in time according to these conditions and the extension problem is expected to be solved within one year; In rare cases, the Company has taken the necessary steps and re-satisfy the hold for sale category condition within the first year for the new circumstances which caused it unable to complete the sale of the non-current assets or disposal group within one year.

- (2) Accounting treatment of non-current assets or disposal groups held for sale
- a. Initial measurement and subsequent measurement

When the Company measure a non-current asset or disposal group held for sale initially or re-measure at balance sheet date subsequently, the impairment loss should be recognized if the book value is higher than fair value less costs to sell at the amount of the difference of these two in profit and loss, the provision for assets held for sale need to be recognized at the same time.

For the non-current assets or disposal groups divided into held-for-sale category on the acquisition date, they shall be measured as the lower of the initial measurement amount and the net amount after deducting the selling expenses from the fair value under the assumption that it is not divided into held-for-sale categories at the initial measurement. Except for the non-current assets or the disposal groups obtained in the enterprise merger, the difference caused by the non-current assets or the disposal groups taking the net amount after the fair value minus the selling expenses as the initial measurement amount shall be recorded into the current profit and loss.

For the impairment of disposal group, it should write off goodwill if existing, and then write down the related assets proportionally.

Depreciation or amortization should cease for the non-current asset held for sale. Interest and other charges on liabilities in the disposal groups held for sale continue to be recognized.

#### b. Accounting treatment of reversal of impairment loss

If the net amount of the non-current assets held for sale on the subsequent balance sheet date increases after the fair value minus the selling expenses, the amount previously written down shall be reversed, and the amount of the impairment loss recognized after being classified as the held-for-sale shall be reversed, and the reversed amount shall be included in the current profit and loss. The impairment loss recognized before the classification of the held-for-sale shall not be reversed.

If the net amount of the disposal groups held for sale on the subsequent balance sheet date increases after the fair value deducting the selling expenses, the amount previously written down shall be reversed, and the amount of the impairment loss recognized as non-current assets after being classified as the held-for-sale shall be reversed, and the reversed amount shall be included in the current profit and loss. The book value of the goodwill that has been written down and the impairment losses recognized before the classification of the held-for-sale shall not be reversed.

The subsequent reversed amount of the impairment loss recognized by the disposal groups held for sale shall be increased in proportion to the book value of non-current assets except goodwill in the disposal groups.

#### c. Recognition criteria and presentation of discontinued operations

Non-current assets or disposal groups that are no longer divided into held-for-sale category or non-current assets are removed from disposal groups held for sale because of no longer meeting the condition of classification of held-for-sale, they are measured at lower of the following two: book value

before being classified as the held-for-sale considering depreciation, amortization or impairment that should have been recognized under the assumption that it is not divided into held-for-sale categories; and recoverable amount.

When terminating the recognition of the non-current assets held for sale or the disposal groups, the unrecognized gains or losses shall be recorded into the current profit and loss.

## 5.19. Investments in debt obligations

N/A

## 5.20 Investments in other debt obligations

N/A

## 5.21 Long-term receivables

For more details, see Note 5.11 Financial instruments.

## 5.22 Long-term equity investment

(1) Judgment criteria of common control and significant influence

Common control on an agreement with other participants refers to the Company share control with other participants on an arrangement according to relevant conventions, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. This arrangement belongs to joint venture. Where the joint venture arrangement is made by a separate entity and the Company is judged to have rights to the net assets of such a separate entity according to the relevant conventions. Such a separate entity shall be regarded as a joint venture and accounted by the equity method. If the Company is judged to be not entitled to the net assets of the separate entity according to relevant conventions, the separate entity shall be regarded as a joint venture and the Company shall recognize the items related to the shares of the joint venture and perform accounting treatment in accordance with relevant accounting standards.

The term 'significant influence' refers to the power to participate in decision-making on the financial and operating policies of the investee, but with no control or joint control over the formulation of these policies. The Company judges that it has a significant impact on the invested entity through one or more of the following situations and taking all the facts and circumstances into consideration:

- a. Dispatch representatives to the board of directors or similar authorities of the investee.
- b. To participate in the financial and business policy making process of the investee.
- c. Significant transactions with the investee.
- d. Dispatch management personnel to the investee.

- e. To provide key technical data to the investee.
- (2) Determination of the initial investment cost
- a. Long-term equity investment resulting from combination

Business combination under common control:

For the long-term equity investments obtained by cash paid, non-monetary assets paid or assumed liabilities and the equity securities issued by the acquirer, on the merger date, the initial investment cost of long-term equity investment shall be taken as the share of the owner's equity of the investee in the book value of the final control party's consolidated financial statements. If the investee under business combination under common control can be controlled due to additional investment or other reasons, the initial investment cost of long-term equity investment shall be determined on the merger date according to the share of the net assets of the investee in the book value of the final control party's consolidated financial statements. The difference between the initial investment cost of the long-term equity investment on the merger date and sum of the book value of the long-term equity investment before the merger and the new consideration of acquiring shares on the merger date shall be recorded to adjust the equity premium. If the equity premium is insufficient to be written down, the retained earnings shall be written down.

Business combination not under common control: The Company takes the initial investment cost of long-term equity investment as the merger cost determined on the purchase date. If the investee can be controlled under business combination not under common control due to additional investment or other reasons, the previous book value of the equity investment held plus the sum of the newly added investment cost shall be taken as the initial investment cost calculated according to the cost method.

b. Long-term equity investment obtained by other means

For the long-term equity investments obtained by cash paid, the Company recognizes their fair value as the initial investment costs.

For the long-term equity investments acquired by the issue of equity securities, the initial investment cost shall be the fair value of the equity securities issued.

For long-term equity investments obtained by non-monetary assets exchange, under the condition that an exchange of non-monetary assets is of commerce nature and the fair value of assets exchanged can be reliably measured, non-monetary assets traded in is initially stated at the fair value of the assets traded out, unless there is conclusive evidence indicating that the fair value of the assets traded in is more reliable; if the above conditions are not satisfied, initial investment costs of long-term equity investments traded in shall be recognized at the book value of the assets traded out and the relevant

taxes and surcharges payable.

For long-term equity investments obtained by debt restructuring, the Company recognizes the fair value of shares of debt-for-equity swap as the initial investment costs.

- (3) Subsequent measurement and recognition of profit and loss
- a. Long-term equity investments measured under the cost method

Long-term equity investments that can control the investee are measured under the cost method. For long-term equity investments accounted at the cost method, except cash dividends or profits declared but not yet distributed which are included in the actual payments or the consideration actually paid for the investment, the cash dividends or profits declared by the investee shall be recognized as the investment income irrespective of net profits realized by the investee before investment or after investment.

### b. Long-term equity investments measured under the equity method

For the long-term equity investment which has joint control or significant influence over the investee, the equity method is adopted for accounting. For long-term equity investments measured at the equity method, if the initial investment costs are higher than the investor's attributable share of the fair value of the investee's identifiable net assets, no adjustment will be made to the initial costs of the long-term equity investments; if the initial investment costs are lower than the investor's attributable share of the fair value of the investee's identifiable net assets, the difference shall be recognized in current profit and loss.

The Company shall, according to the shares of net profits and other comprehensive income realized by the investee that shall be enjoyed or borne by the Company, recognize the profit and loss on the investments and adjust the book value of the long-term equity investments. When recognizing the net profits and losses and other comprehensive income of the investee that the Company shall enjoy or bear, the Company shall make a recognition and calculation based on the net book profits and losses of the investee after appropriate adjustments. However, where the Company is unable to obtain the relevant information due to failure to reasonably determine the fair value of the investee's identifiable assets, minor difference between the investee's identifiable assets and the book value thereof or other reasons, the profits or losses on the investments shall be directly calculated and recognized based on the net book profits and losses of the investee. The Company shall calculate the part distributed from cash dividends or profits declared by the investee and correspondingly reduce the book value of the long-term equity investments. When recognizing the income from investments in associates and joint ventures, the Company shall write off the part of incomes from internal unrealized transactions between the Company and associates and joint ventures which are attributable to the Company and recognize

the profit and loss on investments on such basis. Where the losses on internal transactions between the Company and the investee are impairment of related assets, full amounts of such losses shall be recognized. Profit and loss from internal unrealized transactions between the Company's subsidiaries included into the combination scope and associates and joint ventures shall be written off according to the above principles and the profit and loss on investments thereafter shall be recognized on such basis.

When the share of net loss of the investee attributable to the Company is recognized, it is treated in the following sequence: Firstly, write off the book value of the long-term equity investments; where the book value of the long-term equity investments is insufficient to cover the loss, investment losses are recognized to the extent that book value of long-term equity which form net investment in the investee in other substances and the book value of long-term receivables shall be written off; after all the above treatments, if the Company still assumes additional obligation according to investment contracts or agreements, the obligation expected to be assumed should be recognized as provision and included into the investment loss in the current period. If the investee is profitable in subsequent accounting periods, the Company shall treat the loss in reverse order against that described above after deducting unrecognized share of loss: i.e. write down the book value of the recognized provision, then restore the book value of long-term interests which substantially form net investments in the investee, then restore the book value of long-term investments, and recognize investment income at the same time.

## 5.23 Investment property

Measurement model of investment property

Cost model

Method of depreciation or amortization

Investment property is the property that is held to earn rent or capital appreciation or both and can be measured and sold separately. The Company's investment property includes land use right already rent, land use right held for appreciation and then sold, and buildings already rent.

## (1) Initial Recognition

When the Company can obtain the rental income or value-added income related to the investment property and the cost of the investment property that can be measured reliably, the Company will initially measure it according to the actual expenditure of purchase or construction:

The cost of the purchased investment property includes the purchase price and related taxes directly attributable to the asset:

The cost of self-built investment property consists of the necessary expenses incurred before the asset reaches the intended use condition;

The cost of the investment property obtained by other means shall be recognized in accordance with relevant accounting standards.

## (2) Subsequent measurement

In general, the Company adopts the cost model to measure the follow-up expenditure of investment property. The depreciation or amortization of investment property shall be carried out in accordance with the accounting policies for the Company's fixed assets or intangible assets.

If there is solid evidence suggests that the investment property acquired can be measured at fair value continuously and reliably, the Company can use fair value model for subsequent measurement. For the investment property measured at fair value model, the Company does not provide depreciation or amortization and adjusts its book value based on the fair value of investment property at the balance sheet date. The difference between the fair value and book value is recorded into current profit or loss.

(3) When the Company changes the use of investment property, the relevant investment property will be transferred to other assets.

#### 5.24. Fixed assets

## (1) Recognition of fixed assets

Fixed assets refer to tangible assets held for the purpose of producing commodities, providing services, renting or business management with useful life exceeding one accounting year. Fixed assets are recognized when the following criteria are satisfied simultaneously: It is probable that the economic benefits relating to the fixed assets will flow into the Company; the cost of the fixed assets can be measured reliably.

#### (2) Depreciation of fixed assets

| Category                       | Depreciation method  | Estimated useful life (Year) | Estimated residual value rate (%) | Annual depreciation rate (%) |
|--------------------------------|----------------------|------------------------------|-----------------------------------|------------------------------|
| Buildings and<br>Constructions | Straight-line method | 10-45                        | 5%                                | 9.50-2.11                    |
| Special equipment              | Straight-line method | 5-35                         | 5%                                | 19.00-2.71                   |
| Universal equipment            | Straight-line method | 4-25                         | 5%                                | 23.75-3.80                   |
| Transportation equipment       | Straight-line method | 6                            | 5%                                | 15.83                        |
| Other equipment                | Straight-line method | 4-16                         | 5%                                | 23.75-5.94                   |

Except for fixed assets still in use after full depreciation, the Company depreciates all fixed assets and calculates the depreciation in the straight-line depreciation method.

Based on the nature and use of fixed assets, the Company determines their service life and estimated net salvage value and reviews their service life, estimated net salvage value and depreciation method at the end of the year. Changes in the service life, estimated net salvage value and depreciation method of the same type of assets are treated as changes in accounting estimation.

#### (3) Impairment test method and impairment provision accrued method of fixed assets

At the end of the period, the fixed assets shall be measured at the lower of the book value and the recoverable amount. If the recoverable amount of fixed assets is lower than the book value due to a continuous decline in the market value, or technological obsolescence, damage, or long-term idleness, a provision for impairment of the fixed assets shall be made for the difference between the recoverable amount and the book value of individual fixed assets. If the recoverable amount of the individual asset is difficult to estimate, the Company will determine the recoverable amount of the asset group based on the asset group to which the asset belongs. The impairment losses on fixed assets must not be reversed in subsequent accounting periods once recognized.

For fixed assets for which depreciation provision has been made, the depreciation rate and depreciation amount shall be remeasured according to the book value of the fixed assets (the original price of fixed assets minus accumulated depreciation and provision for impairment), and the remaining service life.

On the balance sheet date, the fixed assets shall be measured at the lower of the book value and the recoverable amount.

## 5. 25. Construction in progress

- (1) Construction in progress refers to various construction and installation works carried out for the construction or repair of fixed assets, including the actual expenditure incurred in new construction, reconstruction and expansion, and the net value of fixed assets transferred from the reconstruction and expansion projects.
- (2) Construction in progress is accounted on an individual project basis with actual cost valuation method. The borrowing costs incurred before the projects reach the intended use condition shall be included in the project cost. The fixed assets shall be carried forward in the month when the project is qualified for acceptance and delivery for use. For those that have reached the intended use condition but have not yet completed the final account, from the date of reaching the intended use condition, according to the project budget, construction cost or the actual cost of the project, the cost transferred to the fixed assets shall be determined according to the estimated value, and the depreciation shall be recognized; After the completion of the final account, the original provisional value shall be adjusted

according to the actual cost, but the amount of depreciation accrued shall not be adjusted.

- (3) The loan interest and related expenses incurred during the construction period shall be capitalized into the cost of the construction in Progress.
- (4) On the balance sheet date, the construction in progress is recognized at the lower of book value and recoverable amount.

## 5. 26. Borrowing costs

## (1) Scope of borrowing costs and its capitalization conditions

The Company's borrowing costs capitalized during period of capitalization are relevant loan expenses directly attributable to the assets eligible for capitalization, including interest thereon, amortization of discounts or premiums, ancillary expenses and exchange differences incurred from foreign currency loan, etc.

Borrowing costs are capitalized when the following three conditions are met simultaneously: ① the asset expenditure has occurred, ② the borrowing costs have occurred, ③ the purchase and construction activities necessary to make the assets reach the intended use condition have started.

#### (2) Recognition of capitalized amounts

The capitalized amount of borrowing expenses is calculated as follows: As for special loan borrowed for acquiring and constructing or producing assets eligible for capitalization, borrowing costs of special loan actually incurred in the current period less the interest income of the loans unused and deposited in bank or return on temporary investment should be recognized as the capitalization amount of borrowing costs. As for general loans used for acquiring and constructing or producing assets eligible for capitalization, the interest of general loans to be capitalized should be calculated by multiplying the weighted average of asset disbursements of the part of accumulated asset disbursements in excess of special loans by the capitalization rate of used general loans. During the period of capitalization, the capitalized amount of interest of each accounting period shall not exceed the current actual interest of the relevant loans. Where there are discounts or premiums on loans, the amounts of interest for each accounting period should be adjusted taking account of amortizable discount or premium amounts for the period by effective interest method. Auxiliary expenses incurred from special loans before the acquired or constructed assets eligible for capitalization reach the working condition for their intended use or sale should be capitalized when they incur and charged to the costs of assets eligible for capitalization; those incurred after the acquired or constructed assets eligible for capitalization reach the working condition for their intended use or sale should be recognized as costs according to the amounts incurred when they incur and charged to the current profit or loss.

#### (3) Recognition of capitalization rate

For a special loan for the purchase and construction of fixed assets, the capitalization rate is the

interest rate of the loan;

For more than one special loan for the acquisition and construction of fixed assets, the capitalization rate is a weighted average interest rate of these loans.

#### (4) Capitalization suspension of borrowing costs

If the acquisition and construction or production activities of assets eligible for capitalization are interrupted abnormally and this condition lasts for more than three months, the capitalization of borrowing costs should be suspended. The borrowing costs incurred during interruption are charged to profit or loss for the current period, and the capitalization of borrowing costs continues when the acquisition and construction or production activities of the asset resume.

### (5) Capitalization cessation of borrowing costs

Capitalization of borrowing costs should cease when the acquired and constructed or produced assets eligible for capitalization have reached the working condition for their intended use or sale. Borrowing costs incurred after the assets eligible for capitalization have reached the working condition for their intended use or sale should be recognized as the current profit and loss when they incur. If parts of the acquired and constructed or produced assets are completed separately but the assets cannot be used or sold externally until overall completion, the capitalization of borrowing costs should cease at the time of overall completion of the said assets.

#### 5.27. Biological assets

N/A

#### 5.28. Oil and gas assets

N/A

## 5. 29. Intangible assets

# (1) Useful life and the basis for its determination, estimation, amortization methodology or review procedures

Intangible assets refer to identifiable non-monetary assets that are owned or controlled by the Company without a physical form.

Measurement method

- a. Costs of intangible assets purchased include purchase price, related tax and expenses and other expenditure that can be distributed to the asset directly to reach its expected use.
- b. Intangible assets invested by investors shall be valued at the value agreed upon in the investment

#### contract or agreement;

- c. Expenses on the research phase of internally researched and developed intangible assets shall be included in the current profit and loss when they incur; The expenditures incurred in the development stage of the internal research and development projects shall be recognized as intangible assets when the following conditions are met; otherwise, they shall be recorded into the current profit and loss when they incur.
  - i. It is technically feasible to finish intangible assets for use or sale;
  - ii. It is intended to finish and use or sell the intangible assets;
  - iii. The usefulness of methods for intangible assets to generate economic benefits shall be proved, including being able to prove that there is a potential market for the products manufactured by applying the intangible assets or there is a potential market for the intangible assets themselves or the intangible assets will be used internally;
  - iv. It is able to finish the development of the intangible assets, and able to use or sell the intangible assets, with the support of sufficient technologies, financial resources and other resources.
  - v. The expenditure attributable to the intangible asset during its development phase can be measured reliably.
- d. If payment of the purchase price of intangible assets can be deferred and exceeds normal credit conditions, the purchase has the nature of finance in fact and cost of the intangible asset shall be determined on the basis of present value of the purchase price. The difference between the amount actually paid and the present value of the purchase price should be recorded into current profit or loss other than those should be capitalized during the credit period.

Useful life and the basis for its determination, estimation, amortization methodology or review procedures

For intangible assets with limited useful life, amortization shall be carried out according to the straight-line method within the period that brings economic benefits to the enterprise. At the end of each period, the useful life and amortization method of intangible assets with limited service life shall be reviewed. If there are differences with the original estimates, corresponding adjustments shall be made.

Intangible assets whose useful life is uncertain shall be regarded as intangible assets if it is impossible to foresee the term in which intangible assets bring economic benefits to the enterprise. Intangible assets with uncertain useful life shall not be amortized during the holding period, and the life of intangible assets shall be reviewed at the end of each period. If it is still uncertain after the review at the end of the period, the impairment test shall continue during each accounting period. At the end of each period, the useful life of intangible assets with uncertain service life shall be reviewed.

#### Impairment test

On the balance sheet date, intangible assets are valued at the lower of book value and recoverable

amount.

# (2) The scope of research and development expenditure collection and the related accounting treatment

The R&D expenditure of the Company mainly include the materials consumed in the implementation of R&D activities, salaries of R&D department employees, depreciation and amortisation of assets such as equipment and software used in research and development, R&D testing, R&D technical service fees, and licensing fees.

The expenditures incurred in the development stage of the research and development projects shall be recognized as intangible assets when the following conditions are met; otherwise, they shall be recorded into the current profit and loss when they occur.

- a. It is technically feasible to finish intangible assets for use or sale;
- b. It is intended to finish and use or sell the intangible assets;
- c. The usefulness of methods for intangible assets to generate economic benefits shall be proved, including being able to prove that there is a potential market for the products manufactured by applying the intangible assets or there is a potential market for the intangible assets themselves or the intangible assets will be used internally;
- d. It is able to finish the development of the intangible assets, and able to use or sell the intangible assets, with the support of sufficient technologies, financial resources and other resources.
- e. The expenditure attributable to the intangible asset during its development phase can be measured reliably.

Development expenditures that have been recorded into profit and loss in previous periods are not recognized as assets in subsequent periods. The capitalized expenditure in the development stage is listed as development expenditure in the balance sheet, and it will be recorded into intangible assets from the date when the project reaches its intended purpose.

## 5. 30. Long-term assets impairment

On the balance sheet date, the Company makes a judgment on whether there are signs of possible impairment of long-term assets. If there are impairment indicators of non-current assets, the Company estimates the recoverable amount based on individual asset. If recoverable amount of individual asset is difficult to be estimated, the Company should recognize the recoverable amount of the asset group which the individual asset belongs to.

The recoverable amount is the higher of fair values less costs of disposal and the present values of the future cash flows expected to be derived from the asset.

If the measurement result of recoverable amount shows that recoverable amount of the non-current assets is less than its book value, the book value shall be written down to the recoverable amount, and

the amount written down shall be recognized as the impairment loss of assets, recorded into the current profit and loss, and the corresponding impairment provision of assets shall be made at the same time. Once impairment loss stated above is recognized, reversal is not allowed in the subsequent accounting periods.

After the recognition of the impairment loss, the depreciation or amortization expense of the impairment asset shall be adjusted accordingly in the future period so as to systematically apportion the adjusted book value of the asset (deducting the expected net salvage value) within the remaining service life of the asset.

The Company should perform impairment test for goodwill and intangible assets with indefinite life at least at each year end, no matter whether there is impairment indicator.

Goodwill shall be combined with its related asset group or asset group portfolio so as to perform an impairment test. When the Company performs an impairment test on relevant asset group or asset group portfolio including goodwill, if there are signs of impairment, the Company shall firstly perform an impairment test on asset group or asset group portfolio excluding goodwill and calculate the recoverable amount, and compare with the related book value, recognize the corresponding impairment loss. Then, the Company performs an impairment test on relevant asset group or asset group portfolio including goodwill, and compares the book value of the relevant asset groups or asset group portfolio (including proportional book value of goodwill) with its recoverable amount. If the recoverable amount of relevant asset group or asset group portfolio is less than its book value, the Company shall recognize impairment loss of goodwill.

## 5. 31. Long-term deferred expenses

Long-term deferred expenses shall be initially measured according to the actual costs incurred. It is amortized using the straight-line method over the beneficial period. If it cannot benefit the following accounting period, the amortized value of the item that has not been amortized will be transferred to the current profit and loss.

#### 5. 32. Contract liabilities

The recognition method of contract liabilities: The Company presents contract assets or contract liabilities on the balance sheet according to the relationship between the fulfillment of its contract performance obligations and its customers' payment. Obligations to be fulfilled by the Company of transferring commodities or providing services to customers, as the Company has received or should receive customers' considerations, are presented as contract liabilities.

## 5. 33. Employee benefits

#### (1) Accounting treatment method of short-term benefits

Short-term benefits are the benefits that the Company expects to pay in full within 12 months after the reporting period in which the employee provided relevant services, excluding the compensation for employment termination. Accrued short term benefits will be recognized as liability during the accounting period in which the employee is providing the relevant service to the Company. The liability will be included in the current profit and loss or the relevant assets cost.

#### (2) Accounting treatment method of post-employment benefits

#### a. Defined contribution plan

The defined contribution plan of the Company includes payments of basic pension and unemployment insurance calculated according to the local payment base and proportion. The amount shall be included into the profit and loss or the relevant assets cost for the accounting period in which the employee provides the service to the Company.

#### b. Defined benefit plan

According to the formula determined by the expected accumulative projected unit credit method, the Company will record the benefit obligation generated by the defined benefit plan belonging to the period during in which the employee provides the service into the current profit and loss or the relevant assets cost.

The deficit or surplus resulting from the present value minus the fair value of the assets of a defined benefit plan is recognized as a net liability or net asset of a defined benefit plan. If there is surplus in the defined benefit plan, the net assets of the defined benefit plan shall be measured at the lower of the surplus and the upper limit of assets of the defined benefit plan.

All defined benefit plan obligations, including those expected to be paid within the twelve months following the end of the annual reporting period in which the employee provides the service, are discounted based on the market yield and high quality corporate bonds in an active market that match the duration and currency of defined benefit plan obligations on the balance sheet date.

The service costs generated by the defined benefit plan and the net interest on net liabilities or net assets of the defined benefit plan are included in the current profit and loss or relevant assets cost; Changes in net liabilities or net assets generated by the re-measurement of the defined benefit plan are included in other comprehensive income and are not reversed to profit and loss in subsequent accounting periods.

At the time of settlement of the defined benefit plan, the settlement gains or losses shall be recognized according to the difference between the present value of the obligations of the defined benefit plan and the settlement price determined on the settlement date.

### (3) Accounting treatment method of termination benefits

Employee benefits liabilities shall be recognized and included into profit or loss for the current period on the earlier date of the two following circumstances:

- a. When the Company is not able to withdraw the benefits from termination of employment or resignation persuasion unilaterally;
- b. When the Company recognizes costs and fees relevant to reforming the termination benefits payment.

As for the termination benefits that cannot be fully paid within 12 months after the end of the annual report period, the Company shall choose an appropriate discount rate and record it into current profit and loss based on it.

## (4) Accounting treatment method of other long-term employee benefits

Other long-term employee benefits are all employee benefits other than short-term benefits, postemployment benefits and termination benefits.

Other long-term employee benefits provided by the Company to the employee that meet the conditions of the defined contribution plan shall be treated in accordance with the same principles of the defined contribution plan; If the conditions for defined benefits are met, net liabilities or net assets of other long-term employee benefits shall be recognized and measured in accordance with the relevant principles of the defined benefits plan.

#### 5. 34. Estimated liabilities

#### (1) Recognition criteria of estimated liabilities

If the contingent obligations meet the following conditions simultaneously, the Company shall recognize it as an estimated liability:

This obligation is the Company's current obligation; the performance of this obligation is highly likely to result in an outflow of economic benefits from the Company; The amount of the obligation can be measured reliably.

#### (2) Measurement method of estimated liabilities

The Company's estimated liabilities are initially measured in terms of the best estimate of the expenditure of fulfilling the relevant current obligations.

For determining the best estimate, the Company takes various factors into account such as the risk, uncertainty and time value of money related to contingencies. If the time value of money has a significant impact, the best estimate is determined by discounting the relevant future cash outflows.

The best estimate is processed as follows:

Where there is a continuous range (or range) of required expenditures and the probability of the

occurrence of various results within the range is same, the best estimate is determined according to the mean of the middle value of the range, namely the mean value of the upper and lower limits.

Where there is no continuous range (or range) of required expenditures, or where there is a continuous range but the possibility of various outcomes within the range is different, if the contingencies involve a single item, the best estimate is determined according to the most likely amount; If the contingencies involve more than one item, the best estimate is calculated and determined according to various possible results and relevant probabilities.

Where all or part of the expenses required for the liquidation of the estimated liabilities of the Company are expected to be compensated by a third party, the amount of compensation shall be recognized as an asset when it is basically confirmed that it can be received, and the confirmed amount of compensation shall not exceed the book value of the estimated liabilities.

## 5. 35. Share-based payment

#### (1) The type of share-based payment

Share-based payment is classified as equity-settled share-based payment and cash-settled share-based payment.

#### (2) The method of determining the fair value of equity instruments

For equity-settled share-based payment related with employees, the equity instrument is measured at fair value. The cash-settled share-based payment shall be measured according to the fair value of the liabilities calculated and determined on the basis of shares or other equity instruments undertaken by the Company.

For the fair value of the stock option granted, the fair value is determined by using the stock option pricing model, and the following factors are taken into account: the current price of the underlying shares, the exercise price of the option, the risk-free interest rate within the period of the option, the option life, and the expected volatility of the stock price.

## (3) Recognition of the best estimate basis of instrument that can be exercised

For the equity-settled share-based payment settled immediately after the grant, the fair value of the equity instrument shall be included in the relevant costs or expenses on the grant date, and the capital reserve shall be increased accordingly. Grant date means the date on which the share-payment agreement is approved.

For the equity-settled share-based payment, in which the services during waiting period are completed and the performance conditions are met, in return for services of employees, on each balance sheet date during waiting period, the current obtained service shall be included in the relevant costs or expenses and the capital reserves in accordance with the fair value of the equity instruments on the grant date, based on best estimate of the number of vested equity instruments, and the subsequent changes in fair value shall not be recognized. On each balance sheet date during waiting period, the

Company makes the best estimate based on the latest available employee number change and other subsequent information, and modifies the number of equity instruments for the estimated vesting. On the vesting date, the final expected number of vesting instruments is the same as the actual number of vesting instruments.

(4) Relevant accounting treatment of implement, modification and termination of share-based payment plan

For equity-settled share-based payment, no adjustments will be made to the recognized costs and total owners' equity after the vesting date. On the vesting date, the Company shall recognize the share capital and the equity premium according to the exercise situation, and carry forward the capital reserve recognized in the waiting period.

No matter how it modifies the terms and conditions of the granted equity instruments or it cancels the granted equity instruments or its settlement, the equity instruments granted by the Company shall be recognized at fair value on the grant date and it measures obtained the corresponding services, unless it cannot be vested because it cannot meet the vesting conditions of equity instruments (except market conditions).

#### 5.36. Other financial instruments such as preferred shares and perpetual bonds

N/A

#### 5. 37. Revenue

## Accounting policies for recognition and measurement of revenue disclosed by type of business

(1) Basic principles of revenue identification

The Company recognizes revenue when it has fulfilled the performance obligations under the contract, that is, when the customers obtain the control of relevant goods or services, at the transaction price allocated to the performance obligations.

Performance obligations refer to the Company's promise that it will transfer clearly distinguishable goods or services to customers under the contract.

Obtaining control of related goods refers to that customers can control the use of the goods and obtain almost all the economic benefits from the goods.

The Company will evaluate the contract on the contract start date, identify each individual performance obligation contained in the contract, and judge whether each individual performance obligation will be performed within a certain period of time or at a certain point in time. If one of the following conditions is met, and the performance obligation is performed within a certain period of time, the Company will identify revenue within a period of time according to the performance progress: a. The customers obtain and consume the economic profits while the Company performs the contract. b. The customers can control the products under construction during the performance of the Company; c. The products

produced during the performance of the Company cannot be replaced, and the Company has the right to collect payment for the completed performance accumulated during the entire contract period. Otherwise, the Company will identify revenue when the customers obtain control rights of the relevant goods or services.

For the performance obligations performed within a certain period of time, the Company will apply the input-output method to identify the appropriate performance progress based on the nature of the goods and services. The input-output method is to identify the performance progress based on the value of the goods that have been transferred to the customers to the customers. When the performance progress cannot be reasonably identified and the Company's incurred costs are expected to be compensated, the Company will identify the revenue according to the amount of the incurred costs until the performance progress can be reasonably identified.

#### (2) The methods of revenue identification

The Company primarily sells baijiu, which involve performance obligations fulfilled at a certain point in time. For the recognition of the revenue of domestic products, the following conditions must be met: The Company has delivered the products to the customer as per the contract, and the customer has accepted the goods; payment has been received or a receipt voucher has been obtained, and the relevant economic benefits are likely to flow in; and control of the goods has transferred to the customer. The following requirements must be met to recognise the revenue of export products: The Company has declared the products according to the contract, obtained the bill of lading, received the payment or obtained the receipt voucher, and relevant economic benefits are likely to flow in, and control of the goods has transferred to the customer. The following requirements must be met to recognise the revenue of sales through third-party platforms or company-owned websites: The sales platform is responsible for delivering the goods to the customer, or the Company entrusts a logistics company to deliver the goods to the customer, and revenue is recognised upon receipt of the platform settlement statement or upon delivery of the goods.

Different business models for the same type of business involve different revenue recognition and measurement methods

N/A

#### 5.38 Contract costs

Contract costs comprise incremental costs incurred as the Company obtains a contract, and costs for contract performance. Incremental costs incurred as the Company obtains a contract refer to those costs which will not incur without entering into a contract (such as sales commission). If it is expected that the costs are recoverable, the Company will recognize the costs incurred to obtain a contract as one form of assets. In case that the term of asset amortization is shorter than one year or one normal operating cycle, the costs will be recognized as profit and loss of the current period after occurrence.

If the costs incurred from contract performance fall outside the inventory or the scope of other enterprise accounting standards and satisfy all of the following conditions, the Company will recognize the costs for contract performance as assets: a) The costs are directly related to one existing contract or contract that is expected to be obtained; b) The costs enrich the Company's resources for future contract performance (including continual fulfillment); c) The costs are estimated to be recovered.

Assets recognized from costs incurred to obtain a contract and costs for contract performance (hereinafter referred to as "assets related to contract costs") will be amortized based on the basis the same with the income from commodities or services related to the assets, and will be recognized as profit and loss of the current period. In case that the book value of assets related to contract costs is higher than the difference of the two items below, the Company will set aside provisions for assets impairment to deal with the extra part, and recognize that part as impairment losses: a) Estimated residual consideration to be obtained from transfer of commodities or services related to the assets; b) Estimated costs incurred from transfer of the relevant commodities or services.

## 5. 39. Government grants

Government grants are monetary assets and non-monetary assets acquired free of charge by the Company from the government like fiscal subsidies.

(1) Judgment basis and accounting treatment method of government grants related to assets

Government grants related to assets are government grants that are acquired by the Company and used for forming long-term assets through purchasing and constructing or other ways. If the government documents do not clearly specify the target of the subsidy, the Company shall separately explain judgment basis of classifying the government grants into the government grants related to assets or income.

Accounting method: it shall be recognized as deferred income allocated evenly over the useful lives (the period of depreciation and amortization) of the relevant assets from the month of commence of depreciation or amortization when the relevant assets reaching the intended use condition, and included in the current profit or loss. However, government grants measured at the nominal amount shall be directly included in current profit and loss.

(2) Judgment basis and accounting treatment method of government grants related to income Government grants related to income are government grants other than government grants related to assets;

#### Accounting method:

a. If it is used to compensate the Company's relevant expenses or losses in future periods, it should be recognized as deferred income and included into the current profit and loss or written off of the related

costs when the relevant expenses, losses are recognized.

- b. If it is used to compensate the Company's relevant expenses or losses incurred, it is directly included into the current profit and loss on acquisition or written off of the related costs.
- c. Recognition time-point of government grants

Government grants are recognized when the Company can meet the attached conditions for the government grants and the Company can receive the grants.

d. Measurement of government grants

If a government grant is a monetary asset, it shall be measured in the light of the received or receivable amount. If a government grant is a non-monetary asset, it shall be measured at its fair value; and if its fair value cannot be obtained in a reliable way, it shall be measured at a nominal amount.

#### 5. 40. Deferred tax assets or deferred tax liabilities

The Company adopts the balance sheet liability method to account for income tax.

The Company recognizes deferred tax assets when the following conditions are met simultaneously:

- i. Temporary differences are highly likely to be reversed in the foreseeable future;
- ii. Taxable income that may be used to offset the deductible temporary difference is likely to be obtained in the future and is limited to the amount of taxable income that is likely to be obtained.

On each balance sheet date, the current income tax liabilities (or assets) incurred in the current period or prior periods shall be measured by the Company in light of the expected payable (refundable) amount of income taxes according to the tax law; The deferred income tax assets and deferred income tax liabilities shall be measured at the tax rate applicable to the period during which the assets are expected to be recovered or the liabilities are expected to be settled.

The Company shall review the carrying amount of deferred income tax assets on each balance sheet date. The current income tax and deferred income tax shall be recorded into the current profit and loss as income tax expense or income, except for the income tax generated from the enterprise merger, transactions or events directly recognized in the owner's equity.

Basis for deferred income tax assets and deferred income tax liabilities presented as a net amount after offset:

When the following conditions are simultaneously met, deferred income tax assets and deferred income tax liabilities are presented as a net amount after offset:

- i. The enterprise has the legal right to settle the current income tax assets and current income tax liabilities on a net basis;
- ii. Deferred income tax assets and deferred income tax liabilities were related to the income tax levied by the same tax administration department on the same taxpayer or different taxpayers, but during the period when each significant deferred income tax assets and liabilities would be reversed in the future, the involved taxpayer intended to settle the current income tax assets and

liabilities on a net basis or to acquire assets and settle liabilities at the same time.

#### 5. 41. Lease

## (1) Accounting treatment with the Company as lessee

①Judgment criteria and accounting treatment for short-term leases and leases of low-value assets as a lessee for simplified treatment

On the beginning date of the lease term, the Company will recognise the lease with a lease term not exceeding 12 months and exclude the purchase option as a short-term lease. Leases with a value below CNY 40,000 when a single leased asset is a brand-new asset are identified as low-value asset leases. If the Company sublets or expects to sublet the leased assets, the original lease shall not be deemed as a low-value asset lease.

The Company records the payments of short-term and low-value asset leases incurred during each period of the lease term in the relevant asset costs or the profit or loss for the current period by the straight-line method.

The Company will recognise right-of-use assets and lease liabilities on the inception date of the lease term, excluding the above short-term and low-value asset leases.

## ②Right-of-use assets

Right-of-use assets are initially measured at costs, including: A. The initial measurement amount of lease liabilities; B. If there is a lease incentive for the lease payment paid on or before the start date of the lease term, the relevant amount of the lease incentive already enjoyed shall be deducted; C. Initial direct expenses incurred by the Company; D. The expected cost to be borne by the Company in order to dismantle and remove the assets leased, restore original state of the place where the assets leased are in, or restore the assets leased to the state stipulated in the lease terms.

#### ③Lease liabilities

The Company initially measures the lease obligation at the present value of the lease payments outstanding at the commencement date of the lease term. When calculating the present value of lease payments, the Company uses the interest rate implicit in lease as the rate of discount. If the interest rate implicit in lease cannot be determined, the Company's incremental lending rate is used as the rate of discount.

After the commencement of the lease term, the Company uses the cost model for subsequent measurement of right-of-use assets, depreciates right-of-use assets on a straight-line basis, calculates the interest expense on the lease liability within the lease term and includes it in the current profit or loss, unless such interest charge is stipulated to be included in the underlying asset cost. Variable lease payments that are not included in the measurement of the lease obligation should be included in the current profit or loss when they are actually incurred, unless such payments are stipulated to be

included in the underlying asset cost.

After the commencement of the lease term, the Company remeasures the lease liability and adjusts the corresponding right-of-use asset, and if the carrying value of the right-of-use asset has been reduced to zero but the lease liability is subject to further reduction, the difference is recorded in current profit or loss: (1) When there is a change in the valuation of the purchase option, renewal option or termination option, or actual exercise, the Company remeasures the lease liabilities at the present value of the lease payments after the change and the revised discount rate; (2) When there is a change in the actual fixed payment, the estimated payable of the residual value of the guarantee, the index or rate used to confirm the lease payment, the Company calculated the present value based on the changed lease payment amount and the original discount rate to remeasure the lease liabilities. However, where changes in lease payments arise from changes in floating interest rates, a revised discount rate was used to calculate the present value.

## (2) Accounting treatment with the Company as lessor

#### 1 Lease classification

The Company classifies leases into finance leases and operating leases at the inception of leases. A finance lease refers to a lease where almost all the risks and rewards, related to the ownership of the leased asset, are substantially transferred, regardless of whether the ownership is eventually transferred or not. All leases other than finance leases are classified as operating leases.

## ② Operating leases

The Company recognizes the lease payments receivable of the operating lease as rental earnings in each period within the lease term on a straight-line basis or according to other systematic and reasonable methods. The initial direct costs related to the operating lease are capitalized, amortized within the lease term on the same basis as the recognition of rental earnings, and included in profit or loss for the current period. The received variable lease payments related to the operating lease that are not included in the lease payments receivable are included in profit or loss for the current period when they are actually incurred.

#### ③ Finance leases

On the commencement date of the lease term, the Company recognizes the finance lease receivables for the finance lease and derecognizes the leased asset of the finance lease. In the initial measurement of finance lease receivables, the sum of the unsecured residual value and the present value of the lease payments receivable not yet received on the commencement date of the lease term discounted at the interest rate implicit in lease is the entry value of the finance lease receivables. The Company calculates and recognizes the interest income in each period within the lease term at a fixed interest rate implicit in the lease. The received variable lease payments that are not included in the measurement of the net investment in the lease are included in profit or loss for the current period when

they are actually incurred.

## 5.42. Income tax expenses

The Company adopts the balance sheet liability method to account for income tax.

The Company recognizes deferred tax assets when the following conditions are met simultaneously:

- 1. Temporary differences are highly likely to be reversed in the foreseeable future;
- 2. Taxable income that may be used to offset the deductible temporary difference is likely to be obtained in the future and is limited to the amount of taxable income that is likely to be obtained.

On each balance sheet date, the current income tax liabilities (or assets) incurred in the current period or prior periods shall be measured by the Company in light of the expected payable (refundable) amount of income taxes according to the tax law; The deferred income tax assets and deferred income tax liabilities shall be measured at the tax rate applicable to the period during which the assets are expected to be recovered or the liabilities are expected to be settled.

The Company shall review the carrying amount of deferred income tax assets on each balance sheet date. The current income tax and deferred income tax shall be recorded into the current profit and loss as income tax expense or income, except for the income tax generated from the enterprise merger, transactions or events directly recognized in the owner's equity.

## 5. 43 Other significant accounting policies and accounting estimates

N/A

## 5. 44 Changes in significant accounting policies and accounting estimates

#### 5.44.1. Changes in significant accounting policies

□Applicable ☑ N/A

## 5.44.2. Changes in significant accounting estimates

□Applicable ☑ N/A

# 5.44.3. Adjustments to Financial Statement Items at the Beginning of the Year of the First Implementation of the New Accounting Standards Implemented since 2024

□Applicable ☑ N/A

## 6. Taxes

## 6.1. Major tax types and rates

| Tax type                               | Tax base                                       | Tax rate                |
|--|--|-------------------------|
| Value-added tax                        | Taxable sales income                           | 13 %, 9%, 6%            |
| Urban maintenance and construction tax | Taxable turnover tax                           | 7%                      |
| Corporate income tax                   | Taxable income                                 | 25%, 15%, 16.5%, 9%, 0% |
| Consumption tax (based on price)       | Baijiu tax price or ex-factory price           | 20%                     |
| Consumption tax (based on quantity)    | Quantity of baijiu                             | CNY 1.00/kg             |
| Education surcharge                    | Taxable turnover tax                           | 3%                      |
| Local education surcharge              | Taxable turnover tax                           | 2%                      |
| Property tax                           | Original value of the property*70%; house rent | 1.2%, 12%               |
| Land use tax                           | Land area                                      | CNY 5-18.00/m2          |
| Others                                 | According to national regulation               |                         |

Tax payment subject using different corporate income tax rates, the corporate income tax rates are as follows:

| Company name  | Corporate income tax rate          |
|---|------------------------------------|
| Luzhou Pinchuang Technology Co., Ltd.                           | 15%                                |
| Luzhou Laojiao International Development (Hong Kong) Co., Ltd.  | 16.5%                              |
| Luzhou Laojiao Commercial Development (North America) Co., Ltd. | 21%-40%                            |
| Mingjiang Co., Ltd.   | 21%-40%                            |
| Luzhou Red Sorghum Modern Agricultural Development Co., Ltd.    | Exempted from corporate income tax |
| Guangxi Luzhou Laojiao Imported Liquor Industry Co., Ltd.       | 9%                                 |
| Luzhou Laojiao International Trade (Hainan) Co., Ltd.           | 15%                                |

### 6.2. Tax preferences

- (1) According to Announcement of the Ministry of Finance, State Taxation Administration and National Development and Reform Commission on Continuing the Corporate Income Tax Policies Concerning the Western Development Strategy (No. 23 in 2020, Ministry of Finance), from 1 January 2021 to 31 December 2030, companies are located in the western region whose primary business is listed in the Catalogue of Encouraged Industries in the Western Region, and the primary business income accounting for over 60% of the total enterprise income. These companies shall be subject to the corporate income tax at a reduced rate of 15%. The Company's holding subsidiary, Luzhou Pinchuang Technology Co., Ltd., whose primary business income meet the requirements of scope and standard of the Catalogue of Encouraged Industries in the Western Region, is paid at the rate of 15% for corporate income tax.
- (2) According to Article 27 of the Corporate Income Tax Law of the People's Republic of China and Article 86, Item 1 of the Implementation Regulations of the Corporate Income Tax Law, companies are exempted from enterprise income tax when they engage in agricultural, forestry, animal husbandry and

fishery industries. The holding subsidiary of the Company, Luzhou Red Sorghum Modern Agricultural Development Co., Ltd., is engaged in the cultivation and sale of organic sorghum and enjoys the reduction of corporate income tax preferences.

- (3) According to the Article 15, Item 1 of the Provisional Regulations on Value-Added Tax, agricultural producers sell self-produced agricultural products exempt from value-added tax. The holding subsidiary of the Company, Luzhou Red Sorghum Modern Agricultural Development Co., Ltd., is engaged in the cultivation and sale of organic sorghum and enjoys the value-added tax exemption.
- (4) According to the Article 3, Item 7 of the Notice on Revise of Interim Measures of Accelerating the Development in Headquarters Economy of China-Malaysia Qinzhou Industrial Park, till 31 December 2025, the enterprises in the Qinzhou Industrial Park that enjoy 15% of tax rate of Western Development with the half reduction in the tax period of preferential policies shall enjoy the local share of corporate income tax exemption (namely 40% of corporate income tax was exempted, and the proportion adjusted by the state shall be executed according to new proportion); Guangxi Luzhou Laojiao Imported Liquor Industry Co., Ltd., the wholly-owned subsidiary of the Company, pays corporate income tax at the rate of 9% according to the tax preference policies.
- (5) According to Announcement on Preferential Corporate Income Tax Policies in Hainan Free Trade Port (Cai Shui [2020] No. 31), the Company's wholly-owned subsidiary, Luzhou Laojiao International Trade (Hainan) Co., Ltd., whose primary business income meet the requirements of scope and standard of the Catalogue of Encouraged Industries in Hainan Free Trade Port, is paid at the rate of 15% for corporate income tax.

# 7. Notes to the main items of the consolidated financial statements (All currency unit is CNY, except other statements)

#### 7.1. Cash and cash equivalents

Unit: CNY

| ltem                              | Closing Balance   | Opening Balance   |  |
|-----------------------------------|-------------------|-------------------|--|
| Cash                              | 24,230.74         | 24,059.24         |  |
| Bank deposit                      | 36,035,910,173.93 | 25,916,630,894.83 |  |
| Other cash and cash equivalents   | 64,824,385.02     | 35,370,137.21     |  |
| Total                             | 36,100,758,789.69 | 25,952,025,091.28 |  |
| Including: Total deposit outbound | 106,131,260.43    | 93,987,202.68     |  |

Other statements:

Note 1: The deposit outbound is the balance of cash and cash equivalents of the foreign holding subsidiary of the Company.

Note 2: The closing balance of other monetary funds mainly consists of the remaining funds in securities accounts of the Company in the amount of CNY 957,397.97, bank guarantee deposits of CNY 10,000,000.00 for the subsidiary, Luzhou Laojiao Sales Co., Ltd., and the closing balance of funds in self-owned accounts on third-party platforms for subsidiaries such as Luzhou Laojiao

Electronic Commerce Co., Ltd. and Luzhou Laojiao Nostalgic Liquor Marketing Co., Ltd., in the amount of CNY 53,866,987.05.

Note 3: There is no special benefit arrangement such as establishing a fund co-management account with related parties in the current period.

Liquor and wine manufacturing companies shall disclose in detail whether there are special interest arrangements such as establishing co-management accounts with related parties.

□Applicable ☑ N/A

## 7.2. Held-for-trading financial assets

Unit: CNY

| ltem  | Closing Balance | Opening Balance  |
|---|-----------------|------------------|
| Financial assets measured at fair value with their changes included into current profits/losses | 697.84          | 1,426,992,098.83 |
| Including:  |                 |                  |
| Wealth management products  |                 | 1,426,992,098.83 |
| Including:  |                 |                  |
| Total   | 697.84          | 1,426,992,098.83 |

#### Other statements:

Note 1: The closing balance of held-for-trading financial assets decreased by CNY 1,426,991,400.99, down 100.00% compared with the opening balance, which was mainly due to redemption of wealth management products of collective asset management plan from securities-type companies in the reporting period.

#### 7.3. Accounts receivable

## 7.3.1. Disclosure by aging

Unit: CNY

| Aging                            | Closing book balance      | Opening book balance |  |
|----------------------------------|---------------------------|----------------------|--|
| Within 1 year (including 1 year) | 4,391,348.73 <sup>1</sup> | 18,489,106.27        |  |
| 1-2 years                        | 906.99                    |                      |  |
| 2-3 years                        | 3,292.00                  | 263,509.80           |  |
| Over 3 years                     | 260,217.80                |                      |  |
| Total                            | 4,655,765.52              | 18,752,616.07        |  |

Note: 1. The closing book balance decreased by CNY 14,096,850.55, down 75.17% compared with the opening book balance, which was mainly due to the impact of payment collection in overseas baijiu sales.

2. There are no accounts receivable with significant single amount exceeding three years in age at the end of the period.

#### 7.3.2. Disclosure by withdrawal methods for bad debts

|  | Closing Balance  |                |                |                  |                  |                   | Opening Balance |                        |                |                   |
|--|------------------|----------------|----------------|------------------|------------------|-------------------|-----------------|------------------------|----------------|-------------------|
| Туре   | Book b           | alance         |                | n for bad<br>ebt | Book             | Book b            | palance         | Provision for bad debt |                | Book              |
|  | Amount           | Proporti<br>on | Amount         | Proporti<br>on   | value            | Amount            | Proporti<br>on  | Amount                 | Proporti<br>on | value             |
| Account s receiva ble tested for impairm ent individu ally   | 372,217<br>.14   | 7.99%          | 372,217<br>.14 | 100.00<br>%      |                  | 372,217<br>.14    | 1.98%           | 372,217<br>.14         | 100.00<br>%    |                   |
| Inclu ding:  |                  |                |                |                  |                  |                   |                 |                        |                |                   |
| Account s receiva ble that are not individu ally material but for which a separat e provisio n for bad debts has been made | 372,217<br>.14   | 7.99%          | 372,217<br>.14 | 100.00<br>%      |                  | 372,217<br>.14    | 1.98%           | 372,217<br>.14         | 100.00<br>%    |                   |
| Account s receiva ble tested for impairm ent by the portfolio  | 4,283,5<br>48.38 | 92.01%         | 214,222<br>.77 | 5.00%            | 4,069,3<br>25.61 | 18,380,<br>398.93 | 98.02%          | 919,019<br>.95         | 5.00%          | 17,461,<br>378.98 |
| Inclu<br>ding:   |                  |                |                |                  |                  |                   |                 |                        |                |                   |
| Account<br>s<br>receiva<br>ble<br>tested<br>for<br>impairm   | 4,283,5<br>48.38 | 92.01%         | 214,222<br>.77 | 5.00%            | 4,069,3<br>25.61 | 18,380,<br>398.93 | 98.02%          | 919,019<br>.95         | 5.00%          | 17,461,<br>378.98 |

| ent on    |         |        |         |         |         |         |        |         |        |         |
|-----------|---------|--------|---------|---------|---------|---------|--------|---------|--------|---------|
| the       |         |        |         |         |         |         |        |         |        |         |
| portfolio |         |        |         |         |         |         |        |         |        |         |
| with      |         |        |         |         |         |         |        |         |        |         |
| charact   |         |        |         |         |         |         |        |         |        |         |
| eristics  |         |        |         |         |         |         |        |         |        |         |
| of credit |         |        |         |         |         |         |        |         |        |         |
| risk      |         |        |         |         |         |         |        |         |        |         |
| Total     | 4,655,7 | 100.00 | 586,439 | 10.600/ | 4,069,3 | 18,752, | 100.00 | 1,291,2 | 6.000/ | 17,461, |
| Total     | 65.52   | %      | .91     | 12.60%  | 25.61   | 616.07  | %      | 37.09   | 6.89%  | 378.98  |

The category name of provision for bad debt by individual item: Provision for bad debt by individual item

Unit: CNY

|                                     | Opening Balance |                        | Closing Balance |                        |            |  |  |
|-------------------------------------|-----------------|------------------------|-----------------|------------------------|------------|--|--|
| Name                                | Book balance    | Provision for bad debt | Book balance    | Provision for bad debt | Proportion | Reason                                     |  |
| Beijing Secoo<br>Trading<br>Limited | 372,217.14      | 372,217.14             | 372,217.14      | 372,217.14             | 100.00%    | The amount is not expected to be recovered |  |
| Total                               | 372,217.14      | 372,217.14             | 372,217.14      | 372,217.14             |            |  |  |

The category name of provision for bad debt by the portfolio: Provision for bad debt by the portfolio

Unit: CNY

| Name                     | Closing Balance |                        |            |  |  |  |
|--------------------------|-----------------|------------------------|------------|--|--|--|
| Name                     | Book balance    | Provision for bad debt | Proportion |  |  |  |
| Risk portfolio           | 4,283,548.38    | 214,222.77             | 5.00%      |  |  |  |
| Including: within 1 year | 4,282,641.39    | 214,132.07             | 5.00%      |  |  |  |
| 1-2 years                | 906.99          | 90.70                  | 10.00%     |  |  |  |
| Other portfolio          |                 |                        |            |  |  |  |
| Total                    | 4,283,548.38    | 214,222.77             |            |  |  |  |

Notes to the determination basis for the portfolio:

Accounts receivable of the same age have similar credit risk characteristics.

If adopting the general mode of expected credit loss to withdraw provision for bad debt of accounts receivable

□Applicable ☑ N/A

## 7.3.3. Provision and recovery for bad and doubtful debt in the current period

Allowance of provision for bad debt:

| Туре      | Opening<br>Balance |           | Closing              |           |       |                    |
|-----------|--------------------|-----------|----------------------|-----------|-------|--------------------|
|           |                    | Allowance | Reversal or recovery | Write-off | Other | Closing<br>Balance |
| Provision | 372,217.14         |           |                      |           |       | 372,217.14         |

| allowance by individual item                |              |             |  |                         |
|---|--------------|-------------|--|-------------------------|
| Provision<br>allowance by<br>risk portfolio | 919,019.95   | -704,797.18 |  | 214,222.77              |
| Total                                       | 1,291,237.09 | -704,797.18 |  | 586,439.91 <sup>1</sup> |

Note: 1. There is no significant provision for bad debt in accounts receivable reversed or recovered in the reporting period.

Of which significant provision for bad debt reversed or recovered in the reporting period: There is no significant provision for bad debt in accounts receivable reversed or recovered in the reporting period.

## 7.3.4. Top five entities with the largest balances of accounts receivable and contract assets

Unit: CNY

| Company name                          | Closing balance<br>of accounts<br>receivable | Closing balance<br>of contract<br>assets | Closing balance<br>of accounts<br>receivable and<br>contract assets | Proportion to<br>total closing<br>balance of<br>accounts<br>receivable and<br>contract assets | Closing balance of provision for bad debt provision of accounts receivable and impairment allowance of contract assets |
|---------------------------------------|--|--|---|---|--|
| China Duty Free International LTD     | 2,217,390.08                                 |  | 2,217,390.08  | 47.63%  | 110,869.50   |
| Park Street<br>Imports, LLC           | 607,288.53                                   |  | 607,288.53  | 13.04%  | 30,364.43  |
| BAIWAN WINES INC.                     | 582,446.47                                   |  | 582,446.47  | 12.51%  | 29,122.32  |
| Beijing Secoo<br>Trading Limited      | 372,217.14                                   |  | 372,217.14  | 7.99%   | 372,217.14   |
| Hangzhou<br>Youzan<br>Technology Inc. | 346,108.52                                   |  | 346,108.52  | 7.44%   | 17,305.43  |
| Total                                 | 4,125,450.74                                 |  | 4,125,450.74  | 88.61%  | 559,878.82   |

## 7.4. Accounts receivable financing

## 7.4.1. Accounts receivable financing listed by category

Unit: CNY

| ltem                 | Closing Balance               | Opening Balance  |  |  |
|----------------------|-------------------------------|------------------|--|--|
| Bank acceptance bill | 4,088,985,516.61 <sup>1</sup> | 5,938,171,007.93 |  |  |
| Total                | 4,088,985,516.61              | 5,938,171,007.93 |  |  |

Notes: 1. The closing balance of accounts receivables financing decreased by CNY 1,849,185,491.32 or 31.14% compared with the opening balance, which was mainly due to the impact of bill endorsement and discount, as well as remittance of bills for collection at maturity.

## 7.4.2. Disclosure by withdrawal methods for bad debts

Unit: CNY

|  | Closing Balance          |                |                        |                |                                       | Opening Balance          |                |                        |                |                          |
|--|--------------------------|----------------|------------------------|----------------|---------------------------------------|--------------------------|----------------|------------------------|----------------|--------------------------|
| Туре   | Book b                   | alance         | Provision for bad debt |                | Book                                  | Book balance             |                | Provision for bad debt |                | Book                     |
|  | Amount                   | Proporti<br>on | Amount                 | Proporti<br>on | value                                 | Amount                   | Proporti<br>on | Amount                 | Proporti<br>on | i value                  |
| Includ   | ding:                    |                |                        |                |                                       |                          |                |                        |                |                          |
| Provisio<br>n<br>allowan<br>ce by<br>portfolio | 4,088,9<br>85,516.<br>61 | 100.00         |                        |                | 4,088,9<br>85,516.<br>61 <sup>1</sup> | 5,938,1<br>71,007.<br>93 | 100.00         |                        |                | 5,938,1<br>71,007.<br>93 |
| Includ   | ding:                    |                |                        |                |                                       |                          |                |                        |                |                          |
| Bank<br>accepta<br>nce bill                    | 4,088,9<br>85,516.<br>61 | 100.00         |                        |                | 4,088,9<br>85,516.<br>61              | 5,938,1<br>71,007.<br>93 | 100.00         |                        |                | 5,938,1<br>71,007.<br>93 |
| Total  | 4,088,9<br>85,516.<br>61 | 100.00         |                        |                | 4,088,9<br>85,516.<br>61              | 5,938,1<br>71,007.<br>93 | 100.00         |                        |                | 5,938,1<br>71,007.<br>93 |

Note: 1. The notes receivable under accounts receivable financing comprise bank acceptance, and the Company believes that the bank acceptance it holds does not pose significant credit risks. It does not anticipate significant losses due to defaults by banks or other drawers, therefore, no provision for credit impairment losses has been recognised.

The category name of provision for bad debt by the portfolio: Provision for bad debt by the portfolio

Unit: CNY

| Name            | Closing Balance  |                        |            |  |  |  |  |
|-----------------|------------------|------------------------|------------|--|--|--|--|
|                 | Book balance     | Provision for bad debt | Proportion |  |  |  |  |
| Risk portfolio  | 4,088,985,516.61 |                        |            |  |  |  |  |
| Other portfolio |                  |                        |            |  |  |  |  |
| Total           | 4,088,985,516.61 |                        |            |  |  |  |  |

# 7.4.3. Accounts receivable financing that have been endorsed to other parties or discounted by the Company but have not expired at the end of the period

Unit: CNY

| ltem                 | Derecognition at period-end   | Not derecognition at period-end |
|----------------------|-------------------------------|---------------------------------|
| Bank acceptance bill | 9,713,195,633.95              |                                 |
| Total                | 9,713,195,633.95 <sup>1</sup> |                                 |

Note: 1. Due to the fact that the acceptor of bank acceptance is a commercial bank, which is of high credit level, the likelihood of default at the maturity of bank acceptance is low. Therefore, the Company derecognises bank acceptance that has been endorsed or discounted.

#### 7.4.4. Other statements

①There was no accounts receivable financing pledge at the end of the period.

- ②There are no accounts receivable financing actually written off during the reporting period.
- ③There are no accounts receivable financing transferred to accounts receivable due to the non-performance of the agreements by the issuers.

#### 7.5. Other receivables

Unit: CNY

| ltem                | Closing Balance            | Opening Balance |  |  |
|---------------------|----------------------------|-----------------|--|--|
| Dividend receivable | 20,242,601.70              |                 |  |  |
| Other receivables   | 16,965,614.21 <sup>1</sup> | 22,716,893.12   |  |  |
| Total               | 37,208,215.91              | 22,716,893.12   |  |  |

Note: 1. Other receivables above-mentioned refer to other receivables after deducted interest receivable and dividend receivable. 2. The closing balance of other receivables increased by CNY 14,491,322.79 or 63.79% compared with the opening balance, which was mainly due to the impact of invested companies declaring dividend distributions.

#### 7.5.1. Dividend receivable

#### 7.5.1.1. Classification of dividend receivable

Unit: CNY

| Item (investee)                                      | Closing Balance | Opening Balance |
|--|-----------------|-----------------|
| Guotai Junan Securities Co., Ltd.                    | 4,710,798.80    |                 |
| Huaxi Securities Co., Ltd.                           | 13,641,557.20   |                 |
| North Chemical Industries Co., Ltd.                  | 78,177.75       |                 |
| China Tourism Group Duty Free<br>Corporation Limited | 1,812,067.95    |                 |
| Total  | 20,242,601.70   |                 |

## 7.5.1.2. Allowance of provision for bad debt

□Applicable ☑ N/A

#### 7.5.2. Dividend receivable

## 7.5.2.1. Other receivables disclosed by nature

Unit: CNY

| Nature   | Closing book balance | Opening book balance |
|--|----------------------|----------------------|
| Intercourse funds  | 10,998,731.39        | 17,537,144.37        |
| Petty cash   | 796,823.67           | 214,206.23           |
| Saving deposits involving contract disputes <sup>1</sup> | 127,364,873.50       | 127,564,873.50       |
| Total  | 139,160,428.56       | 145,316,224.10       |

Note 1: The saving deposits involving contract disputes are three deposits amounting to CNY 500,000,000.00 with Changsha Yingxin Sub-branch of Agricultural Bank of China and Nanyang Zhongzhou Sub-branch of Industrial and Commercial Bank of China disclosed by the Company in the

2014 Annual Report. The deposits have lost the nature of monetary fund due to their involvement in contract disputes and have thus been transferred into "other receivables". The closing balance of this account as at the date of the statement was CNY 127,364,873.50.

## 7.5.2.2. Disclosure by aging

Unit: CNY

| Aging                            | Closing book balance        | Opening book balance |  |
|----------------------------------|-----------------------------|----------------------|--|
| Within 1 year (including 1 year) | 9,867,206.30                | 15,696,066.07        |  |
| 1-2 years                        | 131,034.15                  | 38,347.61            |  |
| 2-3 years                        | 26,880.00                   | 293,480.00           |  |
| Over 3 years                     | 129,135,308.11 <sup>1</sup> | 129,288,330.42       |  |
| 3-4 years                        | 141,500.00                  | 11,500.00            |  |
| 4-5 years                        | 12,800.00                   | 22,800.00            |  |
| Over 5 years                     | 128,981,008.11              | 129,254,030.42       |  |
| Total                            | 139,160,428.56              | 145,316,224.10       |  |

Note: 1 Other receivables with significant single amount exceeding three years in age relates to savings deposit of CNY 127,364,873.50, which are yet to be recovered due to contractual disputes.

## 7.5.2.3. Disclosure by withdrawal methods for bad debts

☑Applicable □ N/A

|   | Closing balance    |                |                    |                  |                  | Opening Balance    |                |                    |                  |                  |
|---|--------------------|----------------|--------------------|------------------|------------------|--------------------|----------------|--------------------|------------------|------------------|
| Туре  | Book b             | palance        |                    | n for bad<br>ebt | Book             | Book b             | palance        |                    | n for bad<br>ebt | Book             |
|   | Amount             | Proporti<br>on | Amount             | Proporti<br>on   | value            | Amount             | Proporti<br>on | Amount             | Proporti<br>on   | value            |
| Provisio<br>n for<br>bad<br>debt by<br>individu<br>al item                                      | 127,414<br>,873.50 | 91.56%         | 120,050<br>,000.00 | 94.22%           | 7,364,8<br>73.50 | 127,614<br>,873.50 | 87.82%         | 120,050<br>,000.00 | 94.07%           | 7,564,8<br>73.50 |
| Including:  |                    |                |                    |                  |                  |                    |                |                    |                  |                  |
| Other receiva bles that are individu ally material and for which a separat e provisio n for bad | 127,364<br>,873.50 | 91.52%         | 120,000<br>,000.00 | 94.22%           | 7,364,8<br>73.50 | 127,564<br>,873.50 | 87.78%         | 120,000<br>,000.00 | 94.07%           | 7,564,8<br>73.50 |

| debts<br>has<br>been  |                    |             |                    |             |                   |                    |             |                    |             |                   |
|---|--------------------|-------------|--------------------|-------------|-------------------|--------------------|-------------|--------------------|-------------|-------------------|
| made  |                    |             |                    |             |                   |                    |             |                    |             |                   |
| Other receiva bles that are not individu ally material but for which a separat e provisio n for bad debts has been made | 50,000.<br>00      | 0.04%       | 50,000.<br>00      | 100.00<br>% |                   | 50,000.<br>00      | 0.03%       | 50,000.<br>00      | 100.00<br>% |                   |
| Provisio<br>n for<br>bad<br>debt by<br>the<br>portfolio   | 11,745,<br>555.06  | 8.44%       | 2,144,8<br>14.35   | 18.26%      | 9,600,7<br>40.71  | 17,701,<br>350.60  | 12.18%      | 2,549,3<br>30.98   | 14.40%      | 15,152,<br>019.62 |
| Including:  |                    |             |                    |             |                   |                    |             |                    |             |                   |
| Other receiva bles tested for impairm ent on the portfolio with charact eristics of credit risk                         | 11,745,<br>555.06  | 8.44%       | 2,144,8<br>14.35   | 18.26%      | 9,600,7<br>40.71  | 17,701,<br>350.60  | 12.18%      | 2,549,3<br>30.98   | 14.40%      | 15,152,<br>019.62 |
| Total   | 139,160<br>,428.56 | 100.00<br>% | 122,194<br>,814.35 | 87.81%      | 16,965,<br>614.21 | 145,316<br>,224.10 | 100.00<br>% | 122,599<br>,330.98 | 84.37%      | 22,716,<br>893.12 |

The category name of provision for bad debt by individual item: Provision for bad debt by individual item

|                                 | Opening            | Balance                | Closing Balance    |                        |                   |  |  |
|---------------------------------|--------------------|------------------------|--------------------|------------------------|-------------------|--|--|
| Name                            | Book balance       | Provision for bad debt | Book balance       | Provision for bad debt | I Proportion I Re |  |  |
| Saving<br>deposits<br>involving | 127,564,873.5<br>0 | 120,000,000.0          | 127,364,873.5<br>0 | 120,000,000.0          | 94.22%            | Provision<br>based on<br>legal opinion |  |

| contract<br>disputes                |                    |                    |                    |                    |         |  |
|-------------------------------------|--------------------|--------------------|--------------------|--------------------|---------|--|
| Beijing Secoo<br>Trading<br>Limited | 50,000.00          | 50,000.00          | 50,000.00          | 50,000.00          | 100.00% | The amount is not expected to be recovered |
| Total                               | 127,614,873.5<br>0 | 120,050,000.0<br>0 | 127,414,873.5<br>0 | 120,050,000.0<br>0 |         |  |

The category name of provision for bad debt by the portfolio: Provision for bad debt by the portfolio

Unit: CNY

| Name                     | Closing Balance |                        |            |  |  |  |
|--------------------------|-----------------|------------------------|------------|--|--|--|
| Name                     | Book balance    | Provision for bad debt | Proportion |  |  |  |
| Risk portfolio           | 11,745,555.06   | 2,144,814.35           | 18.26%     |  |  |  |
| Including: within 1 year | 9,867,206.30    | 493,360.32             | 5.00%      |  |  |  |
| 1-2 years                | 131,034.15      | 13,103.42              | 10.00%     |  |  |  |
| 2-3 years                | 26,880.00       | 5,376.00               | 20.00%     |  |  |  |
| 3-4 years                | 141,500.00      | 56,600.00              | 40.00%     |  |  |  |
| 4-5 years                | 12,800.00       | 10,240.00              | 80.00%     |  |  |  |
| Over 5 years             | 1,566,134.61    | 1,566,134.61           | 100.00%    |  |  |  |
| Other portfolio          |                 |                        |            |  |  |  |
| Total                    | 11,745,555.06   | 2,144,814.35           |            |  |  |  |

Notes to the determination basis for the portfolio:

Accounts receivable of the same age have similar credit risk characteristics.

Allowance of provision for bad debt adopting the general mode of expected credit loss:

Unit: CNY

|   | First stage                                      | Second stage   | Third stage  |                |  |
|---|--|--|--|----------------|--|
| Provision for bad<br>debt                             | Expected credit loss<br>of the next 12<br>months | Expected loss in the duration (credit impairment not occurred) | Expected loss in the duration (credit impairment occurred) | Total          |  |
| Balance of 1 January<br>2024                          | 2,549,330.98                                     |  | 120,050,000.00   | 122,599,330.98 |  |
| Balance of 1 January<br>2024 in the current<br>period |  |  |  |                |  |
| Allowance of the current period                       | -404,516.63                                      |  |  | -404,516.63    |  |
| Balance of 30 June<br>2024                            | 2,144,814.35                                     |  | 120,050,000.00   | 122,194,814.35 |  |

The basis for the division of each stage and the withdrawal proportion of bad debt provision

The basis for division is that other receivables with single bad debt provision represent credit impairment losses incurred since initial recognition (Stage 3), while the remaining portion is categorised based on aging portfolio. Withdrawal proportions of bad debt provision are 18.26% for Stage 1 and 94.22% for Stage 3, totalling 87.81%.

Changes of book balance with significant amount changed of loss provision in the current period □Applicable ☑ N/A

## 7.5.2.4. Provision and recovery for bad and doubtful debt in the current period

Allowance of provision for bad debt:

Unit: CNY

|  | On only            |             | Clasing              |                              |       |                    |
|--|--------------------|-------------|----------------------|------------------------------|-------|--------------------|
| Туре   | Opening<br>Balance | Allowance   | Reversal or recovery | Write-off or<br>verification | Other | Closing<br>Balance |
| Other receivables tested for impairment individually     | 120,050,000.0      |             |                      |                              |       | 120,050,000.0      |
| Other receivables tested for impairment by the portfolio | 2,549,330.98       | -404,516.63 |                      |                              |       | 2,144,814.35       |
| Total  | 122,599,330.9<br>8 | -404,516.63 |                      |                              |       | 122,194,814.3<br>5 |

Note: No bad debt provision recovered or reversed with significant amount in the current period.

## 7.5.2.5. Top five entities with the largest balances of the other receivables

| Company Name  | Nature                                      | Closing Balance | Aging         | Proportion in total receivables | Provisioning<br>amount at period<br>end |
|---|---|-----------------|---------------|---------------------------------|---|
| Agricultural Bank of China Changsha Yingxin Subbranch, Industrial and Commercial Bank of China Nanyang Zhongzhou Subbranch and another bank | Saving deposits involving contract disputes | 127,364,873.50  | Over 5 years  | 91.52%                          | 120,000,000.00                          |
| Jingdong Technology Information Technology Co., Ltd.  | Security deposit                            | 405,000.00      | Within 1 year | 0.29%                           | 20,250.00                               |
| Luzhou Aopulan<br>Beer Co., Ltd.  | Security deposit                            | 300,000.00      | Over 5 years  | 0.22%                           | 300,000.00                              |
| Chen Weirong  | Petty cash of employees                     | 296,442.10      | Within 1 year | 0.21%                           | 14,822.11                               |
| Luzhou Laojiao<br>Innovation<br>Industry<br>Holdings Co.,<br>Ltd.   | Security deposit                            | 267,996.88      | Within 1 year | 0.19%                           | 13,399.84                               |

| Total | 128,634,312.48 | 92.43% | 120,348,471.95 |
|-------|----------------|--------|----------------|
|-------|----------------|--------|----------------|

## 7.5.2.6. Presentation in other receivables due to the centralized management of funds

#### Other statements:

No presentation in other receivables due to the centralized management of funds in the current period.

## 7.6. Prepayment

## 7.6.1. Aging analysis

Unit: CNY

| Aging         | Closing           | Balance | Opening Balance |            |  |
|---------------|-------------------|---------|-----------------|------------|--|
| Aging         | Amount Proportion |         | Amount          | Proportion |  |
| Within 1 year | 175,451,123.36    | 95.79%  | 196,801,356.07  | 97.28%     |  |
| 1-2 years     | 3,190,069.21      | 1.74%   | 1,685,909.93    | 0.83%      |  |
| 2-3 years     | 697,432.75        | 0.38%   | 2,987,977.50    | 1.48%      |  |
| Over 3 years  | 3,814,720.70      | 2.09%   | 833,943.20      | 0.41%      |  |
| Total         | 183,153,346.02    |         | 202,309,186.70  |            |  |

Reasons for significant prepayments whose aging is longer than 1 year without timely settlement:

There is no significant prepayment whose aging is longer than 1 year.

## 7.6.2. Top five entities with the largest balances of prepayment

| Company Name   | Closing Balance | Proportion to the total closing balance of prepayment |
|--|-----------------|---|
| Shanghai Merlot Advertising Co., Ltd.                                    | 60,827,431.68   | 33.21%  |
| Luzhou Western Gas Co., Ltd.   | 18,546,713.66   | 10.13%  |
| China Travel Service Headquarters (Shanghai) Co., Ltd.                   | 12,527,082.99   | 6.84%   |
| Luzhou Power Supply Company of State Grid Sichuan Electric Power Company | 8,799,623.42    | 4.80%   |
| China Railway Chengdu Group Co., Ltd.                                    | 5,286,311.50    | 2.89%   |
| Total  | 105,987,163.25  | 57.87%  |

## 7.7. Inventories

Whether the Company needs to comply with the disclosure requirements of real estate industry No

## 7.7.1. Categories of Inventories

|          | Closing Balance |  |            | Opening Balance |   |            |
|----------|-----------------|--|------------|-----------------|---|------------|
| Category | Book Balance    | Provision for stock obsolescence or impairment | Book Value | Book Balance    | Provision for<br>stock<br>obsolescence<br>or impairment | Book Value |

|                   |                       | provision of<br>contract<br>performance<br>costs |                       |                       | provision of<br>contract<br>performance<br>costs |                       |
|-------------------|-----------------------|--|-----------------------|-----------------------|--|-----------------------|
| Raw materials     | 71,952,265.35         |  | 71,952,265.35         | 112,835,009.7<br>7    |  | 112,835,009.7<br>7    |
| Goods in progress | 10,054,176,28<br>0.96 |  | 10,054,176,28<br>0.96 | 9,169,963,972<br>.73  |  | 9,169,963,972<br>.73  |
| Finished goods    | 2,215,459,969<br>.63  |  | 2,215,459,969<br>.63  | 2,316,583,144<br>.62  |  | 2,316,583,144<br>.62  |
| Goods in transit  | 12,735,235.65         |  | 12,735,235.65         | 22,661,820.34         |  | 22,661,820.34         |
| Total             | 12,354,323,75<br>1.59 |  | 12,354,323,75<br>1.59 | 11,622,043,94<br>7.46 |  | 11,622,043,94<br>7.46 |

The Company shall comply with the disclosure requirements for companies engaging in food & liquor and wine production of the *Guidelines No. 3 of the Shenzhen Stock Exchange on Self-regulation of Listed Companies—Industry-specific Information Disclosure.* 

## 7.7.2. Notes to the closing balance of inventories including capitalized borrowing expense

There was no capitalized borrowing expense in the closing balance of inventories.

#### 7.8. Other current assets

Unit: CNY

| ltem                 | Closing Balance | Opening Balance |  |
|----------------------|-----------------|-----------------|--|
| Value-added tax      | 113,042,818.38  | 164,220,376.30  |  |
| Corporate income tax | 7,261,243.46    | 8,733,293.33    |  |
| Other taxes          | 9,095,794.99    | 3,731,062.34    |  |
| Total                | 129,399,856.83  | 176,684,731.97  |  |

## Other statements:

The value-added tax expected to be deducted in the following fiscal period and corporate income tax and other taxes are disclosed in other current assets.

## 7.9. Other equity instrument investment

| ltem             | Opening<br>Balance | Gains recorded in other comprehe nsive income in the current period | Losses recorded in other comprehe nsive income in the current period | Accumulat ive gains recorded in other comprehe nsive income in the current period | Accumulat ive losses recorded in other comprehe nsive income in the current period | Dividend<br>income<br>recognize<br>d in<br>current<br>year | Closing<br>Balance | Reason for assigning to measure in fair value of which changes included other comprehe nsive income |
|------------------|--------------------|---|--|---|--|--|--------------------|---|
| Financial assets |                    |   |  |   |  |  |                    | According to the  |
| assigned         |                    |   |  |   |  |  |                    | mode of   |

| to measure in fair value of which changes included other comprehe nsive income:                         |                    |                |                   |                    |                   |                  |                    | managing<br>assets by<br>managem<br>ent layer                                   |
|---|--------------------|----------------|-------------------|--------------------|-------------------|------------------|--------------------|---|
| Including:  China Tourism Group Duty Free Corporatio n Limited  | 84,854,48<br>9.68  |                | 31,505,09<br>4.54 |                    | 97,849,30<br>0.14 | 2,015,648.<br>45 | 53,349,39<br>5.14  | According<br>to the<br>mode of<br>managing<br>assets by<br>managem<br>ent layer |
| Guotai<br>Junan<br>Securities<br>Co., Ltd.  | 175,241,7<br>15.34 |                | 15,663,40<br>6.01 | 146,859,1<br>52.57 |                   | 4,710,798.<br>80 | 159,578,3<br>09.33 | According to the mode of managing assets by managem ent layer                   |
| Luzhou<br>Bank Co.,<br>Ltd.   | 96,733,83<br>7.69  |                | 20,696,05<br>7.40 | 24,917,78<br>0.29  |                   | 3,905,280.<br>00 | 76,037,78<br>0.29  | According<br>to the<br>mode of<br>managing<br>assets by<br>managem<br>ent layer |
| Guotai<br>Junan<br>Investmen<br>t<br>Managem<br>ent Co.,<br>Ltd.  | 22,611,83<br>4.24  |                |                   |                    |                   |                  | 22,611,83<br>4.24  | According<br>to the<br>mode of<br>managing<br>assets by<br>managem<br>ent layer |
| North<br>Chemical<br>Industries<br>Co., Ltd.  | 12,805,51<br>5.44  | 343,982.1<br>0 |                   | 12,119,49<br>7.54  |                   | 78,177.75        | 13,149,49<br>7.54  | According<br>to the<br>mode of<br>managing<br>assets by<br>managem<br>ent layer |
| Guojiu Big<br>Data Co.,<br>Ltd.   | 8,799,784.<br>78   |                |                   |                    | 1,200,215.<br>22  |                  | 8,799,784.<br>78   | According<br>to the<br>mode of<br>managing<br>assets by<br>managem<br>ent layer |
| Sichuan China Baijiu Golden Triangle Brand Operation Developm ent Co., Ltd. and other equity instrument | 1,846,291.<br>63   |                |                   |                    | 5,752,926.<br>37  |                  | 1,846,291.<br>63   | According<br>to the<br>mode of<br>managing<br>assets by<br>managem<br>ent layer |

| investmen |           |           |           |           |           |           |           |  |
|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| ts        |           |           |           |           |           |           |           |  |
| Total     | 402,893,4 | 343,982.1 | 67,864,55 | 183,896,4 | 104,802,4 | 10,709,90 | 335,372,8 |  |
| Total     | 68.80     | 0         | 7.95      | 30.40     | 41.73     | 5.00      | 92.95     |  |

## Categories of non-trading equity instrument investment in the current period:

| ltem   | Recognized<br>dividends<br>income | Accumulative<br>gains | Accumulative<br>losses | Amount of<br>other<br>comprehensiv<br>e income<br>transferred to<br>retained<br>earnings | Reason for assigning to measure at fair value and changes recorded into other comprehensiv e income | Reason of<br>other<br>comprehensiv<br>e income<br>transferred to<br>retained<br>earnings |
|--|-----------------------------------|-----------------------|------------------------|--|---|--|
| China Tourism Group Duty Free Corporation Limited  | 2,015,648.45                      |                       | 97,849,300.14          |  | According to<br>the mode of<br>managing<br>assets by<br>management<br>layer                         |  |
| Guotai Junan<br>Securities<br>Co., Ltd.  | 4,710,798.80                      | 146,859,152.5<br>7    |                        |  | According to<br>the mode of<br>managing<br>assets by<br>management<br>layer                         |  |
| Luzhou Bank<br>Co., Ltd.   | 3,905,280.00                      | 24,917,780.29         |                        |  | According to<br>the mode of<br>managing<br>assets by<br>management<br>layer                         |  |
| Guotai Junan<br>Investment<br>Management<br>Co., Ltd.  |                                   |                       |                        |  | According to<br>the mode of<br>managing<br>assets by<br>management<br>layer                         |  |
| North<br>Chemical<br>Industries Co.,<br>Ltd.   | 78,177.75                         | 12,119,497.54         |                        |  | According to<br>the mode of<br>managing<br>assets by<br>management<br>layer                         |  |
| Guojiu Big<br>Data Co., Ltd.   |                                   |                       | 1,200,215.22           |  | According to<br>the mode of<br>managing<br>assets by<br>management<br>layer                         |  |
| Sichuan China Baijiu Golden Triangle Brand Operation Development Co., Ltd. and other equity instrument investments |                                   |                       | 5,752,926.37           |  | According to<br>the mode of<br>managing<br>assets by<br>management<br>layer                         |  |

| Total | 10.709.905.00 | 183,896,430.4 | 104,802,441.7 |  |  |
|-------|---------------|---------------|---------------|--|--|
| Total | 10,709,905.00 | 0             | 3             |  |  |

## 7.10. Long-term equity investments

|  |   |  |              |              |   |   |                          |  |                                     |       |   | Init: CNY  |
|--|---|--|--------------|--------------|---|---|--------------------------|--|-------------------------------------|-------|---|--|
|  |   |  |              |              | Cha   | anges in c  | current pe               | riod   |                                     |       |   |  |
| Invest<br>ee   | Openi<br>ng<br>Balan<br>ce<br>(book<br>value) | Openi<br>ng<br>Balan<br>ce of<br>provisi<br>on for<br>impair<br>ment | Increa<br>se | Decre<br>ase | Gain<br>or<br>loss<br>recog<br>nized<br>under<br>equity<br>metho<br>d | Adjust<br>ments<br>of<br>other<br>compr<br>ehens<br>ive<br>incom<br>e | Other chang es in equity | Cash<br>divide<br>d or<br>profit<br>declar<br>ed | Provis<br>ion for<br>impair<br>ment | Other | Closin<br>g<br>Balan<br>ce<br>(book<br>value) | Closin<br>g<br>Balan<br>ce of<br>provisi<br>on for<br>impair<br>ment |
| 1. Joint   | Ventures                                      |  |              |              |   |   |                          |  |                                     |       |   |  |
| 2. Asso  | ciate   |  |              |              |   |   |                          |  |                                     |       |   |  |
| Huaxi<br>Securi<br>ties<br>Co.,<br>Ltd.  | 2,535,<br>630,3<br>72.30                      | 2,567,<br>098.8<br>0   |              |              | 4,109,<br>114.6<br>2  | 15,73<br>0,380.<br>32   |                          | 13,64<br>1,557.<br>20                            |                                     |       | 2,541,<br>828,3<br>10.04                      | 2,567,<br>098.8<br>0   |
| Luzho u Laojia o Postd octora I Works tation Techn ology Innov ation Co., Ltd.       | 38,33<br>9,051.<br>51                         |  |              |              | 999,3<br>73.92  |   |                          |  |                                     |       | 37,33<br>9,677.<br>59                         |  |
| Sichu<br>an<br>Devel<br>opme<br>nt<br>Liquor<br>Invest<br>ment<br>Co.,<br>Ltd.       | 5,897,<br>980.8<br>5                          |  |              |              | 2,657.<br>73  |   |                          |  |                                     |       | 5,900,<br>638.5<br>8                          |  |
| Sichu an Tongn iang Baijiu Indust ry Techn ology Resea rch Institu te Co., Ltd. Note | 8,340,<br>392.9<br>0                          |  |              |              | 34,05<br>6.17   |   |                          |  |                                     |       | 8,306,<br>336.7<br>3                          |  |

| CTS Luzho u Laojia o Cultur al Touris m Devel opme nt Co., Ltd.                | 120,0<br>47,03<br>5.94   |                      |                       | 2,430,<br>140.7<br>8 |                       |                       |  | 122,4<br>77,17<br>6.72   |                      |
|--|--------------------------|----------------------|-----------------------|----------------------|-----------------------|-----------------------|--|--------------------------|----------------------|
| Sichu<br>an<br>Tianfu<br>Grana<br>ry<br>Liquor<br>Indust<br>ry<br>Co.,<br>Ltd. | 2.700                    | 2.507                | 11,70<br>0,000.<br>00 | 32,47<br>8.39        | 45.70                 | 12.64                 |  | 11,73<br>2,478.<br>39    | 2.507                |
| Subtot<br>al   | 2,708,<br>254,8<br>33.50 | 2,567,<br>098.8<br>0 | 11,70<br>0,000.<br>00 | 5,540,<br>961.4<br>3 | 15,73<br>0,380.<br>32 | 13,64<br>1,557.<br>20 |  | 2,727,<br>584,6<br>18.05 | 2,567,<br>098.8<br>0 |
| Total  | 2,708,<br>254,8<br>33.50 | 2,567,<br>098.8<br>0 | 11,70<br>0,000.<br>00 | 5,540,<br>961.4<br>3 | 15,73<br>0,380.<br>32 | 13,64<br>1,557.<br>20 |  | 2,727,<br>584,6<br>18.05 | 2,567,<br>098.8<br>0 |

The recoverable amount is determined based on the net amount of the fair value minus disposal costs

□Applicable ☑ N/A

The recoverable amount is determined by the present value of the forecasted future cash flow

□Applicable ☑ N/A

## 7.11. Investment property

#### 7.11.1. Investment property with cost measurement model

☑Applicable □ N/A

| ltem  | Buildings and constructions | Land use right | Construction in progress | Total         |
|---|-----------------------------|----------------|--------------------------|---------------|
| I. Original cost:   |                             |                |                          |               |
| 1.Opening balance   | 47,321,613.93               | 9,566,480.21   |                          | 56,888,094.14 |
| 2.Increase in current period  | 16,144,408.07               | 1,600,293.75   |                          | 17,744,701.82 |
| (1) External purchase   |                             |                |                          |               |
| (2) Transfer from inventories/fixed assets/construction in progress | 16,144,408.07               | 1,600,293.75   |                          | 17,744,701.82 |
| (3) Increase from business combination                              |                             |                |                          |               |

| 2 Degrades in   |               |               |               |
|---|---------------|---------------|---------------|
| 3.Decrease in current period  |               |               |               |
| (1) Disposal  |               |               |               |
| (2) Other transfer out  |               |               |               |
| 4.Closing Balance   | 63,466,022.00 | 11,166,773.96 | 74,632,795.96 |
| II. Accumulated depreciation and amortization   |               |               |               |
| 1.Opening Balance   | 15,788,024.62 | 3,314,652.75  | 19,102,677.37 |
| 2.Increase in current period  | 10,190,158.58 | 942,669.59    | 11,132,828.17 |
| (1) Provision or amortization   | 331,448.96    | 350,569.76    | 682,018.72    |
| (2) Transfer from inventories/fixed assets/construction in progress/intangible assets | 9,858,709.62  | 592,099.83    | 10,450,809.45 |
| 3.Decrease in current period  |               |               |               |
| (1) Disposal  |               |               |               |
| (2) Other transfer out  |               |               |               |
| 4.Closing Balance   | 25,978,183.20 | 4,257,322.34  | 30,235,505.54 |
| III. Provision for impairment   |               |               |               |
| 1.Opening Balance   |               |               |               |
| 2.Increase in current period  |               |               |               |
| (1) Provision   |               |               |               |
| 3.Decrease in current period  |               |               |               |
| (1) Disposal  |               |               |               |
| (2) Other transfer out  |               |               |               |
| 4.Closing Balance   |               |               |               |
| IV. Book Value  |               |               |               |
| 1.Closing Book Value  | 37,487,838.80 | 6,909,451.62  | 44,397,290.42 |
| 2.Opening Book<br>Value   | 31,533,589.31 | 6,251,827.46  | 37,785,416.77 |

The recoverable amount is determined based on the net amount of the fair value minus disposal costs

□Applicable ☑ N/A

The recoverable amount is determined by the present value of the forecasted future cash flow

□Applicable ☑ N/A

#### 7.11.2. Investment property without certification of right

| ltem                     | Book value    | Reason for not having the certification of right |
|--------------------------|---------------|--|
| Buildings of the Company | 13,980,921.89 | In procedure                                     |
| Total                    | 13,980,921.89 |  |

## 7.12. Fixed assets

Unit: CNY

| ltem                     | Closing Balance               | Opening Balance  |  |
|--------------------------|-------------------------------|------------------|--|
| Fixed assets             | 9,584,887,115.48 <sup>1</sup> | 8,613,187,271.67 |  |
| Disposal of fixed assets | 10,310,732.61                 | 36,193.79        |  |
| Total                    | 9,595,197,848.09              | 8,613,223,465.46 |  |

Note 1: The fixed assets listed above refer to the fixed assets deducted those disposed.

#### 7.12.1. Details of fixed assets

| ltem                                       | Buildings and constructions | Specialized equipment | General equipment    | Transportation equipment | Other equipment      | Total                 |
|--|-----------------------------|-----------------------|----------------------|--------------------------|----------------------|-----------------------|
| I. Original cost:                          |                             | очанринени            | - 1-1                | - oquipo.n               | очанринони           |                       |
| 1.Opening balance                          | 7,601,544,871<br>.04        | 1,249,997,326<br>.78  | 1,223,925,013<br>.96 | 46,767,392.95            | 1,652,688,060<br>.94 | 11,774,922,66<br>5.67 |
| 2.Increase in current period               | 750,804,722.9<br>4          | 198,702,015.2<br>2    | 40,763,045.20        | 8,978,187.96             | 334,524,985.6<br>8   | 1,333,772,957<br>.00  |
| (1) External purchase                      |                             | 939,541.77            | 3,012,369.15         |                          | 958,584.07           | 4,910,494.99          |
| (2) Transfer from construction in progress | 749,386,149.6<br>5          | 201,831,800.5<br>0    | 30,639,612.23        | 8,983,726.88             | 313,410,391.3<br>1   | 1,304,251,680<br>.57  |
| (3) Increase from business combination     |                             |                       |                      |                          |                      |                       |
| (4) Changes of exchange rates              |                             |                       | 3,590.13             |                          |                      | 3,590.13              |
| (5) Adjustment for completion settlement   | 1,418,573.29                | -4,069,327.05         | 7,107,473.69         | -5,538.92                | 20,156,010.30        | 24,607,191.31         |
| 3.Decrease in current period               | 84,021,200.68               | 19,439,930.27         | 23,149,496.44        | 17,881,376.62            | 21,072,917.05        | 165,564,921.0<br>6    |
| (1) Disposal or retirement                 | 49,364,373.26               | 19,439,930.27         | 23,149,496.44        | 17,881,376.62            | 21,072,917.05        | 130,908,093.6<br>4    |
| (2) Transfer to intangible assets          | 18,512,419.35               |                       |                      |                          |                      | 18,512,419.35         |
| (3) Transfer to investment property        | 16,144,408.07               |                       |                      |                          |                      | 16,144,408.07         |
| 4.Closing<br>Balance                       | 8,268,328,393<br>.30        | 1,429,259,411<br>.73  | 1,241,538,562<br>.72 | 37,864,204.29            | 1,966,140,129<br>.57 | 12,943,130,70<br>1.61 |
| II. Accumulated depreciation               |                             |                       |                      |                          |                      |                       |
| 1.Opening<br>Balance                       | 1,157,287,207<br>.89        | 606,617,382.1<br>0    | 541,324,309.8<br>1   | 35,207,198.35            | 820,676,355.7<br>8   | 3,161,112,453<br>.93  |
| 2.Increase in current period               | 134,612,681.1<br>1          | 81,925,342.77         | 73,312,714.29        | 1,979,945.09             | 45,071,135.52        | 336,901,818.7<br>8    |
| (1) Provision                              | 134,612,681.1<br>1          | 81,925,342.77         | 73,310,329.19        | 1,979,945.09             | 45,071,135.52        | 336,899,433.6<br>8    |
| (2) Changes of exchange                    |                             |                       | 2,385.10             |                          |                      | 2,385.10              |

| rates                               |                      |                    |                    |               |                    |                    |
|-------------------------------------|----------------------|--------------------|--------------------|---------------|--------------------|--------------------|
| 3.Decrease in current period        | 69,391,873.23        | 17,051,714.62      | 19,345,232.04      | 16,106,774.63 | 17,875,092.06      | 139,770,686.5<br>8 |
| (1) Disposal or retirement          | 43,656,355.23        | 17,051,714.62      | 19,345,232.04      | 16,106,774.63 | 17,875,092.06      | 114,035,168.5<br>8 |
| (2) Transfer to intangible assets   | 15,876,808.38        |                    |                    |               |                    | 15,876,808.38      |
| (3) Transfer to investment property | 9,858,709.62         |                    |                    |               |                    | 9,858,709.62       |
| 4.Closing<br>Balance                | 1,222,508,015<br>.77 | 671,491,010.2<br>5 | 595,291,792.0<br>6 | 21,080,368.81 | 847,872,399.2<br>4 | 3,358,243,586      |
| III. Provision for impairment       |                      |                    |                    |               |                    |                    |
| 1.Opening<br>Balance                | 622,940.07           |                    |                    |               |                    | 622,940.07         |
| 2.Increase in<br>current period     |                      |                    |                    |               |                    |                    |
| (1) Provision                       |                      |                    |                    |               |                    |                    |
| 3.Decrease in<br>current period     | 622,940.07           |                    |                    |               |                    | 622,940.07         |
| (1) Disposal or retirement          | 622,940.07           |                    |                    |               |                    | 622,940.07         |
| 4.Closing<br>Balance                |                      |                    |                    |               |                    |                    |
| IV. Book Value                      |                      |                    |                    |               |                    |                    |
| 1.Closing                           | 7,045,820,377        | 757,768,401.4      | 646,246,770.6      | 16,783,835.48 | 1,118,267,730      | 9,584,887,115      |
| Book Value                          | .53                  | 8                  | 6                  | 10,700,000.40 | .33                | .48                |
| 2.Opening                           | 6,443,634,723        | 643,379,944.6      | 682,600,704.1      | 11,560,194.60 | 832,011,705.1      | 8,613,187,271      |
| Book Value                          | .08                  | 8                  | 5                  | 11,000,101.00 | 6                  | .67                |

## 7.12.2. Fixed assets leased out through operating lease

Unit: CNY

| Item                        | Closing book value |
|-----------------------------|--------------------|
| Buildings and constructions | 21,360,483.92      |
| Total                       | 21,360,483.92      |

## 7.12.3. Fixed assets without certification of right

Unit: CNY

| ltem  | Book value       | Reason for not having the<br>certification of right  |  |
|---|------------------|--|--|
| Buildings of the Company                    | 19,317,091.70    | The property ownership certificate has not been processed yet for the historical reasons, and it plans to be processed after gradually improving procedures. |  |
| Buildings of the Company                    | 218,888,350.96   | In procedure   |  |
| Buildings of the subsidiary-brewing company | 4,929,308,324.63 | In procedure   |  |
| Total                                       | 5,167,513,767.29 |  |  |

## 7.12.4. Disposal of fixed assets

| ltem                              | Closing Balance | Opening Balance |
|-----------------------------------|-----------------|-----------------|
| Disposal and retirement of assets | 10,310,732.61   | 36,193.79       |
| Total                             | 10,310,732.61   | 36,193.79       |

## 7.13. Construction in progress

Unit: CNY

| ltem                     | Closing Balance             | Opening Balance  |  |
|--------------------------|-----------------------------|------------------|--|
| Construction in progress | 561,121,727.91 <sup>1</sup> | 1,718,468,880.53 |  |
| Total                    | 561,121,727.91              | 1,718,468,880.53 |  |

Note: 1. The term "construction in progress" in the above table refers to construction in progress minus construction materials.

## 7.13.1. Details of the construction in progress

|  |                    | Closing Balance          |                    | Opening Balance      |                          |                      |
|--|--------------------|--------------------------|--------------------|----------------------|--------------------------|----------------------|
| Item   | Book balance       | Provision for impairment | Book value         | Book balance         | Provision for impairment | Book value           |
| Technical renovation of Luzhou Laojiao Intelligent packaging center      | 7,114,416.08       |                          | 7,114,416.08       | 1,132,704,191<br>.02 |                          | 1,132,704,191<br>.02 |
| Technical renovation project of Luzhou Laojiao intelligent brewing (I)   | 325,958,629.4<br>8 |                          | 325,958,629.4<br>8 | 217,839,823.4<br>9   |                          | 217,839,823.4<br>9   |
| Technical renovation of Luzhou Laojiao Intelligent packaging center (II) | 104,956.18         |                          | 104,956.18         | 141,773,898.9<br>7   |                          | 141,773,898.9<br>7   |
| Project of Luzhou Laojiao's Flexible Intelligent Filling Pilot Line      | 77,754,003.94      |                          | 77,754,003.94      | 92,773,969.99        |                          | 92,773,969.99        |
| Construction Project of Luzhou Laojiao's Strong Aroma Baijiu             | 3,792,600.08       |                          | 3,792,600.08       | 1,194,002.45         |                          | 1,194,002.45         |

| Experience     |                |               |               |               |
|----------------|----------------|---------------|---------------|---------------|
| Marketing      |                |               |               |               |
| Centre         |                |               |               |               |
| Technical      |                |               |               |               |
| Reform         |                |               |               |               |
| Project of     | 0.00           | 0.00          | E74 7EE 4E    | E74 7EE 4E    |
| Luzhou         | 0.00           | 0.00          | 574,755.15    | 574,755.15    |
| Laojiao's      |                |               |               |               |
| Brewing Base   |                |               |               |               |
| Other projects | 146,397,122.1  | 146,397,122.1 | 131,608,239.4 | 131,608,239.4 |
| Other projects | 5              | 5             | 6             | 6             |
| Total          | 561,121,727.9  | 561,121,727.9 | 1,718,468,880 | 1,718,468,880 |
| iolai          | 1 <sup>1</sup> | 1             | .53           | .53           |

Notes: 1. At the end of the period, there was a decrease of CNY 1,157,347,152.62 or 67.35%, which was mainly due to the completion and carry-forward of engineering projects.

## 7.13.2. Significant changes in construction in progress

Unit: CNY

| ltem  | Budge<br>t               | Openi<br>ng<br>Balan<br>ce | Increa<br>se in<br>curren<br>t<br>period | Transf<br>er into<br>fixed<br>assets | Other decre ases | Closin<br>g<br>Balan<br>ce | Proportion of accumulative projectinputin budge | Progr<br>ess<br>(%) | Accu<br>mulati<br>ve<br>capital<br>ized<br>intere<br>st | Includi<br>ng:<br>Capita<br>lized<br>intere<br>st for<br>the<br>period | Capita<br>lizatio<br>n rate<br>for the<br>period<br>(%) | Sourc<br>e of<br>funds |
|---|--------------------------|----------------------------|--|--------------------------------------|------------------|----------------------------|---|---------------------|---|--|---|------------------------|
| Techn ical renov ation projec t of Luzho u Laojia o intellig ent brewi ng (I) | 4,782,<br>509,0<br>00.00 | 217,8<br>39,82<br>3.49     | 108,1<br>18,80<br>5.99                   |                                      |                  | 325,9<br>58,62<br>9.48     | 19.06<br>%                                      | 25.00<br>%          |   |  |   | Other                  |
| Total   | 4,782,<br>509,0<br>00.00 | 217,8<br>39,82<br>3.49     | 108,1<br>18,80<br>5.99                   |                                      |                  | 325,9<br>58,62<br>9.48     |   |                     |   |  |   |                        |

#### 7.13.3. Impairment test of construction in progress

□Applicable ☑ N/A

## 7.14. Right-of-use assets

## 7.14.1. Details of right-of-use assets

Unit: CNY

|   |                | T                           |               |
|---|----------------|-----------------------------|---------------|
| ltem                                    | Land use right | Buildings and constructions | Total         |
| I. Original cost                        |                |                             |               |
| 1. Opening Balance                      | 30,788,322.41  | 10,375,681.84               | 41,164,004.25 |
| Increase in current period              |                | 13,601,068.01               | 13,601,068.01 |
| (1) Increase in leases                  |                | 13,463,558.45               | 13,463,558.45 |
| (2) Changes of exchange rates           |                | 137,509.56                  | 137,509.56    |
| Decrease in current period              |                |                             |               |
| (1) Lease expiration                    |                |                             |               |
| (2) Adjustment for change of lease term |                |                             |               |
| 4. Closing Balance                      | 30,788,322.41  | 23,976,749.85               | 54,765,072.26 |
| II. Accumulated amortization            |                |                             |               |
| 1. Opening Balance                      | 10,273,916.78  | 7,629,132.24                | 17,903,049.02 |
| Increase in current period              | 1,712,319.46   | 2,961,727.50                | 4,674,046.96  |
| (1) Provision                           | 1,712,319.46   | 2,869,296.44                | 4,581,615.90  |
| (2) Changes of exchange rates           |                | 92,431.06                   | 92,431.06     |
| Decrease in current period              |                |                             |               |
| (1) Disposal                            |                |                             |               |
| (2) Lease expiration                    |                |                             |               |
| (3) Adjustment for change of lease term |                |                             |               |
| 4. Closing Balance                      | 11,986,236.24  | 10,590,859.74               | 22,577,095.98 |
| III. Provision for impairment           |                |                             |               |
| 1. Opening Balance                      |                |                             |               |
| Increase in current period              |                |                             |               |
| (1) Provision                           |                |                             |               |
| Decrease in current period              |                |                             |               |
| (1) Disposal                            |                |                             |               |
| 4. Closing Balance                      |                |                             |               |
| IV. Book Value                          |                |                             |               |
| Closing Book Value                      | 18,802,086.17  | 13,385,890.11               | 32,187,976.28 |
| 2. Opening Book Value                   | 20,514,405.63  | 2,746,549.60                | 23,260,955.23 |

## 7.14.2. Impairment test of right-of-use assets

□Applicable ☑ N/A

## 7.15. Intangible assets

## 7.15.1. Details of intangible assets

|  |                      |              |                                  |                    |                    | Unit: CNY            |
|--|----------------------|--------------|----------------------------------|--------------------|--------------------|----------------------|
| ltem   | Land use right       | Patent right | No-patent<br>right<br>technology | Computer software  | Trademark<br>right | Total                |
| I. Original cost                                 |                      |              |                                  |                    |                    |                      |
| 1. Opening<br>Balance                            | 3,654,960,826<br>.00 | 1,700,050.44 |                                  | 89,700,887.41      | 2,118,716.09       | 3,748,480,479<br>.94 |
| Increase in current period                       | 21,457,756.22        |              |                                  | 20,694,749.62      | 1,419.45           | 42,153,925.29        |
| (1) Acquired                                     |                      |              |                                  |                    |                    |                      |
| (2) Internal developed                           |                      |              |                                  |                    |                    |                      |
| (3) Business combination                         |                      |              |                                  |                    |                    |                      |
| (4) Transferred from construction in progress    | 2,945,336.87         |              |                                  | 20,694,749.62      |                    | 23,640,086.49        |
| (5) Changes<br>of exchange<br>rates              |                      |              |                                  |                    | 1,419.45           | 1,419.45             |
| (6)<br>Transferred<br>from fixed<br>assets       | 18,512,419.35        |              |                                  |                    |                    | 18,512,419.35        |
| Decrease in current period                       | 1,811,172.75         |              |                                  |                    |                    | 1,811,172.75         |
| (1) Disposal                                     | 210,879.00           |              |                                  |                    |                    | 210,879.00           |
| (2) Transferred to investment property           | 1,600,293.75         |              |                                  |                    |                    | 1,600,293.75         |
| 4. Closing<br>Balance                            | 3,674,607,409<br>.47 | 1,700,050.44 |                                  | 110,395,637.0<br>3 | 2,120,135.54       | 3,788,823,232<br>.48 |
| II. Accumulated amortization                     |                      |              |                                  |                    |                    |                      |
| 1. Opening<br>Balance                            | 309,168,468.6<br>3   | 960,614.13   |                                  | 38,581,851.65      | 1,895,754.45       | 350,606,688.8<br>6   |
| <ol><li>Increase in<br/>current period</li></ol> | 57,021,203.11        | 65,002.52    |                                  | 4,466,990.95       | 450.08             | 61,553,646.66        |
| (1) Provision                                    | 41,144,394.73        | 65,002.52    |                                  | 4,466,990.95       | 450.08             | 45,676,838.28        |
| (2) Transferred from fixed assets                | 15,876,808.38        |              |                                  |                    |                    | 15,876,808.38        |
| 3. Decrease in current period                    | 802,978.83           |              |                                  |                    |                    | 802,978.83           |
| (1) Disposal                                     | 210,879.00           |              |                                  |                    |                    | 210,879.00           |
| (2) Transferred to investment property           | 592,099.83           |              |                                  |                    |                    | 592,099.83           |
| 4. Closing<br>Balance                            | 365,386,692.9<br>1   | 1,025,616.65 |                                  | 43,048,842.60      | 1,896,204.53       | 411,357,356.6<br>9   |
| III. Provision                                   |                      |              |                                  |                    |                    |                      |

| for impairment                                   |               |            |               |            |               |
|--|---------------|------------|---------------|------------|---------------|
| 1. Opening Balance                               |               |            |               |            |               |
| <ol><li>Increase in<br/>current period</li></ol> |               |            |               |            |               |
| (1) Provision                                    |               |            |               |            |               |
| 3. Decrease in                                   |               |            |               |            |               |
| current period                                   |               |            |               |            |               |
| (1) Disposal                                     |               |            |               |            |               |
| 4. Closing                                       |               |            |               |            |               |
| Balance  |               |            |               |            |               |
| IV. Book Value                                   |               |            |               |            |               |
| 1. Closing                                       | 3,309,220,716 | 074 400 70 | 07.040.704.40 | 000 004 04 | 3,377,465,875 |
| Book Value                                       | .56           | 674,433.79 | 67,346,794.43 | 223,931.01 | .79           |
| 2. Opening                                       | 3,345,792,357 | 720 426 24 | E4 440 02E 76 | 222.064.64 | 3,397,873,791 |
| Book Value                                       | .37           | 739,436.31 | 51,119,035.76 | 222,961.64 | .08           |

There is no proportion of intangible assets formed by internal development to the balance of intangible assets at the period-end.

#### 7.15.2. Land use right without certification of right

There was no land use right without certification of right at the period-end.

#### 7.15.3. Impairment test of intangible assets

□Applicable ☑ N/A

#### 7.16. Long-term deferred expense

Unit: CNY

| Item                                       | Opening Balance | Increase   | Amortization | Other decrease         | Closing Balance |
|--|-----------------|------------|--------------|------------------------|-----------------|
| Improvement expense of rented fixed assets | 960,005.91      | 907,521.97 | 297,838.99   | -3,694.61 <sup>1</sup> | 1,573,383.50    |
| Total                                      | 960,005.91      | 907,521.97 | 297,838.99   | -3,694.61              | 1,573,383.50    |

Note: 1 Other decrease was generated from changes of exchange rates.

#### 7.17. Deferred tax assets/ deferred tax liabilities

#### 7.17.1. Deferred tax assets before offset

|   | Closing  | Balance       | Opening Balance                                     |                |  |
|---|--|---------------|---|----------------|--|
| ltem  | Deductible temporary differences Deferred tax assets |               | Deductible temporary differences Deferred tax asset |                |  |
| Provision for asset impairment                | 125,341,495.27                                       | 31,205,093.75 | 127,079,101.68                                      | 31,572,482.83  |  |
| Unrealized profits from internal transactions | 318,838,272.52                                       | 79,709,568.13 | 1,533,438,058.70                                    | 383,359,514.67 |  |

| Impact from salary  | 289,324,799.75              | 71,711,129.14               | 466,715,045.27   | 115,258,381.83 |
|---|-----------------------------|-----------------------------|------------------|----------------|
| Impact from deferred earnings   | 24,919,853.01               | 6,229,963.25                | 27,772,083.74    | 6,943,020.94   |
| Impact from fixed assets depreciation   | 877,478.18                  | 144,783.90                  | 889,943.60       | 233,853.09     |
| Recognition costs of restricted shares for equity incentive in the vesting period | 171,011,503.38 <sup>1</sup> | 41,947,773.20               | 460,239,659.25   | 112,958,934.99 |
| Impact from fair value changes of other equity instrument investment              | 122,227,638.21              | 30,556,909.56               | 90,722,543.67    | 22,680,635.92  |
| Impact of income tax from initial recognition of lease liabilities                | 2,583,092.87                | 622,962.00                  | 8,994,376.39     | 1,422,793.65   |
| Total   | 1,055,124,133.19            | 262,128,182.93 <sup>2</sup> | 2,715,850,812.30 | 674,429,617.92 |

Note: 1. Deductible temporary differences of CNY 171,011,503.38 of costs and expenses recognized during the vesting period of restricted shares for share incentives represent the estimated future pretax deductible amounts based on the Company's share price less the grant price at the end of the period.

2. The closing balance of deferred tax assets decreased by CNY 412,301,434.99 or 61.13% compared with the opening, which was mainly due to the impact of a decrease in unrealised profits from intra-company transactions and the reversal of restricted share lifting.

#### 7.17.2. Deferred tax liabilities before offset

|  | Closing                       | Balance                     | Opening                       | Balance                     |
|--|-------------------------------|-----------------------------|-------------------------------|-----------------------------|
| ltem   | Taxable temporary differences | Deferred tax<br>liabilities | Taxable temporary differences | Deferred tax<br>liabilities |
| Fair value changes of other equity instrument investment             | 183,896,430.40                | 45,974,107.57               | 219,911,911.71                | 54,977,977.92               |
| Fair value changes of held-for-trading financial assets              |                               |                             | 26,992,098.76                 | 6,748,024.69                |
| Impact from the policy of one-time pre-tax deduction of fixed assets | 300,801,728.07                | 73,669,756.77               | 330,643,563.72                | 80,965,673.53               |
| Impact of income tax from initial recognition of right-of-use assets | 2,159,815.66                  | 538,700.44                  | 345,267.49                    | 81,352.08                   |
| Total  | 486,857,974.13                | 120,182,564.78              | 577,892,841.68                | 142,773,028.22              |

## 7.17.3. Details of unrecognized deferred tax assets

Unit: CNY

| ltem  | Closing Balance | Opening Balance |
|---|-----------------|-----------------|
| Deductible losses                                       | 345,583,347.56  | 253,464,624.61  |
| Credit impairment losses and asset impairment provision | 6,857.79        | 1,505.26        |
| Impact from employee benefits payable                   | 10,648,126.41   | 13,557,753.92   |
| Total   | 356,238,331.76  | 267,023,883.79  |

# 7.17.4. Deductible losses from unrecognized deferred tax assets will due on the following years

Unit: CNY

| Year         | Closing Amount | Opening Amount | Notes |
|--------------|----------------|----------------|-------|
| The 1st year | 14,491,365.44  | 14,491,365.44  |       |
| The 2nd year | 15,884,395.00  | 15,884,395.00  |       |
| The 3rd year | 8,417,566.87   | 8,417,566.87   |       |
| The 4th year | 42,092,277.59  | 33,125,772.28  |       |
| The 5th year | 264,697,742.66 | 181,545,525.02 |       |
| Total        | 345,583,347.56 | 253,464,624.61 |       |

## 7.18. Other non-current assets

Unit: CNY

|  | Closing Balance    |                             |                    | Closing Balance Opening Balance |                          |                    |
|--|--------------------|-----------------------------|--------------------|---------------------------------|--------------------------|--------------------|
| ltem   | Book balance       | Provision for<br>impairment | Book value         | Book balance                    | Provision for impairment | Book value         |
| Prepayment<br>for long-term<br>assets such<br>as<br>engineering<br>equipment<br>and land | 404,267,753.9<br>9 |                             | 404,267,753.9<br>9 | 358,900,430.1<br>3              |                          | 358,900,430.1<br>3 |
| Total  | 404,267,753.9<br>9 |                             | 404,267,753.9<br>9 | 358,900,430.1<br>3              |                          | 358,900,430.1<br>3 |

## 7.19. Assets with restricted ownership or use rights

|                            |                   | Perio             | d-end                        |   |                   | Period-b          | eginning                     |   |
|----------------------------|-------------------|-------------------|------------------------------|---|-------------------|-------------------|------------------------------|---|
| Item                       | Book<br>balance   | Book<br>value     | Type of restriction          | Status of restriction   | Book<br>balance   | Book<br>value     | Type of restriction          | Status of restriction   |
| Cash and cash equivalent s | 94,715,34<br>0.26 | 94,715,34<br>0.26 | Fixed<br>deposit<br>interest | Provision<br>for fixed<br>deposit<br>interest on<br>an accrual<br>basis | 48,222,88<br>2.52 | 48,222,88<br>2.52 | Fixed<br>deposit<br>interest | Provision<br>for fixed<br>deposit<br>interest on<br>an accrual<br>basis |

| Cash and cash equivalent s | 10,992,93<br>0.88 | 10,992,93<br>0.88 | Margin | Bank cash<br>deposits<br>for L/G<br>and E-<br>commerce<br>platform<br>margin | 10,772,93<br>0.90 | 10,772,93<br>0.90 | Margin | Bank cash<br>deposits<br>for L/G<br>and E-<br>commerce<br>platform<br>margin |
|----------------------------|-------------------|-------------------|--------|--|-------------------|-------------------|--------|--|
| Total                      | 105,708,2         | 105,708,2         |        |  | 58,995,81         | 58,995,81         |        |  |
| Total                      | 71.14             | 71.14             |        |  | 3.42              | 3.42              |        |  |

## 7.20. Held-for-trading financial liabilities

Unit: CNY

| ltem                                   | Closing Balance | Opening Balance |
|--|-----------------|-----------------|
| Held-for-trading financial liabilities |                 | 9,763.87        |
| Including:                             |                 |                 |
| Foreign exchange forward transaction   |                 | 9,763.87        |
| Including:                             |                 |                 |
| Total                                  |                 | 9,763.87        |

## 7.21. Accounts payable

#### 7.21.1. Presentation of accounts payable

Unit: CNY

| Category                      | Closing Balance  | Opening Balance  |
|-------------------------------|------------------|------------------|
| Materials and service expense | 852,178,492.50   | 862,772,419.35   |
| Engineering equipment expense | 1,310,643,045.14 | 1,494,451,313.86 |
| Total                         | 2,162,821,537.64 | 2,357,223,733.21 |

## 7.21.2. Significant accounts payable whose aging is longer than 1 year

Unit: CNY

| Category   | Closing Balance | Reason for not payment or carrying forward                |
|--|-----------------|---|
| China Construction First Group<br>Corporation Limited        | 385,213,559.89  | Project payment within the contract settlement period     |
| Luzhou Branch of Zhongqi Construction Group Huamao Co., Ltd. | 21,826,780.23   | Project payment within the contract settlement period     |
| New Trend International Logis-Tech Co., Ltd.                 | 38,511,260.00   | Equipment payment within the contract settlement period   |
| Shanghai Defeng Advertising Communication Co., Ltd.          | 40,000,000.00   | Advertising payment within the contract settlement period |
| Total  | 485,551,600.12  |   |

## 7.22. Other payables

| Item             | Closing Balance  | Opening Balance  |
|------------------|------------------|------------------|
| Dividend payable | 7,948,733,952.60 | 29,684,819.82    |
| Other payables   | 849,638,890.46   | 1,121,036,342.71 |
| Total            | 8,798,372,843.06 | 1,150,721,162.53 |

#### 7.22.1. Dividend payable

Unit: CNY

| ltem                       | Closing Balance  | Opening Balance |
|----------------------------|------------------|-----------------|
| Ordinary share dividends   | 7,924,544,913.34 | 29,684,819.82   |
| Restricted share dividends | 24,189,039.26    |                 |
| Total                      | 7,948,733,952.60 | 29,684,819.82   |

#### 7.22.2. Other payables

## 7.22.2.1. Categories by nature

Unit: CNY

| ltem  | Closing Balance | Opening Balance  |
|---|-----------------|------------------|
| Security deposit                            | 464,078,875.23  | 471,170,274.78   |
| Intercourse funds                           | 23,826,881.13   | 26,994,900.06    |
| Repurchase obligations of restricted shares | 357,638,387.98  | 616,743,610.59   |
| Others                                      | 4,094,746.12    | 6,127,557.28     |
| Total                                       | 849,638,890.46  | 1,121,036,342.71 |

## 7.22.2.2. Significant other payables whose aging are longer than 1 year

Unit: CNY

|                                  |                 | Orint. Orti                                |
|----------------------------------|-----------------|--|
| ltem                             | Closing Balance | Reason for not payment or carrying forward |
| Security deposits from suppliers | 47,781,056.00   | Within the contract performance period     |
| Security deposits from dealers   | 10,000,000.00   | Within the contract performance period     |
| Total                            | 57,781,056.00   |  |

#### 7.23. Contract liabilities

Unit: CNY

| Category      | Closing Balance  | Opening Balance  |
|---------------|------------------|------------------|
| Within 1 year | 2,314,919,334.28 | 2,648,369,042.14 |
| 1-2 years     | 11,060,497.44    | 11,257,914.75    |
| 2-3 years     | 3,373,131.37     | 1,537,289.68     |
| Over 3 years  | 12,355,329.63    | 11,812,843.73    |
| Total         | 2,341,708,292.72 | 2,672,977,090.30 |

Significant contract liabilities whose aging are longer than 1 year

Unit: CNY

| Item                              | Closing Balance | Reason for not payment or carrying forward |  |  |
|-----------------------------------|-----------------|--|--|--|
| Advances from customers for goods | 8,698,271.48    | Within the contract settlement period      |  |  |
| Total                             | 8,698,271.48    |  |  |  |

## 7.24. Employee benefits payable

#### 7.24.1. Employee benefits payable shown as follows

Unit: CNY

| Item   | Opening Balance | Opening Balance Increase in current Decrease |                | Closing Balance |  |
|--|-----------------|--|----------------|-----------------|--|
|  |                 | period                                       | period         |                 |  |
| Short-term     benefits                              | 495,138,782.21  | 562,044,018.27                               | 748,698,928.37 | 308,483,872.11  |  |
| Post-employment benefits- defined contribution plans | 28,718,957.67   | 88,167,247.76                                | 79,600,936.00  | 37,285,269.43   |  |
| 3. Termination benefits                              | 8,971.53        | 474,590.00                                   | 474,590.00     | 8,971.53        |  |
| Total  | 523,866,711.41  | 650,685,856.03                               | 828,774,454.37 | 345,778,113.07  |  |

#### 7.24.2. Short-term employee benefits payable shown as follows

Unit: CNY

| Item   | Opening Balance | Decrease in current period | Closing Balance |                |
|--|-----------------|----------------------------|-----------------|----------------|
| 1. Wages, bonuses, allowances and grants                 | 441,221,793.71  | 461,997,422.38             | 646,474,886.48  | 256,744,329.61 |
| 2. Employees' welfare                                    |                 | 6,078,762.75               | 6,078,762.75    |                |
| 3. Social insurance premiums                             | 10,323,076.28   | 41,296,776.99              | 45,685,497.68   | 5,934,355.59   |
| Medical and maternity insurance premium                  | 8,947,557.56    | 39,590,735.72              | 44,409,103.91   | 4,129,189.37   |
| Work-related injury insurance                            | 1,375,518.72    | 1,706,041.27               | 1,276,393.77    | 1,805,166.22   |
| 4. Housing funds   | 5,572,651.95    | 40,765,989.52              | 38,118,506.33   | 8,220,135.14   |
| 5. Labor union expenditures and employee education funds | 38,021,260.27   | 11,905,066.63              | 12,341,275.13   | 37,585,051.77  |
| Total  | 495,138,782.21  | 562,044,018.27             | 748,698,928.37  | 308,483,872.11 |

## 7.24.3. Defined contribution plan shown as follows

| ltem                              | Opening Balance | Opening Balance Increase in current period Decrease in period |               | Closing Balance |
|-----------------------------------|-----------------|---|---------------|-----------------|
| Basic endowment insurance premium | 21,964,091.48   | 53,722,810.29   | 48,881,810.93 | 26,805,090.84   |
| 2. Unemployment insurance premium | 331,799.76      | 2,016,934.29  | 1,842,468.99  | 506,265.06      |
| 3. Enterprise annuity             | 6,423,066.43    | 32,427,503.18   | 28,876,656.08 | 9,973,913.53    |
| Total                             | 28,718,957.67   | 88,167,247.76   | 79,600,936.00 | 37,285,269.43   |

#### Other statements

The closing balance of employee benefits payable decreased by CNY 178,088,598.34 or 34.00% compared with the opening balance, which was mainly due to the impact of the payment of performance-based bonuses from the previous year during the current period.

#### 7.25. Taxes payable

Unit: CNY

| Item                                   | Closing Balance  | Opening Balance  |
|--|------------------|------------------|
| Value-added tax                        | 381,740,808.96   | 462,528,000.24   |
| Consumption tax                        | 315,320,760.71   | 1,255,405,887.03 |
| Enterprise income tax                  | 828,042,348.31   | 998,666,442.52   |
| Individual income tax                  | 4,289,988.18     | 7,810,885.88     |
| Urban maintenance and construction tax | 47,741,709.28    | 119,493,139.70   |
| Education surcharge                    | 20,563,701.74    | 51,286,192.79    |
| Local education surcharge              | 13,817,168.23    | 34,299,228.87    |
| Stamp duty                             | 6,554,854.24     | 9,347,536.01     |
| Land use tax                           | 437,618.74       | 437,618.74       |
| Others                                 | 361,769.00       | 352,601.22       |
| Total                                  | 1,618,870,727.39 | 2,939,627,533.00 |

#### Other statements

The closing balance of taxes payable decreased by CNY 1,320,756,805.61 or 44.93% compared with the opening balance, which was mainly due to the payment of taxes payable from the previous year during the current period.

#### 7.26. Non-current liabilities due within one year

Unit: CNY

| ltem  | Closing Balance  | Opening Balance |  |  |
|---|------------------|-----------------|--|--|
| Long-term loans due within one year             | 25,000,000.00    | 25,000,000.00   |  |  |
| Lease liabilities due within one year           | 8,933,959.38     | 5,114,015.89    |  |  |
| Interest of long-term loans due within one year | 7,028,936.39     | 7,379,478.99    |  |  |
| Interest of bonds payable due within one year   | 1,514,379,181.46 | 41,424,657.53   |  |  |
| Total   | 1,555,342,077.23 | 78,918,152.41   |  |  |

#### Other statements:

The closing balance of non-current liabilities due within one year increased by CNY 1,476,423,924.82 or 1870.83% compared with the opening balance, which was mainly due to the upcoming maturity of the "2020 Laojiao 01" corporate bond within one year.

#### 7.27. Other current liabilities

Unit: CNY

| ltem                         | Closing Balance | Opening Balance |
|------------------------------|-----------------|-----------------|
| Output VAT to be transferred | 304,419,317.46  | 347,485,071.57  |
| Total                        | 304,419,317.46  | 347,485,071.57  |

#### 7.28. Long-term loans

#### 7.28.1. Long-term loans

Unit: CNY

| ltem                                      | Closing Balance   | Opening Balance   |  |  |
|---|-------------------|-------------------|--|--|
| Credit loans                              | 11,015,000,000.00 | 10,025,300,000.00 |  |  |
| Less: Long-term loans due within one year | -25,000,000.00    | -25,000,000.00    |  |  |
| Total                                     | 10,990,000,000.00 | 10,000,300,000.00 |  |  |

Note to the category of long-term loans:

Other statements, including interest rate range:

Loan prime rate (LPR) - corresponding basic points (BP) for 1-year/5-year and above loan terms.

#### 7.29. Bonds payable

#### 7.29.1. Bonds payable

Unit: CNY

| ltem                              | Closing Balance | Opening Balance  |
|-----------------------------------|-----------------|------------------|
| Corporate bonds in 2020 (Phase I) |                 | 1,498,716,737.02 |
| Total                             |                 | 1,498,716,737.02 |

# 7.29.2. Increase/decrease of bonds payable (excluding other financial instrument classified as financial liabilities such as preferred shares and perpetual bonds)

| Bond<br>name | Par<br>value | Coup<br>on<br>rate | Issuin<br>g<br>date | Durat<br>ion | lssuin<br>g<br>amou<br>nt | Open<br>ing<br>Balan<br>ce | Issue d in the curre nt perio d | Withd<br>rawal<br>of<br>intere<br>st by<br>par<br>value | Amor<br>tizatio<br>n of<br>premi<br>um<br>and<br>depre<br>ciatio<br>n | Repa<br>ymen<br>t in<br>the<br>report<br>ing<br>perio<br>d | Recla<br>ssific<br>ation | Closi<br>ng<br>Balan<br>ce | Defa<br>ult or<br>not |
|--------------|--------------|--------------------|---------------------|--------------|---------------------------|----------------------------|---------------------------------|---|---|--|--------------------------|----------------------------|-----------------------|
| Corp         | 1,500        | 3.50               | 16                  | 5            | 1,494                     | 1,498                      |                                 | 26,17   | 559,7   |  | 1,499                    | 0.00                       | Not                   |

| orate | ,000, | % | Marc | years | ,000, | ,716, | 8,082 | 04.72 | ,276, |                   |  |
|-------|-------|---|------|-------|-------|-------|-------|-------|-------|-------------------|--|
| bond  | 0.000 |   | h    |       | 0.000 | 737.0 | .19   |       | 441.7 |                   |  |
| s in  | 0     |   | 2020 |       | 0     | 2     |       |       | 4     |                   |  |
| 2020  |       |   |      |       |       |       |       |       |       |                   |  |
| (Phas |       |   |      |       |       |       |       |       |       |                   |  |
| e I)  |       |   |      |       |       |       |       |       |       |                   |  |
|       |       |   |      |       | 1,494 | 1,498 | 26.47 |       | 1,499 |                   |  |
| Total |       |   |      |       | ,000, | ,716, | 26,17 | 559,7 | ,276, | 0.00 <sup>1</sup> |  |
| Total |       |   |      |       | 0.000 | 737.0 | 8,082 | 04.72 | 441.7 | 0.00              |  |
|       |       |   |      |       | 0     | 2     | .19   |       | 4     |                   |  |

Notes: 1. The closing balance of bonds payable decreased by CNY 1,498,716,737.02 or 100% compared with the opening balance, which was mainly due to the upcoming maturity of the "2020 Laojiao 01" corporate bond within one year.

#### 7.30. Lease liabilities

Unit: CNY

| Item                                  | Closing Balance | Opening Balance |  |  |
|---------------------------------------|-----------------|-----------------|--|--|
| Lease payment                         | 42,242,907.33   | 32,472,149.33   |  |  |
| Less: unrecognized financing cost     | -4,888,049.98   | -5,001,728.97   |  |  |
| Lease liabilities due within one year | -8,933,959.38   | -5,114,015.89   |  |  |
| Total                                 | 28,420,897.97   | 22,356,404.47   |  |  |

#### 7.31. Deferred income

Unit: CNY

| ltem              | Opening Balance | Increase in current period | Decrease in current period | Closing Balance | Reason                            |
|-------------------|-----------------|----------------------------|----------------------------|-----------------|-----------------------------------|
| Government grants | 27,772,083.74   | 2,560,000.00               | 5,412,230.73               | 24,919,853.01   | Reception of financial allocation |
| Total             | 27,772,083.74   | 2,560,000.00               | 5,412,230.73               | 24,919,853.01   |                                   |

#### Other statements:

#### Details:

| ltem  | Opening<br>Balance | Increase in<br>current<br>period | Non-<br>operatin<br>g<br>income<br>in<br>current<br>period | Other income in current period | Cost<br>reductio<br>n in<br>current<br>period | Other<br>decreas<br>e | Closing<br>Balance | Relate<br>d to<br>assets/<br>income |
|---|--------------------|----------------------------------|--|--------------------------------|---|-----------------------|--------------------|-------------------------------------|
| New mode<br>application<br>project of<br>digital<br>workshop for<br>solid state<br>baijiu<br>production | 3,495,363.94       |                                  |  | 776,747.56                     |   |                       | 2,718,616.38       | Relate<br>d to<br>assets            |
| Construction project of liquor room of Luzhou Laojiao brewing   | 6,042,857.20       |                                  |  | 1,342,857.1<br>4               |   |                       | 4,700,000.06       | Relate<br>d to<br>assets            |

| ltem   | Opening<br>Balance | Increase in current period | Non-<br>operatin<br>g<br>income<br>in<br>current<br>period | Other income in current period | Cost reductio n in current period | Other<br>decreas<br>e | Closing<br>Balance | Relate<br>d to<br>assets/<br>income |
|--|--------------------|----------------------------|--|--------------------------------|-----------------------------------|-----------------------|--------------------|-------------------------------------|
| technical renovation   |                    |                            |  |                                |                                   |                       |                    |                                     |
| Luzhou Laojiao automatic baijiu production line technical renovation project         | 785,934.06         |                            |  | 174,652.02                     |                                   |                       | 611,282.04         | Relate<br>d to<br>assets            |
| Boiler reconstructio n project of Luohan Brewing Base of Luzhou Laojiao              | 5,057,142.86       |                            |  | 632,142.86                     |                                   |                       | 4,425,000.00       | Relate<br>d to<br>assets            |
| Brewing<br>wastewater<br>treatment<br>project  | 7,714,285.68       |                            |  | 1,714,285.7<br>2               |                                   |                       | 5,999,999.96       | Relate<br>d to<br>assets            |
| Improvement and technical renovation project of Luzhou Laojiao production supporting | 4,676,500.00       | 2,560,000.0<br>0           |  | 771,545.43                     |                                   |                       | 6,464,954.57       | Relate<br>d to<br>assets            |
| Total  | 27,772,083.7<br>4  | 2,560,000.0<br>0           |  | 5,412,230.7<br>3               |                                   |                       | 24,919,853.0<br>1  |                                     |

## 7.32. Share capital

Unit: CNY

|                        |                      | I                      | Increases/decreases in the current period (+, -) |  |        |          |                      |  |  |
|------------------------|----------------------|------------------------|--|--|--------|----------|----------------------|--|--|
|                        | Opening<br>Balance   | Issuance of new shares | Bonds<br>share                                   | Conversion of reserves funds into shares | Others | Subtotal | Closing<br>Balance   |  |  |
| Total number of shares | 1,471,987,7<br>69.00 |                        |  |  |        |          | 1,471,987,7<br>69.00 |  |  |

## 7.33. Capital reserves

| Item                            | Opening Balance  | Increase in current period | Decrease in current period | Closing Balance  |
|---------------------------------|------------------|----------------------------|----------------------------|------------------|
| Share premium (capital premium) | 4,205,307,212.40 | 410,989,045.60             |                            | 4,616,296,258.00 |

| Other capital reserves | 980,174,310.82   | 100,107,773.11 | 410,989,045.60 | 669,293,038.33   |
|------------------------|------------------|----------------|----------------|------------------|
| Total                  | 5,185,481,523.22 | 511,096,818.71 | 410,989,045.60 | 5,285,589,296.33 |

Other statements, including increase/decrease and reasons thereof:

The increase of capital premium during the current period was attributed to the share premium payment transferred back from the capital reserve-other capital reserve from the first lifting of restricted shares.

#### 7.34. Treasury shares

Unit: CNY

| ltem  | Opening Balance | Increase in current period | Decrease in current period | Closing Balance |
|---|-----------------|----------------------------|----------------------------|-----------------|
| Perform the repurchase obligations under the equity incentive | 616,743,610.59  |                            | 257,292,487.50             | 359,451,123.09  |
| Total   | 616,743,610.59  |                            | 257,292,487.50             | 359,451,123.09  |

Other statements, including notes to increase and decrease during the reporting period and the reasons for changes:

The closing balance of treasury shares decreased by CNY 257,292,487.50 or 41.72% compared with the opening balance, which was mainly due to the impact of the reversal of restricted share lifting during the period.

#### 7.35. Other comprehensive income

|  |                    |  |   | Current   | : Period               |  |  |                    |
|--|--------------------|--|---|---|------------------------|--|--|--------------------|
| ltem   | Opening<br>Balance | Amount in current period before income tax | Less: Previously recognize d in other comprehe nsive income transferre d to profit and loss | Less: Previously recognize d in other comprehe nsive income transferre d to retained earnings | Less:<br>Income<br>tax | Amount<br>attribute to<br>parent<br>company<br>after tax | Amount<br>attribute to<br>non-<br>controlling<br>sharehold<br>ers after<br>tax | Closing<br>Balance |
| I. Other comprehe nsive income that will not be reclassifie d into profit and loss | 96,948,56<br>3.88  | 50,739,02<br>6.64                          |   |   |                        | 50,739,02<br>6.64  |  | 46,209,53<br>7.24  |
| Other  | 106,537.8          | -  |   |   |                        | -  |  | 7,943.08           |

| comprehe nsive income that will not be reclassifie d into profit and loss under equity method              | 6                      | 98,594.78              |  | 98,594.78              |                |                        |
|--|------------------------|------------------------|--|------------------------|----------------|------------------------|
| Fair value changes of other equity instrument investmen t  | 96,842,02<br>6.02      | 50,640,43<br>1.86      |  | -<br>50,640,43<br>1.86 |                | 46,201,59<br>4.16      |
| II. Other comprehe nsive income that will be reclassifie d into profit and loss                            | -<br>33,818,09<br>4.37 | 16,296,78<br>1.14      |  | 16,086,70<br>5.56      | 210,075.5<br>8 | -<br>17,731,38<br>8.81 |
| Including: Other comprehe nsive income that will be reclassifie d into profit and loss under equity method | -<br>36,784,19<br>1.34 | 15,828,97<br>5.10      |  | 15,828,97<br>5.10      |                | -<br>20,955,21<br>6.24 |
| Differ ence from conversio n of financial statement s in foreign currency                                  | 2,966,096.<br>97       | 467,806.0<br>4         |  | 257,730.4<br>6         | 210,075.5<br>8 | 3,223,827.<br>43       |
| Total  | 63,130,46<br>9.51      | -<br>34,442,24<br>5.50 |  | -<br>34,652,32<br>1.08 | 210,075.5<br>8 | 28,478,14<br>8.43      |

Other statements, including the adjustment of the effective gain/loss on cash flow hedges to the initial recognized amount:

The closing balance of other comprehensive income decreased by CNY 34,652,321.08 or 54.89% compared with the opening balance, which was mainly due to the impact of a decline in the fair value of equity investments during the period.

#### 7.36. Surplus reserves

Unit: CNY

| ltem                       | Opening Balance  | Increase in current period | Decrease in current period | Closing Balance  |
|----------------------------|------------------|----------------------------|----------------------------|------------------|
| Statutory surplus reserves | 1,471,987,769.00 |                            |                            | 1,471,987,769.00 |
| Total                      | 1,471,987,769.00 |                            |                            | 1,471,987,769.00 |

## 7.37. Undistributed profits

Unit: CNY

| ltem   | Current Period    | Previous Period   |
|--|-------------------|-------------------|
| Undistributed profit before adjustment at the end of the last year                   | 33,815,566,574.75 | 26,772,197,213.98 |
| Undistributed profit after adjustment at the beginning of year                       | 33,815,566,574.75 | 26,772,197,213.98 |
| Plus: Net profit attributable to owners of the parent company for the current period | 8,027,538,165.31  | 7,090,426,787.07  |
| Ordinary share dividends payable   | 7,948,733,952.60  | 6,219,148,324.03  |
| Plus: Other transfer in  |                   | 16,215,653.21     |
| Undistributed profits at the end of the period                                       | 33,894,370,787.46 | 27,659,691,330.23 |

## 7.38. Operating revenue and cost of sales

Unit: CNY

| Current Period   |                   | : Period         | Previous Period   |                  |
|------------------|-------------------|------------------|-------------------|------------------|
| ltem             | Revenue           | Cost of sales    | Revenue           | Cost of sales    |
| Primary business | 16,638,234,607.68 | 1,829,724,587.15 | 14,369,036,994.33 | 1,591,479,349.36 |
| Other business   | 266,650,561.70    | 102,349,906.01   | 224,014,779.81    | 108,783,756.32   |
| Total            | 16,904,885,169.38 | 1,932,074,493.16 | 14,593,051,774.14 | 1,700,263,105.68 |

#### Details:

| Contract category Segment 1: Baijiu sales |                   | Total            |                   |                  |
|---|-------------------|------------------|-------------------|------------------|
| Contract category                         | Operating revenue | Cost of sales    | Operating revenue | Cost of sales    |
| Commodity type                            |                   |                  |                   |                  |
| Including:                                |                   |                  |                   |                  |
| Medium and high grade baijiu              | 15,213,367,295.49 | 1,177,762,665.64 | 15,213,367,295.49 | 1,177,762,665.64 |

| Other baijiu               | 1,625,224,060.49  | 733,344,920.01   | 1,625,224,060.49  | 733,344,920.01   |
|----------------------------|-------------------|------------------|-------------------|------------------|
| By operating segment       |                   |                  |                   |                  |
| Including:                 |                   |                  |                   |                  |
| Domestic                   | 16,744,963,428.84 | 1,897,692,734.64 | 16,744,963,428.84 | 1,897,692,734.64 |
| Outbound                   | 93,627,927.14     | 13,414,851.01    | 93,627,927.14     | 13,414,851.01    |
| Market or customer type    |                   |                  |                   |                  |
| Including:                 |                   |                  |                   |                  |
| Contract type              |                   |                  |                   |                  |
| Including:                 |                   |                  |                   |                  |
| Commodity sales contract   | 16,838,591,355.98 | 1,911,107,585.65 | 16,838,591,355.98 | 1,911,107,585.65 |
| By commodity transfer time |                   |                  |                   |                  |
| Including:                 |                   |                  |                   |                  |
| By contract term           |                   |                  |                   |                  |
| Including:                 |                   |                  |                   |                  |
| By sales channel           |                   |                  |                   |                  |
| Including:                 |                   |                  |                   |                  |
| Total                      | 16,838,591,355.98 | 1,911,107,585.65 | 16,838,591,355.98 | 1,911,107,585.65 |

#### Other statements

The Company's main business is the production and sale of baijiu. Revenue is recognised at the point when the Company transfers control of the relevant goods to the customer and fulfils its performance obligations.

Information in relation to the transaction price apportioned to the residual contract performance obligation:

The amount of revenue corresponding to performance obligations of contracts signed but not performed or not fully performed yet was CNY 2,333,010,021.24 at the period-end, among which CNY 2,333,010,021.24 was expected to be recognized in 2024, CNY XXX in XXX and CNY XXX in XXX.

#### 7.39. Business taxes and surcharges

| ltem                                   | Current Period   | Previous Period  |
|--|------------------|------------------|
| Consumption tax                        | 1,569,134,676.20 | 1,203,032,837.64 |
| Urban maintenance and construction tax | 234,395,139.08   | 187,840,939.62   |
| Educational surcharge                  | 101,935,040.80   | 80,502,780.15    |
| Property tax                           | 38,124,428.64    | 39,107,945.82    |
| Land use tax                           | 16,728,210.45    | 17,656,012.34    |
| Stamp duty                             | 14,952,384.57    | 12,043,066.53    |
| Local education surcharge              | 67,956,693.84    | 53,668,728.47    |
| Others                                 | 150,460.39       | 106,664.38       |
| Total                                  | 2,043,377,033.97 | 1,593,958,974.95 |

## 7.40. General and administrative expenses

Unit: CNY

| Item                               | Current Period | Previous Period |
|------------------------------------|----------------|-----------------|
| Employee compensation              | 245,671,985.85 | 234,498,550.74  |
| Depreciation and amortization      | 55,441,149.62  | 56,042,880.60   |
| Management fee and service expense | 30,508,690.11  | 27,605,235.72   |
| Others                             | 173,072,349.73 | 221,732,574.25  |
| Total                              | 504,694,175.31 | 539,879,241.31  |

## 7.41. Selling and distribution expenses

Unit: CNY

| Item                          | Current Period   | Previous Period  |
|-------------------------------|------------------|------------------|
| Advertising promotion expense | 771,086,934.79   | 585,741,219.56   |
| Promotion expense             | 465,935,051.00   | 486,391,918.30   |
| Employee compensation         | 212,055,575.40   | 210,781,737.74   |
| Storage and logistics costs   | 81,048,424.07    | 95,488,340.44    |
| Others                        | 100,167,038.41   | 84,793,614.57    |
| Total                         | 1,630,293,023.67 | 1,463,196,830.61 |

## 7.42. Research and development expenses

Unit: CNY

| ltem  | Current Period | Previous Period |
|---|----------------|-----------------|
| Comprehensive research and development expenses | 75,028,702.85  | 62,914,698.99   |
| Total   | 75,028,702.85  | 62,914,698.99   |

## 7.43. Financial expenses

Unit: CNY

| ltem   | Current Period  | Previous Period |
|--|-----------------|-----------------|
| Interest expenses                            | 266,707,454.54  | 261,543,693.36  |
| Less: Interest income                        | 391,537,705.76  | 384,116,432.10  |
| Losses from currency exchange                | -1,947,832.81   | -5,091,874.65   |
| Handling charges                             | 1,979,786.54    | 1,233,960.31    |
| Amortization of unrecognized financing costs | 523,544.94      | 646,861.65      |
| Total  | -124,274,752.55 | -125,783,791.43 |

#### 7.44. Other income

| ltem              | Current Period | Previous Period |
|-------------------|----------------|-----------------|
| Government grants | 18,852,624.09  | 21,166,337.88   |
| Other refund      | 2,526,666.45   | 2,229,602.28    |
| Total             | 21,379,290.54  | 23,395,940.16   |

#### 7.45. Gain on changes in fair value

Unit: CNY

| ltem                                   | Current Period | Previous Period |
|--|----------------|-----------------|
| Held-for-trading financial assets      | 33,247,170.87  | 32,781,678.42   |
| Held-for-trading financial liabilities | 9,796.97       |                 |
| Total                                  | 33,256,967.84  | 32,781,678.42   |

#### 7.46. Investment income

Unit: CNY

| ltem  | Current Period | Previous Period |
|---|----------------|-----------------|
| Investment income from long-term equity investments under the equity method             | 14,536,085.02  | 70,278,286.49   |
| Investment income gained during the period of holding held-for-trading financial assets | 20,065,193.40  | 2,391,009.80    |
| Investment income from disposal of held-for-trading financial assets                    | -29,871,256.97 | 5,057,632.10    |
| Dividend income gained during the period of holding other equity instrument investment  | 10,709,905.00  | 7,297,266.16    |
| Investment losses from foreign exchange forward transaction                             | -17,362.71     |                 |
| Total   | 15,422,563.74  | 85,024,194.55   |

#### Other statements:

Note 1: There is no major restriction on the repatriation of the Company's investment income.

Note 2: The investment income for the current period decreased by CNY 69,601,630.81 or 81.86% compared with the same period in the previous year, which was mainly due to the impact of a decline in the profitability of the invested unit, Huaxi Securities Co., Ltd.

Including: investment income from long-term equity investments under the equity method:

| morading. In commence in one form of any in commence and of any moraled.  |                |                 |
|---|----------------|-----------------|
| ltem  | Current Period | Previous Period |
| Huaxi Securities Co., Ltd.  | 4,109,114.62   | 54,493,747.57   |
| Luzhou Laojiao Postdoctoral Workstation Technology Innovation Co., Ltd.   | -999,373.92    | -499,830.20     |
| Sichuan Development Liquor Investment Co., Ltd.                           | 2,657.73       | 5,159.39        |
| Sichuan Tongniang Baijiu Industry Technology Research Institute Co., Ltd. | -34,056.17     | 6,025.99        |
| CTS Luzhou Laojiao Cultural Tourism Development Co., Ltd.                 | 11,068,257.58  | 16,273,183.74   |
| Sichuan Tianfu Granary Liquor Industry Co., Ltd.                          | 389,485.18     |                 |
| Total   | 14,536,085.02  | 70,278,286.49   |

Including: dividend income gained during the period of holding other equity instrument investment:

| Item                                | Current Period | Previous Period |
|-------------------------------------|----------------|-----------------|
| North Chemical Industries Co., Ltd. | 78,177.75      | 78,177.75       |

| Guotai Junan Securities Co., Ltd.                 | 4,710,798.80  | 6,241,808.41 |
|---|---------------|--------------|
| Luzhou Bank Co., Ltd.                             | 3,905,280.00  |              |
| China Tourism Group Duty Free Corporation Limited | 2,015,648.45  | 977,280.00   |
| Total   | 10,709,905.00 | 7,297,266.16 |

## 7.47. Credit impairment loss

Unit: CNY

| ltem                                 | Current Period | Previous Period |
|--------------------------------------|----------------|-----------------|
| Bad debt loss of accounts receivable | 704,797.18     | -489,912.75     |
| Bad debt loss of other receivables   | 404,516.63     | 620,074.69      |
| Total                                | 1,109,313.81   | 130,161.94      |

## 7.48. Gains from disposal of assets

Unit: CNY

| ltem   | Current Period | Previous Period |
|--|----------------|-----------------|
| Gains from disposal of non-current assets      | 1,058,795.10   | -477,479.38     |
| Including: Gains from disposal of fixed assets | 1,058,795.10   | 223,832.22      |
| Gains from disposal of intangible assets       |                | -875,599.70     |
| Gains from disposal of use right assets        |                | 174,288.10      |
| Total  | 1,058,795.10   | -477,479.38     |

## 7.49. Non-operating income

Unit: CNY

| ltem   | Current Period | Previous Period | The amount included in the extraordinary gains and losses of the current period |
|--|----------------|-----------------|---|
| Compensation for default                           | 7,708,473.69   | 2,393,459.62    | 7,708,473.69  |
| Gains from damage retirement of non-current assets |                |                 |   |
| Others   | 856,276.18     | 12,086,059.36   | 856,276.18  |
| Total  | 8,564,749.87   | 14,479,518.98   | 8,564,749.87  |

## 7.50. Non-operating costs

| ltem  | Current Period | Previous Period | The amount included in the extraordinary gains and losses of the current period |
|---|----------------|-----------------|---|
| Donation  | 3,617,355.00   | 4,171,120.00    | 3,617,355.00  |
| Losses from damage retirement of non-current assets | 3,177,543.69   | 1,164,068.35    | 3,177,543.69  |
| Others  | 868,760.23     | 1,637,398.60    | 868,760.23  |

| 1 0181 1 7.663.65 | 8.92 6,972,586.95 | 7,663,658.92 |
|-------------------|-------------------|--------------|
|-------------------|-------------------|--------------|

#### 7.51. Income tax expense

#### 7.51.1. Statement of income tax expense

Unit: CNY

| ltem                      | Current Period   | Previous Period  |
|---------------------------|------------------|------------------|
| Current period income tax | 2,463,970,373.02 | 2,041,614,849.97 |
| Deferred income tax       | 406,591,115.54   | 343,744,666.15   |
| Total                     | 2,870,561,488.56 | 2,385,359,516.12 |

#### 7.51.2. Adjustment for accounting profit and income tax expense

Unit: CNY

| Item  | Current Period    |
|---|-------------------|
| Total profit  | 10,916,820,514.95 |
| Income tax expenses determined by statutory/applicable tax rate   | 2,729,205,128.74  |
| Impact from subsidiaries' different tax rates   | -119,188.46       |
| Impact from adjust for impact from income tax expense in previous period  | 88,560,931.51     |
| Impact from non-taxable income  | -12,313,396.55    |
| Impact from non-deductible costs, expenses and losses   | 1,888,330.89      |
| Impact from deductible temporary difference or losses due to unrecognized deferred tax asset in current period                                      | 17,188,300.70     |
| Income tax impact of expected pre-tax deductible amounts of restricted shares in future periods that are less than the recognized cost and expenses | 53,837,666.14     |
| Deduction impact of research and development costs  | -7,686,284.41     |
| Income tax expense  | 2,870,561,488.56  |

#### Other statements

Note: The income tax rate details are provided in Note 6. Taxes.

#### 7.52. Other comprehensive income

Details in Note 7.35. Other comprehensive income.

#### 7.53. Notes to the statement of cash flow

#### 7.53.1. Cash related to operating activities

Cash received from other operating activities

| ltem                        | Current Period | Previous Period |
|-----------------------------|----------------|-----------------|
| Recovery of saving deposits | 200,000.00     | 332,468.26      |
| involving contract disputes | 200,000.00     | 332,400.20      |

| Government grants                 | 16,005,375.97  | 16,936,068.82  |
|-----------------------------------|----------------|----------------|
| Interest income from bank deposit | 335,265,300.54 | 385,402,604.30 |
| Others                            | 103,140,673.60 | 56,582,439.60  |
| Total                             | 454,611,350.11 | 459,253,580.98 |

#### Cash paid for other operating activities

Unit: CNY

| ltem   | Current Period   | Previous Period  |
|--|------------------|------------------|
| Cash paid for expenses                               | 1,392,511,609.29 | 1,185,339,540.00 |
| Cash paid to E-commerce platform as security deposit | 465,085.80       |                  |
| Total  | 1,392,976,695.09 | 1,185,339,540.00 |

#### 7.53.2. Cash related to investing activities

#### Cash received from significant investing activities

Unit: CNY

| Item   | Current Period   | Previous Period  |
|--|------------------|------------------|
| Recovering the principal invested in held-for-trading financial assets | 2,060,000,000.00 | 1,100,000,000.00 |
| Total  | 2,060,000,000.00 | 1,100,000,000.00 |

#### Cash paid for other investing activities

Unit: CNY

| ltem                                | Current Period | Previous Period |
|-------------------------------------|----------------|-----------------|
| Loss on forward exchange settlement | 17,362.71      |                 |
| Total                               | 17,362.71      |                 |

#### Cash paid for significant investing activities

Unit: CNY

| Item   | Current Period   | Previous Period |
|--|------------------|-----------------|
| Cash paid for purchasing long-term assets                  | 344,186,871.61   | 578,623,738.47  |
| Cash paid for purchasing held-for-trading financial assets | 660,000,000.00   | 200,000,000.00  |
| Total  | 1,004,186,871.61 | 778,623,738.47  |

#### 7.53.3. Cash related to financing activities

## Cash paid for other financing activities

| ltem   | Current Period | Previous Period |
|--|----------------|-----------------|
| Cash paid for rent of right-of-use assets  | 4,291,469.02   | 1,117,175.97    |
| Cancellation of residual net assets enjoyed by minority shareholders by subsidiaries | 4,887,500.00   |                 |
| Cash paid for repurchasing restricted shares   | 1,812,735.11   |                 |
| Registration fee for equity incentive stocks   |                | 92.67           |

| Total | 10,991,704.13 | 1,117,268.64 |
|-------|---------------|--------------|
|-------|---------------|--------------|

Changes in liabilities arising from financing activities  $\ oxdots$  Applicable  $\ \Box$  N/A

Unit: CNY

|   | Opening               | Increase in c | urrent period      | Decrease in          | current period     | Closing               |
|---|-----------------------|---------------|--------------------|----------------------|--------------------|-----------------------|
| ltem  | Balance               | Cash change   | Non-cash<br>change | Cash change          | Non-cash<br>change | Balance               |
| Long-term<br>loans<br>(including<br>long-term<br>loans due<br>within one<br>year) | 10,032,679,47<br>8.99 | 2,000,000,000 | 7,028,936.39       | 1,017,679,478<br>.99 |                    | 11,022,028,93<br>6.39 |
| Bonds payable (including bonds payable due within one year)                       | 1,540,141,394<br>.55  |               | 26,737,786.91      | 52,500,000.00        |                    | 1,514,379,181<br>.46  |
| Lease liabilities (including lease liabilities due within one year)               | 27,470,420.36         |               | 14,246,628.95      | 4,291,469.02         | 70,722.94          | 37,354,857.35         |
| Other payables (Repurchase obligations of restricted shares)                      | 616,743,610.5<br>9    |               |                    | 1,812,735.11         | 257,292,487.5<br>0 | 357,638,387.9<br>8    |
| Total   | 12,217,034,90<br>4.49 | 2,000,000,000 | 48,013,352.25      | 1,076,283,683<br>.12 | 257,363,210.4<br>4 | 12,931,401,36<br>3.18 |

## 7.54. Supplementary information to statement of cash flow

## 7.54.1. Supplementary information to statement of cash flow

| ltem   | Current Period   | Previous Period  |
|--|------------------|------------------|
| Reconciliation of net profit to cash flow from operating activities:             |                  |                  |
| Net profit   | 8,046,259,026.39 | 7,121,624,625.63 |
| Plus: Provision for asset impairment   | -1,109,313.81    | -130,161.94      |
| Depreciation of fixed asset, oil and gas assets and productive biological assets | 336,899,433.68   | 291,902,202.19   |
| Depreciation of right-of-use assets  | 4,581,615.90     | 5,971,160.71     |
| Amortization of intangible assets  | 45,676,838.28    | 39,210,901.13    |
| Amortization of long-term deferred   | 297,838.99       | 262,861.76       |

| expense  |                   |                   |
|--|-------------------|-------------------|
| Losses from disposal of fixed assets, intangible assets and other long-term assets (Gains use "-") | -1,058,795.10     | 477,479.38        |
| Losses from retirement of fixed assets (Gains use "-")   |                   |                   |
| Losses from change in fair value (Gains use "-")   | -33,256,967.84    | -32,781,678.42    |
| Financial expenses (Gains use "-")   | -124,274,752.55   | -125,783,791.43   |
| Losses on investments (Gains use "-")  | -15,422,563.74    | -85,024,194.55    |
| Decrease in deferred income tax assets (Increase uses "-")   | 420,177,708.63    | 350,308,835.48    |
| Increase in deferred income tax liabilities (Decrease uses "-")                                    | -13,586,593.09    | -6,554,217.73     |
| Decrease in inventories (Increase use "-")   | -732,279,804.13   | -953,413,761.15   |
| Decrease in operating receivables (Increase use "-")   | 1,934,769,539.42  | 1,792,662,781.41  |
| Increase in operating payables (Decrease use "-")  | -1,642,612,998.46 | -2,750,972,245.43 |
| Others   |                   |                   |
| Net cash flows from operating activities   | 8,225,060,212.57  | 5,647,760,797.04  |
| 2. Significant investing and financing activities not involving cash:                              |                   |                   |
| Conversion of debt into capital  |                   |                   |
| Convertible corporate bonds due within one year  |                   |                   |
| Fixed assets under financing lease   |                   |                   |
| 3.Net change in cash and cash equivalents:   |                   |                   |
| Closing balance of cash  | 35,995,050,518.55 | 30,311,535,608.00 |
| Less: Opening balance of cash  | 25,893,029,277.86 | 17,729,006,591.87 |
| Plus: Closing balance of cash equivalents  |                   |                   |
| Less: Opening balance of cash equivalents  |                   |                   |
| Net change in cash and cash equivalents  | 10,102,021,240.69 | 12,582,529,016.13 |

## 7.54.2. Composition of cash and cash equivalent

| ltem   | Opening Balance   | Closing Balance   |
|--|-------------------|-------------------|
| 1. Cash                                      | 35,995,050,518.55 | 25,893,029,277.86 |
| Including: Cash on hand                      | 24,230.74         | 24,059.24         |
| Unrestricted bank deposit                    | 35,941,194,833.67 | 25,868,408,012.31 |
| Other unrestricted cash and cash equivalents | 53,831,454.14     | 24,597,206.31     |
| Closing balance of cash and cash equivalents | 35,995,050,518.55 | 25,893,029,277.86 |

#### 7.54.3. Monetary funds not classified as cash and cash equivalents

Unit: CNY

| ltem                 | Current Period             | Previous Period | Reason                       |
|----------------------|----------------------------|-----------------|------------------------------|
| Other monetary funds | 10,000,000.00              | 10,000,000.00   | Bank cash deposits for L/G   |
| Bank deposit         | 04 715 240 26              | 21,982,447.95   | Provision for fixed deposit  |
| Barik deposit        | Bank deposit 94,715,340.26 |                 | interest on an accrual basis |
| Bank deposit         |                            | 957,482.18      | Frozen fund by the court     |
| Other monetary funds | 992,930.88                 |                 | Restricted cash deposit in   |
| Other monetary runus | orietary funds 992,930.66  |                 | E-commerce platforms         |
| Total                | 105,708,271.14             | 32,939,930.13   |                              |

#### 7.55. Notes to items of the statements of changes in owners' equity

Notes to the name of "Other" of closing balance at the end of the previous year adjusted and the amount adjusted:

N/A

## 7.56. Foreign currency transactions

#### 7.56.1. Foreign currency transactions

| ltem                           | Closing Balance in Foreign<br>Currency | Exchange Rate | Closing Balance in CNY |
|--------------------------------|--|---------------|------------------------|
| Cash at Bank and on Hand       |  |               | 328,017,727.44         |
| Including: USD                 | 45,673,494.25                          | 7.1268        | 325,505,858.82         |
| EUR                            | 328.05                                 | 7.6617        | 2,513.42               |
| HKD                            | 2,747,269.70                           | 0.91268       | 2,507,378.11           |
| GBP                            | 39.94                                  | 9.0430        | 361.18                 |
| AUD                            | 339.12                                 | 4.7650        | 1,615.91               |
| Accounts Receivable            |  |               | 3,324,013.13           |
| Including: USD                 | 12,241.72                              | 7.1268        | 87,244.29              |
| EUR                            |  |               |                        |
| HKD                            | 3,546,444.36                           | 0.91268       | 3,236,768.84           |
| Long-term Loans                |  |               |                        |
| Including: USD                 |  |               |                        |
| EUR                            |  |               |                        |
| HKD                            |  |               |                        |
| Other Receivables              |  |               | 161,678.92             |
| Including: HKD                 | 177,147.43                             | 0.91268       | 161,678.92             |
| Accounts Payable               |  |               | 556,441.94             |
| Including: USD                 | 7,655.50                               | 7.1268        | 54,559.22              |
| HKD                            | 549,899.99                             | 0.91268       | 501,882.72             |
| Other Payables                 |  |               | 10,977,566.24          |
| Including: HKD                 | 12,027,836.96                          | 0.91268       | 10,977,566.24          |
| Non-current liabilities due    |  |               | 4,060,570.25           |
| within one year Including: USD | 65,549.25                              | 7.1268        | 467,156.39             |

|  | HKD               | 3,937,124.86 | 0.91268 | 3,593,413.86 |
|--|-------------------|--------------|---------|--------------|
|  | Lease liabilities |              |         | 7,031,357.55 |
|  | Including: USD    | 111,964.84   | 7.1268  | 797,951.02   |
|  | HKD               | 6,829,783.20 | 0.91268 | 6,233,406.53 |

# 7.56.2. Description of the foreign business entity, including the important foreign business entity, shall disclose its main foreign business place, bookkeeping standard currency and selection basis, and shall also disclose the reason for the change of the bookkeeping standard currency

#### ☑ Applicable □ N/A

| Company   | Operation site Bookkeep currenc |     | Choosing Reason                    |  |
|---|---------------------------------|-----|------------------------------------|--|
| Luzhou Laojiao International Development (Hong Kong) Co., Ltd.  | Hong Kong, China                | HKD | Currency in the registration place |  |
| Luzhou Laojiao Commercial Development (North America) Co., Ltd. | USA                             | USD | Currency in the registration place |  |
| Mingjiang Co., Ltd.   | USA                             | USD | Currency in the registration place |  |

#### 7.57. Lease

#### 7.57.1. The Company as lessee

☑Applicable □ N/A

Variable lease payments that are not covered in the measurement of the lease liabilities

□Applicable ☑ N/A

Simplified short-term lease or lease expense for low-value assets

☑Applicable □ N/A

The Company uses a simplified approach for short-term leases, where the right-of-use assets and lease liabilities are not recognised. Short-term leases accounted for as expenses in the current period are listed below:

| Item   | H1 2024      | H1 2023      |
|--|--------------|--------------|
| Short-term lease expenses recognised as current profit or loss in the current period using the simplified approach | 4,675,941.94 | 4,541,156.32 |
| Total cash outflows related to leases  | 8,967,410.96 | 5,658,332.29 |

Note: The leased assets of the Company include the buildings and constructions and the land use right involved in operation. The leasing period of land use right is normally 15-30 years and the lease contract of land use right generally includes the renewal option clause.

Circumstances involving sale and leaseback transactions

N/A

#### 7.57.2. The Company as lessor

Operating leases with the Company as lessor

☑ Applicable □ N/A

| ltem   | Rental income | Of which: income related to variable lease payments not included in lease receipts |  |
|--|---------------|--|--|
| Income from rental of buildings, equipment, etc. | 4,992,164.05  |  |  |
| Total  | 4,992,164.05  |  |  |

Finance leases with the Company as lessor

□Applicable ☑ N/A

Undiscounted lease receipts for each of the next five years

□Applicable ☑ N/A

## 7.57.3. Recognition of gain or loss on sales under finance leases with the company as a manufacturer or dealer

□Applicable ☑ N/A

#### 7.58. Others

N/A

## 8. Research and Development Expenditure

Unit: CNY

| ltem  | Current Period | Previous Period |  |  |
|---|----------------|-----------------|--|--|
| Material consumption                                    | 17,183,933.44  | 10,105,796.74   |  |  |
| Research and development and technical services         | 11,932,469.05  | 11,490,697.53   |  |  |
| Share payment expense                                   | 6,131,957.28   | 8,193,497.76    |  |  |
| Other indirect costs                                    | 39,780,343.08  | 33,124,706.96   |  |  |
| Total   | 75,028,702.85  | 62,914,698.99   |  |  |
| Of which: Expensed research and development expenditure | 75,028,702.85  | 62,914,698.99   |  |  |

## 9. Changes in consolidated scope

#### 9.1. Business combination not under common control

#### 9.1.1. Business combination not under common control during current period

There is no business combination not under common control during current period.

#### 9.2. Business combination under common control

#### 9.2.1. Business combination under common control during current period

There is no business combination under common control during current period.

#### 9.3. Reverse purchase

The basic information of the transaction, the basis of the transaction constitutes the reverse purchase, whether the assets and liabilities retained by the listed company constitute the business and its basis, the determination of the merger cost, and the adjustment of the equity amount and its calculation according to the equity transaction:

There is no reverse purchase during current period.

#### 9.4. Disposing subsidiaries

Whether there is a situation of losing control after disposing the investment in the subsidiary only once

□ Yes ☑No

Whether there is a situation of disposing the investment in the subsidiary through several transactions step by step and losing control during the period

□ Yes ☑No

## 9.5. Consolidated scope changes due to other reasons

Explain other reasons for changing consolidated scope (such as establishing a new subsidiary, liquidating a subsidiary) and its related situation:

No

#### 9.6. Other

No

#### 10. Interests in other entities

#### 10.1. Interests in subsidiaries

#### 10.1.1. Group composition

| Name of  | Name of Registered |                      | Place of     | Nature of                               | Shareholding Proportion |          | Acquisition   |
|--|--------------------|----------------------|--------------|---|-------------------------|----------|---|
| Subsidiaries   | capital            | business<br>location | registration |   | Direct                  | Indirect | method  |
| Luzhou<br>Laojiao<br>Brewing<br>Co., Ltd.                                    | 310,500,00<br>0.00 | Luzhou               | Luzhou       | Baijiu<br>manufactur<br>e and sales     | 100.00%                 |          | Investment  |
| Luzhou Red<br>Sorghum<br>Modern<br>Agricultural<br>Developme<br>nt Co., Ltd. | 10,000,000.        | Luzhou               | Luzhou       | Agricultural product planting and sales |                         | 60.00%   | Business<br>combination<br>under<br>common<br>control |
| Luzhou<br>Laojiao<br>Sales Co.,<br>Ltd.                                      | 100,000,00         | Luzhou               | Luzhou       | Baijiu sales                            | 100.00%                 |          | Investment  |

| Luzhou<br>Laojiao<br>Nostalgic<br>Liquor<br>Marketing<br>Co., Ltd.                             | 5,000,000.0<br>0  | Luzhou    | Luzhou    | Baijiu sales                                 |         | 100.00% | Investment |
|--|-------------------|-----------|-----------|--|---------|---------|------------|
| Luzhou Laojiao Selected Supply Chain Manageme nt Co., Ltd.                                     | 10,000,000.<br>00 | Luzhou    | Luzhou    | Baijiu sales                                 |         | 100.00% | Investment |
| Guangxi Luzhou Laojiao Imported Liquor Industry Co., Ltd.                                      | 10,000,000.<br>00 | Qinzhou   | Qinzhou   | Red wine production and sales                |         | 100.00% | Investment |
| Luzhou<br>Dingli<br>Liquor<br>Industry<br>Co., Ltd.  | 5,000,000.0<br>0  | Luzhou    | Luzhou    | Baijiu sales                                 |         | 100.00% | Investment |
| Luzhou<br>Laojiao<br>Qiankun<br>Cheteau<br>Custom<br>Liquor<br>Sales Co.,<br>Ltd. <sup>2</sup> | 5,000,000.0       | Luzhou    | Luzhou    | Baijiu sales                                 |         | 100.00% | Investment |
| Luzhou<br>Laojiao<br>New Liquor<br>Industry<br>Co., Ltd.                                       | 5,000,000.0       | Luzhou    | Luzhou    | Baijiu sales                                 |         | 100.00% | Investment |
| Luzhou<br>Laojiao I &<br>E Co., Ltd.   | 3,000,000.0       | Luzhou    | Luzhou    | Liquor import and export trade               |         | 100.00% | Investment |
| Luzhou<br>Laojiao<br>Boda Liquor<br>Industry<br>Marketing<br>Co., Ltd.                         | 120,000,00        | Luzhou    | Luzhou    | Baijiu sales                                 |         | 75.00%  | Investment |
| Luzhou<br>Laojiao<br>Fruit Wine<br>Industry<br>Co., Ltd.                                       | 50,000,000.<br>00 | Luzhou    | Luzhou    | Fruit wine sales                             |         | 41.00%  | Investment |
| Mingjiang<br>Co., Ltd.<br>(USD)  | 6,000,000.0<br>0  | America   | America   | Baijiu sales                                 |         | 54.00%  | Investment |
| Luzhou<br>Laojiao<br>Internationa<br>I Trade<br>(Hainan)<br>Co., Ltd.                          | 20,000,000.       | Hainan    | Hainan    | Food import and export                       |         | 100.00% | Investment |
| Luzhou<br>Pinchuang<br>Technology<br>Co., Ltd.   | 50,000,000.<br>00 | Luzhou    | Luzhou    | Technology<br>developmen<br>t and<br>service | 100.00% |         | Investment |
| Luzhou<br>Laojiao  | 10,000.00         | Hong Kong | Hong Kong | Liquor sales                                 | 55.00%  |         | Investment |

| Internationa I Developme nt (Hong Kong) Co., Ltd. (HKD)                |                    |         |         |  |         |         |   |
|--|--------------------|---------|---------|--|---------|---------|---|
| Luzhou Laojiao Commercial Developme nt (North America) Co., Ltd. (USD) | 500,000.00         | America | America | Business<br>developmen<br>t                  |         | 100.00% | Investment  |
| Luzhou<br>Laojiao<br>Electronic<br>Commerce<br>Co., Ltd.               | 60,000,000.<br>00  | Luzhou  | Luzhou  | Liquor sales                                 | 90.00%  |         | Investment  |
| Luzhou<br>Laojiao<br>Whitail<br>Liquor<br>Industry<br>Co., Ltd.        | 10,000,000.        | Luzhou  | Luzhou  | Liquor sales                                 |         | 35.00%  | Investment  |
| Luzhou<br>Laojiao<br>Health<br>Liquor<br>Industry<br>Co., Ltd.         | 10,000,000.        | Luzhou  | Luzhou  | Health care liquor manufactur e and sales    | 100.00% |         | Business<br>combination<br>under<br>common<br>control |
| Luzhou<br>Laojiao<br>Health<br>Sales Co.,<br>Ltd.                      | 5,000,000.0<br>0   | Luzhou  | Luzhou  | Health care liquor sales                     |         | 100.00% | Business<br>combination<br>under<br>common<br>control |
| Luzhou<br>Laojiao<br>New Retail<br>Co., Ltd.                           | 50,000,000.<br>00  | Luzhou  | Luzhou  | Baijiu sales                                 | 40.00%  | 60.00%  | Investment  |
| Luzhou<br>Laojiao<br>Technology<br>Innovation<br>Co., Ltd.             | 500,000,00<br>0.00 | Chengdu | Chengdu | Technology<br>developmen<br>t and<br>service | 40.00%  | 60.00%  | Investment  |

# 10.1.2. Important non-wholly-owned subsidiaries

Unit: CNY

| Name of subsidiary  | Proportion of share holdings of non-Controlling shareholders | Gains and losses<br>attributable to non-<br>Controlling<br>shareholders during<br>current period | Dividends paid to<br>non-controlling<br>shareholders during<br>current period | Closing balance of non-controlling shareholders interest |
|---|--|--|---|--|
| Luzhou Laojiao Boda<br>Liquor Industry<br>Marketing Co., Ltd. | 25.00%   | 22,346,879.34  |   | 84,190,751.63  |

# 10.1.3. Major financial information of important non-wholly-owned subsidiaries

| Name | Closing Balance | Opening Balance |
|------|-----------------|-----------------|

| of<br>subsid<br>iary  | Curre<br>nt<br>assets  | Non-<br>curren<br>t<br>assets | Total<br>assets        | Curre<br>nt<br>liabiliti<br>es | Non-<br>curren<br>t<br>liabiliti<br>es | Total<br>liabiliti<br>es | Curre<br>nt<br>assets  | Non-<br>curren<br>t<br>assets | Total<br>assets        | Curre<br>nt<br>liabiliti<br>es | Non-<br>curren<br>t<br>liabiliti<br>es | Total<br>liabiliti<br>es |
|---|------------------------|-------------------------------|------------------------|--------------------------------|--|--------------------------|------------------------|-------------------------------|------------------------|--------------------------------|--|--------------------------|
| Luzho u Laojia o Boda Liquor Indust ry Marke ting Co., Ltd. | 487,2<br>11,86<br>7.70 |                               | 487,2<br>11,86<br>7.70 | 150,4<br>48,86<br>1.19         |  | 150,4<br>48,86<br>1.19   | 569,3<br>77,54<br>4.62 |                               | 569,3<br>77,54<br>4.62 | 322,0<br>02,05<br>5.47         |  | 322,0<br>02,05<br>5.47   |

Unit: CNY

|   |                    | Current           | Period                               |                     | Previous Period    |                   |                                      |                     |
|---|--------------------|-------------------|--------------------------------------|---------------------|--------------------|-------------------|--------------------------------------|---------------------|
| Name of subsidiary  | Operating revenue  | Net profit        | Total<br>comprehe<br>nsive<br>income | Operating cash flow | Operating revenue  | Net profit        | Total<br>comprehe<br>nsive<br>income | Operating cash flow |
| Luzhou<br>Laojiao<br>Boda<br>Liquor<br>Industry<br>Marketing<br>Co., Ltd. | 644,192,6<br>36.94 | 89,387,51<br>7.36 | 89,387,51<br>7.36                    | 1,123,016.<br>74    | 175,125,5<br>21.07 | 23,848,57<br>6.35 | 23,848,57<br>6.35                    | 22,046,02<br>3.55   |

# 10.1.4. Significant restrictions on using the assets and liquidating the liabilities of the Company

N/A

# 10.1.5. Financial support or other supports provided to structural entities incorporated into the scope of consolidated financial statements

N/A

# 10.2. The transaction of the company with its owner's equity share changing but the company still controls the subsidiary

# 10.2.1. Note to the owner's equity share changed in subsidiary

N/A

# 10.2.2. The transaction's influence on the equity of non-controlling interests and the owner's equity attributable to the company as the parent

N/A

# 10.3. Interests in joint ventures and associates

#### 10.3.1. Important joint ventures and associates

| Name of joint          | Major                | Place of     | Place of Business |        | Shareholding proportion |                      |  |
|------------------------|----------------------|--------------|-------------------|--------|-------------------------|----------------------|--|
| venture/associ<br>ates | business<br>location | registration | nature            | Direct | Indirect                | Accounting<br>Method |  |
| Important joint        |                      |              |                   |        |                         |                      |  |
| ventures:              |                      |              |                   |        |                         |                      |  |
| none                   |                      |              |                   |        |                         |                      |  |
| Important              |                      |              |                   |        |                         |                      |  |
| associates:            |                      |              |                   |        |                         |                      |  |
| Huaxi                  | Chengdu,             | Chengdu,     |                   |        |                         |                      |  |
| Securities             | Sichuan              | Sichuan      | Securities        | 10.39% |                         | Equity method        |  |
| Co., Ltd.              | Sicriuari            | Sicriuari    |                   |        |                         |                      |  |

Notes to holding proportion in joint venture or associated enterprise different from voting proportion:

Basis of holding less than 20% of the voting rights but has a significant impact or holding 20% or more voting rights but does not have a significant impact:

The Company has the substantive decision-making power, so the Company still has significant influence on Huaxi Securities.

# 10.3.2. Major financial information of important associates

|                         | Closing Balance/Amount in current period | Opening Balance/Amount in previous period |  |
|-------------------------|--|---|--|
|                         | Huaxi Securities Co., Ltd.               | Huaxi Securities Co., Ltd.                |  |
| Current assets          | 77,603,293,812.01                        | 80,257,215,749.71                         |  |
| Non-current assets      | 6,587,840,741.53                         | 8,633,260,818.24                          |  |
| Total assets            | 84,191,134,553.54                        | 88,890,476,567.95                         |  |
| Current liabilities     | 42,438,842,428.27                        | 47,013,859,718.97                         |  |
| Non-current liabilities | 18,882,548,369.66                        | 19,074,441,893.35                         |  |

| Total liabilities  | 61,321,390,797.93 | 66,088,301,612.32 |
|--|-------------------|-------------------|
| Non-controlling shareholder interest   | 15,704,631.42     | 17,277,841.64     |
| Shareholder interest attributable to parent company                            | 22,854,039,124.19 | 22,784,897,113.99 |
| Share of net assets calculated based on shareholding proportion                | 2,376,166,376.21  | 2,363,882,349.03  |
| Adjusted   |                   |                   |
| Goodwill   |                   |                   |
| Unrealized profits of internal transactions                                    |                   |                   |
| Others   | 167,466,735.90    | 167,466,735.90    |
| Book value of equity investments in associate companies                        | 2,541,828,310.04  | 2,535,630,372.30  |
| Fair value of equity investments in associate companies that have public quote | 1,797,957,238.96  | 2,117,169,677.44  |
| Operating revenue  | 1,413,115,470.65  | 2,021,251,360.10  |
| Net profit   | 37,975,534.90     | 522,815,192.43    |
| Net profit from discontinued operation   |                   |                   |
| Other comprehensive income   | 160,843,265.08    | 22,891,885.56     |
| Total comprehensive income   | 198,818,799.98    | 545,707,077.99    |
| Dividends from associate companies this year                                   | 0.00              | 0.00              |

# 10.3.3. Financial information summarized of unimportant joint ventures and associate companies

Unit: CNY

|  | Closing Balance/Amount in current period | Opening Balance/Amount in previous period |
|--|--|---|
| Joint ventures:  |  |   |
| Total following items calculated on the basis of shareholding proportion |  |   |
| Associate companies:   |  |   |
| Total book value of investments  | 185,756,308.01                           | 172,624,461.20                            |
| Total following items calculated on the basis of shareholding proportion |  |   |
| Net profit   | -4,006,494.78                            | 2,204,555.93                              |
| Total comprehensive income   | -4,006,494.78                            | 2,204,555.93                              |

# Other statements:

Unimportant associate companies refer to Luzhou Laojiao Postdoctoral Workstation Technology Innovation Co., Ltd., Sichuan Development Liquor Investment Co., Ltd., Sichuan Tongniang Baijiu Industry Technology Research Institute Co., Ltd., Sichuan Tianfu Granary Liquor Industry Co., Ltd. and CTS Luzhou Laojiao Cultural Tourism Development Co., Ltd.

# 10.3.4. Notes to the significant restrictions on the ability of joint ventures or associate companies to transfer funds to the Company

None

# 10.3.5. The excess loss of joint ventures or associate companies

None

## 10.3.6. The unrecognized commitment related to investment to joint ventures

None

# 10.3.7. Contingent liabilities related to investment to joint ventures or associate companies

None

# 11. Government grants

# 11.1. Government grants recognized at the end of the reporting period at the amount receivable

□Applicable ☑ N/A

Reasons for failing to receive government grants in the estimated amount at the estimated point in time

□Applicable ☑ N/A

# 11.2. Liability items involving government grants

☑Applicable □ N/A

Unit: CNY

| ltem            | Opening<br>Balance | Increase in current period | Non-<br>operating<br>income in<br>current<br>period | Other income in current period | Other changes | Closing<br>Balance | Related to assets/income |
|-----------------|--------------------|----------------------------|---|--------------------------------|---------------|--------------------|--------------------------|
| Deferred income | 27,772,083.<br>74  | 2,560,000.0<br>0           |   | 5,412,230.7<br>3               |               | 24,919,853.<br>01  | Related to assets        |
| Total           | 27,772,083.<br>74  | 2,560,000.0                |   | 5,412,230.7<br>3               |               | 24,919,853.<br>01  |                          |

## 11.3. Government grants recognized as current profit or loss

☑Applicable □ N/A

| ltem                  | Amount in current period | Amount in previous period |
|-----------------------|--------------------------|---------------------------|
| Other income          | 18,852,624.09            | 21,166,337.88             |
| Non-operating revenue |                          |                           |

| Total | 18.852.624.09  | 21.166.337.88 |
|-------|----------------|---------------|
| 10141 | 10,002,02 1100 | 21,100,001.00 |

Other statements:

The detailed list of liability items related to government grants can be found in Note 7.31.2.

The specific details of government grants included in current profit or loss are provided in Note 7.44.

## 12. Risks related to financial instruments

# 12.1. Various types of risks arising from financial instruments

The Company's primary financial instruments include monetary capital, trading financial assets, accounts receivable, receivables financing, receivables other than tax refundable, other equity instruments, held-for-trading financial liabilities, bills payable, accounts payable, other payables, lease liabilities, some other current liabilities and loans. A detailed description of each financial instrument is set out in Note V and notes to the Consolidated Financial Statement.

Risks related to these financial instruments, and risk management policies the Company has adopted to reduce these risks are described as follows. The Company management manages and monitors the risk exposure to ensure the above risks are controlled in a limited scope.

The Company adopts sensitivity analysis technology to analyze the possible impact of reasonable and possible changes of risk variables on current profits/losses or shareholders' equity. As any risk variable rarely changes in isolation, and the correlation between variables will have a significant effect on the final impact amount of the change of a risk variable, the following content is based on the assumption that the change of each variable is independent.

Risk management objective: The Company strikes an appropriate balance between risk and return, and strives to minimize the negative impact of risk on the Company's operating performance and maximize the interests of shareholders and other equity investors.

Risk management policy: The Board of Directors shall be responsible for planning and establishing a risk management framework, formulating risk management policies and related guidelines, and supervising the implementation of risk management measures. The Risk Management Committee shall carry out risk management through close collaboration (including the identification, evaluation and avoidance of relevant risks) with other business units of the Company in accordance with the policies approved by the Board of Directors. The internal audit department shall conduct regular audits on risk management controls and procedures and report the results to the Audit Committee.

The Company has formulated risk management policies to identify and analyze the risks it faces, clarifying specific risks and covering many aspects such as credit risk, liquidity risk and market risk management. On a regular basis, the Company evaluates the specific marketing environment and various changes in the Company's business operations to determine whether any risk management policy and system should be updated. The Company diversifies the risks to financial instruments through appropriately diversified investments and business portfolios, and reduces the risk of concentration in any single industry, specific geographic area or specific counterparty by formulating appropriate risk management policies.

#### 12.1.1. Credit risk

Credit risk refers to the risk that one party to a financial instrument cannot perform its obligations, causing financial losses to the other party. The Company only trades with recognized, reputable, and large third parties. In accordance with the Company's policy, the terms of sale with customers are based on transactions of payment before delivery, with only a small amount of credit transactions, and credit review for all customers who require credit to trade. In addition, the Company continuously monitors and controls the balance of the receivables to ensure that the Company does not face significant bad debt risks. In addition, the Company makes full provision for expected credit losses at each balance sheet date based on the collection of receivables. Therefore, the Company's management believes that the Company's credit risk has been greatly reduced.

The Company's working capital is deposited in banks with high credit rating, so the credit risk of working capital is low.

The Company's risk exposures are spread across multiple contract parties and customers in multiple geographies, with customers in the commerce industry in addition to the alcohol distribution industry (the main industry). No systemic risk has been identified in the relevant industries. Therefore, the Company has no significant credit concentration risk. As at 30 June 2024, the balance of the top five customers of the Company's accounts receivable amounted to CNY 4,125,500, accounting for 88.61% of the balance of the Company's accounts receivable.

#### 12.1.2. Liquidity risk

Liquidity risk refers to the risk unable to obtain sufficient funds in time to meet business development needs or to repay debts due and other payment obligations. The Company has sufficient working capital. The liquidity risk is extremely small. The Company's objective is to use a variety of financing instruments such as bank clearing, bank loans and issuing corporate bonds to maintain a balance between financing sustainability and flexibility. As at 30 June 2024, the Company has been able to meet its own continuing operation requirements through the use of cash flow from operations.

The analysis of the financial liabilities held by the Company based on the maturity period of the undiscounted remaining contractual obligations is as follows:

|  |                      |                                | Closing E            | Balance         |                 |                 |
|--|----------------------|--------------------------------|----------------------|-----------------|-----------------|-----------------|
| ltem   | Book value           | Contract amount not discounted | Within 1 year        | 1-2 years       | 2-3 years       | Over 3 years    |
| Account<br>s<br>payable  | 2,162,821,537.6<br>4 | 2,162,821,537.6<br>4           | 2,162,821,537.6<br>4 |                 |                 |                 |
| Other payable  | 849,638,890.46       | 849,638,890.46                 | 849,638,890.46       |                 |                 |                 |
| Non-<br>current<br>liabilities<br>due<br>within<br>one<br>year | 1,555,342,077.2<br>3 | 1,555,342,077.2<br>3           | 1,555,342,077.2<br>3 |                 |                 |                 |
| Long-  | 10,990,000,000.      | 10,990,000,000.                |                      | 8,260,500,000.0 | 1,509,500,000.0 | 1,220,000,000.0 |

| term<br>loans        | 00                    | 00                    |                      | 0                    | 0                    | 0                    |
|----------------------|-----------------------|-----------------------|----------------------|----------------------|----------------------|----------------------|
| Lease<br>liabilities | 28,420,897.97         | 31,516,780.78         |                      | 9,691,153.91         | 7,456,393.91         | 14,369,232.96        |
| Total                | 15,586,223,403.<br>30 | 15,589,319,286.<br>11 | 4,567,802,505.3<br>3 | 8,270,191,153.9<br>1 | 1,516,956,393.9<br>1 | 1,234,369,232.9<br>6 |

#### 12.1.3. Market risk

# ① Foreign exchange risk

The foreign exchange risk refers to the risk of loss due to exchange rate changes. Apart from the three subsidiaries of the Company which make purchases and sales in USD and HKD, the other major business activities are denominated and settled in CNY. The Company closely monitors the impact of exchange rate fluctuations on its foreign exchange risk, and actively tracks the scale of foreign currency transactions, as well as foreign currency assets and liabilities, to minimise exposure to exchange rate risks. In order to hedge risks in the foreign exchange market, prevent adverse effects from significant fluctuations in exchange rates, control financial expenses and reduce exchange rate risks in overseas operations, the Company's subsidiary, Hong Kong Company, has engaged in forward foreign exchange contract transactions. As at 30 June 2024, the Company's assets and liabilities are mainly in CNY balance. At present, the Company's management considers the impact of changes in foreign exchange risk on the Company's financial statements to be less.

#### 2 Rate risk

The Company's interest rate risk mainly arises from the long-term loans from banks. Financial liabilities based on the floating interest rate will cause the cash flow interest rate risk to the Company, and financial liabilities based on the fixed interest rate the fair value interest rate risk. The Company will determine the corresponding proportion between the contracts with fixed interest rate and those with floating interest rate in combination with current market condition.

#### ③ Other price risks

Other price risk refers to the risk of fluctuation caused by market price changes other than foreign exchange risk and interest rate risk, whether these changes are caused by factors related to a single financial instrument or its issuer or all similar financial instruments traded in the market. Other price risks faced by the Company mainly come from held-for-trading financial assets and investments in other equity instruments measured at fair value.

# 13. Fair value disclosure

## 13.1. Closing fair value of assets and liabilities measured at fair value

| ltem   | Closing fair value |         |         |        |  |  |  |
|--|--------------------|---------|---------|--------|--|--|--|
| item   | Level 1            | Level 2 | Level 3 | Total  |  |  |  |
| Continuous     measurement at fair     value |                    |         |         |        |  |  |  |
| 1.1 Held-for-trading financial assets        |                    |         | 697.84  | 697.84 |  |  |  |
| 1.1.1 Financial assets measured at           |                    |         | 697.84  | 697.84 |  |  |  |

| fair value with their<br>changes included<br>into current<br>profits/losses |                |                  |                  |
|---|----------------|------------------|------------------|
| 1.1.1.4 Forward exchange  |                | 697.84           | 697.84           |
| 1.3 Investments in other equity instruments                                 | 302,114,982.30 | 33,257,910.65    | 335,372,892.95   |
| 1.6 Accounts receivable financing   |                | 4,088,985,516.61 | 4,088,985,516.61 |
| Total assets continuously measured at fair value                            | 302,114,982.30 | 4,122,244,125.10 | 4,424,359,107.40 |
| Discontinuous     measurement at fair     value                             |                | <br>             |                  |

# 13.2. Determination basis of the market value of items measured continuously and discontinuously within Level 1 of the fair value hierarchy

The listed companies in mainland China determine the fair value of other equity instrument investment according to the closing price on the last trading day of Shenzhen Stock Exchange or Shanghai Stock Exchange at the period-end. The companies listed in Hong Kong determine the fair value of other equity instrument investment according to the closing price of Hong Kong Dollar on the last trading day of Hong Kong Stock Exchange at the period-end and the median price of CNY exchange rate disclosed on the same day by China Foreign Exchange Trade System.

# 13.3. Valuation technique adopted and nature and amount determination of important parameters for continuously and discontinuously within Level 2 of the fair value hierarchy

None

# 13.4. Valuation technique adopted and nature and amount determination of important parameters for continuously and discontinuously within Level 3 of the fair value hierarchy

Trading financial assets: The fair value is measured based on market quotations for similar types of instruments.

Accounts receivable financing: As the timing and price of bills discounted may not be reliably estimated due to the short maturity of the bills all being less than one year and the endorsement of the negotiable bills being valued at book value, the Company measures the bills receivable at their book value as a reasonable estimate of fair value.

Other equity instrument investment: Due to no significant changes in business environment, business

condition and financial situation of invested companies, the Company shall measure the fair value according to the lower one between investment cost and the share of net assets enjoyed by invested companies on the base date as the reasonable estimation.

# 13.5. Continuous fair value measurement items at level 3, adjustment between the beginning carrying value and the ending carrying value and sensitivity analysis on unobservable parameters

None

13.6. Explain the reason for conversion and the policy governing when the conversion happens if conversion happens among continuous fair value measurement items at different level

None

13.7. Changes in valuation techniques in the reporting period and reasons for the changes

None

13.8. Fair value of financial assets and liabilities not measured at fair value

None

# 14. Related parties and related party transactions

## 14.1. The parent company of the Company

| Parent company                    | Registration place | Business nature Registered capital |                      | Shareholding proportion by the parent company | Voting rights proportion by the parent company |
|-----------------------------------|--------------------|------------------------------------|----------------------|---|--|
| Luzhou Laojiao<br>Group Co., Ltd. | Luzhou, Sichuan    | Investment and asset management    | 2,798,818,800.0<br>0 | 25.97%  | 50.83%   |

Statements for situation of parent company:

The reason for the inconsistency between the shareholding proportion and voting rights proportion by the parent company is that on 23 May 2024, Laojiao Group and XingLu Investment Group renewed again the concerted action agreement which is valid as of 1 June 2024 and ends on 31 May 2027. The agreement: when the parties in deal with the Company's business development and make decisions by shareholders meeting and board of directors according to the company law and other relevant laws and regulations and the articles of association, the parties should adopt the consistent actions. During the effective period of this agreement, before any party submits proposals involving the major issues of the Company's business development to the shareholders meeting or exercise the voting rights at the shareholders meeting and the board of directors, the internal coordination for relevant proposals and voting events shall be conducted by persons acting in concert. If there are

different opinions, it will be subject to Laojiao Group's opinion.

The nature of parent company: Limited liability company (state-owned): Registration place: Ai Rentang Square, China Baijiu Golden Triangle Liquor Industry Park, Luzhou, Sichuan Province; Business Scope: General project: Social economy consulting services; business management consulting; financial consulting; business headquarters management; import and export agency; trade brokerage; crops planting services; trees planting operation; elder care services; tourism development project planning and consulting; technical agency services; engineering and technological research and experimental development; display device manufacturing; supply chain management services; technical services, technical development, technical consulting, technical communication, technical transfer, and technical promotion; domestic freight transport agency; equity fund-invested asset management services, passenger ticket agent and business agency service. It shall also include licensed projects (business activities can be carried out legally and independently with business license in addition to projects that must be approved by law); Agency bookkeeping: career intermediary activities; food production; food sales; medical services. (business activities that require approval in accordance with laws can be carried out upon approval of relevant authorities, and the specific business projects shall be subject to the approval document or license of relevant departments)

The final control party of the Company is SASAC of Luzhou.

# 14.2. Subsidiaries of the Company

For details please see Note 10.1. Interests in subsidiaries.

# 14.3. Joint ventures and associates of the Company

For details please see Note 10.3. Interests in joint ventures and associates.

Other statements

There are no other joint ventures or associates that have related party transactions with the Company in the current period or in the previous period and result in balance.

# 14.4. Other related party of the Company

| Name of Other Related Party                                     | Relationship with the Company                              |
|---|--|
| Luzhou Jiachuang Liquor Supply Chain Management Co., Ltd.       | The same parent company                                    |
| Sichuan Lianzhong Supply Chain Service Co., Ltd.                | The same parent company                                    |
| Guangzhou Zhongying Gongyuan Energy Saving Technology Co., Ltd. | Sub-subsidiary of parent company                           |
| Luzhou Yuanhai Lianzhong Supply Chain Co., Ltd.                 | Sub-subsidiary of parent company                           |
| Luzhou Sanrenxuan Liquor Industry Co., Ltd.                     | Joint venture of parent company                            |
| CTS Luzhou Laojiao Cultural Tourism Development Co., Ltd.       | Joint venture  |
| Luzhou XingLu Water (Group) Co., Ltd.                           | Subsidiary of the second largest shareholder               |
| Luzhou XingLu Property Management Co., Ltd.                     | Subsidiary of the second largest shareholder               |
| Luzhou Public Transport Group Co., Ltd.                         | Subsidiary of the second largest shareholder               |
| Sichuan Meihe Winery Industry Co., Ltd.                         | Minority shareholder of the subsidiary Fruit Wine Industry |
| Other subsidiaries of Luzhou Laojiao Group Co., Ltd.            | Other subsidiary of parent company                         |

# 14.5. Related transactions

# 14.5.1. Related transactions of purchase and sales of goods / rendering and receipt of services

Table of purchase of goods / receipt of services

Unit: CNY

| Name of Related<br>Party  | Transaction  | Amount in current period | Approved trading amount | Whether over approved trading amount | Amount in previous period |
|---|--|--------------------------|-------------------------|--------------------------------------|---------------------------|
| Receipt of services:  |  |                          |                         |                                      |                           |
| Luzhou XingLu<br>Investment<br>Group Co., Ltd.<br>and its other<br>subsidiaries | Property service, advertising service, etc.  | 12,009,761.14            |                         |                                      | 13,051,954.87             |
| Laojiao Group<br>and its other<br>subsidiaries                                  | Training, accommodation, warehousing, transportation services and property costs, etc. | 28,060,346.21            |                         |                                      | 24,310,894.35             |
| CTS Luzhou<br>Laojiao Cultural<br>Tourism<br>Development<br>Co., Ltd.           | Conference fees,<br>travel service<br>fee, etc.  | 756,487.33               |                         |                                      | 4,694,551.04              |
| Purchase of goods:  |  |                          |                         |                                      |                           |
| Laojiao Group<br>and its other<br>subsidiaries                                  | Raw materials,<br>water, power,<br>etc.  | 173,569,090.18           |                         |                                      | 92,192,358.30             |
| Luzhou XingLu<br>Investment<br>Group Co., Ltd.<br>and its other<br>subsidiaries | Gas, water   | 8,014,683.80             |                         |                                      | 7,936,512.69              |
| Total   |  | 222,410,368.66           |                         |                                      | 142,186,271.25            |

Table of sales of goods and rendering of service

| Name of Related Party                                     | Transaction  | Amount in current period | Amount in previous period |
|---|--------------|--------------------------|---------------------------|
| Sales of goods:   |              |                          |                           |
| Laojiao Group and its subsidiaries                        | Liquor, etc. | 6,239,724.87             | 25,081,222.00             |
| CTS Luzhou Laojiao Cultural Tourism Development Co., Ltd. | Liquor       | 44,376,913.68            | 36,413,711.34             |

| Luzhou Sanrenxuan Liquor Industry Co., Ltd.         | Liquor | 5,106,000.00  | 1,572,136.80  |
|---|--------|---------------|---------------|
| Sichuan Tianfu Granary<br>Liquor Industry Co., Ltd. | Liquor | 1,532,509.47  |               |
| Total   |        | 57,255,148.02 | 63,067,070.14 |

# 14.5.2. Related party leasing

The Company as lessor:

Unit: CNY

| Name of lessee                     | Name of lessee Type of leased asset |              | Leasing income recognized during previous period |  |
|------------------------------------|-------------------------------------|--------------|--|--|
| Laojiao Group and its subsidiaries | House lease                         | 2,644,640.00 | 1,070,040.00                                     |  |
| Total                              |                                     | 2,644,640.00 | 1,070,040.00                                     |  |

The Company as lessee:

Unit: CNY

| Name<br>of<br>lessor                            | Type<br>of       | Rental expenses<br>of short-term<br>lease simplified<br>treated and low-<br>value asset lease<br>(if applicable) |   | Variable lease payments not included in the measurement of lease liabilities (if applicable) |   | Paid rent                          |   | Income expense<br>of lease liabilities<br>undertaken |   | Increased use right assets         |   |
|---|------------------|--|---|--|---|------------------------------------|---|--|---|------------------------------------|---|
|   | assets<br>leased | Amoun<br>t in<br>current<br>period   | Amoun<br>t in<br>previo<br>us<br>period | Amoun<br>t in<br>current<br>period   | Amoun<br>t in<br>previo<br>us<br>period | Amoun<br>t in<br>current<br>period | Amoun<br>t in<br>previo<br>us<br>period | Amoun<br>t in<br>current<br>period                   | Amoun<br>t in<br>previo<br>us<br>period | Amoun<br>t in<br>current<br>period | Amoun<br>t in<br>previo<br>us<br>period |
| Laojiao<br>Group<br>and its<br>subsidi<br>aries | House<br>lease   |  |   |  |   | 1,751,<br>897.99                   | 446,32<br>8.00                          |  |   |                                    |   |

# 14.5.3. Key management compensation

Unit: CNY

| ltem                        | Amount in current period | Amount in previous period |
|-----------------------------|--------------------------|---------------------------|
| Key management compensation | 3,494,377.65             | 3,760,964.30              |

# 14.5.4. Other related transactions

N/A

# 14.6. Receivables and payables of related parties

## 14.6.1. Receivables

|             |                             | Closing      | Balance                | Opening      | Balance                |
|-------------|-----------------------------|--------------|------------------------|--------------|------------------------|
| ltem        | Related party               | Book value   | Provision for bad debt | Book value   | Provision for bad debt |
|             | Sichuan Meihe               |              |                        |              |                        |
| Prepayment  | Winery Industry             | 2,961,479.50 |                        | 2,961,479.50 |                        |
|             | Co.,Ltd.                    |              |                        |              |                        |
|             | CTS Luzhou                  |              |                        |              |                        |
| Dropovenont | Laojiao Cultural<br>Tourism | 120 726 00   |                        | E40 006 00   |                        |
| Prepayment  | Development                 | 128,736.00   |                        | 518,886.00   |                        |
|             | Co., Ltd.                   |              |                        |              |                        |
|             | Luzhou XingLu               |              |                        |              |                        |
| Prepayment  | Water (Group)               | 808,408.73   |                        | 705,446.15   |                        |
|             | Co., Ltd.                   |              |                        |              |                        |
| D           | Luzhou Laojiao              | 4 007 404 70 |                        | 0.500.754.07 |                        |
| Prepayment  | Group Co., Ltd.             | 4,087,461.73 |                        | 3,522,751.07 |                        |
|             | Luzhou Public               |              |                        |              |                        |
| Prepayment  | Transport Group             |              |                        | 126,001.64   |                        |
|             | Co., Ltd.                   |              |                        |              |                        |
|             | CTS Luzhou                  |              |                        |              |                        |
| Other       | Laojiao Cultural            |              |                        |              |                        |
| receivables | Tourism                     | 90,204.10    | 4,510.21               |              |                        |
|             | Development                 |              |                        |              |                        |
|             | Co., Ltd.                   |              |                        |              |                        |
|             | Luzhou Laojiao              |              |                        |              |                        |
| Other       | Innovation                  | 007.000.00   | 40,000,04              |              |                        |
| receivables | Industry                    | 267,996.88   | 13,399.84              |              |                        |
|             | Holdings Co.,<br>Ltd.       |              |                        |              |                        |
|             | Liu.                        |              |                        |              |                        |

# 14.6.2. Payables

| Item                                    | Related party   | Closing Balance | Opening Balance |
|---|---|-----------------|-----------------|
| Accounts payable                        | Luzhou Yuanhai Lianzhong<br>Supply Chain Co., Ltd.              | 139,654.07      | 109,200.00      |
| Accounts payable                        | Sichuan Lianzhong Supply Chain Service Co., Ltd.                | 12,690,605.12   | 10,583,919.37   |
| Accounts payable                        | Luzhou Public Transport Group Co., Ltd.                         | 259,164.61      |                 |
| Accounts payable                        | Luzhou Laojiao Group Co.,<br>Ltd.                               | 495,394.00      |                 |
| Accounts payable                        | Luzhou Laojiao Property<br>Service Co., Ltd.                    | 1,966.54        |                 |
| Accounts payable                        | Shenzhen Mingxincheng<br>Lighting Technology Co.,<br>Ltd.       | 24,380.65       |                 |
| Contractual liabilities (tax inclusive) | Sichuan Lianzhong Supply Chain Service Co., Ltd.                | 87,877.90       | 2,508.09        |
| Contractual liabilities (tax inclusive) | CTS Luzhou Laojiao<br>Cultural Tourism<br>Development Co., Ltd. | 72,051,807.56   | 13,933,613.22   |
| Contractual liabilities (tax inclusive) | APTCC   | 1,309,287.97    |                 |
| Contractual liabilities (tax            | Sichuan Tianfu Granary  | 1,367,490.53    |                 |

| inclusive)                   | Liquor Industry Co., Ltd.   |               |               |
|------------------------------|-----------------------------|---------------|---------------|
| Contractual liabilities (tax | Luzhou Laojiao Innovation   | 14,463,000.00 |               |
| inclusive)                   | Industry Holdings Co., Ltd. | 14,403,000.00 |               |
| Contractual liabilities (tax | Luzhou Sanrenxuan Liquor    |               | 2,553,000.00  |
| inclusive)                   | Industry Co., Ltd.          |               | 2,555,000.00  |
| Contractual liabilities (tay | Luzhou Jiachuang Liquor     |               |               |
| Contractual liabilities (tax | Supply Chain Management     |               | 2,135.99      |
| inclusive)                   | Co., Ltd.                   |               |               |
| Other payables               | Sichuan Development         | 4,494,000.00  | 4,494,000.00  |
| Other payables               | Liquor Investment Co., Ltd. | 4,494,000.00  | 4,494,000.00  |
| Other payables               | Luzhou Sanrenxuan Liquor    | 300,000,00    | 150,000,00    |
| Other payables               | Industry Co., Ltd.          | 300,000.00    | 150,000.00    |
| Other payables               | Sichuan Lianzhong Supply    | 46 091 420 50 | 27.014.449.00 |
| Other payables               | Chain Service Co., Ltd.     | 46,081,420.50 | 37,911,448.00 |
| Other payables               | Luzhou Yuanhai Lianzhong    | 50,000.00     | 50,000.00     |
| Other payables               | Supply Chain Co., Ltd.      | 30,000.00     | 30,000.00     |
|                              | CTS Luzhou Laojiao          |               |               |
| Other payables               | Cultural Tourism            | 1,350,000.00  | 1,050,000.00  |
|                              | Development Co., Ltd.       |               |               |
| Other payables               | Luzhou Xinglu Property      | 154,920.20    | 154,920.20    |
| Other payables               | Management Co., Ltd.        | 154,920.20    | 154,920.20    |
| Other payables               | Luzhou Laojiao Property     | 20,020,59     |               |
| Other payables               | Service Co., Ltd.           | 30,020.58     |               |
| Other payables               | Luzhou Lingang              | 100,000.00    |               |
| Other payables               | Investment Group Co., Ltd.  | 100,000.00    |               |
| Other payables               | APTCC                       | 150,000.00    |               |
| Other payables               | Sichuan Tianfu Granary      | 100,000,00    |               |
| Other payables               | Liquor Indusry Co., Ltd.    | 100,000.00    |               |

# 14.7. Commitments of the related parties

None

# 15. Stock payment

# 15.1. The overall situation of share-based payments

☑ Applicable □ N/A

Unit: CNY

| Type of granting |        | the Current<br>riod |        |        |           |           | he Current<br>riod |        |
|------------------|--------|---------------------|--------|--------|-----------|-----------|--------------------|--------|
| object           | Number | Amount              | Number | Amount | Number    | Amount    | Number             | Amount |
| N/A              |        |                     |        |        | 2,734,640 | 410,989,0 |                    |        |
| IV/A             |        |                     |        |        | 2,734,640 | 45.60     |                    |        |
| Total            |        |                     |        |        | 2,734,640 | 410,989,0 |                    |        |
| Total            |        |                     |        |        | 2,734,040 | 45.60     |                    |        |

Outstanding stock options or other equity instruments at the end of the reporting period

□Applicable ☑ N/A

Other statements

Note 1: At the 12th Meeting of the 10th Board of Directors of the Company held on 29 December 2021, the *Proposal on the Grant of Restricted Shares to Awardees* was reviewed and approved and it was agreed to grant 6,928,600 restricted shares to 441 incentive targets for the first time at CNY 92.71 per share with 29 December 2021 as the grant date.

According to the incentive plan, its validity period lasts from the date of registration for the grant of restricted shares until all restricted shares are lifted from restricted sales or repurchased and retired, for a maximum of 60 months. The lifting restriction period of the restricted shares shall be 24 months from the date of completion of registration. The restricted shares will be lifted from restricted sales in three batches after 24 months from the date of completion of registration, in the proportion of 40.00%, 30%, 30.00%, respectively, for each lifting.

In February 2024, the Company announced that 435 incentive targets met the lifting conditions in the first lifting restriction period under the 2021 Restricted Share Incentive Plan of the Company. The number of restricted shares that can be lifted from restricted sales was 2,734,640, accounting for 0.19% of the current total share capital of the Company.

Note 2: In January and June 2024, as four incentive recipients no longer met the incentive conditions, the Company decided to repurchase and retire a total of 21,266 restricted shares which had been granted but not lifted from restricted sales. As at 30 June 2024, the cancellation registration has not yet been completed. The number and amount of shares that have expired for this period were both zero.

# 15.2. Equity-settled share-based payments

☑ Applicable □ N/A

Unit: CNY

| Method of determining the fair value of equity instruments on the grant date                            | The closing price of restricted stocks on the grant date deducted the grant price thereof  |
|---|--|
| Important parameters of fair value of equity instruments on the grant date                              | The closing price of restricted stocks on the grant date   |
| Basis to determine number of equity instrument that can be exercised                                    | The Company's management considered factors such as changes in the number of eligible employees for the latest exercisable options and the level of performance achievement to make the best estimate. |
| Reason for remarkable difference between the estimate of the current period and that of previous period | N/A  |
| Total amount of equity-settled share-based payments included into capital reserves                      | 1,562,584,407.19   |
| Total costs of recognizing equity-settled share-based payments in the current period                    | 101,085,675.76   |

# 15.3. Cash-settled share-based payments

□ Applicable ☑ N/A

# 15.4. Share-based payment expenses in the current period

# ☑ Applicable □ N/A

Unit: CNY

| Type of granting object | Expenses for equity-settled share-<br>based payments | Expenses for cash-settled share-<br>based payments |
|-------------------------|--|--|
| Production staff        | 12,450,858.25  |  |
| Sales staff             | 26,607,030.96  |  |
| Administrative staff    | 55,895,829.27  |  |
| R&D staff               | 6,131,957.28   |  |
| Total                   | 101,085,675.76                                       |  |

# 15.5. Modification and termination of share-based payments

None

# 16. Commitments and contingencies

#### 16.1. Commitments

Significant commitments at the balance sheet date None

# 16.2. Contingencies

## 16.2.1. Significant contingencies at the balance sheet date

On 15 October 2014 and 10 January 2015, the Company disclosed three saving deposits involving contract disputes in Agricultural Bank of China Changsha Yingxin Sub-branch, Industrial and Commercial Bank of China Nanyang Zhongzhou Sub-branch and another bank, with a total amount of CNY 500 million. The public security organization has investigated, and the investigation of related cases and the preservation of assets are under way. The Company has initiated a civil procedure to recover the loss from the responsible unit. As of the period-end, the Company has recovered the abovementioned saving deposits involving contract disputes with CNY 372,635,100.

Except for the above matters, the Company has no other significant contingencies that need to be disclosed as the end of 30 June 2024.

# 16.2.2. Explanation shall be given even if there is no significant contingency for the Company to disclose

There was no significant contingency in the Company to disclose.

## 17. Post balance sheet event

#### 17.1. Profit distribution

| Dividends to be distributed for every 10 existing shares held (CNY)                               | 54.000780  |
|---|--|
| Amount to be distributed for every 10 existing shares held after consideration and approval (CNY) | 54.000780  |
| Profit distribution plan  | Based on the current 1,471,987,769 shares, a cash dividend of CNY 54.00 (tax included) will be distributed for every 10 existing shares held, representing a total cash dividend amount of CNY 7,948,733,952.60 (tax included). Where any change occurs to the Company's total share capital before the implementation of the distribution plan, relevant adjustments shall be made with the same total distribution amount. In 2023, 0 shares of bonus shares (tax inclusive), and capital reserves would not be converted into share capital. <sup>1</sup> |

Note: 1 On 14 August 2024, the Company disclosed the *Announcement on the Completion of the Repurchase and Cancellation of Some Restricted Shares* (announcement number 2024-41). This repurchase resulted in a decrease of the total share capital by 21,266 shares from the time the distribution plan was disclosed until its implementation due to the repurchase and cancellation of restricted stocks. The equity distribution was adjusted based on the total share capital as at the registration date, 22 August, maintaining the principle of a constant total distribution amount. The Company's total share capital decreased from 1,471,987,769 shares to 1,471,966,503 shares, with the distribution ratio adjusted from CNY 54.00 (tax-inclusive) per ten shares to CNY 54.000780 (tax-inclusive) per 10 shares. This plan was implemented on 23 August 2024.

#### 17.2. Sales return

There are no important sales returning after balance sheet date.

# 17.3. Statement for other post balance sheet events

Luzhou Laojiao Whitail Liquor Industry Co., Ltd. completed its tax and business deregistration on 27 June 2024. As at 30 June 2024, the liquidation of residual property had not yet been completed. As at 29 August 2024, the liquidation of the residual property was completed.

# 18. Other important information

# 18.1. Annuity plan

The Company carried out the enterprise annuity payment work normally during the reporting period. The enterprise annuity funds are paid by both the Company and employees. The Company's contribution shall not exceed 8% of the Company's total salary in the previous year as stipulated by the state, and the individual contribution shall be withheld by the Company according to 1% of total salary of the employee in the previous year.

# 18.2. Segment information

## 18.2.1 Recognition basis and accounting policies of reportable segment

Except for the business on baijiu sales, the Company does not operate other businesses that have a significant impact on operation results. In addition, the Company operates mainly from China and main assets also located in China, so the Company does not need to disclose segment data.

# 18.3. Other significant events that can affect investors' decision

#### 18.3.1 Saving deposits involving contract disputes

As stated in Note 16.2, three saving deposits involved contract disputes in Agricultural Bank of China Changsha Yingxin Sub-branch, Industrial and Commercial Bank of China Nanyang Zhongzhou Sub-branch and another bank, with a total amount of CNY 500 million. At present, the investigation of related cases and the preservation of assets have been under way. The Company has initiated a civil procedure to recover the loss from the responsible unit.

Taking into account the current amount of assets preserved by the public security authorities and the contents of the professional legal opinion issued by Beijing Weiheng (Chengdu) Law Firm on 5 March 2023 that "given that since the issuance of the previous legal opinion, a few recovery has been achieved through the criminal and civil execution, totaling CNY 373 million. At the same time, it is suggested that the total amount of bad debt provision for the three aforementioned places remain CNY 120 million", the Company has made a bad debt provision of CNY 120 million for savings deposit involved in contractual disputes as of the end of the period, and the amount of the bad debt provision may be adjusted in the future based on the litigation process and recovery.

# 19. Notes to the main Items of the financial statements of parent company (all currency unit is CNY, except other statements)

#### 19.1. Accounts receivable

# 19.1.1. Disclosure by aging

Unit: CNY

| Aging                            | Closing book balance | Opening book balance |
|----------------------------------|----------------------|----------------------|
| Within 1 year (including 1 year) | 54,647.01            | 0.00                 |
| Total                            | 54,647.01            | 0.00                 |

#### 19.1.2. Disclosure by withdrawal methods for bad debts

| -    | OI : D I        | 0 . 0 .         |
|------|-----------------|-----------------|
| Type | Closing Balance | Opening Balance |

|  | Book b        | alance         |        | n for bad<br>ebt | Book          | Book b | palance        |        | n for bad<br>ebt | Book  |
|--|---------------|----------------|--------|------------------|---------------|--------|----------------|--------|------------------|-------|
|  | Amount        | Proporti<br>on | Amount | Proporti<br>on   | value         | Amount | Proporti<br>on | Amount | Proporti<br>on   | value |
| Inclu<br>ding:   |               |                |        |                  |               |        |                |        |                  |       |
| Account s receiva ble that are not individu ally material but for which a separat e provisio n for bad debts has been made |               |                |        |                  |               |        |                |        |                  |       |
| Account s receiva ble tested for impairm ent by the portfolio  | 54,647.<br>01 | 100.00<br>%    | 389.73 | 0.71%            | 54,257.<br>28 |        |                |        |                  |       |
| Inclu<br>ding:   |               |                |        |                  |               |        |                |        |                  |       |
| Account s receiva ble tested for impairm ent on the portfolio with charact eristics of credit risk                         | 54,647.<br>01 | 100.00<br>%    | 389.73 | 0.71%            | 54,257.<br>28 |        |                |        |                  |       |
| Total  | 54,647.<br>01 | 100.00         | 389.73 | 0.71%            | 54,257.<br>28 | 0.00   |                |        |                  |       |

The category name of provision for bad debt by the portfolio: Provision for bad debt by the portfolio

Unit: CNY

| Name                         | Closing Balance |                        |            |  |  |
|------------------------------|-----------------|------------------------|------------|--|--|
| INdiffe                      | Book balance    | Provision for bad debt | Proportion |  |  |
| Risk portfolio               | 7,794.51        | 389.73                 | 5.00%      |  |  |
| Including: within 1 year     | 7,794.51        | 389.73                 | 5.00%      |  |  |
| Other portfolio <sup>1</sup> | 46,852.50       |                        |            |  |  |
| Total                        | 54,647.01       | 389.73                 |            |  |  |

Note: 1 Other portfolios represent inter-subsidiary funds within the scope of consolidation in respect of receivables, which are deemed risk-free and thus no bad debt provision is made.

Notes to the determination basis for the portfolio:

Receivables of the same age exhibit similar credit risk characteristics.

If adopting the general mode of expected credit loss to withdraw provision for bad debt of accounts receivable

□Applicable ☑ N/A

# 19.1.3. Provision and recovery for bad and doubtful debt in the current period

Allowance of provision for bad debt:

Unit: CNY

|                 | Opening | Changes in current period                               |           |       |         | Closing |  |
|-----------------|---------|---|-----------|-------|---------|---------|--|
| Туре            | Balance | Opening Balance Allowance Reversal or recovery Write-or | Write-off | Other | Balance |         |  |
| Provision       |         |   |           |       |         |         |  |
| allowance by    |         |   |           |       |         |         |  |
| individual item |         |   |           |       |         |         |  |
| Provision       |         |   |           |       |         |         |  |
| allowance by    |         | 389.73  |           |       |         | 389.73  |  |
| risk portfolio  |         |   |           |       |         |         |  |
| Total           |         | 389.73  |           |       |         | 389.73  |  |

There is no significant provision in accounts receivable reversed or recovered in the reporting period.

# 19.1.4. Accounts receivable written-off in the current period

There is no accounts receivable written-off in the current period.

# 19.1.5. Top five entities with the largest balances of accounts receivable and contract assets

| Company name | Closing balance<br>of accounts<br>receivable | Closing balance<br>of contract<br>assets | Closing balance<br>of accounts<br>receivable and<br>contract assets | Proportion to<br>total closing<br>balance of<br>accounts | Closing balance<br>of provision for<br>bad debt<br>provision of |
|--------------|--|--|---|--|---|
|--------------|--|--|---|--|---|

|   |           |           | receivable and contract assets | accounts receivable and impairment allowance of contract assets |
|---|-----------|-----------|--------------------------------|---|
| Luzhou Laojiao<br>New Retail Co.,<br>Ltd.                                   | 33,741.90 | 33,741.90 | 61.75%                         |   |
| Luzhou Red<br>Sorghum<br>Modern<br>Agricultural<br>Development<br>Co., Ltd. | 8,740.40  | 8,740.40  | 15.99%                         |   |
| Luzhou Laojiao<br>Brewing Co., Ltd.   | 4,370.20  | 4,370.20  | 8.00%                          |   |
| Wang Huiying  | 7,794.51  | 7,794.51  | 14.26%                         | 389.73  |
| Total   | 54,647.01 | 54,647.01 | 100.00%                        | 389.73  |

## 19.2. Other receivables

Unit: CNY

| ltem                | Closing Balance                | Opening Balance   |  |
|---------------------|--------------------------------|-------------------|--|
| Dividend receivable | 20,242,601.70                  |                   |  |
| Other receivables   | 16,170,951,713.62 <sup>1</sup> | 14,844,650,322.98 |  |
| Total               | 16,191,194,315.32              | 14,844,650,322.98 |  |

Note: 1 Other receivables in the above table are other receivables minus interest receivable and dividend receivable.

# 19.2.1. Dividend receivable

# 19.2.1.1. Classification of dividend receivable

Unit: CNY

| Item (investee)                                      | Closing Balance | Opening Balance |
|--|-----------------|-----------------|
| Guotai Junan Securities Co., Ltd.                    | 4,710,798.80    |                 |
| Huaxi Securities Co., Ltd.                           | 13,641,557.20   |                 |
| North Chemical Industries Co., Ltd.                  | 78,177.75       |                 |
| China Tourism Group Duty Free<br>Corporation Limited | 1,812,067.95    |                 |
| Total  | 20,242,601.70   |                 |

## 19.2.2. Other receivables

# 19.2.2.1. Other receivables disclosed by nature

| Nature   | Closing book balance | Opening book balance |
|--|----------------------|----------------------|
| Intercourse funds of subsidiaries in the consolidation scope | 16,161,384,872.70    | 14,828,601,798.89    |

| Intercourse funds and others                             | 2,395,638.32      | 9,004,523.78      |
|--|-------------------|-------------------|
| Saving deposits involving contract disputes <sup>1</sup> | 127,364,873.50    | 127,564,873.50    |
| Total  | 16,291,145,384.52 | 14,965,171,196.17 |

Note: 1. The saving deposits involving contract disputes refer to three deposits amounting to CNY 500,000,000.00 with Changsha Yingxin Sub-branch of Agricultural Bank of China and Nanyang Zhongzhou Sub-branch of Industrial and Commercial Bank of China disclosed by the Company in the 2014 Annual Report. The deposits have lost the nature of monetary fund due to their involvement in contract disputes and have thus been transferred into "other receivables". As of 31 December 2023, the closing balance of that fund was CNY 127,364,873.50.

# 19.2.2.2. Disclosure by aging

Unit: CNY

| Aging                            | Closing book balance        | Opening book balance |  |
|----------------------------------|-----------------------------|----------------------|--|
| Within 1 year (including 1 year) | 16,163,644,691.37           | 14,837,508,542.67    |  |
| 1-2 years                        | 44,639.65                   |                      |  |
| 2-3 years                        | 6,880.00                    | 13,480.00            |  |
| Over 3 years                     | 127,449,173.50 <sup>1</sup> | 127,649,173.50       |  |
| 3-4 years                        | 11,500.00                   | 11,500.00            |  |
| 4-5 years                        | 12,800.00                   | 22,800.00            |  |
| Over 5 years                     | 127,424,873.50              | 127,614,873.50       |  |
| Total                            | 16,291,145,384.52           | 14,965,171,196.17    |  |

Note: 1 Other receivables with significant single amount exceeding three years in age relates to savings deposit of CNY 127,364,873.50, which are yet to be recovered due to contractual disputes.

## 19.2.2.3. Disclosure by withdrawal methods for bad debts

|  | Closing balance    |                |                |                  |                  | Opening Balance    |                |                |                  |                  |
|--|--------------------|----------------|----------------|------------------|------------------|--------------------|----------------|----------------|------------------|------------------|
| Type   | Book b             | alance         |                | n for bad<br>ebt | Book             | Book b             | palance        |                | n for bad<br>ebt | Book             |
|  | Amount             | Proporti<br>on | Amount         | Proporti<br>on   | value            | Amount             | Proporti<br>on | Amount         | Proporti<br>on   | value            |
| Provisio<br>n for<br>bad<br>debt by<br>individu<br>al item | 127,364<br>,873.50 | 0.78%          | 120,000        | 94.22%           | 7,364,8<br>73.50 | 127,564<br>,873.50 | 0.85%          | 120,000,000.00 | 94.07%           | 7,564,8<br>73.50 |
| Inclu<br>ding:   |                    |                |                |                  |                  |                    |                |                |                  |                  |
| Other receiva bles that are individu ally                  | 127,364<br>,873.50 | 0.78%          | 120,000,000.00 | 94.22%           | 7,364,8<br>73.50 | 127,564<br>,873.50 | 0.85%          | 120,000,000.00 | 94.07%           | 7,564,8<br>73.50 |

| material and for which a separat e provisio n for bad debts has been made   |                           |             |                    |       |                           |                           |        |                    |       |                           |
|---|---------------------------|-------------|--------------------|-------|---------------------------|---------------------------|--------|--------------------|-------|---------------------------|
| Other receiva bles that are not individu ally material but for which a separat e provisio n for bad debts has been made |                           |             |                    |       |                           |                           |        |                    |       |                           |
| Provisio<br>n for<br>bad<br>debt by<br>the<br>portfolio   | 16,163,<br>780,511<br>.02 | 99.22%      | 193,670<br>.90     | 0.00% | 16,163,<br>586,840<br>.12 | 14,837,<br>606,322<br>.67 | 99.15% | 520,873<br>.19     | 0.00% | 14,837,<br>085,449<br>.48 |
| Inclu<br>ding:  |                           |             |                    |       |                           |                           |        |                    |       |                           |
| Other receiva bles tested for impairm ent on the portfolio with charact eristics of credit risk                         | 16,163,<br>780,511<br>.02 | 99.22%      | 193,670<br>.90     | 0.00% | 16,163,<br>586,840<br>.12 | 14,837,<br>606,322<br>.67 | 99.15% | 520,873<br>.19     | 0.00% | 14,837,<br>085,449<br>.48 |
| Total   | 16,291,<br>145,384<br>.52 | 100.00<br>% | 120,193<br>,670.90 | 0.74% | 16,170,<br>951,713<br>.62 | 14,965,<br>171,196<br>.17 | 100.00 | 120,520<br>,873.19 | 0.81% | 14,844,<br>650,322<br>.98 |

The category name of provision for bad debt by individual item: Provision for bad debt by individual item

Unit: CNY

|   | Opening Balance    |                        |                    | Closing Balance        |            |  |  |  |  |
|---|--------------------|------------------------|--------------------|------------------------|------------|--|--|--|--|
| Name  | Book balance       | Provision for bad debt | Book balance       | Provision for bad debt | Proportion | Reason                                 |  |  |  |
| Saving<br>deposits<br>involving<br>contract<br>disputes | 127,564,873.5<br>0 | 120,000,000.0          | 127,364,873.5<br>0 | 120,000,000.0          | 94.22%     | Provision<br>based on<br>legal opinion |  |  |  |
| Total   | 127,564,873.5<br>0 | 120,000,000.0          | 127,364,873.5<br>0 | 120,000,000.0<br>0     |            |  |  |  |  |

The category name of provision for bad debt by the portfolio: Provision for bad debt by the portfolio

Unit: CNY

| Name                         | Closing Balance   |                        |            |  |  |  |
|------------------------------|-------------------|------------------------|------------|--|--|--|
| Name                         | Book balance      | Provision for bad debt | Proportion |  |  |  |
| Risk portfolio               | 2,395,638.32      | 193,670.90             | 8.08%      |  |  |  |
| Including: within 1 year     | 2,259,818.67      | 112,990.93             | 5.00%      |  |  |  |
| 1-2 years                    | 44,639.65         | 4,463.97               | 10.00%     |  |  |  |
| 2-3 years                    | 6,880.00          | 1,376.00               | 20.00%     |  |  |  |
| 3-4 years                    | 11,500.00         | 4,600.00               | 40.00%     |  |  |  |
| 4-5 years                    | 12,800.00         | 10,240.00              | 80.00%     |  |  |  |
| Over 5 years                 | 60,000.00         | 60,000.00              | 100.00%    |  |  |  |
| Other portfolio <sup>1</sup> | 16,161,384,872.70 |                        |            |  |  |  |
| Total                        | 16,163,780,511.02 | 193,670.90             |            |  |  |  |

Note: 1 Other portfolios represent inter-subsidiary funds within the scope of consolidation in respect of receivables, which are deemed risk-free and thus no bad debt provision is made.

Notes to the determination basis for the portfolio:

Accounts receivable of the same age have similar credit risk characteristics.

Allowance of provision for bad debt adopting the general mode of expected credit loss:

Unit: CNY

|   | First stage                                      | Second stage   | Third stage  |                |
|---|--|--|--|----------------|
| Provision for bad debt                                | Expected credit loss<br>of the next 12<br>months | Expected loss in the duration (credit impairment not occurred) | Expected loss in the duration (credit impairment occurred) | Total          |
| Balance of 1 January<br>2024                          | 520,873.19                                       |  | 120,000,000.00   | 120,520,873.19 |
| Balance of 1 January<br>2024 in the current<br>period |  |  |  |                |
| Allowance of the current period                       | -327,202.29                                      |  |  | -327,202.29    |
| Balance of 30 June<br>2024                            | 193,670.90                                       |  | 120,000,000.00   | 120,193,670.90 |

The basis for the division of each stage and the withdrawal proportion of bad debt provision

The basis for division is that other receivables with single bad debt provision represent credit impairment losses incurred since initial recognition (Stage 3), while the remaining portion is categorised based on aging portfolio. Withdrawal proportions of bad debt provision are 0.00% for Stage 1 and 94.22% for Stage 3, totalling 0.74%.

Changes of book balance with significant amount changed of loss provision in the current period 
□Applicable ☑ N/A

# 19.2.2.4. Provision and recovery for bad and doubtful debt in the current period

Allowance of provision for bad debt:

Unit: CNY

| _ Opening  |                    |             | Changes in o         | current period               |       | Closing            |  |
|--|--------------------|-------------|----------------------|------------------------------|-------|--------------------|--|
| Туре   | Balance            | Allowance   | Reversal or recovery | Write-off or<br>verification | Other | Balance            |  |
| Other receivables tested for impairment individually     | 120,000,000.0      |             |                      |                              |       | 120,000,000.0      |  |
| Other receivables tested for impairment by the portfolio | 520,873.19         | -327,202.29 |                      |                              |       | 193,670.90         |  |
| Total  | 120,520,873.1<br>9 | -327,202.29 |                      |                              |       | 120,193,670.9<br>0 |  |

There is no significant provision in other receivables reversed or recovered in the reporting period.

## 19.2.2.5. Other receivables written-off in the current period

Notes to verification of accounts receivable:

There is no other receivables written-off in the current period.

# 19.2.2.6. Top five entities with the largest balances of the other receivables

| Company Name  | Nature                   | Closing Balance       | Aging         | Proportion in total receivables | Provisioning<br>amount at period<br>end |
|---|--------------------------|-----------------------|---------------|---------------------------------|---|
| Luzhou Laojiao<br>Brewing Co., Ltd.                       | Internal transactions    | 15,564,242,862.<br>12 | Within 1 year | 95.54%                          |   |
| Luzhou Laojiao<br>Electronic<br>Commerce Co.,<br>Ltd.     | Internal<br>transactions | 272,153,394.00        | Within 1 year | 1.67%                           |   |
| Luzhou Laojiao<br>Import and<br>Export Trade<br>Co., Ltd. | Internal<br>transactions | 187,123,987.29        | Within 1 year | 1.15%                           |   |

| Agricultural Bank of China Changsha Yingxin Subbranch, Industrial and Commercial Bank of China Nanyang Zhongzhou Subbranch and another bank | Saving deposits involving contract disputes | 127,364,873.50        | Over 5 years  | 0.78%  | 120,000,000.00 |
|---|---|-----------------------|---------------|--------|----------------|
| Luzhou Laojiao<br>New Retail Co.,<br>Ltd.   | Internal<br>transactions                    | 72,028,776.88         | Within 1 year | 0.44%  |                |
| Total   |   | 16,222,913,893.<br>79 |               | 99.58% | 120,000,000.00 |

# 19.2.2.7. Presentation in other receivables due to the centralized management of funds

## Other statements:

There were no other receivables presented in due to the centralized management of funds in the current period.

# 19.3. Long-term equity investments

Unit: CNY

|  |                      | Closing Balance          |                      | Opening Balance      |                          |                      |  |
|--|----------------------|--------------------------|----------------------|----------------------|--------------------------|----------------------|--|
| Item                                       | Book balance         | Provision for impairment | Book value           | Book balance         | Provision for impairment | Book value           |  |
| Investment in subsidiary                   | 3,913,219,691<br>.16 |                          | 3,913,219,691<br>.16 | 3,790,179,449<br>.26 |                          | 3,790,179,449<br>.26 |  |
| Investment in associates and joint venture | 2,711,661,691<br>.24 | 2,567,098.80             | 2,709,094,592<br>.44 | 2,707,254,604<br>.74 | 2,567,098.80             | 2,704,687,505<br>.94 |  |
| Total                                      | 6,624,881,382<br>.40 | 2,567,098.80             | 6,622,314,283<br>.60 | 6,497,434,054<br>.00 | 2,567,098.80             | 6,494,866,955<br>.20 |  |

# 19.3.1. Investment in subsidiary

|             |                                       | Opening  |          | Changes in o |                                    |            | Closing                               |  |
|-------------|---------------------------------------|--|----------|--------------|------------------------------------|------------|---------------------------------------|--|
| Investee    | Opening<br>Balance<br>(book<br>value) | balance of<br>provision<br>for<br>impairmen<br>t | Increase | Decrease     | Provision<br>for<br>impairmen<br>t | Other      | Closing<br>Balance<br>(book<br>value) | balance of<br>provision<br>for<br>impairmen<br>t |
| Luzhou      |                                       |  |          |              |                                    |            |                                       |  |
| Pinchuang   | 94,025,22                             |  |          |              |                                    | 3,970,724. | 97,995,95                             |  |
| Technolog   | 9.15                                  |  |          |              |                                    | 40         | 3.55                                  |  |
| y Co., Ltd. |                                       |  |          |              |                                    |            |                                       |  |
| Luzhou      | 293,787,6                             |  |          |              |                                    | 24,361,30  | 318,148,9                             |  |
| Laojiao     | 35.54                                 |  |          |              |                                    | 4.02       | 39.56                                 |  |

| Sales Co.,<br>Ltd.   |                      |                                |  |                                |                      |  |
|--|----------------------|--------------------------------|--|--------------------------------|----------------------|--|
| Luzhou<br>Laojiao<br>Brewing<br>Co., Ltd.                        | 3,291,776,<br>616.90 | 76,085,44<br>3.86              |  | 14,954,27<br>6.36              | 3,382,816,<br>337.12 |  |
| Luzhou Laojiao Internation al Developm ent (Hong Kong) Co., Ltd. | 12,730,83<br>2.19    |                                |  | 1,054,555.<br>80               | 13,785,38<br>7.99    |  |
| Luzhou<br>Laojiao<br>Electronic<br>Commerc<br>e Co., Ltd.        | 60,971,61<br>1.79    |                                |  | 166,571.4<br>4                 | 61,138,18<br>3.23    |  |
| Luzhou<br>Laojiao<br>New<br>Retail Co.,<br>Ltd.                  | 27,115,91<br>5.71    |                                |  | 1,571,145.<br>16               | 28,687,06<br>0.87    |  |
| Luzhou<br>Laojiao<br>Health<br>Liquor<br>Industry<br>Co., Ltd.   | 9,771,607.<br>98     |                                |  | 876,220.8<br>6                 | 10,647,82<br>8.84    |  |
| Total  | 3,790,179,<br>449.26 | 76,085,44<br>3.86 <sup>1</sup> |  | 46,954,79<br>8.04 <sup>2</sup> | 3,913,219,<br>691.16 |  |

Note: 1 Additional investment for the current period represents the capital injection in kind, such as properties and buildings, as well as land, to Luzhou Laojiao Brewing Co., Ltd.

2. Other increases in the current period are due to the Company's restricted share incentive business, where the parent company (the settlement enterprise) is an investor in the recipient subsidiary (the service enterprise) and is recognised as a long-term equity investment in the subsidiary (the recipient service enterprise) based on the fair value of the equity instruments at the date of grant, and the capital reserve (other capital reserves) is recognised at the same time.

#### 19.3.2. Investment in associate and joint venture

|              |   |  |              | Changes in current period |   |   |                                   |  |                                     |       |   |   |
|--------------|---|--|--------------|---------------------------|---|---|-----------------------------------|--|-------------------------------------|-------|---|---|
| Invest<br>ee | Openi<br>ng<br>Balan<br>ce<br>(book<br>value) | Openi<br>ng<br>Balan<br>ce of<br>provisi<br>on for<br>impair<br>ment | Increa<br>se | Decre<br>ase              | Gain<br>or<br>loss<br>recog<br>nized<br>under<br>equity<br>metho<br>d | Adjust ments of other compr ehens ive incom e | Other<br>chang<br>es in<br>equity | Cash<br>divide<br>d or<br>profit<br>declar<br>ed | Provis<br>ion for<br>impair<br>ment | Other | Closin<br>g<br>Balan<br>ce<br>(book<br>value) | Closin g Balan ce of provisi on for impair ment |

| 1. Joint Ventures                 |   |   |   |   |   |  |   |  |  |                                   |                                    |
|-----------------------------------|---|---|---|---|---|--|---|--|--|-----------------------------------|------------------------------------|
| ciate                             |   |   |   |   |   |  |   |  |  |                                   |                                    |
| 2,535,<br>630,3<br>72.30          | 2,567,<br>098.8<br>0  |   |   | 4,109,<br>114.6<br>2  | 15,73<br>0,380.<br>32   |  | 13,64<br>1,557.<br>20   |  |  | 2,541,<br>828,3<br>10.04          | 2,567,<br>098.8<br>0               |
| 38,33<br>9,051.<br>51             |   |   |   | -<br>999,3<br>73.92   |   |  |   |  |  | 37,33<br>9,677.<br>59             |                                    |
| 5,897,<br>980.8<br>5              |   |   |   | 2,657.<br>73  |   |  |   |  |  | 5,900,<br>638.5<br>8              |                                    |
| 124,8<br>20,10<br>1.28            | 2,567,  |   |   | 794,1<br>35.05  | 15,73   |  | 13,64   |  |  | 124,0<br>25,96<br>6.23            | 2,567,                             |
| 687,5<br>05.94<br>2,704,<br>687,5 | 098.8<br>0<br>2,567,<br>098.8   |   |   | 263.3<br>8<br>2,318,<br>263.3   | 0,380.<br>32<br>15,73<br>0,380.   |  | 1,557.<br>20<br>13,64<br>1,557.   |  |  | 094,5<br>92.44<br>2,709,<br>094,5 | 098.8<br>0<br>2,567,<br>098.8<br>0 |
|                                   | 2,535,<br>630,3<br>72.30<br>38,33<br>9,051.<br>51<br>5,897,<br>980.8<br>5<br>2,704,<br>687,5<br>05.94<br>2,704, | 2,535, 2,567, 098.8 72.30 0  38,33 9,051. 51  5,897, 980.8 5  124,8 20,10 1.28  2,704, 2,567, 687,5 098.8 05.94 0 2,704, 67,5 098.8 | 2,535, 630,3 72.30 0 38.8 72.30 0 38,33 9,051. 51 51 51 51 51 51 51 51 51 51 51 51 51 | 2,535, 2,567, 630,3 72.30 0  38,33 9,051. 51  5,897, 980.8 5  2,704, 2,567, 687,5 098.8 05.94 0 2,704, 687,5 098.8 05.94 0 2,704, 687,5 098.8 | 2,535, 2,567, 4,109, 114.6 72.30 0 2 2 3 3 3,33 9,051. 999,3 73.92 5,897, 980.8 5 2,704, 2,567, 687,5 098.8 05.94 0 2,704, 2,567, 687,5 098.8 05.94 0 2,704, 2,567, 687,5 098.8 263.3 05.94 0 2,704, 2,567, 687,5 098.8 263.3 | 2,535, 2,567, 630,3 098.8 72.30 0 15,73 114.6 0,380. 32 32 32 33.3 | 2,535, 630,3 098.8 72.30 0 15,73 114.6 0,380. 2 32 32 32 32 33 32 32 32 32 32 32 32 3 | 2,535, 2,567, 630,3 098.8 72.30 0 15,73 13,64 1,557. 2 32 20 20 38,33 9,051. 51 2,657, 980.8 5 5 2,704, 2,567, 687,5 098.8 0.8 263.3 0,380. 1,557. 2,704, 2,567, 687,5 098.8 263.3 0,380. 1,557. 2,704, 2,567, 687,5 098.8 263.3 0,380. 1,557. 13,64 687,5 098.8 263.3 0,380. 1,557. 13,64 687,5 098.8 263.3 0,380. 1,557. 13,64 687,5 098.8 263.3 0,380. 1,557. | 2,535, 2,567, 630,3 098.8 114.6 0,380. 1,557. 20  38,33 9,051. 999,3 73.92  5,897, 980.8 5  124,8 20,10 794,1 1.28 2,567, 687,5 098.8 65,94 0 8 32 20  2,704, 2,567, 098.8 0,270,4 2,567, 0687,5 098.8 22,2704, 2,567, 098.8 22,2704, 2,567, 098.8 22,2704, 2,567, 098.8 22,2704, 2,567, 098.8 263.3 0,380. 1,557. | 2,535, 2,567, 630,3 098.8 72.30 0 | 2,535, 2,567, 630,3 098.8          |

The recoverable amount is determined based on the net amount of the fair value minus disposal costs

 ${\scriptstyle \Box} Applicable \ {\scriptstyle \boxdot} \ N/A$ 

The recoverable amount is determined by the present value of the forecasted future cash flow

# □Applicable ☑ N/A

# 19.4. Operating revenue and cost of sales

Unit: CNY

| Item             | Current          | Period           | Previous Period  |                  |  |  |
|------------------|------------------|------------------|------------------|------------------|--|--|
| item             | Revenue          | Cost of sales    | Revenue          | Cost of sales    |  |  |
| Primary business | 5,685,739,150.15 | 4,407,296,167.84 | 3,999,775,395.42 | 3,041,281,547.34 |  |  |
| Other business   | 12,419,703.81    | 913,100.36       | 14,764,932.60    | 973,400.78       |  |  |
| Total            | 5,698,158,853.96 | 4,408,209,268.20 | 4,014,540,328.02 | 3,042,254,948.12 |  |  |

## Details:

Unit: CNY

| Operation of the section     | Segment 1:        | Baijiu sales     | To                | tal              |
|------------------------------|-------------------|------------------|-------------------|------------------|
| Contract category            | Operating revenue | Cost of sales    | Operating revenue | Cost of sales    |
| Business type                |                   |                  |                   |                  |
| Including:                   |                   |                  |                   |                  |
| Medium and high grade baijiu | 5,637,340,790.34  | 4,384,023,716.06 | 5,637,340,790.34  | 4,384,023,716.06 |
| Other baijiu                 | 48,398,359.81     | 23,272,451.78    | 48,398,359.81     | 23,272,451.78    |
| By operating segment         |                   |                  |                   |                  |
| Including:                   |                   |                  |                   |                  |
| Domestic                     | 5,685,739,150.15  | 4,407,296,167.84 | 5,685,739,150.15  | 4,407,296,167.84 |
| Outbound                     |                   |                  |                   |                  |
| Market or customer type      |                   |                  |                   |                  |
| Including:                   |                   |                  |                   |                  |
| Contract type                |                   |                  |                   |                  |
| Including:                   |                   |                  |                   |                  |
| Commodity sales contract     | 5,685,739,150.15  | 4,407,296,167.84 | 5,685,739,150.15  | 4,407,296,167.84 |
| By commodity transfer time   |                   |                  |                   |                  |
| Including:                   |                   |                  |                   |                  |
| By contract term             |                   |                  |                   |                  |
| Including:                   |                   |                  |                   |                  |
| By sales channel             |                   |                  |                   |                  |
| Including:                   |                   |                  |                   |                  |
| Total                        | 5,685,739,150.15  | 4,407,296,167.84 | 5,685,739,150.15  | 4,407,296,167.84 |

Information on performance obligation:

No

## Other statements

The Company's main business is the production and sale of baijiu. Revenue is recognised at the point when the Company transfers control of the relevant goods to the customer and fulfils its performance

obligations.

## 19.5. Investment income

Unit: CNY

| ltem  | Current Period | Previous Period |  |  |
|---|----------------|-----------------|--|--|
| Investment income from long-term equity investments under equity method                 | 2,318,263.38   | 55,379,409.84   |  |  |
| Investment income gained during the period of holding held-for-trading financial assets | 20,065,193.40  | 2,391,009.80    |  |  |
| Investment income from disposal of held-for-trading financial assets                    | -29,871,256.97 | 4,636,104.81    |  |  |
| Dividends income gained during the period of holding other equity instrument investment | 10,709,905.00  | 7,297,266.16    |  |  |
| Total   | 3,222,104.81   | 69,703,790.61   |  |  |

# 19.6. Other

Note: There is no major restriction on the repatriation of the Company's investment income.

Including: investment income from long-term equity investments under the equity method:

| Item  | Current Period | Previous Period |
|---|----------------|-----------------|
| Huaxi Securities Co.,Ltd.   | 4,109,114.62   | 54,493,747.57   |
| Luzhou Laojiao Postdoctoral Workstation Technology Innovation Co., Ltd. | -999,373.92    | -499,830.20     |
| Sichuan Development Liquor Investment Co., Ltd.                         | 2,657.73       | 5,159.39        |
| CTS Luzhou Laojiao Cultural Tourism Development Co., Ltd.               | -794,135.05    | 1,380,333.08    |
| Total   | 2,318,263.38   | 55,379,409.84   |

Including: dividend income gained during the period of holding other equity instrument investment:

|   | 3 1 7          |                 |
|---|----------------|-----------------|
| ltem  | Current Period | Previous Period |
| North Chemical Industries Co., Ltd.               | 78,177.75      | 78,177.75       |
| Guotai Junan Securities Co., Ltd.                 | 4,710,798.80   | 6,241,808.41    |
| Luzhou Bank Co., Ltd.                             | 3,905,280.00   |                 |
| China Tourism Group Duty Free Corporation Limited | 2,015,648.45   | 977,280.00      |
| Total   | 10,709,905.00  | 7,297,266.16    |

# 20. Supplementary information

# 20.1. Detailed statement of non-recurring gains and losses in the current period (+ for gain, - for loss)

☑ Applicable □ N/A

| Item  | Amount        | Note   |
|---|---------------|--|
| Gains or losses on disposal non-<br>current assets  | 1,058,795.10  | For details please see Note 7.48               |
| Government grants recognised in profit or loss (exclusive of those that are closely related to the Company's normal business operations and given in accordance with defined criteria and in compliance with government policies, and have a continuing impact on the Company's profit or loss) | 18,852,624.09 | For details please see Note 7.44               |
| Gain or loss on fair-value changes in financial assets and liabilities held by a non-financial enterprise, as well as on disposal of financial assets and liabilities (exclusive of the effective portion of hedges that is related to the Company's normal business operations)                | 23,433,541.56 | For details please see Note 7.45 and Note 7.46 |
| Other non-operating income and expenditure except above-mentioned items   | 901,090.95    | For details please see Note 7.49 and Note 7.50 |
| Less: Corporate income tax  | 10,740,409.33 |  |
| Minority interests (after tax)  | 78,208.30     |  |
| Total   | 33,427,434.07 | -  |

Other items that meet the definition of non-recurring gain/loss:

□ Applicable ☑ N/A

No such cases for the reporting period.

Explain the reasons if the Company classifies any non-recurring gain/loss item mentioned in the Explanatory Announcement No. 1 on Information Disclosure for Companies Offering Their Securities to the Public-Non-Recurring Gains and Losses as a recurring gain/loss item.

□ Applicable ☑ N/A

# 20.2. Return on equity and earnings per share

| Profit during reporting Weighted a   | Weighted average POE | EPS (CNY/Share) |             |
|--|----------------------|-----------------|-------------|
| period   | Weighted average ROE | Basic EPS       | Diluted EPS |
| Net profits attributable to common shareholders of the Company                                       | 17.61%               | 5.46            | 5.46        |
| Net profits attributable to common shareholders of the Company before non-recurring gains and losses | 17.53%               | 5.43            | 5.43        |

- 20.3. Differences between accounting data under domestic and overseas accounting standards
- 20.3.1. Differences of net profit and net assets disclosed in financial reports prepared under international and Chinese accounting standards

□ Applicable ☑ N/A

20.3.2. Differences of net profit and net assets disclosed in financial reports prepared under overseas and Chinese accounting standards

□ Applicable ☑ N/A

20.3.3. Explain reasons for the differences between accounting data under domestic and overseas accounting standards; for any adjustment made to the difference existing in the data audited by the foreign auditing agent, such foreign auditing agent's name shall be clearly stated

20.4. Other

N/A